Investor Roadshow – March 2024

18 March 2024

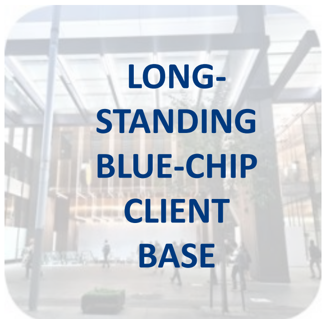
Introduction to SCEE

Leading national electrical, instrumentation, communications and maintenance services group…

- Established in 1978 in Perth and listed in 2007 (ASX:SXE)
- Leading and trusted national provider of specialized electrical, instrumentation, maintenance and communication services
- Diversified operations across three broad market sectors of Infrastructure, Commercial and Resources and circa 80% of order book on East Coast
- Diversification supported by successful track record of acquiring value accretive businesses: Datatel in 2016, Heyday in 2017 and the Trivantage Group (S.J. Electric, SEME Solutions and Trivantage Manufacturing) in 2020
- Over last seven years, management have materially grown revenues from $200m in FY17 to $465m in FY23

…built by design through operational excellence and a disciplined M&A strategy

scee ELECTRICAL	Historically focused on resources and industrial work, but more recently diversified into transport, infrastructure, defence, utilities and renewables
DATATEL ELECTRICAL & COMMUNICATIONS	Telecoms and communications specialist - provides services to the education, health, government, resources and transport sectors
Heyday Group	NSW and ACT-based electrical contractor servicing the commercial and fit-out sectors, and the retail, education, health, hotel, defence, datacentre, and residential sectors
SJ ELECTRIC	National provider of electrical and maintenance services to supermarkets, and the retail and commercial sectors
SEME SOLUTIONS	Provides electronic security services to the resources, law enforcement, custodial, industrial, and health sectors
TRIVANTAGE MANUFACTURING	Leading manufacturer of premium quality switchboards to a range of end users both internally in the Group and externally to customers



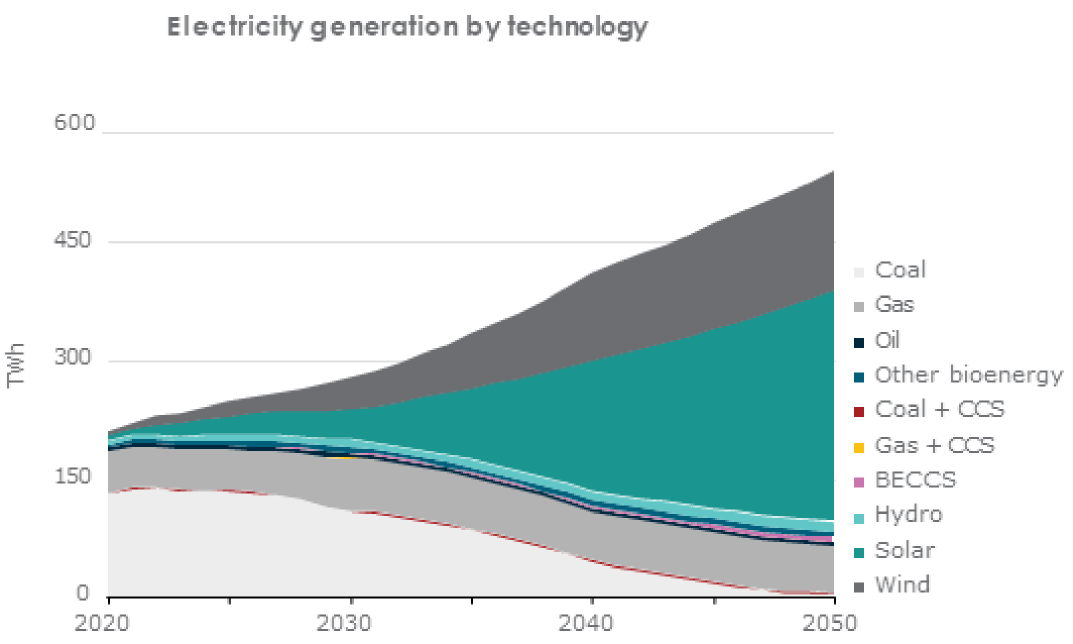
Electrification and decarbonisation

Australia is undergoing an energy transition to achieve net zero emissions by 2050

Reduction in fossil fuel consumption will require a high degree of electrification in the road transport and industrial sectors.

Electrification is also expected to occur across a range of applications in industry, mining and manufacturing, as well as gas use in buildings.

"Introduce a national plan to phase out fossil gas in existing buildings and appliances" Recommendation 2.2 – EVERY BUILDING COUNTS REPORT – Green Building Council of Australia 2023



Source: Australia's Long-Term Emissions Reduction Plan

Expected energy transition to 2050
('Step Change' scenario)

Storage capacity to increase by a factor of 30

(Batteries, virtual power plants, pumped hydro.)

NOW	2030	2050
2 GW	15 GW	61 GW

Grid-scale wind and solar to increase 9-fold

NOW	2030	2050
16 GW	44 GW	141 GW

Distributed solar PV to increase 5-fold

NOW	2030	2050
15 GW	35 GW	69 GW

Electricity usage from the grid to nearly double

NOW	2030	2050
180 TWh	184 TWh	320 TWh

Gas-fired peaking plants to increase

While current mid-merit plants will all retire within that period.

NOW	2050
7 GW	10 GW

Coal generation to be withdrawn

Capacity to be retired by:

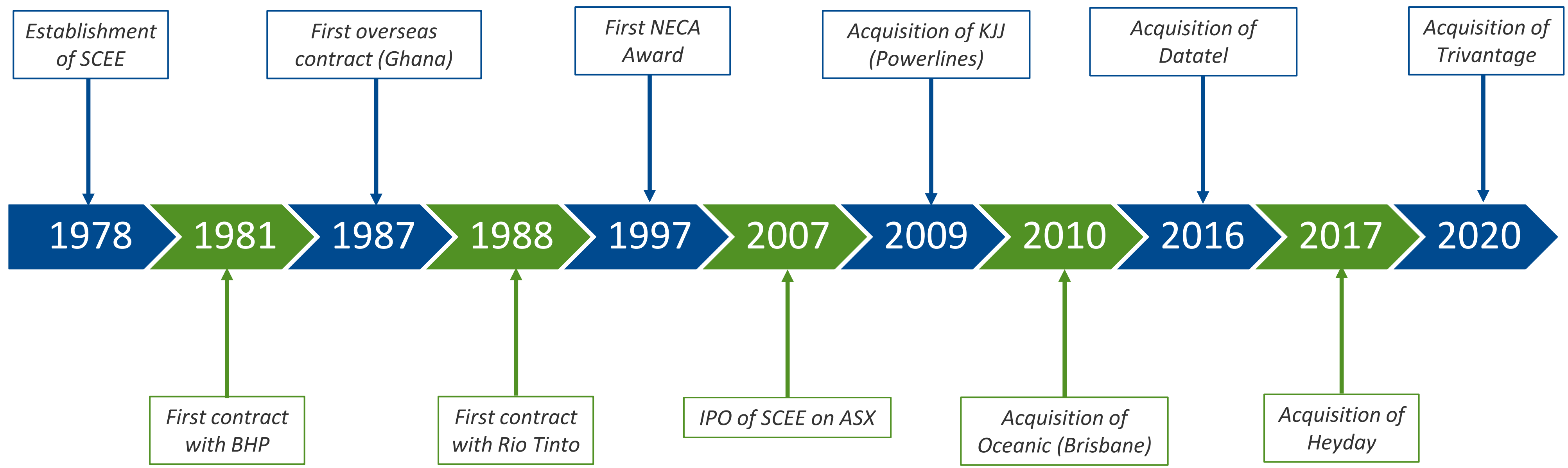
2030	2043
60%	100%

Source: Australian Energy Market Operator - Integrated System Plan

SCEE's strategy

SCEE Group primarily sees itself as an electrical contractor diversified across the infrastructure, commercial, and resources sectors

- Our growth strategy continues to be to deepen our presence in those sectors and broaden our geographic diversity through expanding our core competencies and adding adjacent and complementary capabilities, either organically or by acquisition
- We are increasing our exposure to services and maintenance style works with recurring revenues now over 40% of activity
- We are actively exploring range of acquisition targets offering further geographic diversification and new capabilities
- The electrification and decarbonisation of the Australian and global economies present SCEE with opportunities across all its operations



Financial performance

Financial highlights

Revenue $255.6m (H1 FY23: $255.4m) matched pcp

Infrastructure revenue up 50.8% on pcp to cover major resources projects completed in FY23

NPAT $9.6m (H1 FY23: $9.7m) matched the group record H1 profit performance of pcp

Results included $1.1m (H1 FY23: $1.1m) amortisation for Trivantage acquisition

Cash $65.0m (30 June 2023: $77.7m) down 16.3% in period due to earn-outs, dividends, and tax

No debt in period

Order Book $550m (H1 FY23: $525m) up 4.8% on pcp

Interim Dividend 1.0 cps declared and fully franked, to be paid 10 April 2024

Targeting FY24 Revenue over $500m and stronger H2 profitability to match FY23 EBITDA

Expecting growth in FY25 and beyond

** EBITDA and EBIT are non-IFRS financial measures, for a reconciliation to statutory results see Appendix 1*

Profit and loss

Revenue of $255.6m (H1 FY23: $255.4m) matched prior corresponding period and consistent with guidance "targeting FY24 Revenue over $500m"

Revenue split by sector: Infrastructure $103.8m (PCP: $68.8m), Commercial $78.9m (PCP: $82.5m), and Resources $72.8m (PCP: $104.1m)

Ongoing significant revenue contributors for Heyday were the NEXTDC SYD03 data centre, Pitt Street Sydney Metro station and towers and the Western Sydney International Airport, for SCEE Electrical the Queensland accommodation villages, and Woolworths and Coles for Trivantage

Gross margin percentage was 14.7% compared to the prior corresponding period at 15.3%. Overheads* as a percentage of revenue were 8.2% in period in line with the prior corresponding period at 8.1%. Inflationary cost pressures and labour market issues have had no material impact

EBITDA* down 10.1%, EBIT* down 7.7%, and NPAT matched prior corresponding period, noting prior corresponding period was a record H1 profit performance for the Group

EBIT* and NPAT include $1.1m amortisation for Trivantage (H1 FY23: $1.1m)

Forecasting stronger H2 profitability to match FY23 EBITDA and expecting growth in FY25 and beyond

Summary financials:

	H1 FY24	H1 FY23	%
	$m	$m	
Revenue	255.6	255.4	*0.1%*
Gross Profit	37.7	38.9	*(3.3%)*
Gross Margin %	*14.7%*	*15.3%*	
Overheads*	(20.9)	(20.8)	*0.5%*
EBITDA*	17.1	19.0	*(10.1%)*
*EBITDA %**	*6.7%*	*7.4%*	
EBIT*	13.3	14.4	*(7.7%)*
*EBIT %**	*5.2%*	*5.7%*	
NPAT	9.6	9.7	*(1.0%)*
NPAT %	*3.8%*	*3.8%*	

** Overheads, EBITDA and EBIT are non-IFRS financial measures, for a reconciliation to statutory results see Appendix 1*

Balance sheet

Cash decreased in period to $65.0m (30 June 2023: $77.7m) driven by payments of Trivantage earn-outs, dividends and income tax instalments for close out of FY23 major resources projects

Remain debt free

$61.1m of bank guarantees and surety bonds on issue at 31 December out of a total group capacity of $100m leaving headroom of $38.9m

Franking account balance of $41.0m at 31 December

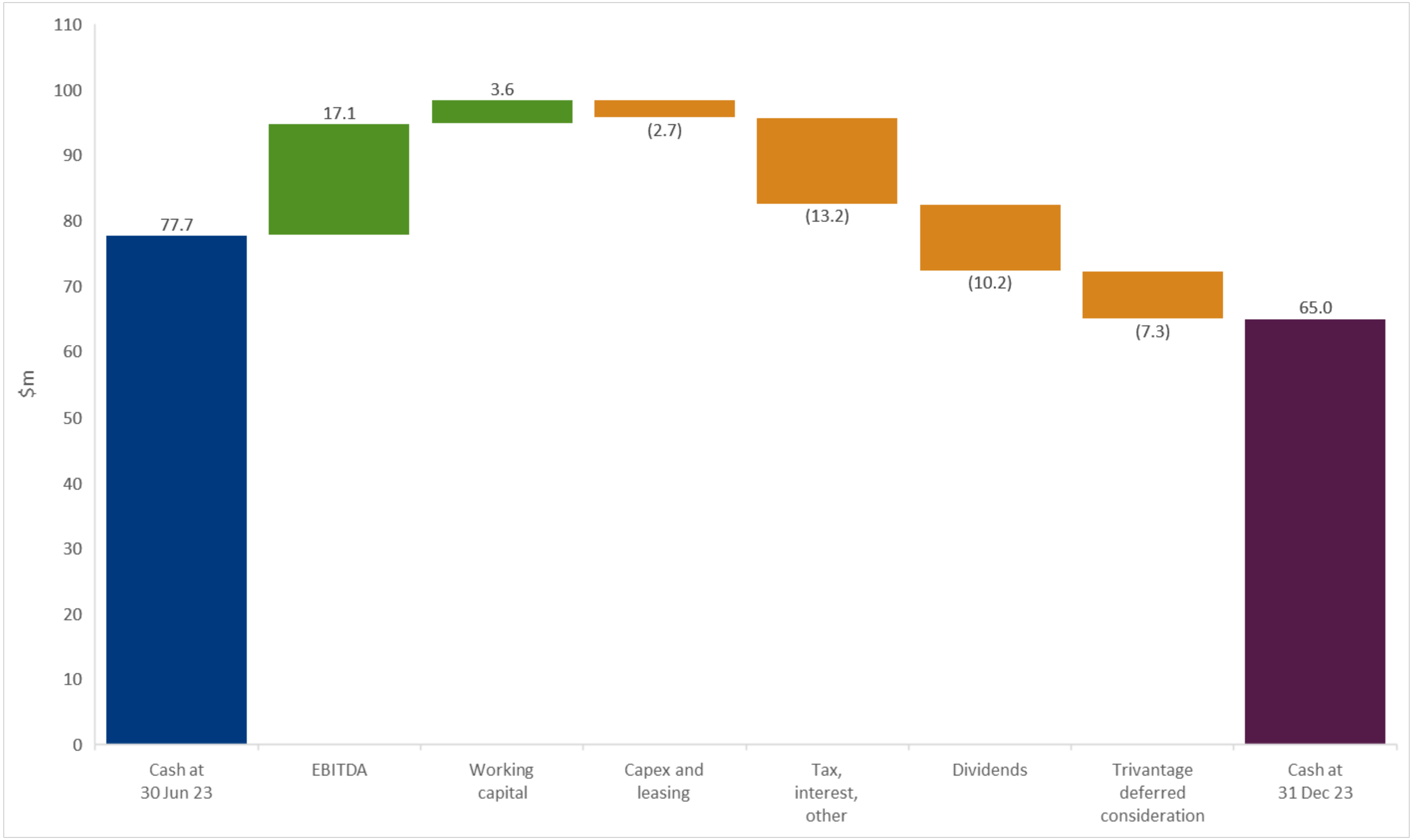
Fully franked interim dividend of 1.0 cents per share declared, to be paid 10 April 2024

Balance sheet summary:

	Dec 23	Jun 23
	$m	$m
Current assets	*177.7*	*187.7*
Non-current assets	*128.4*	*130.8*
Total Assets	306.2	318.4
Current liabilities	*115.5*	*124.5*
Non-current liabilities	*8.9*	*11.8*
Total Liabilities	124.4	136.3
Equity	181.7	182.1

Cashflow

Payments out in the period included the final Trivantage acquisition payment of $7.3m in September for achieving their earn-out targets in full, $10.2m of fully franked dividends paid in October, and $13.6m of income tax paid – a significant portion of which related to the successful close-outs of the Kemerton and Gudai-Darri projects in mid-FY23



Operational performance

Operational highlights

Lost Time Injury ("LTI") free across group for the period (1.2 million manhours LTI-free in H1 FY24)

Western Sydney International Airport at high levels of activity

Infrastructure now largest contributor

Order Book split (PCP) Infrastructure 52% (43%), Commercial 25% (36%), Resources 23% (21%)

Heyday awarded City Tattersalls, NEXTDC SYD03, and Border Force Building at WSIA in period

SCEE Electrical awarded Queensland accommodation villages and CPB Mt Keith Debottlenecking

Very strong near-term pipeline of data centre and infrastructure projects in NSW

New Brisbane premises found for co-locating businesses next year replicating Perth office merger

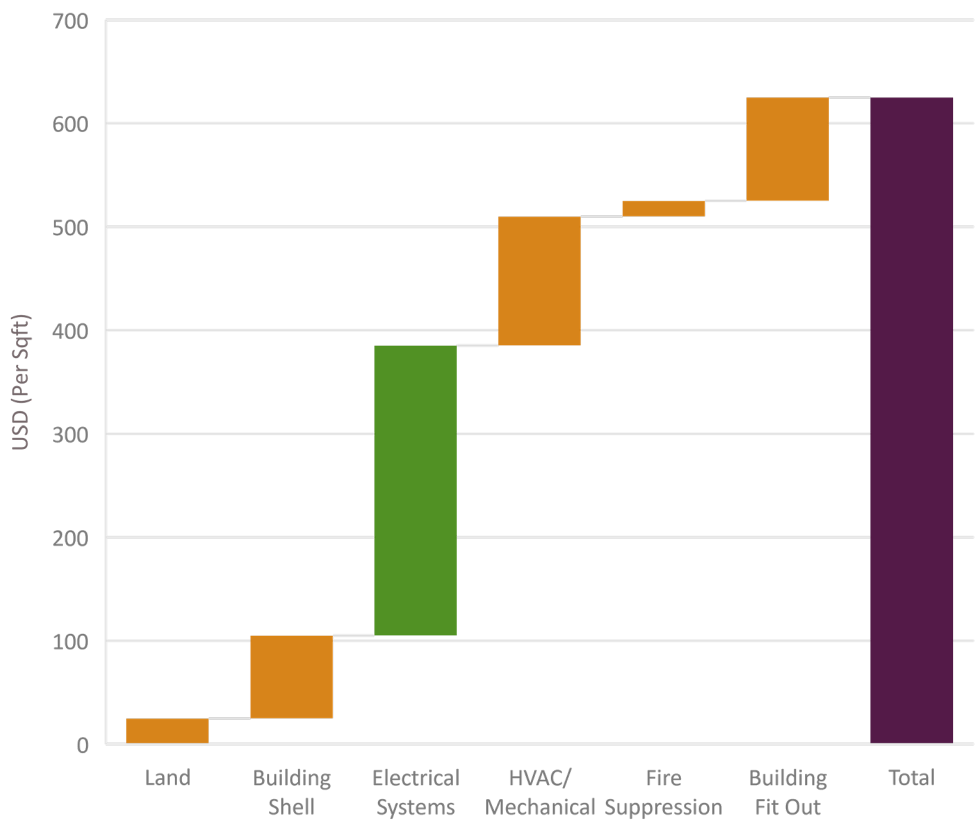
Workforce remains over 1,500 employees and growing again

Recurring revenues from services, maintenance, framework agreements over 40% of activity

Data centres

Data centres have already been a strong area for SCEE in recent years and sector is now showing exponential growth with cloud computing and AI developments

- Global data centre market is estimated to grow at a compound annual growth rate of 9.6% during the period 2023-2030 (*IndustryARC*)
- Data centres are electrically dense, electrical work comprising largest component of construction cost
- SCEE has announced thirteen data centre awards totaling over $120m in last four years
- Currently working on data centres for a hyperscale cloud provider in North Sydney, another hyperscale cloud provider in Western Sydney, and at NEXTDC SYD03 Artarmon, and supplying switchboards to DCI Auckland and Hickory Victoria
- Currently tendering on or positioning for over $500m of work to be awarded in next two years for extensions at existing or new builds of twelve separate data centres



Source: Dgtl Infra

Western Sydney Airport

Western Sydney Airport is a $5 billion project to provide a full-service international and domestic airport handling 10 million passengers by 2031

- Heyday initially awarded terminal works over $100m in late 2021
- Subsequently added Fuel Farm and Border Force fit-out packages
- Now at high levels of activity as first flights scheduled for late-2026
- Currently tendering on cargo handling facilities, air services facilities and Sydney Metro airport line railway stations

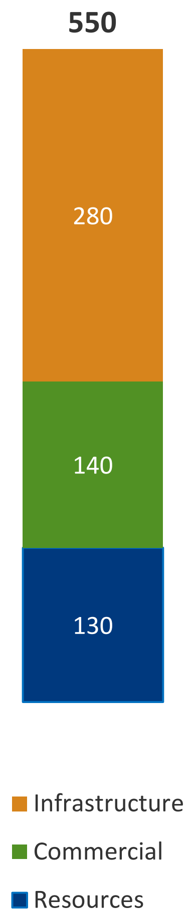
Expecting long-term pipeline of works with further airport expansion and in surrounding Aerotropolis region multiple logistics, commercial and infrastructure opportunities

Investment proposition

Diversified across markets and operations

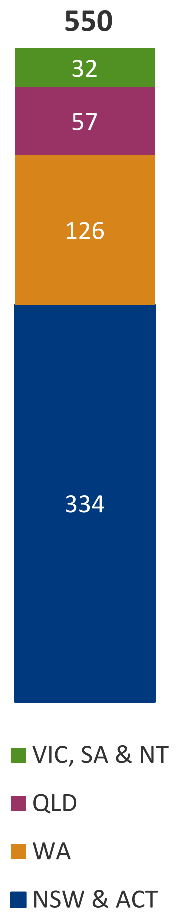
H1 FY24 Order Book by Sector $m

- Infrastructure over half of order book



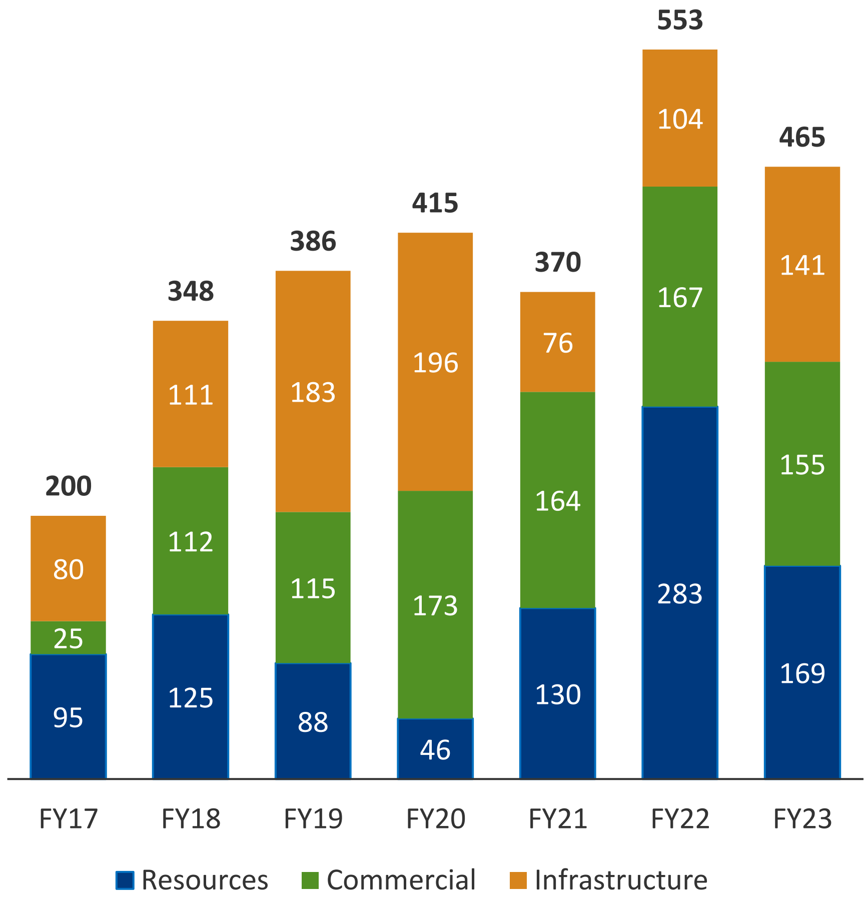
H1 FY24 Order Book by Geography $m

- Circa 80% of order book on East Coast



Revenue breakdown by Sector FY17-FY23 $m

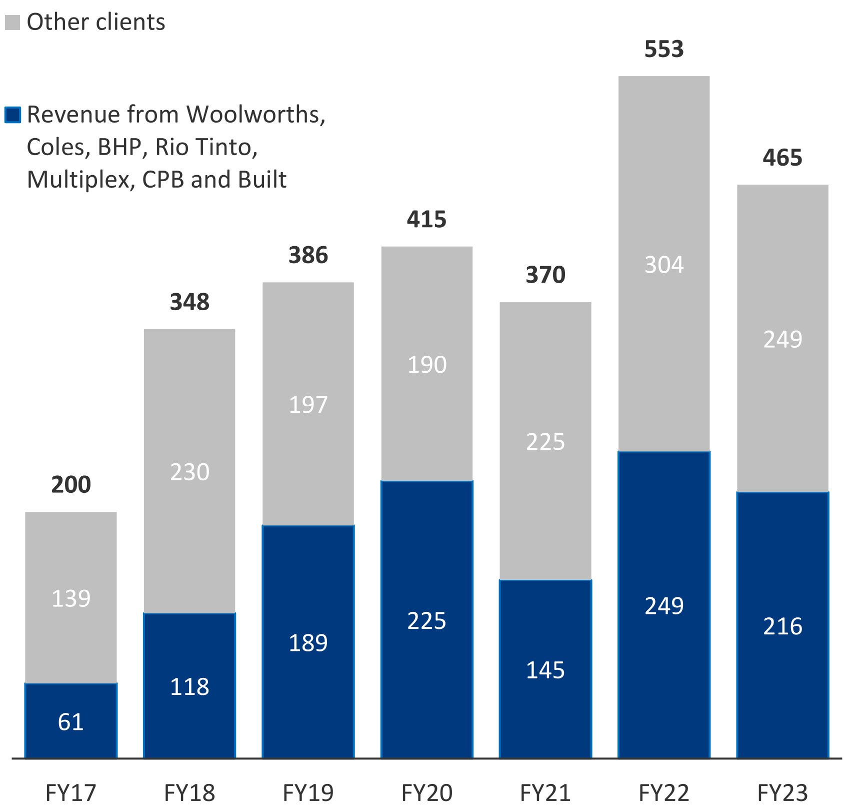
- Resources fell back from FY22 as major iron ore projects completed
- Infrastructure gaining momentum into FY24



Long-standing blue-chip client base

Seven selected clients – Woolworths, Coles, BHP, Rio Tinto, Multiplex, CPB and Built – have consistently provided over 40% on average of revenues over the last seven years totalling over $1 billion of work

Revenue from above clients as percentage of total revenue						
FY17	*FY18*	*FY19*	*FY20*	*FY21*	*FY22*	*FY23*
31%	*34%*	*49%*	*54%*	*39%*	*45%*	*46%*



These seven clients have long-standing and deep relationships with SCEE spanning decades and some across multiple group businesses

Woolworths client of Trivantage since **1973**
Multiple services and frameworks agreements ongoing

Coles client of Trivantage since **1975**
Multiple services and frameworks agreements ongoing

BHP client of SCEE Group since **1981**
Current/recent projects: Villages Security Projects, BHP Juwi NGSP

Rio Tinto client of SCEE since **1988**
Current/recent projects: Tom Price BESS, Gudai-Darri Iron Ore, Gove Refinery

Multiplex client of Heyday since **2002**
Current/recent projects: Western Sydney Airport, Westmead Hospital

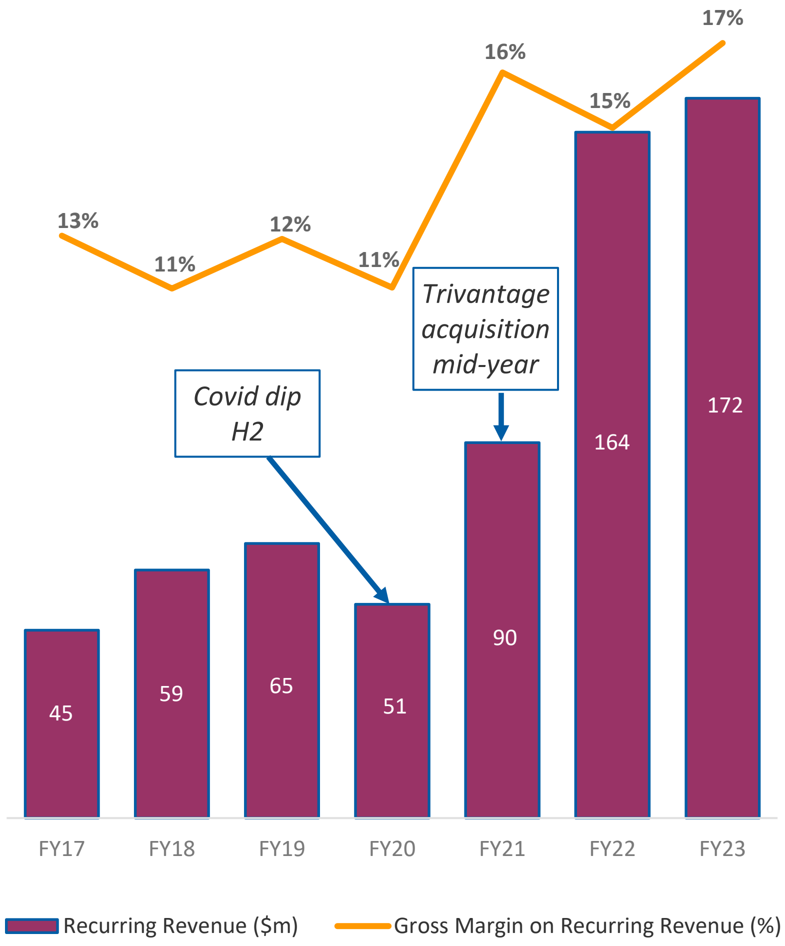
CPB client of SCEE Group since **2007**
Current/recent projects: Sydney Metro Pitt Street Station and Towers, Mount Keith Debottlenecking

Built client of Heyday since **2012**
Current/recent projects: Atlassian HQ building, Sandstone Education Building, various Parramatta Square

Growth of recurring revenues and earnings

Strong track record of recurring revenues and earnings growth - FY23 recurring revenues were 37% of total annual revenue

Recurring Revenues ($m)



Wide range of recurring works under services, maintenance, sustaining capital, and framework agreements, including:

- Supermarket works for Woolworths and Coles
- SEME security systems maintenance at correctional facilities and hospitals
- Maintenance teams at Citic Pacific Sino Iron and Newmont Boddington Gold mines and across Rio Tinto and BHP Pilbara and Arrow Energy’s Queensland operations
- Energy Queensland asset inspection agreement
- Datatel education, healthcare and local government works
- Considerable longevity in many of these arrangements

Strong dividend yield and financial position

Shareholder returns over last seven years

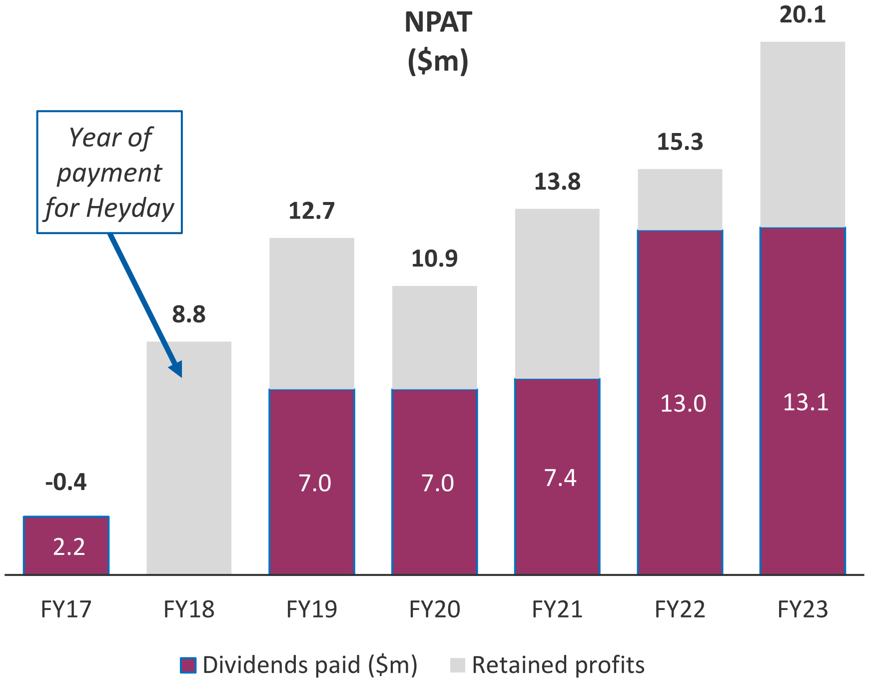
(1.0 cps franked interim dividend to be paid 10 April 2024)

Dividends paid (cps)

FY17	FY18	FY19	FY20	FY21	FY22	FY23
3.0	0.0	3.0	3.0	3.0	5.0	5.0

Implied yield (%)

FY17	FY18	FY19	FY20	FY21	FY22	FY23
5.2%	0.0%	5.6%	6.8%	5.6%	8.5%	7.5%



Strong cash position to support continued growth at 31 December 2023:

	$m
Cash	65.0
Debt	0.0
Net cash	**65.0**

Bank Guarantees and Surety Bonds on issue	61.1
Group Finance Facilities capacity	100.0
Bonding headroom	**38.9**

Franking Account balance	**41.0**

Electrification and decarbonisation

Australia is undergoing an energy transition to achieve net zero emissions by 2050:

Targets are enshrined in law and require delivery of climate change and energy transformation priorities, including:

- Transforming Australia's electricity supply to run mainly on renewables
- Supporting the development of new, clean energy industries
- Supporting the decarbonisation of existing industries and transport network

SCEE exposed to the electrification and decarbonisation of the economy through three avenues:

- Supporting the decarbonisation of client operations – such as in the resources sector undertaking battery, solar, wind and powerline projects for mining companies
- Assisting meeting the demand for commodities required for decarbonisation
- Offering its services across a diverse and growing range of electrification and decarbonisation initiatives – including green buildings, solar farms, powerlines, recycling plants, refrigeration power efficiencies and electric vehicle charging systems

Electrification and decarbonisation (cont.)

SCEE BUSINESS	WHAT OUR CLIENTS SAY	EXAMPLE SCEE PROJECTS
scee ELECTRICAL	**BHP:** *"Achieve net zero operational greenhouse gas emissions….by 2050"* **Rio Tinto: "***We're targeting net zero emissions from our operations by 2050…15% reduction by 2025…50% reduction by 2030…net zero by 2050"*	• BHP Juwi Northern Goldfields Solar Project • Rio Tinto Tom Price 45MW/12MWh Battery Energy Storage for Spinning Reserve ("BESSR") Facility
DATATEL ELECTRICAL & COMMUNICATIONS	**University of Western Australia***: "The University has a target of net zero carbon emissions from stationary energy use by 2025 and net zero Scope 1 and 2 greenhouse gas emissions….by 2030."*	• LED lighting upgrades at UWA campus buildings, aged care facilities, hospitals and local government authority amenities
Heyday Group	**Atlassian:** *"We've…set science-based targets to…achieve net-zero emissions by no later than 2040"*	• Atlassian Australian HQ building development with a 5.5-star NABERS Energy Commitment Agreement and targeting a 6-star Green Star rating
SJ ELECTRIC	**Coles Group:** *"…deliver net zero greenhouse gas emissions by 2050…be powered by 100% renewable electricity by the end of FY25….reduce combined Scope 1 and 2 greenhouse gas emissions by more than 75% by the end of FY30 (from a FY20 baseline)"* **Woolworths:** *"All stores powered by 100% Green electricity by 2025"*	• Coles refrigerator night blinds roll-out • Woolworths store lighting upgrades
SEME SOLUTIONS	**MinRes:** *"MinRes is dedicated to investigating alternative and renewable energy solutions in pursuit of reaching net zero emissions by 2050"*	• Manufacture and supply of unmanned solar-powered security gates for remote sites
TRIVANTAGE MANUFACTURING	**Hitachi Energy: "***…we aim to achieve carbon-neutrality in our own operations by 2030"* ***ABB:*** *"ABB has pledged to make its own operations carbon neutral…while at the same time helping customers reduce their CO_2 emissions by 100 megatons"*	• Manufacture and supply of Battery Energy Storage System enclosures • Underground mine electric vehicle fast-charging systems for CSA Copper Mine, Cobar, NSW

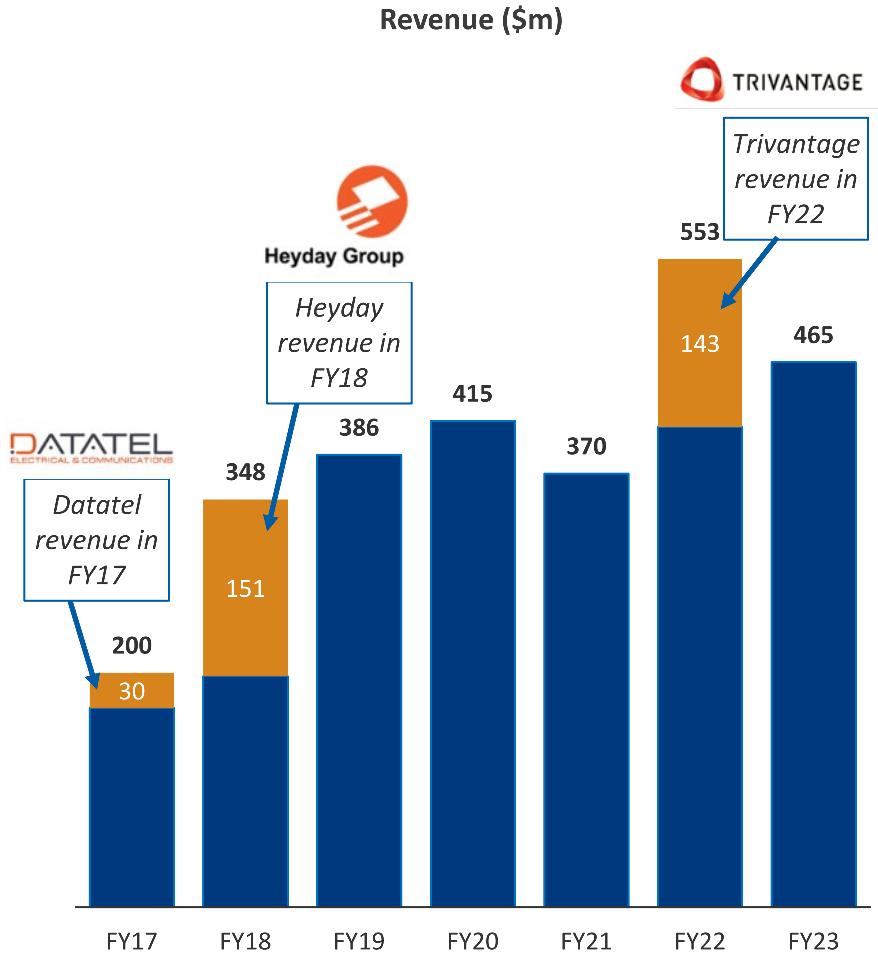
Track record of successful acquisitions

Completed value-accretive acquisitions of Datatel in 2016, Heyday in 2017 and the Trivantage Group in 2020

Actively exploring range of further acquisition targets offering increased geographic diversification and new capabilities

DATATEL ELECTRICAL & COMMUNICATIONS	Offers access to communications and telco sectors Total consideration paid $6.2m Implied acquisition multiple in final year of earn-out: **4.3x** EBIT
Heyday Group	Entry to commercial and infrastructure sectors in NSW and ACT Total consideration paid $54.1m Implied acquisition multiple in final year of earn-out: **2.9x** EBIT
TRIVANTAGE	National provider of services to supermarkets security sector and switchboard manufacturer Total consideration paid $53.5m Implied acquisition multiple in final year of earn-out: **3.4x** EBIT

Revenue contribution of acquisition in first full year of consolidation



Conclusion and outlook

Conclusion and outlook

Revenue $255.6m (H1 FY23: $255.4m) matched pcp

NPAT $9.6m (H1 FY23: $9.7m) matched pcp

Cash $65.0m and no debt

Interim Dividend 1.0 cps declared and fully franked, to be paid 10 April 2024

Recurring revenues from services, maintenance, framework agreements over 40% of activity

Order Book $550m (H1 FY23: $525m) up 4.8% on pcp

Very strong near-term pipeline of data centre and infrastructure projects in NSW

Electrification and decarbonisation exposures offer huge opportunities across group

Range of acquisition targets being actively explored

Targeting FY24 Revenue over $500m and stronger H2 profitability to match FY23 EBITDA

Expecting growth in FY25 and beyond

Q&A

Corporate summary

Capital Structure	
ASX Code	SXE
Share Price (14 March 2024)	91.0c
No. of ordinary shares (14 March 2024)	263.1m
Market Capitalisation (14 March 2024)	$239.4m
No. of performance rights (14 March 2024)	4.5m
Cash (31 December 2023)	$65.0m
Debt (31 December 2023)	Nil
Enterprise Value (14 March 2024)	$174.4m

Shareholders at 19 February 2024	
Thorney Investments	15.6%
First Sentier Investors	6.7%
Other Institutions in Top 30 Shareholders	13.4%
Frank Tomasi	18.0%
Others (Retail, Private, Employees, Directors)	46.3%
Total	100.0%

Appendix 1 – IFRS reconciliation

SCEE's results are reported under International Financial Reporting Standards (IFRS). SCEE discloses certain non-IFRS measures that are not prepared in accordance with IFRS. The non-IFRS measures should only be considered in addition to, and not as a substitute for, other measures of financial performance prepared in accordance with IFRS.

EBITDA and EBIT are non-IFRS measures which do not have any standard meaning prescribed by IFRS and therefore may not be always be comparable to EBITDA and EBIT presented by other companies.

EBITDA represents earnings before interest, income tax, depreciation and amortisation. EBIT represents earnings before interest and income tax. A reconciliation of profit before tax to EBITDA and EBIT is presented in the table on this slide.

	H1 FY24	H1 FY23
	$m	$m
Contract revenue	255.6	255.4
Contract expenses	(217.9)	(216.4)
Gross Profit	**37.7**	**38.9**
Other income	0.3	0.9
Overheads (1)	(20.9)	(20.8)
EBITDA	**17.1**	**19.0**
Depreciation and amortisation (2)	(3.8)	(4.6)
EBIT	**13.3**	**14.4**
Net finance income/(expense) (3)	0.5	(0.3)
Profit before tax	**13.9**	**14.1**
Income tax expense	(4.2)	(4.4)
Profit from continuing operations	**9.6**	**9.7**

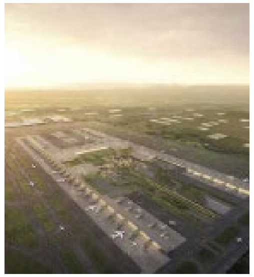
(1) Employee benefits expenses, Occupancy expenses, Administration expenses and Other expenses from ordinary activities

(2) Depreciation expense, Amortisation expense and Amortisation of customer contracts and relationships

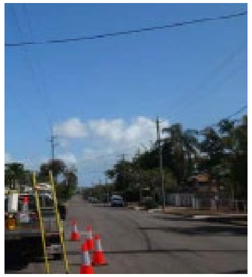
(3) Finance income, Finance expenses and Change in fair value of deferred acquisition consideration

Appendix 2 – selection of current projects

Rio Tinto Iron Ore Master Services Agreement
Variable $5-10m per annum



Multiplex Western Sydney International Airport - Heyday
Over $100m



Ergon Energy Asset Inspection and Maintenance Services – SCEE Electrical
Over $10m per annum

CPB Sydney Metro Pitt Street Station and Towers - Heyday
Over $70m

Microsoft SYD08 Data Centre Seven Hills - Heyday
Over $30m

Coles and Woolworths Supermarkets – S.J. Electric
Over $50m per annum

BOJV Atlassian Australia HQ building – Heyday
Over $35m

Westgate Tunnel Switchboards – Trivantage Manufacturing
Over $10m

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