## COSOL Limited Appendix 4D Half-year report

## 1. Company details

Name of entity:	COSOL Limited
ACN:	635 371 363
Reporting period:	For the half-year ended 31 December 2022
Previous period:	For the half-year ended 31 December 2021

## 2. Results for announcement to the market

			\$
Revenues from ordinary activities	up	53.6% to	34,674,046
	up	-	-
Profit from ordinary activities after tax attributable to the owners of COSOL Limited	up	21.5% to	3,158,305
	up	-	-
Profit for the half-year attributable to the owners of COSOL Limited	up	21.5% to	3,158,305

## Dividends

The Directors have declared a 1 cent interim dividend payable to all ordinary shareholders for the current financial year. The dividend will be fully franked. The record date for the entitlements to this dividend will be 12 April 2023 with the payment 12 May 2023.

Comments

The profit for the consolidated entity after providing for income tax amounted to \$3,158,305 (31 December 2021: \$2,599,286).

## 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	(4.84)	(4.91)

#### 4. Control gained over entities

Name of entities (or group of entities)	Work Management Solutions Pty Ltd and it's Subsidiary
Date control gained	1 August 2022

## 5. Dividends

Current period

The Directors have declared a 1 cent interim dividend payable to all ordinary shareholders for the current financial year. The dividend will be fully franked. The record date for the entitlements to this dividend will be 12 April 2023 with the payment 12 May 2023.

A final dividend for the year ended 30 June 2022 of 1 cent (2021: 1 cent) per ordinary share was paid on 7 November 2022 (record date 10 October 2022).

## **COSOL Limited** Appendix 4D Half-year report

#### Previous period

The Directors declared a \$0.0092 interim dividend payable to all ordinary shareholders for the previous financial year. The dividend was fully franked. The record date for the entitlements to this dividend was 31 March 2022 with the payment 15 April 2022.

### 6. Foreign entities

Details of origin of accounting standards used in compiling the report:

The results for COSOL Americas Inc (previously AddOns Inc) are prepared in accordance with Australian Accounting Standards (AAS).

## 7. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

## 8. Attachments

Details of attachments (if any):

The Interim Report of COSOL Limited for the half-year ended 31 December 2022 is attached.

9. Signed

Signed

Date: 21 February 2023

**Geoffrey Lewis** Chairman

**COSOL** Limited

Interim Report - 31 December 2022

ACN 635 371 363

## COSOL Limited Directors' report 31 December 2022

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of COSOL Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2022.

## Directors

The following persons were directors of COSOL Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Geoffrey James Lewis (Chairman) Gerald Peter Strautins Grant Anthony Pestell Stephen Edward Oliver Johnston Benjamin Thomas Buckley (Managing Director)

## Dividends

The Directors have declared a 1 cent interim dividend payable to all ordinary shareholders for the current financial year. The dividend will be fully franked. The record date for entitlements to this dividend will be 12 April 2023 with the payment 12 May 2023.

Dividends paid during the financial half-year were as follows:

	Consolidated For the half For the hal year ended year ender 31 December 31 Decemb 2022 2021	
	\$	\$
Final dividend for the year ended 30 June 2022 of 1 cent (2021: 1 cent) per ordinary share	1,475,797	1,329,717

#### **Review of operations**

The profit for the consolidated entity after providing for income tax amounted to \$3,158,305 (31 December 2021: \$2,599,286).

Revenue for the consolidated entity for the half-year amounted to \$34,670,634 (31 December 2021: \$22,565,486)

## Significant changes in the state of affairs Acquisition of Work Management Solutions Pty Ltd

On 1 August 2022, COSOL Limited acquired Work Management Solutions Pty Ltd ("WMS") and it's Subsidiary Asset Management Learning Academy Pty Ltd ("AMLA"), a Perth-based business that delivers business advisory and technical consulting services to resources and utilities sectors.

There were no other significant changes in the state of affairs of the consolidated entity during the financial half-year.

#### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

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## COSOL Limited Directors' report 31 December 2022

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Geoffrey Lewis Chairman

21 February 2023



# **Auditor's Independence Declaration**

To those charged with the governance of Cosol Limited

As auditor for the review of Cosol Limited for the half-year ended 31 December 2022, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the independence requirements of the Corporations Act 2001 in relation to the review; and
- ii) no contraventions of any applicable code of professional conduct in relation to the review.

Elderton Audit Pty Ltd

**Elderton Audit Pty Ltd** 

KAT

Rafay Nabeel Director

21 February 2023

Limited Liability by a scheme approved under Professional Standards Legislation

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## **General information**

The financial statements cover COSOL Limited as a consolidated entity consisting of COSOL Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is COSOL Limited's functional and presentation currency.

COSOL Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

## **Registered office**

## Principal place of business

Murcia Pestell Hillard Lawyers Suite 183 Level 6, 580 Hay Street Perth WA 6000 1/490 Adelaide Street, Brisbane City QUEENSLAND 4000

The financial statements were authorised for issue, in accordance with a resolution of directors, on 21 February 2023.

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# **COSOL Limited** Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2022

	Note	Consol For the half year ended 31 December 2022 \$	For the half year ended
Revenue	3	34,670,634	22,565,486
Other income Interest income	4	31,352 3,412	9,401 3,638
<b>Expenses</b> Cost of sales Depreciation and amortisation expense Salaries & Wages Share based payments Operating and General Expenses Finance costs	5 25	(20,390,446) (137,863) (6,076,986) (90,000) (3,210,360) (347,801)	(12,718,561) (219,598) (3,799,014) (64,206) (2,198,648) (112,611)
Profit before income tax expense		4,451,942	3,465,887
Income tax expense	6	(1,293,637)	(866,601)
Profit after income tax expense for the half-year attributable to the owners of COSOL Limited		3,158,305	2,599,286
Other comprehensive income for the half-year, net of tax			-
Total comprehensive income for the half-year attributable to the owners of COSOL Limited		3,158,305	2,599,286
		Cents	Cents
Basic earnings per share Diluted earnings per share	24 24	2.15 2.13	1.93 1.82

# COSOL Limited Statement of financial position As at 31 December 2022

		Consolidated	
		31 December	
	Note	2022	30 June 2022
		\$	\$
Assets			
Current assets			
Cash and cash equivalents		6,219,090	6,216,777
Trade and other receivables		17,372,794	8,295,671
Inventories		57,289	134,485
Prepayments and other current assets	7	7,142,306	4,821,661
Total current assets		30,791,479	19,468,594
Non-current assets			
Property, plant and equipment	8	264,773	251,390
Right-of-use assets	9	1,495,543	255,224
Intangibles	10	46,456,291	39,757,403
Deferred tax	10	933,831	639,234
Total non-current assets		49,150,438	40,903,251
Total assets		79,941,917	60,371,845
Liabilities			
Current liabilities			
Trade payables		5,607,864	5,089,114
Bank loans	11	2,000,000	3,303,800
Lease liability	12	447,532	102,294
Income tax		860,424	536,581
Employee benefits	13	1,328,227	1,173,383
Deferred consideration and other provisions		3,870,359	2,150,802
Accrued and other liabilities	14	12,452,232	5,536,184
Total current liabilities		26,566,638	17,892,158
Non-current liabilities			
Bank loans	15	12,967,262	5,781,645
Lease liability		1,099,577	189,183
Deferred tax		52,994	157,201
Deferred consideration		-	1,875,000
Total non-current liabilities		14,119,833	8,003,029
Total liabilities		40,686,471	25,895,187
Net assets		39,255,446	34,476,658
Fauity			
Equity Issued capital	16	29,113,301	26,132,220
Reserves	10	715,083	599,884
Retained profits		9,427,062	7,744,554
		i	
Total equity		39,255,446	34,476,658

## COSOL Limited Statement of changes in equity For the half-year ended 31 December 2022

Consolidated	lssued capital \$	Share based payment reserve \$	Foreign exchange reserve \$	Retained profits \$	Total equity \$
Balance at 1 July 2021	20,029,972	314,903	(13,975)	4,845,346	25,176,246
Profit after income tax expense for the half- year Other comprehensive income for the half-year, net of tax	-	-	-	2,599,286	2,599,286
Total comprehensive income for the half-year	-	-	-	2,599,286	2,599,286
<i>Transactions with owners in their capacity as owners:</i> Contributions of equity, net of transaction costs Share-based payments (note 25) Foreign currency translation Adjustment to tax on listing fees for equity	5,475,000 - -	- 134,502 -	- - 74,841	- - -	5,475,000 134,502 74,841
issue	(30,766)	-	-	-	(30,766)
Dividends paid (note 17)	-			(1,329,717)	(1,329,717)
Balance at 31 December 2021	25,474,206	449,405	60,866	6,114,915	32,099,392
Consolidated	lssued capital \$	Share based payment reserve \$	Foreign exchange reserve \$	Retained profits \$	Total equity \$
<b>Consolidated</b> Balance at 1 July 2022		payment reserve	exchange reserve	profits	<b>Total equity</b> \$ 34,476,658
	capital \$	payment reserve \$	exchange reserve \$	profits \$	\$
Balance at 1 July 2022 Profit after income tax expense for the half- year Other comprehensive income for the half-year,	capital \$	payment reserve \$	exchange reserve \$	profits \$ 7,744,554	<b>\$</b> 34,476,658
<ul> <li>Balance at 1 July 2022</li> <li>Profit after income tax expense for the half- year</li> <li>Other comprehensive income for the half-year, net of tax</li> <li>Total comprehensive income for the half-year</li> <li><i>Transactions with owners in their capacity as</i> <i>owners:</i></li> <li>Contributions of equity, net of transaction costs (note 16)</li> <li>Share-based payments (note 25)</li> <li>Foreign currency translation</li> <li>Adjustment to tax on listing fees for equity issue</li> </ul>	capital \$	payment reserve \$	exchange reserve \$	profits \$ 7,744,554 3,158,305 - 3,158,305 - - - - -	\$ 34,476,658 3,158,305 - 3,158,305 3,000,000 90,000 25,199 (18,919)
<ul> <li>Balance at 1 July 2022</li> <li>Profit after income tax expense for the half-year</li> <li>Other comprehensive income for the half-year, net of tax</li> <li>Total comprehensive income for the half-year</li> <li><i>Transactions with owners in their capacity as owners:</i></li> <li>Contributions of equity, net of transaction costs (note 16)</li> <li>Share-based payments (note 25)</li> <li>Foreign currency translation</li> <li>Adjustment to tax on listing fees for equity</li> </ul>	<b>capital</b> \$ 26,132,220 - - 3,000,000 - -	payment reserve \$ 428,556 - - -	exchange reserve \$ 171,328 - - - -	profits \$ 7,744,554 3,158,305 -	\$ 34,476,658 3,158,305 - 3,158,305 3,000,000 90,000 25,199

## **COSOL Limited** Statement of cash flows For the half-year ended 31 December 2022

	Note	Consol For the half year ended 31 December 2022 \$	For the half year ended
<b>Cash flows from operating activities</b> Receipts from customers (inclusive of GST) Payments to suppliers and employees (inclusive of GST)		33,323,731 _(30,536,014)	24,932,023 (20,777,366)
Interest received Other revenue Interest and other finance costs paid Income taxes paid		2,787,717 3,412 31,352 (347,801) (1,266,313)	4,154,657 3,638 9,401 (112,611) (497,580)
Net cash from operating activities	23	1,208,367	3,557,505
Cash flows from investing activities Payment for purchase of business, net of cash acquired Payments for prior period's business acquisition Payments for property, plant and equipment Payments for intangibles Net cash used in investing activities	21 21 8 10	(3,311,099) (2,155,443) (60,172) (42,524) (5,569,238)	(6,637,514) (2,795,381) (115,197) (350,722) (9,898,814)
Cash flows from financing activities Proceeds from issue of shares Proceeds from bank loan Repayment of bank loan Share issue transaction costs Dividends paid Repayment of lease liabilities	16 17	- 15,467,262 (9,585,445) (18,919) (1,475,797) (49,327)	694,234 9,795,381 (1,232,950) - (1,329,717) (154,289)
Net cash from financing activities		4,337,774	7,772,659
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year Effects of exchange rate changes on cash and cash equivalents		(23,097) 6,216,777 25,410	1,431,350 4,184,432 34,602
Cash and cash equivalents at the end of the financial half-year		6,219,090	5,650,384

## Note 1. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2022 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2022 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

## Note 2. Operating segments

#### Identification of reportable operating segments

The consolidated entity is organised into two operating segments: COSOL Asia Pacific and COSOL North America. These operating segments are based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

The CODM reviews EBITDA (earnings before interest, tax, depreciation and amortisation). The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements.

The information reported to the CODM is on a monthly basis.

#### Intersegment transactions

Intersegment transactions were made at market rates. These transactions consist of consultancy services. Intersegment transactions are eliminated on consolidation.

## Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

# Note 2. Operating segments (continued)

## Operating segment information

	COSOL Asia Pacific	COSOL North America	Total
Consolidated - For the half year ended 31 December 2022	\$	\$	\$
Revenue			
Sales to external customers	29,517,259	5,153,375	34,670,634
Intersegment sales Total sales revenue	334,793 29,852,052	- 5,153,375	<u>334,793</u> 35,005,427
Other revenue	3,400	12	3,412
Total segment revenue	29,855,452	5,153,387	35,008,839
Intersegment eliminations Total revenue		-	<u>(334,793)</u> 34,674,046
Total revenue		-	34,074,040
EBITDA	3,792,584	1,141,610	4,934,194
Depreciation and amortisation Interest revenue	(65,411) 3,400	(72,452) 12	(137,863) 3,412
Finance costs	(343,043)		(347,801)
Profit before income tax expense	3,387,530	1,064,412	4,451,942
Income tax expense Profit after income tax expense		-	(1,293,637) 3,158,305
		-	3,130,303
		COSOL North	
Consolidated - For the half year ended 31 December 2021	Pacific \$	America \$	Total \$
	Ψ	Ψ	Ψ
Revenue	40 470 404	4 000 000	00 565 496
Sales to external customers Intersegment sales	18,473,484 1,616,047	4,092,002	22,565,486 1,616,047
Total sales revenue	20,089,531	4,092,002	24,181,533
Other revenue	3,628	10	3,638
Total segment revenue Intersegment eliminations	20,093,159	4,092,012	24,185,171 (1,616,047)
Total revenue			22,569,124
EBITDA	3,023,497	770,961	3,794,458
Depreciation and amortisation	(136,562)		(219,598)
Interest revenue	3,628	10	3,638
Finance costs Profit before income tax expense	(120,108) 2,770,455	7,497 695,432	<u>(112,611)</u> 3,465,887
Income tax expense	2,110,100		(866,601)
Profit after income tax expense		-	2,599,286
Note 3. Revenue			
		Concol	idatad
		Consol For the half	For the half
		year ended	year ended
		31 December 2022	31 December 2021
		\$	\$
Rendering of services		31,693,786	19,763,171
Product sales		2,976,848	2,802,315
Peyenue		34 670 634	
Revenue		34,670,634	22,565,486

## Note 4. Other income

	Consol For the half year ended 31 December 2022 \$	For the half year ended
Government grants Reimbursement of expenses	31,352	236 9,165
Other income	31,352	9,401

# Note 5. Depreciation and amortisation expense

	Consoli For the half year ended 31 December 3	For the half year ended
	2022 \$	2021 \$
Depreciation on property, plant and equipment Amortisation of right-of-use assets Amortisation of website	48,686 69,427 19,750	59,890 139,958 19,750
	137,863	219,598

## Note 6. Income tax expense

	For the half year ended	lidated For the half year ended 31 December 2021 \$
Income tax expense		
Current tax	1,485,872	1,032,591
Adjustment recognised for prior periods	-	2,576
Deferred tax - origination and reversal of temporary differences	(192,235)	(168,566)
Aggregate income tax expense	1,293,637	866,601
Numerical reconciliation of income tax expense and tax at the statutory rate		
Profit before income tax expense	4,451,942	3,465,887
Tax at the statutory tax rate of 30% (2021: 25%)	1,335,583	866,472
Tax effect amounts which are not deductible/(taxable) in calculating taxable income: Non-deductible expenses State taxes	42,343	25,953 18,208 (2,225)
Intercompany creditor adjustment Deductible equity raising costs	- (18,919)	(3,025) (15,766)
	(10,010)	(10,100)
A diverture out we compare a few which we will be	1,359,007	891,842
Adjustment recognised for prior periods Difference in overseas tax rates	(65,370)	2,576 (27,817)
Income tax expense	1,293,637	866,601
	Conso 31 December 2022 \$	lidated 30 June 2022 \$
Amounts charged directly to equity		
Deferred tax assets	18,919	30,766
Note 7. Current assets - Prepayments and other current assets		
	Conso	lidated
	31 December	
	2022	30 June 2022
	\$	\$
Accrued revenue	3,217,279	2,802,266
Prepayments	1,576,893	580,710
Other current assets	2,348,134	1,438,685

7,142,306 4,821,661

# Note 8. Non-current assets - property, plant and equipment

	Consolidated 31 December	
	2022 \$	30 June 2022 \$
Leasehold improvements - at cost	24,759	24,623
Less: Accumulated depreciation	(15,854) 8,905	<u>(13,971)</u> 10,652
Fixtures and fittings - at cost	39,155	24,845
Less: Accumulated depreciation	<u>(9,799)</u> 29,356	(8,770) 16,075
Computer equipment - at cost	351,006	321,397
Less: Accumulated depreciation	(180,890)	(152,030)
	170,116	169,367
Office equipment - at cost Less: Accumulated depreciation	265,229 (208,979)	243,796 (189,251)
	56,250	54,545
Low value asset pool - at cost	2,379	2,379
Less: Accumulated depreciation	(2,233) 146	(2,103) 276
Computer software - at cost	3,014	2,964
Less: Accumulated depreciation	(3,014)	(2,489)
		475
	264,773	251,390

## Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Buildings and improveme nts \$	Computers \$	Furniture and fixtures \$	Low value asset pool \$	Office equipment \$	Computer software \$	Total \$
Balance at 1 July 2022	10,652	169,367	16,075	276	54,545	475	251,390
Additions	-	27,777	14,316	-	18,079	-	60,172
Exchange differences	74	1,239	-	-	570	14	1,897
Depreciation expense	(1,821)	(28,267)	(1,035)	(130)	(16,944)	(489)	(48,686)
Balance at 31 December 2022	8,905	170,116	29,356	146	56,250	<u> </u>	264,773

## Note 9. Non-current assets - right-of-use assets

	Consolidated 31 December		
	2022 30 June 2022 \$ \$		
Land and buildings - right-of-use Less: Accumulated depreciation	2,213,583 902,627 (718,040) (647,403)		
	1,495,543 255,224		

Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	\$	Total \$
Balance at 1 July 2022 Additions Exchange differences Depreciation expense	255,224 1,304,959 4,787 (69,427)	255,224 1,304,959 4,787 (69,427)
Balance at 31 December 2022	1,495,543	1,495,543

## Note 10. Non-current assets - Intangibles

	Consolidated 31 December	
		30 June 2022 \$
Goodwill - at cost	45,559,052	38,882,938
System development - at cost	844,572	802,048
Website - at cost Less: Accumulated amortisation	118,500 (65,833) 52,667	118,500 (46,083) 72,417
	46,456,291	39,757,403

## Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

		System		
Consolidated	Goodwill \$	Development \$	Website \$	Total \$
Balance at 1 July 2022 Additions Additions through business combinations (note 21)	38,882,938 - 6,676,114	802,048 42,524	72,417 -	39,757,403 42,524 6,676,114
Additions (note 21) Amortisation expense			(19,750)	(19,750)
Balance at 31 December 2022	45,559,052	844,572	52,667	46,456,291

## Note 11. Current liabilities - bank loans

	Consoli 31 December	Consolidated 31 December	
	2022 \$ \$	30 June 2022 \$	
Bank loans		3,303,800	

Refer to note 18 for further information on financial instruments.

## Note 12. Current liabilities - lease liability

	Consc 31 December	olidated
	2022 \$	30 June 2022 \$
Lease liability - rent right-of-use Lease liability - equipment	413,285 34,247	88,893 13,401
	447,532	102,294

Refer to note 18 for further information on financial instruments.

## Note 13. Current liabilities - employee benefits

		Consolidated 31 December	
	2022 \$	30 June 2022 \$	
Annual leave	1,014,445	914,077	
Long service leave	303,971	244,923	
Employee benefits	9,811	14,383	
	1,328,227	1,173,383	

## Note 14. Current liabilities - Accrued and other liabilities

		Consolidated 31 December	
	2022 \$	30 June 2022 \$	
Payroll tax payable Superannuation payable	728,009 720,511	394,975 307,827	
GST payable	2,495,631	790,881	
Accrued expenses	1,812,013	,	
Deferred revenue	2,155,643		
Other current liabilities	4,540,425	845,572	
	12,452,232	5,536,184	

## Note 15. Non-current liabilities - bank loans

The consolidated entity has secured new finance facilities totalling \$19.5 million with Westpac Banking Corporation during the financial half-year. This comprises a term debt facility of \$8,000,000 (interest only), \$8,000,000 (principal plus interest over the term), a multi-option facility of \$3,250,000 and a corporate credit card facility of \$250,000. The term of these facilities is 4 years and have been secured against the Company and are subject to the group continuing to meet several performance convenants. As at 31 December 2022, the group was in compliance with all these convenants.

	Conso 31 December	lidated
	2022 \$	30 June 2022 \$
Bank loans	12,967,262	5,781,645

Refer to note 18 for further information on financial instruments.

## Note 16. Equity - issued capital

	31 December 2022 Shares				
Ordinary shares - fully paid	147,579,711	141,919,333	29,113,301	26,132,220	
Movements in ordinary share capital					
Details	Date	Shares	Issue price	\$	
Balance Issue of shares Adjustment to tax effect of listing fees	1 July 2022 3 August 2022	141,919,333 5,660,378 -	\$0.53 \$0.00	- , ,	
Balance	31 December 2022	147,579,711		29,113,301	

# Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Share buy-back There is no current on-market share buy-back.

## Note 17. Equity - dividends

Dividends paid during the financial half-year were as follows:

	Consolidated For the half For the half year ended year ended 31 December 31 December 2022 2021 \$ \$	
Final dividend for the year ended 30 June 2022 of 1 cent (2021: 1 cent) per ordinary share	1,475,797	1,329,717

## Note 18. Financial instruments

## Financial risk management objectives

The consolidated entity's activities expose it to a variety of financial risks: market risk (including foreign currency risk, price risk and interest rate risk), credit risk and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses derivative financial instruments such as forward foreign exchange contracts to hedge certain risk exposures. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks, ageing analysis for credit risk and beta analysis in respect of investment portfolios to determine market risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the consolidated entity and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the consolidated entity's operating units. Finance reports to the Board on a monthly basis.

#### Market risk

#### Foreign currency risk

The consolidated entity undertakes certain transactions denominated in foreign currency and is exposed to foreign currency risk through foreign exchange rate fluctuations.

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis and cash flow forecasting.

#### Price risk

The consolidated entity is not exposed to any significant price risk.

#### Interest rate risk

The consolidated entity's main interest rate risk arises from long-term borrowings. Borrowings obtained at variable rates expose the consolidated entity to interest rate risk. Borrowings obtained at fixed rates expose the consolidated entity to fair value interest rate risk.

As at the reporting date, the consolidated entity had the following variable rate borrowings outstanding:

	31 Decem Weighted average	lber 2022	30 June 2022 Weighted average	
Consolidated	interest rate %	Balance \$	interest rate %	Balance \$
Bank loans	5.00%	14,967,262	5.05%	9,085,445
Net exposure to cash flow interest rate risk	-	14,967,262	=	9,085,445

For the consolidated entity the bank loans outstanding, totalling \$14,967,262 (2021: \$10,812,431), are principal and interest payment loans. Monthly cash outlays of approximately \$60,000 (2021: quarterly cash outlays of approximately \$90,000) are required to service the interest payments. Minimum principal repayments of \$2,000,000 (2021: \$3,196,000) are due during the financial year ending 30 June 2023.

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the consolidated entity. The consolidated entity has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The consolidated entity obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The consolidated entity does not hold any collateral.

## Note 18. Financial instruments (continued)

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than 1 year.

## Liquidity risk

Vigilant liquidity risk management requires the consolidated entity to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The consolidated entity manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

#### Fair value of financial instruments

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value.

## Note 19. Contingent liabilities

The parent entity had no contingent liabilities as at 31 December 2022.

#### Note 20. Related party transactions

*Parent entity* COSOL Limited is the parent entity.

*Subsidiaries* Interests in subsidiaries are set out in note 22.

#### Transactions with related parties

The following transactions occurred with related parties:

Mr Pestell, a non-executive Director, is Managing Director and part owner of, and has significant influence over, Murcia Pestell Hillard Lawyers, the consolidated entity's Australian legal adviser. Murcia Pestell Hillard Lawyers is not a material services supplier to the consolidated entity and the consolidated entity is not a material client of Murcia Pestell Hillard Lawyers. During the financial period, the consolidated entity paid fees as below in connection with the provision of legal services. These transactions occurred within a normal customer-supplier relationship and on terms and conditions no more favourable than those available to other parties on an arms-length basis.

During the financial half-year, fees were paid for accounting services by the consolidated entity to a party related to a key management personnel employee. These transactions were on a normal commercial basis.

	Consolidated For the half For the half year ended year ended 31 December 31 December 2022 2021 \$ \$
Payment for goods and services: Payment for services from other related party - legal services Payment for services from other related party - accounting services	174,429 163,456 60,000 -

## Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

## Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

## Note 21. Business combinations

On 1 August 2022, COSOL Limited acquired 100% of the ordinary shares of Work Management Solutions Pty Ltd ("WMS") and it's Subsidiary Asset Management Learning Academy Pty Ltd ("AMLA") for the total consideration of \$8,667,803. This is a Perth-based business that delivers business advisory and technical consulting services to the resources and utilities sectors. The consideration amount is settled by COSOL Limited through issuance of shares amounting to \$3,000,000, cash consideration amounting to \$3,667,803, and assumed earn out consideration \$2,000,000. The acquisition was in line with COSOL's stated objective of moving to become a global player in the enterprise asset management services space. The acquisition resulted in goodwill of \$6,676,114 to be recognised in the consolidated financial statements. The acquired business contributed revenues of \$8,946,091 and profit after tax of \$759,778 to the consolidated entity for the period from 1 August 2022 to 31 December 2022.

Details of the acquisition are as follows:

	Fair value \$
Cash and cash equivalents Trade receivables Prepayments Other current assets Deferred tax asset Trade payables Accrued expenses Employee benefits Other liabilities	356,704 2,899,176 174,290 634,255 102,285 (660,372) (515,055) (147,095) (852,499)
Net assets acquired Goodwill	1,991,689 6,676,114
Acquisition-date fair value of the total consideration transferred	8,667,803
Representing: Cash paid or payable to vendor COSOL Limited shares issued to vendor Contingent consideration	3,667,803 3,000,000 2,000,000 8,667,803
Acquisition costs expensed to profit or loss	176,320
Cash used to acquire business, net of cash acquired: Acquisition-date fair value of the total consideration transferred Less: cash and cash equivalents Less: contingent consideration Less: shares issued by company as part of consideration	8,667,803 (356,704) (2,000,000) (3,000,000)
Net cash used	3,311,099

## Note 22. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1:

		Ownership interest 31 December		
Name	Principal place of business / Country of incorporation	2022 %	30 June 2022 %	
COSOL Australia Pty Limited	Australia	100.00%	100.00%	
COSOL Americas Inc (previously AddOns Inc)	USA	100.00%	100.00%	
Clarita Solutions Pty Ltd	Australia	100.00%	100.00%	
Work Management Solutions Pty Ltd	Australia	100.00%	-	
Asset Management Learning Academy Pty Ltd	Australia	100.00%	-	

## Note 23. Reconciliation of profit after income tax to net cash from operating activities

		For the half year ended
Profit after income tax expense for the half-year	3,158,305	2,599,286
Adjustments for:		
Depreciation and amortisation	137,863	219,597
Share-based payments	90,000	134,502
Foreign currency differences	(6,895)	35,130
Change in operating assets and liabilities:		
Decrease/(increase) in trade and other receivables	(3,644,782)	670,288
Decrease in inventories	77,196	38,845
Decrease/(increase) in deferred tax assets	(192,312)	164,172
Increase in accrued revenue	(415,013)	(458,546)
Increase in prepayments	(821,893)	(166,930)
Increase in other operating assets	(2,808,360)	(130,456)
Increase in trade payables	2,308,846	887,002
Increase in provision for income tax	323,843	391,536
Decrease in deferred tax liabilities	(104,207)	(186,687)
Increase in employee benefits	7,749	69,582
Increase/(decrease) in other provisions	(155,443)	6,751
Increase/(decrease) in other operating liabilities	3,253,470	(716,567)
Net cash from operating activities	1,208,367	3,557,505

## Note 24. Earnings per share

	Conso For the half year ended 31 December 2022 \$	For the half year ended
Profit after income tax attributable to the owners of COSOL Limited	3,158,305	2,599,286
	Cents	Cents
Basic earnings per share Diluted earnings per share	2.15 2.13	1.93 1.82
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share Adjustments for calculation of diluted earnings per share:	146,564,535	134,416,794
Options over ordinary shares		8,672,826
Weighted average number of ordinary shares used in calculating diluted earnings per share	148,111,163	143,089,620

## Note 25. Share-based payments

A share option plan has been established by the consolidated entity and approved by shareholders at a general meeting, whereby the consolidated entity may, at the discretion of the Nomination and Remuneration Committee, grant options over ordinary shares in the company to certain key management personnel of the consolidated entity. The options are issued for nil consideration and are granted in accordance with performance guidelines established by the Nomination and Remuneration Committee.

The options granted as part of the COSOL Limited employee share option plan are as laid out below:

	Number of options	Weighted average exercise price	Number of options For the half year ended	Weighted average exercise price For the half year ended
	31 December	31 December	31 December	31 December
	2022	2022	2021	2021
Outstanding at the beginning of the financial half-year	8,087,500	\$0.70	9,337,500	\$0.61
Granted	750,000	\$0.81	750,000	\$0.95
Exercised		\$0.00	(2,000,000)	\$0.36
Outstanding at the end of the financial half-year	8,837,500	\$0.71	8,087,500	\$0.70

## Note 25. Share-based payments (continued)

Tranche	Grant date	Exercise price	Balance at the start of the period	Granted	Exercised	Expired/ other	Balance at the end of the period
Tranche 2 Mr							
McGowan	24/04/2020	\$0.415	900,000	-	-	-	900,000
Tranche 3 Mr							
McGowan	24/04/2020	\$0.415	900,000	-	-	-	900,000
Tranche 2 Mr		\$0.415					
Buckley	24/04/2020		600,000	-	-	-	600,000
Tranche 3 Mr		\$0.415					
Buckley	24/04/2020		600,000	-	-	-	600,000
Tranche 1 Senior							
Leadership Team	01/07/2020	\$0.61	668,750	-	-	-	668,750
Tranche 2 Senior							
Leadership Team	01/07/2020	\$0.70	668,750	-	-	-	668,750
Tranche 4 Mr		\$0.90					
Buckley	17/11/2020		1,500,000	-	-	-	1,500,000
Tranche 5 Mr		\$1.00					
Buckley	17/11/2020	·	1,500,000	-	-	-	1,500,000
Tranche 3 Senior		\$0.95					
Leadership Team	02/12/2021	·	750,000	-	-	-	750,000
Tranche 4 Senior		\$0.96					,
Leadership Team	13/07/2022	•	-	750,000	-	-	750,000
1			8,087,500	750,000	-	-	8,837,500
				,			

During the financial half-year, 750,000 share options were issued to the Senior Leadership Team. These options were valued using a Black-Scholes option model as they can only be exercised at the end of the applicable service period and have a relatively short life. They were valued based on a 45% volatility, 0.22% (Tranche 1) and 1.22% (Tranche 2) risk free rate and a share price at grant date of \$0.58.

The weighted average remaining contractual life of options outstanding at the end of the financial half-year was 1.26 years (2021: 2.02 years).

## COSOL Limited Directors' declaration 31 December 2022

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2022 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Geoffrey Lewis Chairman

21 February 2023



# **Independent Auditor's Review Report**

To the members of Cosol Limited Limited

#### **Report on the Half-Year Financial Report**

#### Conclusion

We have reviewed the half-year financial report of Cosol Limited ('the Company') and its controlled entities (collectively referred to as 'the Group'), which comprises the consolidated statement of financial position as at 31 December 2022, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year then ended, a summary of significant accounting policies and other explanatory information, and the director's declaration.

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the accompanying 31 December 2022 financial report of the Group has not been prepared, in all material respects, in accordance with Australian Accounting Standards and the *Corporation Act 2001*.

#### Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Group in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Responsibility of Management for the Financial Report

Management of the Group are responsible for the preparation and fair presentation of the 31 December 2022 financial report in accordance with the Australian Accounting Standards and the *Corporations Act 2001* and for such internal control management determine is necessary to enable the preparation and fair presentation of the 31 December 2022 financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the financial report has not been prepared, in all material respects in accordance with Australian Accounting Standards and the *Corporations Act 2001*.

A review of a financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Elderton Audit Pty Ltd

Elderton Audit Pty Ltd

Rafay Nabeel Director

21 February 2023 Perth

Limited Liability by a scheme approved under Professional Standards Legislation

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