



25 February 2025

**Appendix 4D**

**Half- yearly report  
Period ended 31 December 2024**

**EUROZ HARTLEYS GROUP LIMITED**

**ABN 53 000 364 465**

**Results for announcement to the market**

*Extracts from this report for announcement to the market*

**\$AUD**

	<b>31 Dec 24</b>	<b>31 Dec 23</b>	<b>Change \$</b>	<b>Change %</b>
Revenue from ordinary activities	\$52,921,085	\$39,744,560	\$13,176,525	33.15%
Profit/(loss) from ordinary activities after tax attributable to members	\$6,255,020	\$1,040,050	\$5,214,970	501.42%
Net Profit/(loss) for the period attributable to members	\$6,255,020	\$1,040,050	\$5,214,970	501.42%
<b>Net Tangible Assets per share</b>	<b>\$0.50</b>	<b>\$0.49</b>		<b>2.04%</b>
<b>Dividends and Distributions</b>	Amount per security		Franked amount per security	
Interim Dividend	2 cents		2 cents	
Record date for determining entitlements to the interim dividend			11 Feb 2025	
Dividend payable date			21 Feb 2025	
<b>The Company's dividend reinvestment plan was NOT applicable to the interim dividend.</b>				

**Results commentary for announcement to the market**

The Directors of Euroz Hartleys Group Limited announce a net profit after tax (attributable to members) of \$6,255,000 for the 6 months to 31 December 2024 (2023: \$1,040,000).

Euroz Hartleys Limited ("Euroz Hartleys") is a leading Western Australia stockbroking, research, wealth management, institutional and corporate finance business and we are pleased to report an improved six months trading and overall solid profitability for the first half of the financial year.

This result demonstrates the strong operational leverage of our underlying business during a half year in which overall market volumes and Equity Capital Market ("ECM") transactions are still below longer-term averages.



Brokerage income for the half-year was up 8.3% to \$16,157,000 versus \$14,916,000 for the previous corresponding half-year reporting period. Wealth management fees for the half-year were up 15.7% to \$10,943,000 versus \$9,462,000 for the previous corresponding half-year reporting period. Corporate Finance revenues for the half-year were up 79.6% to \$23,640,000 versus \$13,158,000 in the previous corresponding half-year reporting period. ECM raisings were up 94.5% to \$964,759,000 versus the corresponding half-year of \$495,935,000.

We believe our diverse revenue streams are a great strength of our business and we will continue to embrace all types of both transactional and recurring revenues.

The Group's combined Funds Under Management ("FUM") as at 31 December 2024 was \$4,188,261,000 increasing from \$3,892,068,000 as at 30 June 2024. This reflects our ongoing focus to build recurring revenue streams. Our team has spent considerable time and effort in developing new strategies to drive FUM growth whilst we consolidate the products in our wealth offering. We have high expectations that the coming half year will continue to deliver stronger underlying organic FUM growth.

Our cash (excluding restricted cash in client trust account), financial assets at fair value and investments at fair value as at 31 December 2024 was \$92,926,000 (30 June 2024: \$92,329,000) with zero debt, continues to support our activities, differentiates us from many of our competitors and provides confidence to our significant adviser network and their large client base.

We remind investors that our second half-year performance and final dividend will be dependent on market sentiment, commodity prices and ECM activity.

For further information please contact:

**Andrew McKenzie**

Executive Chairman

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*This announcement is authorised for release by the Board of Euroz Hartleys Group Limited.*

#### **Reporting period**

*The financial information contained in this report is for the six-month period ended 31 December 2024. This document should be read in conjunction with the Interim Financial Report and any public announcements made in the period by Euroz Hartleys Group Limited in accordance with the continuous disclosure requirements of the Corporations Act 2001 and ASX Listing Rules.*

# Euroz Hartleys Group Limited

ABN 53 000 364 465

## **Financial Report**

**For the half year ended 31 December 2024**

# EUROZ HARTLEYS GROUP LIMITED

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## **EUROZ HARTLEYS GROUP LIMITED**

### **DIRECTORS' REPORT FOR THE HALF YEAR ENDED 31 DECEMBER 2024**

The Directors submit the financial report of the consolidated group Euroz Hartleys Group Limited and its controlled entities ("Group") for the half-year ended 31 December 2024.

The following persons were Directors of Euroz Hartleys Group Limited who held office during or since the end of the half-year:

#### **EXECUTIVE CHAIRMAN**

Andrew McKenzie

#### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

Robin Romero

Fiona Kalaf

#### **NON-EXECUTIVE DIRECTOR**

Richard Simpson\*

#### **MANAGING DIRECTOR**

Timothy Bunney (*appointed 25 October 2024*)

#### **EXECUTIVE DIRECTOR**

Ian Parker (*resigned 20 December 2024*)

#### **COMPANY SECRETARY**

Anthony Hewett

\* *Richard Simpson transitioned from Executive to Non-Executive Director on 22 August 2024.*

#### **PRINCIPAL ACTIVITIES**

The principal activities of the Group consisted of:

- Stockbroking & Corporate Finance
- Wealth Management;
- Funds Management and
- Investing.

#### **OPERATING RESULTS AND REVIEW OF OPERATIONS**

The Directors of Euroz Hartleys Group Limited announce a net profit after tax (attributable to members) of \$6,255,000 for the 6 months to 31 December 2024 (2023: \$1,040,000).

Euroz Hartleys Limited ("Euroz Hartleys") is a leading Western Australia stockbroking, research, wealth management, institutional and corporate finance business and we are pleased to report an improved six months trading and overall solid profitability for the first half of the financial year.

This result demonstrates the strong operational leverage of our underlying business during a half year in which overall market volumes and Equity Capital Market ("**ECM**") transactions are still below longer-term averages.

Brokerage income for the half-year was up 8.3% to \$16,157,000 versus \$14,916,000 for the previous corresponding half-year reporting period. Wealth management fees for the half-year were up 15.7% to \$10,943,000 versus \$9,462,000 for the previous corresponding half-year reporting period. Corporate Finance revenues for the half-year were up 79.6% to \$23,640,000 versus \$13,158,000 in the previous corresponding half-year reporting period. ECM raisings were up 94.5% to \$964,759,000 versus the corresponding half-year of \$495,935,000.

## **EUROZ HARTLEYS GROUP LIMITED**

### **DIRECTOR'S REPORT FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

We believe our diverse revenue streams are a great strength of our business and we will continue to embrace all types of both transactional and recurring revenues.

The Group's combined Funds Under Management ("**FUM**") as at 31 December 2024 was \$4,188,261,000 increasing from \$3,892,068,000 as at 30 June 2024. This reflects our ongoing focus to build recurring revenue streams. Our team has spent considerable time and effort in developing new strategies to drive FUM growth whilst we consolidate the products in our wealth offering. We have high expectations that the coming half year will continue to deliver stronger underlying organic FUM growth.

Our cash (excluding restricted cash in client trust account), financial assets at fair value and investments at fair value as at 31 December 2024 was \$92,926,000 (30 June 2024: \$92,329,000) with zero debt, continues to support our activities, differentiates us from many of our competitors and provides confidence to our significant adviser network and their large client base.

#### **DIVIDENDS**

A fully franked final dividend for the financial year ended 30 June 2024 of 3 cents per share was paid to shareholders in August 2024.

In December 2024, the Directors approved a fully franked dividend of 2 cents per share. This was provided for as at 31 December 2024 and paid on 21 February 2025.

#### **AUDITOR'S DECLARATION**

The lead auditor's independence declaration under section 307C of the Corporations Act 2001 is set out on page 5 of the financial report for the half-year ended 31 December 2024.

This report is made in accordance with a resolution of the Directors.

  
\_\_\_\_\_  
Andrew McKenzie  
Executive Chairman  
25 February 2025



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Euroz Hartleys Group Limited

I declare that, to the best of my knowledge and belief, in relation to the review of Euroz Hartleys Group Limited for the half-year ended 31 December 2024 there have been:

- i. No contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- ii. No contraventions of any applicable code of professional conduct in relation to the review.

A handwritten version of the KPMG logo in blue ink.

**KPMG**

A handwritten signature in blue ink, appearing to read 'Trevor Hart'.

*Trevor Hart*

*Partner*

*Perth*

*25 February 2025*



# Independent Auditor's Review Report

To the shareholders of Euroz Hartleys Group Limited

## Report on the Half-year Financial Report

### Conclusion

We have reviewed the accompanying **Half-year Financial Report** of Euroz Hartleys Group Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Half-year Financial Report of Euroz Hartleys Group Limited does not comply with the *Corporations Act 2001*, including:

- Giving a true and fair view of the **Group's** financial position as at 31 December 2024 and of its performance for the Half-year ended on that date; and
- Complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

The **Half-year Financial Report** comprises:

- Condensed consolidated statement of financial position as at 31 December 2024;
- Condensed consolidated statement of profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the Half-year ended on that date;
- Notes 1 to 12 comprising material accounting policies and other explanatory information; and
- The Directors' Declaration.

The **Group** comprises Euroz Hartleys Group Limited (the Company) and the entities it controlled at the Half year's end or from time to time during the Half-year.

### Basis for Conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our review of the Half-year financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with these requirements.



## Responsibilities of the Directors for the Half-year Financial Report

The Directors of the Group are responsible for:

- The preparation of the Half-year Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*.
- Such internal control as the Directors determine is necessary to enable the preparation of the Half-year Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

## Auditor's Responsibilities for the Review of the Half-year Financial Report

Our responsibility is to express a conclusion on the Half-year Financial Report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the Half-year Financial Report does not comply with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2024 and its performance for the Half-Year ended on that date, and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a Half-year Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

KPMG

Trevor Hart

Partner

Perth

25 February 2025

**EUROZ HARTLEYS GROUP LIMITED**

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER  
COMPREHENSIVE INCOME  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024**

		<b>31 December 2024</b>	<b>31 December 2023</b>
	<b>Note</b>	<b>\$'000</b>	<b>\$'000</b>
Revenue	3	52,921	39,744
Loss on investments		(981)	(2,701)
Employee benefits expense		(33,218)	(26,251)
Depreciation and amortisation expenses		(1,058)	(1,612)
Regulatory expenses		(599)	(547)
Legal, professional and consultancy expenses		(413)	(144)
Conference and seminar expenses		(539)	(543)
Stockbroking and wealth management expenses		(3,536)	(2,780)
Write off of right of use assets and liabilities	9	-	81
Other expenses		(3,380)	(3,290)
<b>Profit before income tax expense</b>		<b>9,197</b>	<b>1,957</b>
Income tax expense		(2,942)	(917)
<b>Profit after income tax expense for the period</b>		<b>6,255</b>	<b>1,040</b>
<b>Other comprehensive income</b>			
Other comprehensive income, net of tax		-	-
<b>Total comprehensive income for the period</b>		<b>6,255</b>	<b>1,040</b>
<b>Profit for the period is attributable to:</b>			
Owners of Euroz Hartleys Group Limited		6,255	1,040
		<b>6,255</b>	<b>1,040</b>
<b>Total comprehensive income for the period is attributable to:</b>			
Owners of Euroz Hartleys Group Limited		6,255	1,040
		<b>6,255</b>	<b>1,040</b>
		<b>Cents</b>	<b>Cents</b>
Basic earnings per share		3.97	0.66
Diluted earnings per share		3.81	0.63

*The above Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.*

**EUROZ HARTLEYS GROUP LIMITED**

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2024**

		<b>31 December 2024</b>	<b>30 June 2024</b>
	<b>Note</b>	<b>\$'000</b>	<b>\$'000</b>
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	6	92,095	92,944
Trade and other receivables		9,948	24,420
Financial assets at fair value through profit and loss	8	11,920	11,052
Other current assets		1,852	2,497
Current tax receivable		115	-
Total current assets		<u>115,930</u>	<u>130,913</u>
<b>NON-CURRENT ASSETS</b>			
Financial assets at amortised cost	8	2,438	2,438
Investments at fair value through profit and loss	7	1,672	1,728
Plant and equipment		382	461
Deferred tax assets		5,860	5,846
Intangible assets		37,845	38,148
Right of use asset	9	12,505	13,264
Total non-current assets		<u>60,702</u>	<u>61,885</u>
<b>TOTAL ASSETS</b>		<u><b>176,632</b></u>	<u><b>192,798</b></u>
<b>CURRENT LIABILITIES</b>			
Trade and other payables	10	34,694	52,224
Current tax payable		-	734
Provisions		9,874	9,675
Lease liability	9	845	829
Total current liabilities		<u>45,413</u>	<u>63,462</u>
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liabilities		1,823	1,707
Provisions		83	272
Lease liability	9	12,596	13,118
Total non-current liabilities		<u>14,502</u>	<u>15,097</u>
<b>TOTAL LIABILITIES</b>		<u><b>59,915</b></u>	<u><b>78,559</b></u>
<b>NET ASSETS</b>		<u><b>116,717</b></u>	<u><b>114,239</b></u>
<b>EQUITY</b>			
Issued capital	11	103,998	98,596
Share-based payment reserve		5,013	10,912
Retained earnings		7,706	4,731
<b>TOTAL EQUITY</b>		<u><b>116,717</b></u>	<u><b>114,239</b></u>

*The above Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.*

**EUROZ HARTLEYS GROUP LIMITED**

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024**

	Issued Capital	Retained Earnings	Share based payment reserve	Total
	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 July 2024</b>	98,596	4,731	10,912	114,239
Profit for the period	-	6,255	-	6,255
Total comprehensive income for the period	-	6,255	-	6,255
<i>Transactions with owners, recorded directly in equity</i>				
Vested shares under Performance Rights Plan	6,989	-	(6,989)	-
Treasury shares	(1,587)	-	-	(1,587)
Share-based payments	-	-	1,090	1,090
Dividends to equity holders (i)	-	(3,280)	-	(3,280)
Total contributions by and distributions to owners	5,402	(3,280)	(5,899)	(3,777)
<b>Balance at 31 December 2024</b>	<b>103,998</b>	<b>7,706</b>	<b>5,013</b>	<b>116,717</b>

	Issued Capital	Retained Earnings	Share based payment reserve	Total
	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 July 2023</b>	98,563	7,080	9,395	115,038
Profit for the period	-	1,040	-	1,040
Total comprehensive income for the period	-	1,040	-	1,040
<i>Transactions with owners, recorded directly in equity</i>				
Shares issued during the period	468	-	-	468
Vested shares under Performance Rights Plan	1,239	-	(1,239)	-
Treasury shares	(544)	-	-	(544)
Share-based payments	-	-	1,332	1,332
Dividends to equity holders (ii)	-	(2,884)	-	(2,884)
Total contributions by and distributions to owners	1,163	(2,884)	93	(1,628)
<b>Balance at 31 December 2023</b>	<b>99,726</b>	<b>5,236</b>	<b>9,488</b>	<b>114,450</b>

(i) December 2024 dividends to equity holders relate to fully franked half-year interim dividend of \$0.02 per share paid to shareholders in February 2025.

(ii) December 2023 dividends to equity holders relate to fully franked half-year interim dividend of \$0.0175 per share paid to shareholders in February 2024.

*The above Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.*

**EUROZ HARTLEYS GROUP LIMITED**

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024**

	<b>31 December 2024 \$'000</b>	<b>31 December 2023 \$'000</b>
<b>Cash flows from operating activities</b>		
Receipts from customers (inclusive of goods and services tax)	67,297	49,328
Payments to suppliers and employees (inclusive of goods and services tax)	<u>(59,740)</u>	<u>(47,577)</u>
	7,557	1,751
Proceeds from sale of trading shares	2,853	6,183
Payments for trading shares	(2,121)	(1,168)
Interest received	1,957	1,695
Income taxes paid net of refund	<u>(3,689)</u>	<u>(2,372)</u>
<b>Net cash inflow from operating activities</b>	<b><u>6,557</u></b>	<b><u>6,089</u></b>
<b>Cash flows from investing activities</b>		
Term deposit	-	(2,388)
Payments for property, plant and equipment	<u>(17)</u>	<u>(965)</u>
<b>Net cash outflow from investing activities</b>	<b><u>(17)</u></b>	<b><u>(3,353)</u></b>
<b>Cash flows from financing activities</b>		
Payments for treasury shares	(1,587)	(544)
Dividends paid (i)	(4,929)	(5,285)
Repayment of lease liabilities	(405)	(710)
Interest paid on lease liabilities	<u>(468)</u>	<u>(62)</u>
<b>Net cash outflow from financing activities</b>	<b><u>(7,389)</u></b>	<b><u>(6,601)</u></b>
<b>Net decrease in cash and cash equivalents</b>	<b>(849)</b>	<b>(3,865)</b>
Cash and cash equivalents at 1 July (Note 6)	<u>92,944</u>	<u>88,156</u>
<b>Cash and cash equivalents at 31 December (Note 6)</b>	<b><u>92,095</u></b>	<b><u>84,291</u></b>

- (i) December 2024 dividends paid relate to June 2024 fully franked final dividend of \$0.03 per share paid to shareholders in August 2024. December 2023 dividends paid relate to fully franked June 2023 final dividend of \$0.035 per share paid to shareholders in September 2023.

*The above Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.*

## **EUROZ HARTLEYS GROUP LIMITED**

### **NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024**

#### **Note 1. Statement of significant accounting policies**

The half-year financial report is a general-purpose financial report prepared in accordance with the requirements of the Corporations Act 2001 and AASB 134 Interim Financial Reporting and IAS 34 Interim Financial Reporting.

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2024. Selected explanatory notes are included to explain significant events and transactions since 30 June 2024 annual report.

Euroz Hartleys Group Limited is a company limited by shares, incorporated and domiciled in Australia and whose shares are publicly traded on the Australian Securities Exchange (“ASX”).

This half-year financial report was approved by the Board of Directors for issue on 25 February 2025.

#### **(a) Basis of preparation**

The half-year financial report has been prepared on the basis of historical cost modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied. Cost is based on the fair values of the consideration given in exchange for assets.

The half-year financial report is presented in Australian Dollars, which is the consolidated Group’s functional currency. All amounts have been rounded to the nearest dollar, unless otherwise indicated.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the consolidated group’s annual financial report for the financial year ended 30 June 2024.

The half-year financial report has been prepared on a going concern basis, which contemplates the continuity of normal business activity and realisation of assets and the settlement of liabilities in the normal course of business.

#### **(b) Estimates**

The preparation of the half-year financial report requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the half-year financial report, significant judgment made by management in applying the consolidated group’s accounting policies and key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements as at and for the year ended 30 June 2024.

## **EUROZ HARTLEYS GROUP LIMITED**

### **NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

#### **Note 2: Segment information**

The Group has identified its operating segments based on the internal reports that are reviewed and used by the executive team (the chief operating decision makers) in assessing performance and in allocating resources. The Group's reportable segments have been determined to be:

##### ***Private Wealth***

Private Wealth refers to private wealth advisers who work with high net wealth individuals, companies, Self-Managed Superannuation Funds (SMSF) and other clients. Private wealth advisers provide a broad investment offering of stockbroking and corporate services for clients. The wealth management team provides strategic investment advice, superannuation advice, investment management and portfolio administration services.

##### ***Wholesale***

Wholesale refers to the Institutional Dealing, Research and Corporate Finance team who work with companies and other institutional clients. The Institutional Dealing team provides quality advice, idea generation, site visits, and roadshows highly focused on resources, mining services and small to mid-cap Western Australia (WA) industrials. Working with the Institutional team is the Research team which has extensive coverage of ASX listed industrials, resources and energy companies. The Corporate Finance team specialises in Equity Capital Markets (ECM), Mergers and Acquisitions (M&A) and strategic Corporate Advisory.

##### ***Funds Management***

Westoz Funds Management (WFM), a wholly owned subsidiary of Euroz Hartleys Group Limited has an Australian Financial Services Licence (AFSL). Currently WFM is managing the mandate for Westoz Resources Fund Limited, an unlisted public company available to sophisticated and professional investors.

##### ***Other***

Other refers to income and expenses that does not fall within the segments described above.

Due to the nature of the business providing financial services to the clients driven by the employees, management does not consider asset and liabilities separation to be an appropriate measure of segments.

#### **Basis of accounting for purpose of reporting by operating segments**

The accounting policies used by the Group in reporting segments internally are consistent with those adopted in the financial statements of the consolidated group, unless otherwise stated.

**EUROZ HARTLEYS GROUP LIMITED**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

**Note 2: Segment information (continued)**

**Segment performance**

	<b>Private Wealth</b>	<b>Wholesale</b>	<b>Funds Management</b>	<b>Other</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>31 December 2024</b>					
Brokerage	11,046	5,111	-	-	16,157
Underwriting and placement fees	4,042	18,774	-	-	22,816
Performance and management fees	-	-	109	-	109
Wealth management fees	10,943	-	-	-	10,943
Corporate advisory	5	819	-	-	824
Interest received	951	951	56	-	1,958
Other	56	54	4	-	114
<b>Total segment revenue</b>	<b>27,043</b>	<b>25,709</b>	<b>169</b>	<b>-</b>	<b>52,921</b>
<b>Segment net operating profit / (loss) after tax</b>	<b>1,261</b>	<b>4,967</b>	<b>70</b>	<b>(43)</b>	<b>6,255</b>

	<b>Private Wealth</b>	<b>Wholesale</b>	<b>Funds Management</b>	<b>Other</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>31 December 2023</b>					
Brokerage	10,421	4,495	-	-	14,916
Underwriting and placement fees	3,245	9,515	-	-	12,760
Performance and management fees	-	-	131	-	131
Wealth management fees	9,458	4	-	-	9,462
Corporate advisory	-	398	-	-	398
Interest received	832	832	31	-	1,695
Dividends received	-	-	-	70	70
Other	77	18	-	217	312
<b>Total segment revenue</b>	<b>24,033</b>	<b>15,262</b>	<b>162</b>	<b>287</b>	<b>39,744</b>
<b>Segment net operating profit / (loss) after tax</b>	<b>(706)</b>	<b>983</b>	<b>(94)</b>	<b>857</b>	<b>1,040</b>

# EUROZ HARTLEYS GROUP LIMITED

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)

### Note 3: Revenue

	31 December 2024 \$'000	31 December 2023 \$'000
Brokerage	16,157	14,916
Underwriting and placement fees	22,816	12,760
Performance and management fees	109	131
Wealth management fees	10,943	9,462
Corporate advisory fees	824	398
Interest received	1,958	1,695
Dividends and trust distributions received	-	70
Other	114	312
	<u>52,921</u>	<u>39,744</u>

### Note 4: Dividends payable

	31 December 2024 \$'000	31 December 2023 \$'000
Fully franked ordinary interim dividend of 2 cents (2023: 1.75 cents) per share franked at the tax rate of 30% (2023: 30%). This has been recognised as a provision in the condensed consolidated statement of financial position at 31 December 2024.	<u>3,280</u>	<u>2,884</u>

### Note 5: Contingent liabilities and assets

The parent entity and consolidated group had contingent liabilities at 31 December as follows:

	31 December 2024 \$'000	30 June 2024 \$'000
Secured guarantees in respect of leases of a controlled group entity: Westpac Banking Corporation	<u>2,408</u>	<u>3,185</u>
<b>Secured guarantees in respect of leases of the consolidated group</b>	<u><b>2,408</b></u>	<u><b>3,185</b></u>

The consolidated group has a deposit with FinClear Services Pty Ltd as part of Euroz Hartleys Limited international trading and settlement arrangements. This deposit totalled \$50,000 at reporting date (30 June 2024: \$50,000).

The group has no contingent assets at the reporting date.

## EUROZ HARTLEYS GROUP LIMITED

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)

#### Note 6: Cash and cash equivalents

	31 December 2024 \$'000	30 June 2024 \$'000
Cash at bank and on hand	78,121	77,853
Restricted cash:		
Cash margin account	1,213	1,696
Client trust account	<u>12,761</u>	<u>13,395</u>
Total restricted cash	<u>13,974</u>	<u>15,091</u>
<b>Total cash and cash equivalents</b>	<b><u>92,095</u></b>	<b><u>92,944</u></b>

The cash margin account is held by the Australian Securities Exchange (ASX) as a margin requirement to cover possible market participant default and is adjusted each day to reflect the Company's current obligation to the clearing house at ASX. Client trust bank balances are segregated client funds and not available for general use by the Group.

#### Note 7: Investments at fair value through profit and loss

	31 December 2024 \$'000	30 June 2024 \$'000
Opening fair value – 1 July	1,728	2,084
Additions (i)	-	70
Fair value losses	<u>(56)</u>	<u>(426)</u>
<b>Closing balance – 31 December (30 June)</b>	<b><u>1,672</u></b>	<b><u>1,728</u></b>

- (i) Investments at fair value through profit and loss relates to Euroz Hartleys Group Limited's 8% investment in Westoz Resources Fund Limited ("WRFL"). WRFL is an unlisted investment fund whose purpose is to generate positive returns and returning dividends to investors through the trading of stocks generally associated with the resources sector in Western Australia. The manager of the fund is Westoz Funds Management ("WFM") a wholly owned subsidiary of Euroz Hartleys Group Limited.

WRFL is measured at fair value through profit or loss accounting in accordance with the Group accounting policies as disclosed in the annual report. The fair value of the investment was based on the net tangible asset of WRFL as at 31 December 2024.

#### Note 8: Fair value measurement

The following table details the consolidated group's fair value of financial instruments categorised by the following levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices). Techniques, such as estimated discounted cash flows and Black-Scholes model are used to determine fair value for the financial instruments.

Level 3: Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

**EUROZ HARTLEYS GROUP LIMITED**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

**Note 8: Fair value measurement (continued)**

		Carrying amount			Fair value			
		Mandatorily at FVTPL (ii)	Financial assets / liabilities at amortised cost	Total	Level 1	Level 2	Level 3	Total
31 December 2024	Note	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Current financial assets</b>								
	6	-	92,095	<b>92,095</b>	-	-	-	-
		-	9,948	<b>9,948</b>	-	-	-	-
		11,920	-	<b>11,920</b>	3,404	8,432	84	<b>11,920</b>
		-	-	-	-	-	-	-
<b>Non - Current financial assets</b>								
		-	2,438	<b>2,438</b>	-	-	-	-
	7	1,672	-	<b>1,672</b>	-	1,672	-	<b>1,672</b>
<b>Current financial liabilities</b>								
	10	-	(34,694)	<b>(34,694)</b>	-	-	-	-
		<b>13,592</b>	<b>69,787</b>	<b>83,379</b>	<b>3,404</b>	<b>10,104</b>	<b>84</b>	<b>13,592</b>

(i) Balances are measured at amortised cost and their carrying amount approximates fair value

(ii) Fair value through profit and loss (FVTPL)

**EUROZ HARTLEYS GROUP LIMITED**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

**Note 8: Fair value measurement (continued)**

		Carrying amount			Fair value			
		Designated at FVTPL (ii)	Financial assets / liabilities at amortised cost	Total	Level 1	Level 2	Level 3	Total
Note		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>30 June 2024</b>								
<b>Current financial assets</b>								
Cash and cash equivalents (i)	6	-	92,944	<b>92,944</b>	-	-	-	-
Trade and other receivables (i)		-	24,420	<b>24,420</b>	-	-	-	-
Other financial assets		11,052	-	<b>11,052</b>	2,450	8,493	109	<b>11,052</b>
<b>Non - Current financial assets</b>								
Financial assets (i)		-	2,438	<b>2,438</b>	-	-	-	-
Investments at fair value	7	1,728	-	<b>1,728</b>	-	1,728	-	<b>1,728</b>
<b>Current financial liabilities</b>								
Trade and other payables (i)	10	-	(52,224)	<b>(52,224)</b>	-	-	-	-
		<b>12,780</b>	<b>67,578</b>	<b>80,358</b>	<b>2,450</b>	<b>10,221</b>	<b>109</b>	<b>12,780</b>

(i) Balances are measured at amortised cost and their carrying amount approximates fair value

(ii) Fair value through profit and loss (FVTPL)

## EUROZ HARTLEYS GROUP LIMITED

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)

#### Note 9: Right of use asset and liabilities

Euroz Hartleys Group Limited signed a new lease agreement in May 2023 for office space at QV1 located at 250 St Georges Terrace, Perth. The new lease for part of Level 37 and the whole of Level 38 of QV1 is for a period of 10 years commencing on 1 July 2024 with two options to renew for 5 years commencing 1 July 2034 and 1 July 2039. The lease for 2,505 square metres is on normal commercial terms with a market rate incentive.

An assessment of the contract determined that it qualifies as a lease, as it grants the right to control the use of a specific asset for a defined period in exchange for compensation. As a result, the recognition of the right of use asset and lease liability occurred in December 2023 when the office became available for use.

Following the move to QV1, the Group surrendered the leases for the premises at Level 18 Alluvion, 58 Mounts Bay Road, Perth WA and Level 6 Westralia, 141 St Georges Terrace, Perth WA on 31 December 2023. The respective right-of-use assets were fully written off and the lease liabilities were also wound down. Below is the movement of the right of use assets and liabilities:

	31 December 2024 \$'000	30 June 2024 \$'000
Leased premises	13,858	15,434
Accumulated amortisation	(1,371)	(719)
Impairment expense	-	(1,476)
	<u>12,487</u>	<u>13,239</u>
Office equipment	21	126
Accumulated amortisation	(3)	(101)
	<u>18</u>	<u>25</u>
<b>Right of use asset</b>	<b><u>12,505</u></b>	<b><u>13,264</u></b>
<b>Lease liability – current</b>	<b><u>845</u></b>	<b><u>829</u></b>
<b>Lease liability – non-current</b>	<b><u>12,596</u></b>	<b><u>13,118</u></b>
Reconciliation of right of use asset:		
Opening balance as at 1 July	13,264	1,842
Additions	-	13,980
Amortisation expense	(658)	(1,082)
Impairment expense	-	(1,476)
Lease remeasurement	(101)	-
<b>Closing balance as at 31 December (30 June)</b>	<b><u>12,505</u></b>	<b><u>13,264</u></b>

**EUROZ HARTLEYS GROUP LIMITED**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

**Note 9: Right of use asset and liabilities (continued)**

Reconciliation of right of use lease liability:

	<b>31 December 2024 \$'000</b>	<b>30 June 2024 \$'000</b>
Opening balance as at 1 July	13,947	3,552
Additions	-	13,980
Lease remeasurement	(101)	-
Write-off of lease liabilities	-	(1,558)
Interest expense	468	55
Interest paid	(468)	(55)
Lease payments	(405)	(2,027)
<b>Closing balance as at 31 December (30 June)</b>	<b><u>13,441</u></b>	<b><u>13,947</u></b>

The following table sets out a maturity analysis of lease liabilities showing the undiscounted lease payments to be paid after the reporting date.

	<b>31 December 2024 \$'000</b>	<b>30 June 2024 \$'000</b>
Less than one year	845	829
One to two years	942	883
Two to three years	1,086	1,021
Three to four years	1,243	1,172
Four to five years	1,410	1,335
More than 5 years	7,915	8,707
	<b><u>13,441</u></b>	<b><u>13,947</u></b>

**Note 10: Trade and other payables**

	<b>31 December 2024 \$'000</b>	<b>30 June 2024 \$'000</b>
Trade and other payables	2,137	3,045
Broker payable (i)	17,899	34,259
Dividend payable	3,296	4,945
Accruals	11,362	9,975
	<b><u>34,694</u></b>	<b><u>52,224</u></b>

(i) Broker payable relates to outstanding client accounts and amounts owed by the Group to Australian Securities Exchange (ASX) Clearing.

**EUROZ HARTLEYS GROUP LIMITED**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)**

**Note 11: Share capital**

	<b>31 December 2024 Shares (‘000)</b>	<b>31 December 2023 Shares (‘000)</b>	<b>31 December 2024 \$’000</b>	<b>31 December 2023 \$’000</b>
<b>(a) Share capital</b>				
Ordinary shares:				
Issued and paid up capital - consisting of ordinary shares (net of treasury shares)	<u>156,699</u>	<u>156,218</u>	<u>103,998</u>	<u>99,726</u>

**(b) Movements in ordinary share capital**

	<b>2024 Shares (‘000)</b>	<b>2023 Shares (‘000)</b>
Opening balance – 1 July	154,303	155,113
Issue of new shares	-	450
Acquisition of Treasury shares	(1,837)	(612)
Vested shares under Performance Rights Plan	<u>4,233</u>	<u>1,267</u>
<b>Closing balance – 31 December</b>	<u><b>156,699</b></u>	<u><b>156,218</b></u>

**(c) Movements in ordinary share capital**

	<b>2024 \$’000</b>	<b>2023 \$’000</b>
Opening balance – 1 July	98,596	98,563
Issue of new shares	-	468
Treasury shares	(1,587)	(544)
Vested shares under Performance Rights Plan	<u>6,989</u>	<u>1,239</u>
<b>Closing balance – 31 December</b>	<u><b>103,998</b></u>	<u><b>99,726</b></u>

# EUROZ HARTLEYS GROUP LIMITED

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2024 (continued)

### Note 11: Share capital (continued)

#### (d) Movements in treasury shares

	2024 Shares ('000)	2023 Shares ('000)
Opening balance – 1 July	(10,520)	(9,260)
On-market purchase during the period	(1,837)	(612)
Vested shares under Performance Rights Plan	4,233	1,267
	<u>          </u>	<u>          </u>
<b>Closing balance – 31 December</b>	<b><u>(8,124)</u></b>	<b><u>(8,605)</u></b>

#### (e) Movements in share-based payments reserve

The reserve records items recognised as expenses on valuation of share-based payments. The movement in the current period totalling \$1,090,000 (December 2023: \$1,332,000) comprises the vesting expense related to the fair value of performance rights granted in prior years in connection with the Performance Rights Plan and an accelerated expense relating to performance rights granted in prior years which vested early as part of the equal capital reduction and share cancellation.

	2024 \$'000	2023 \$'000
Opening balance – 1 July	10,912	9,395
Vested shares under Performance Rights Plan	(6,989)	(1,239)
Share based payments expense	1,090	1,332
	<u>          </u>	<u>          </u>
<b>Closing balance – 31 December</b>	<b><u>5,013</u></b>	<b><u>9,488</u></b>

The decrease in the share-based payments reserve relates to the fair value of shares issued in respect of performance rights that vested as part of the performance rights plan. The fair value of performance rights is determined at grant date and is calculated as 25% of an individual's annual bonus as determined by the Board.

Advisors who are paid a commission may also be paid in equity when they meet specific performance hurdles as set out in their individual employment contract. Performance rights convert to plan shares after year 1 which are held as treasury shares by the Euroz Share Trust. These plan shares are subject to a 3-year vesting period.

#### Note 12: Subsequent events

The Directors are not aware of any other matter or circumstance subsequent to 31 December 2024 that has significantly affected, or may significantly affect the consolidated group's operations in future financial years, the results of those operations in future financial years, or the consolidated group's state of affairs in future financial years.

## EUROZ HARTLEYS GROUP LIMITED

### FINANCIAL REPORT FOR THE HALF YEAR ENDED 31 DECEMBER 2024

#### DIRECTORS' DECLARATION

The Directors of Euroz Hartleys Group Limited ("the Company") declare that:

1. The condensed consolidated financial statements and notes, of the consolidated group are in accordance with the Corporations Act 2001 including:
  - (a) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001; and
  - (b) giving a true and fair view of the group's condensed consolidated financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
2. In the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors:

  
\_\_\_\_\_  
Andrew McKenzie  
Executive Chairman

Dated: 25 February 2025, Perth