

COSOL signs multi-year managed services contracts with government agencies

Brisbane, 22 May 2024 – COSOL Limited (COSOL, ASX: COS) is pleased to announce it has secured managed services contracts with major state government agencies in Queensland and Western Australia.

COSOL has signed a significant multi-year contract to deliver managed services to QBuild, the Queensland Government’s own construction organisation with responsibility for building and maintaining government-owned assets such as schools, social housing, police stations, and correctional and health facilities.

Under the contract, COSOL will deliver managed services and an infrastructure refresh of QBuild’s Hitachi Ellipse enterprise asset management system. The initial term of the QBuild contract is three years with a value of approximately \$10 million. There are two extension options of one year each that, if exercised, would have a combined additional value of approximately \$5.2m if both 1 year extensions are exercised.

COSOL’s delivery of services to QBuild will commence in May 2024, with first contributions to revenue and earnings in FY25.

COSOL has also recently been awarded a contract by Horizon Power to deliver managed services of the utility’s Hitachi Ellipse enterprise resource planning system. Horizon Power is WA’s regional and remote energy provider, with an extensive transmission network covering 8,356 km and more than 1,000GW of generation capacity from gas, diesel, renewable energy, solar, wind and hydro energy sources.

The Horizon Power contract is not material to group revenue and earnings but is an important development for COSOL as it builds a business base of size among utilities in the WA market.

COSOL Chief Executive Officer Scott McGowan said the QBuild and Horizon Power contracts underlined the Company’s track record and expertise in delivery of managed services to users of the Hitachi Ellipse platform.

“These are multi-year recurring revenue contracts through which we will seek to build long-term trusted relationships with these two outstanding organisations, each charged with enormous responsibilities to deliver value and efficiencies for their stakeholders,” said Mr McGowan.

“Pleasingly, they build on COSOL’s base of managed services repeatable and recurring revenue, while growing our presence in Queensland and WA markets. COSOL looks forward to delivering exceptional value for QBuild and Horizon as they manage their heavy asset networks through the Ellipse platform.”

This announcement was authorised for release by the Board of Directors of COSOL Limited.

For more information, please contact:

Mr Ben Buckley
E ir@cosol.global

About COSOL

COSOL is a global Asset Management technology-enabled solution provider that optimises operations in asset intensive industries such as natural resources, energy and water utilities, public infrastructure and defence.

COSOL continuously invests in its ecosystem of software and services to help large-scale asset owners get more from their networks and to capture quantifiable business improvements measured in sustainability, efficiencies and profitability. Our mission is to help our customer achieve zero waste in their operations and supply chains using COSOL's creative leadership and passion for asset management innovation.

Since listing in January 2020, COSOL has delivered profitable growth, strong operating cashflows and successful strategic acquisitions.

<https://cosol.global/>