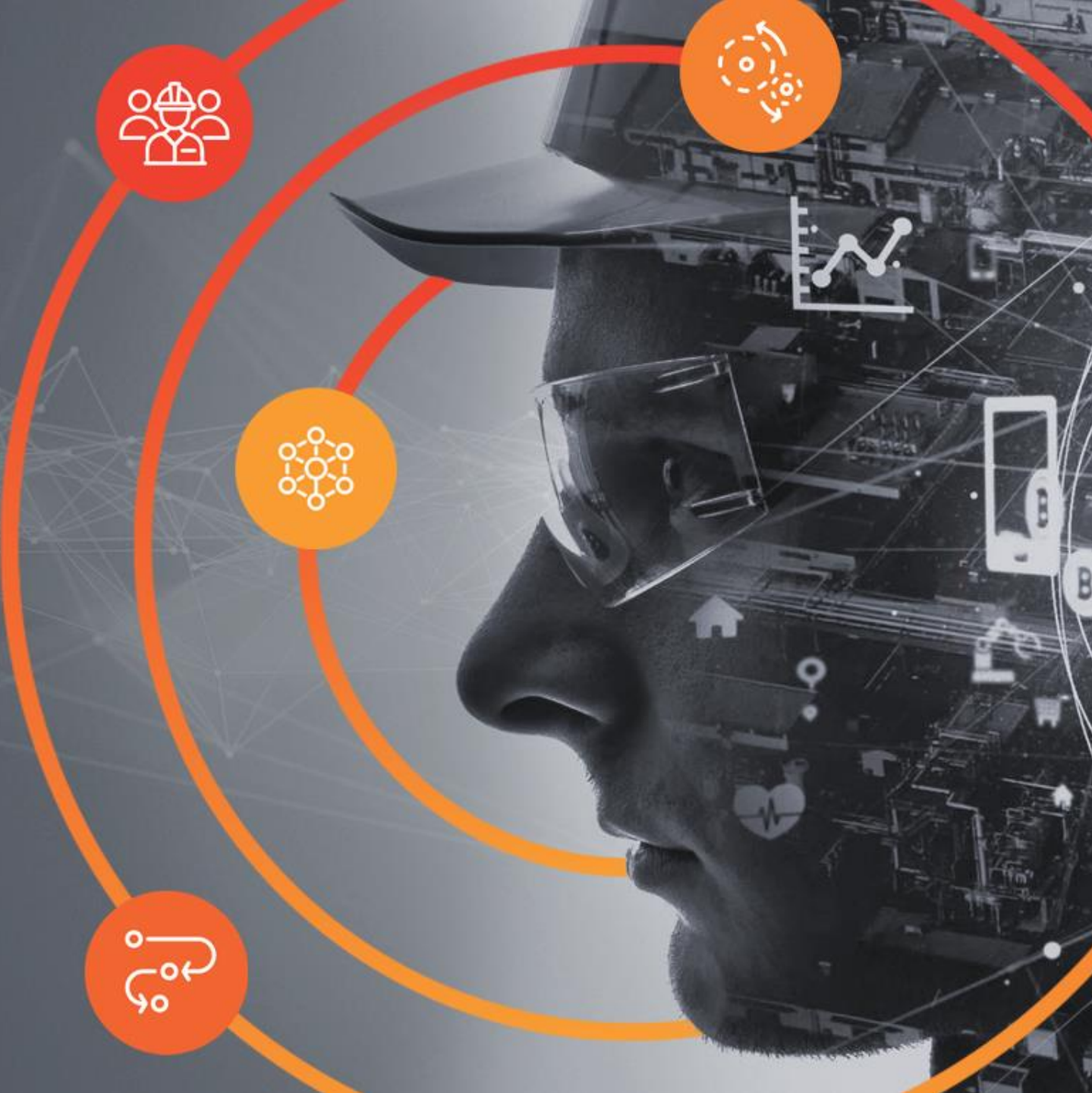




COSOL

# FY24 H1 Results Presentation

21 February 2024



# Important notices & disclaimer

## USE OF THIS DOCUMENT

You must read the following notices before reading or making any use of this document or any information contained in this document. By continuing to read, use or otherwise act on this document, you agree to be bound by the following terms and conditions, including any modifications to them, and make or give the acknowledgements, representations or warranties (as applicable).

This presentation is provided for information purposes only. The information in this presentation is in a summary form, does not purport to be complete and is not intended to be relied upon as advice to investors or other persons. The information contained in this presentation was prepared by COSOL Limited (COSOL) and is current only as of its date of release. The information in this presentation and remains subject to change without notice, and COSOL is under no obligation to update or correct this presentation after the date of its release. This presentation has been provided to you solely for the purpose of giving you background information about COSOL. This presentation should be read in conjunction with COSOL's other periodic and continuous disclosure announcements lodged with ASX, including the half-year financial report for the period ended 31 December 2023.

## NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES

This document is not to be distributed or released in the United States.

## FORWARD-LOOKING STATEMENTS

This presentation may include forward-looking statements. Such statements can generally be identified by the use of words such as 'may', 'will', 'expect', 'intend', 'plan', 'estimate', 'anticipate', 'believe', 'continue', 'objectives', 'outlook', 'guidance', 'forecast' and similar expressions.

Indications of plans, strategies, management objectives, sales and financial performance are also forward-looking statements.

Such statements are not guarantees of future performance, and involve known and unknown risks, uncertainties, assumptions, contingencies and other factors, many of which are outside the control of COSOL. No representation is made or will be made that any forward-looking statements will be achieved or will prove to be correct. Actual results, performance, operations or achievements may vary materially from any forward-looking statements. Circumstances may change and the contents of this presentation may become outdated as a result. Readers are cautioned not to place undue reliance on forward looking statements and COSOL assumes no obligation to update such statements.

No representation or warranty, expressed or implied, is made as to the accuracy, reliability, adequacy or completeness of the information contained in this presentation.

## NON-IFRS FINANCIAL INFORMATION

This presentation uses non-IFRS financial information including EBITDA and EBIT which are used to measure both group and operational performance. Non-IFRS financial measures have not been subject to audit or review.

## PAST PERFORMANCE

Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

## NOT FINANCIAL PRODUCT ADVICE OR OFFER OF SECURITIES

This presentation is not, and is not intended to constitute, financial advice, or an offer or an invitation, solicitation or recommendation to acquire or sell COSOL shares or any other financial products in any jurisdiction and is not a prospectus, product disclosure statement, disclosure document or other offering document under Australian law or any other law.

This presentation also does not form the basis of any contract or commitment to sell or apply for securities in COSOL or any of its subsidiaries. It is for information purposes only.

COSOL does not warrant or represent that the information in this presentation is free from errors, omissions or misrepresentations or is suitable for your intended use. The information contained in this presentation has been prepared without taking account of any person's investment objectives, financial situation or particular needs and nothing contained in this presentation constitutes investment, legal, tax or other advice. The information provided in this presentation may not be suitable for your specific needs and should not be relied on by you in substitution of you obtaining independent advice.

Subject to any terms implied by law and which cannot be excluded, COSOL accepts no responsibility for any loss, damage, cost or expense (whether direct, or indirect, consequential, exceptional or special damages including but not limited to loss of revenue, profits, time, goodwill, data, anticipated savings, opportunity, business reputation, future reputation, production or profit, any delay costs, economic loss or damage) incurred by you as a result of any error, omission or misrepresentation in this presentation.

## PRESENTATION OF INFORMATION

All currency amounts in this presentation are in Australian dollars unless otherwise stated. Amounts in this document have been rounded and any differences between this document and COSOL's financial statements are due to rounding.

## AUTHORISATION

This presentation is dated 21 February 2024 and was authorised for release by the Board of COSOL.

For more information, please contact: Ben Buckley, [ir@cosol.global](mailto:ir@cosol.global)

**COSOL Limited ABN 66 635 371 363**

**490 Adelaide Street, Brisbane QLD 4000**



**H1 FY24**

**Financials & Operating Highlights**

# H1 FY24

## Key highlights

Organic growth, the acquisition of AssetOn Group\* and strong contract wins in APAC and North America has set the foundations for a strong H2 and beyond and creates a unique offering in the market as an end-to-end provider of Asset Management (AM) software and solutions.

\* Refers to the acquisition of AssetOn and OnPlan companies.



Strong operating result – organic and acquisition growth:

- Group revenue of \$49.1 million (+ 41.5% pcp)
- EBITDA of \$6.5 million (+ 32.5% pcp),
- NPAT of \$3.6 million (+15.1% pcp)
- EPS of 2.18c per share (+1.5% pcp)



Operating margins (EBITDA) remain steady at 13.3%, even after allowing for acquisition costs of circa \$400k and investment in business development and corporate capability to drive future growth.



Strategic contract wins that endorse COSOL's strategy and capability set:

- Australian Defence Department – Data migration project
- Victorian Department of Transport – EAMaaS (IBM) implementation
- QBuild (Queensland Government) – EAMaaS (Hitachi) re-platforming



Significant renewals in North America saw 80% of long-term recurring managed services renewed and contract wins in new capability offering.



Acquisition of AssetOn Group completed in September 2023 delivered proprietary software that will drive future growth in SaaS annual recurring revenue.

**Positioning COSOL as the leader in the asset management digital transformation market**

# H1 FY24 financial highlights

COSOL's business delivered mid-teens year-on-year revenue growth with Operating EBITDA margin<sup>1</sup> of 14.1% including investments in capability.

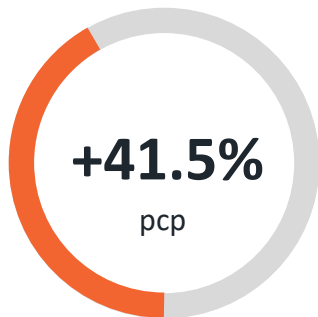
**Revenue**  
**\$49.1M**

**EBITDA**  
**\$6.5M**

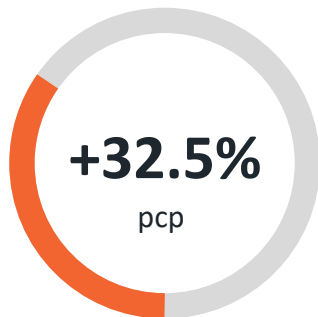
**NPAT**  
**\$3.6M**

**Dividend**  
**1.00c**

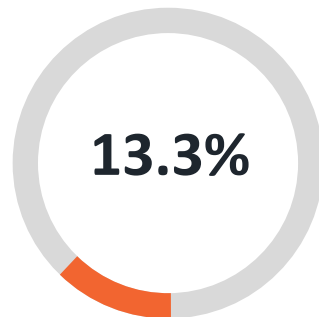
**Group revenue**  
**\$49.1m**



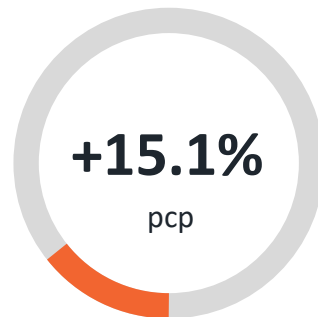
**Group EBITDA**  
**\$6.5m**



**Group EBITDA margin**



**NPAT**  
**\$3.6m**



**EPS**  
**2.18 cents**



- Strong balance sheet – cash balance of \$6.7m and net debt of \$17.6m, including deferred consideration of \$6m.
- Interim dividend of 1 cent per share, consistent with prior year.

1. Group Operating EBITDA margin excludes \$0.4m of acquisition costs.

# H1 FY24 financials

## Earnings and key metrics

COSOL's revenue and earnings split has historically skewed to the second half. H2 will include a full 6 months of AssetOn and OnPlan, key license renewals and new contract wins.

(\$'000)	H1 FY24	H1 FY23	YoY	YoY %
Revenue	49,053	34,671	14,383	41.5%
EBITDA	6,542	4,938	1,604	32.5%
EBITDA %	13.3%	14.2%	-0.9 points	
Operating EBITDA	6,933	4,938	1,996	40.4%
Operating EBITDA %	14.1%	14.2%	-0.1 points	
NPBT	5,092	4,452	641	14.4%
NPAT	3,636	3,158	478	15.1%
Net debt <sup>1</sup>	17,588	9,943	7,645	
Current Ratio <sup>1</sup>	1.21	1.28	-0.07	-5.7%
EPS cents <sup>2</sup>	2.18	2.15	0.03	1.5%
Interim Dividend (cents)	1.00	1.00	0	-

1. Net debt and current ratio comparison as at 30 June 2023.

2. EPS is calculated based on the weighted average number of shares on issue during the half.

## Notes:



- Mid-teens organic revenue growth driven across a combination of Professional Services and Product-Led Services.
- Operating EBITDA excludes AssetOn acquisition costs of \$0.4m.
- Operating EBITDA Margin was maintained at 14.1%, a small and anticipated reduction on H1 FY23, with the majority related to margin dilution from AssetOn acquisition and investment in strategic sales capability as part of the OneCOSOL operating model.
- NPBT includes \$0.7m amortisation of Software Assets acquired as part of the OnPlan acquisition and interest on the upsized acquisition facility.
- Net Debt and current ratio reflect impact of AssetOn and OnPlan acquisitions and include deferred consideration of \$6m and \$3.2m debt amortisation.

# H1 FY24 financials

## Cash flow and balance sheet

Cash flow impacted by timing of payment on 2 major projects, adjusting for \$1.9m received in January cash conversion would be 92% for the half.

Cashflow (\$'000)	FY 24 H1	FY 23 H1	YoY	YoY %
Receipts from customers	54,222	33,324	20,898	62.71%
Payment to suppliers	-50,135	-30,536	-19,599	64.18%
<b>Cash from operations excl. Tax and other cash flows</b>	<b>4,087</b>	<b>2,788</b>	<b>1,299</b>	<b>46.61%</b>
<b>Cash conversion</b>	<b>62.48%</b>	<b>56.46%</b>	<b>6.02 points</b>	

Balance Sheet (\$'000)	31-Dec-23	30-Jun-23	Movement
Cash	6,712	4,565	2,147
Other Current assets	24,466	25,161	- 694
<b>Current Assets</b>	<b>31,179</b>	<b>29,725</b>	<b>1,453</b>
Goodwill	65,095	43,402	21,693
Other non-current assets	10,707	5,730	4,978
<b>Total Assets</b>	<b>106,981</b>	<b>78,857</b>	<b>28,124</b>
Trade payables, deferred revenue and other current liabilities	16,600	19,407	- 2,806
Bank Loans	3,200	2,000	1,200
Deferred consideration	6,000	1,875	4,125
<b>Current liabilities</b>	<b>25,800</b>	<b>23,282</b>	<b>2,519</b>
Bank Loans (NC)	15,100	10,633	4,467
Deferred consideration (NC)	-	-	-
Other liabilities	2,549	2,284	265
<b>Total Liabilities</b>	<b>43,449</b>	<b>36,198</b>	<b>7,251</b>
<b>Net Assets</b>	<b>63,531</b>	<b>42,659</b>	<b>20,872</b>

## Notes:

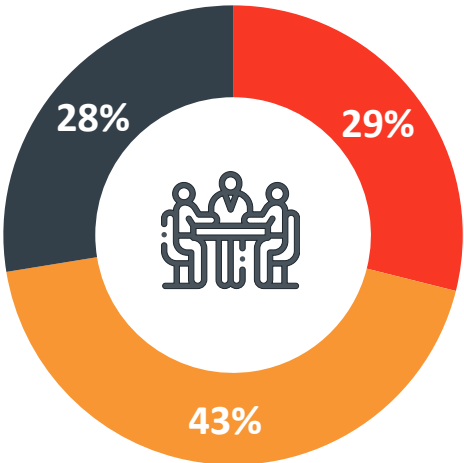


- Cash conversion and position was impacted by timing of payment of milestone invoices on a major project. This was subsequently received in January 2024.
- Net debt position of \$17.6m, reflecting the upsize of our bank facility to fund AssetOn and OnPlan acquisition and \$6m deferred consideration for AssetOn earnout payable in September 2024. \$3.7m remains undrawn to fund deferred consideration.
- Financial Debt (net debt) leverage to trailing 12 months EBITDA of 1.8 times is within our target range.
- Increase in Goodwill and other non-current assets as a result of AssetOn Group acquisition.

# Revenue by segment – consolidated

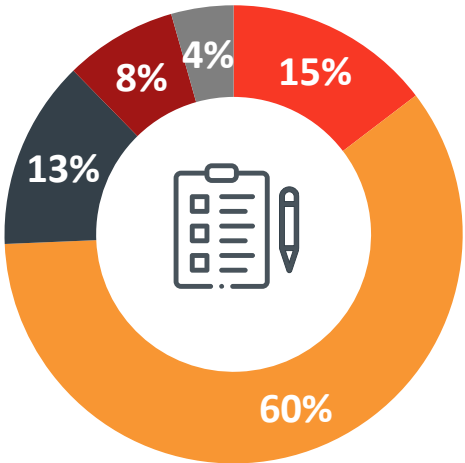
Revenue in H1 FY24 more highly weighted to professional services and natural resources revenue due to the acquisition of AssetOn.

Revenue by Service



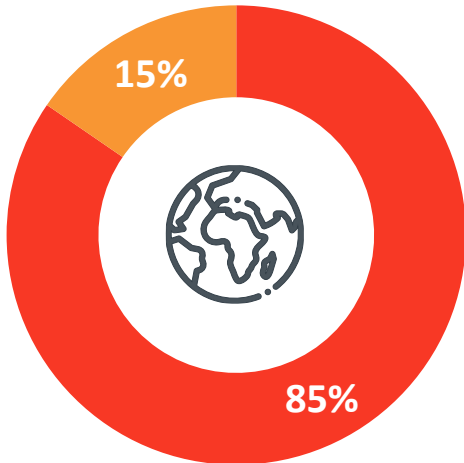
Product & Product-Led Services<sup>1</sup>    Advisory & Professional Services<sup>1</sup>    Managed Services

Revenue by Sector



Public Infrastructure    Utilities    Natural Resources<sup>2</sup>    Government & Defence    Other

Revenue by Geography



COSOL APAC    COSOL North America

1. AssetOn and OnPlan of \$8.5m and \$0.6m is included in Product & Product-Led Services and Advisory & Professional Services, respectively.  
 2. \$7.9m of revenue from AssetOn and OnPlan acquisition.



# Margin by service

Our focus is to continue to grow the revenue share of the higher margin managed services and product-led revenues driven by our proprietary software and solution set that solidify the client relationship.

Year-on-year revenue share impacted by acquisition of AssetOn with the majority of the revenue in Advisory, Professional Services and People.



## MANAGED SERVICES

Revenue from the provision of managed support, hosting services and other services for the clients. Generally, covered by multi-year contracts and minimum spend commitments. Organic revenue growth of 3% over H1 FY23.

Revenue Share: 28%

Gross Margin: 46%



## PRODUCT & PRODUCT-LED SERVICES

Product revenue through licensing our unique IP suite and consulting revenue where the projects have been sourced due to our unique offering (ie. Defence). Organic revenue growth of 46% over H1 FY23.

Revenue Share: 29%

Gross Margin: 37%



## ADVISORY, PROFESSIONAL SERVICES & PEOPLE

Advisory and Professional services revenue represents revenue where we are engaged by clients based on our industry expertise and knowledge. This margin is lower than our other services due to the more competitive nature of the work. Organic revenue growth of 8% over H1 FY23.

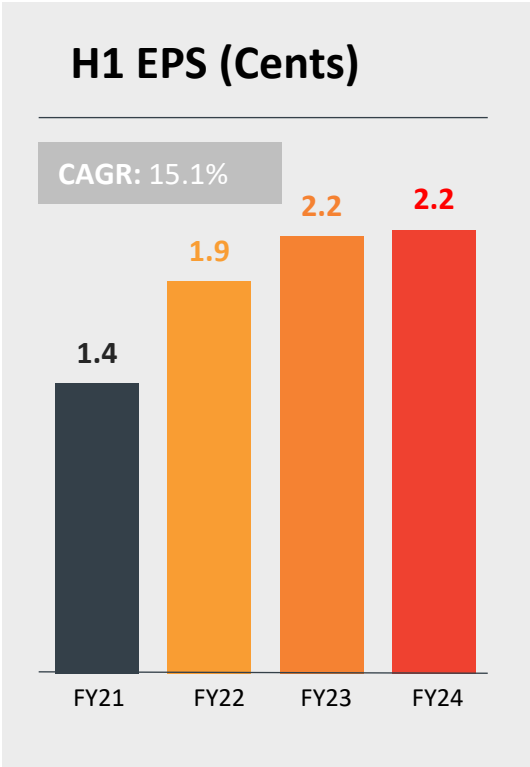
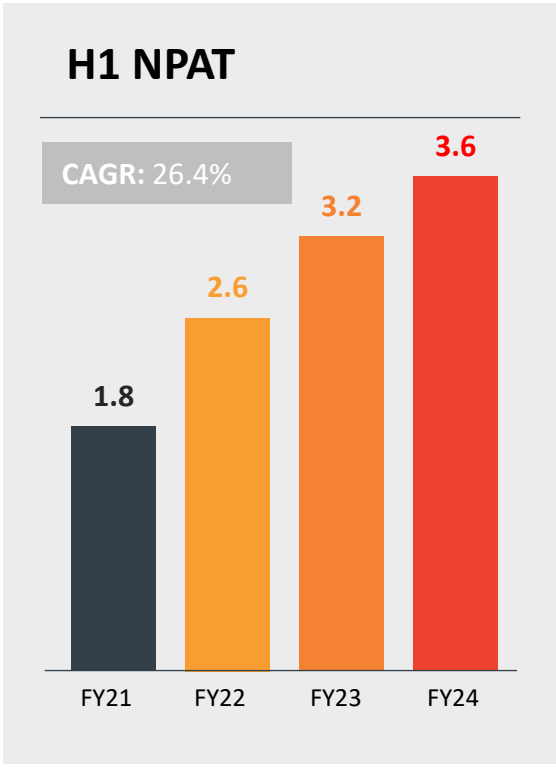
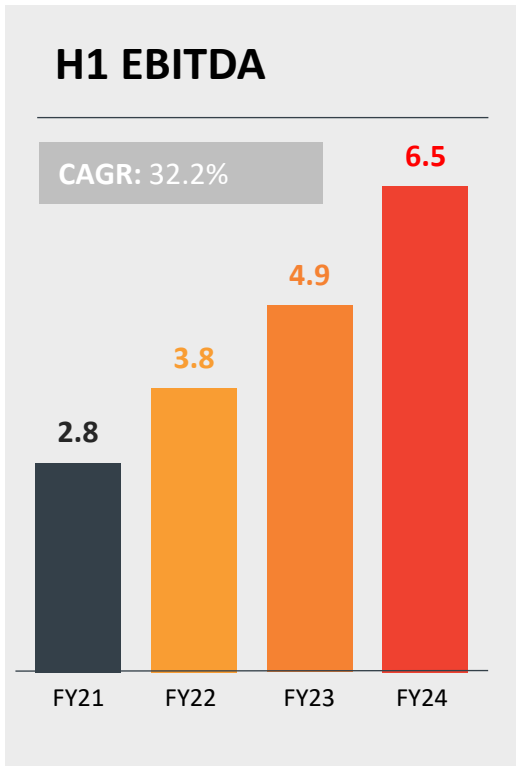
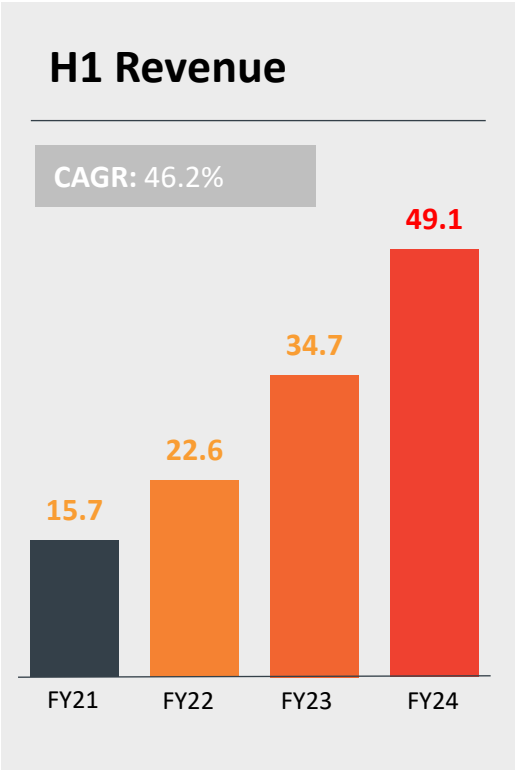
Revenue Share: 43%

Gross Margin: 22%

# Continuing to deliver strong CAGR growth

Organic growth, plus strategic acquisitions accretive to earnings, that deliver revenue synergies and IP have driven sustained growth.

A\$m



# Recent contract wins deliver strong recurring revenue

H1 contract wins with DTP, QBuild and HUSBAY in North America demonstrates COSOL's ability to win long term recurring revenue streams.



Department of Transport and Planning

## Public Infrastructure

- Large government agency in Australia
- Victoria's key agency for planning, building, operating and maintaining transport and planning

### CONTRACTED SOLUTION:

- 3-year contract
- Delivery of IBM Maximo EAM platform under Enterprise Asset Management as a Service (EAMaaS)



**QBuild**

Queensland Government  
Department of Public Works

## Government

- A vital part of Queensland's \$50 billion building and construction industry
- Employs 235,000 people

### CONTRACTED SOLUTION:

- Transitioning QBuild's Hitachi Ellipse ERP to a supported, sustainable platform to support the ongoing needs of the Queensland public



## Natural Resources / Mining

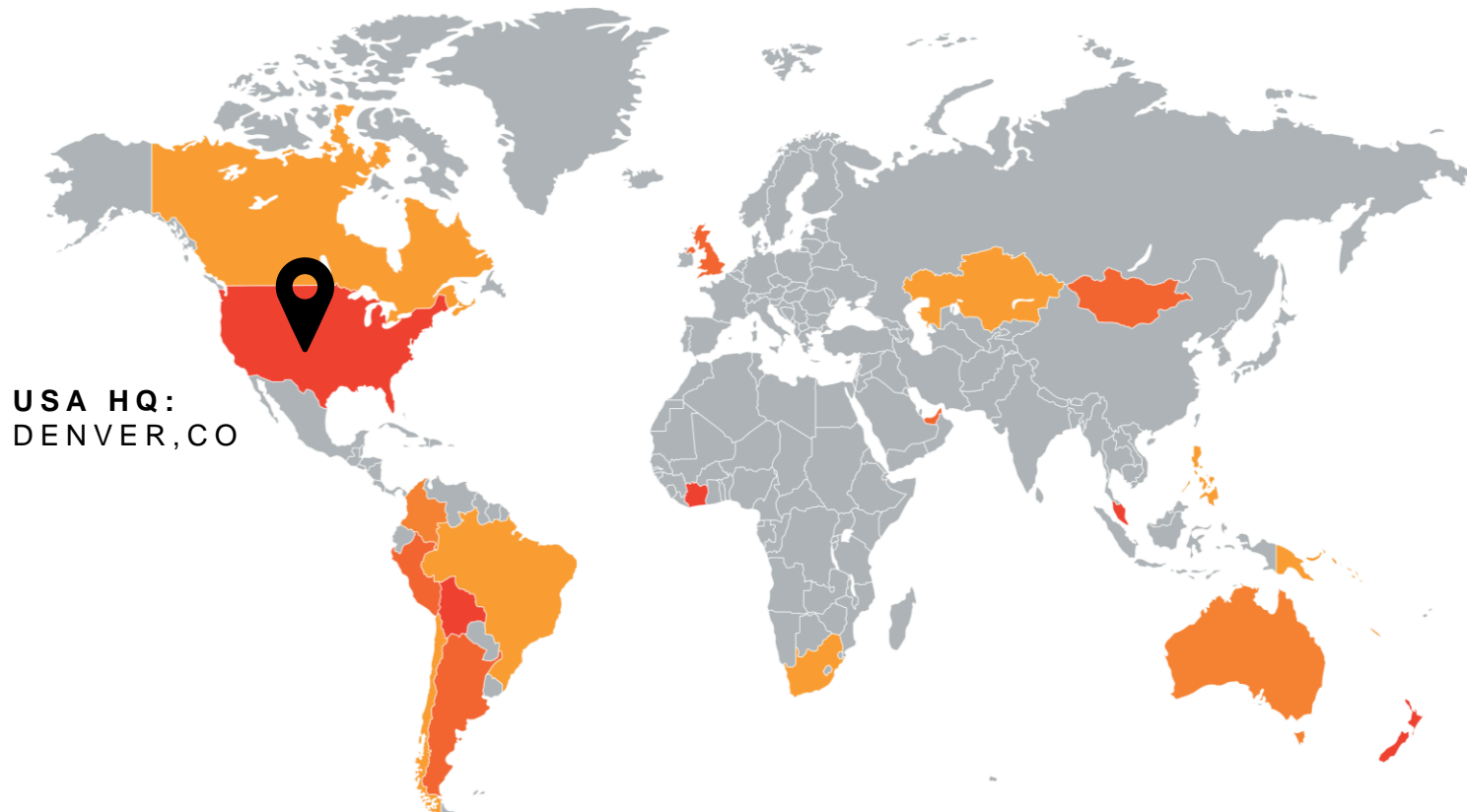
- 100-year-old Canadian mining organisation focused on copper
- Operating 3 long-life mines
- 10-year partnership with COSOL

### CONTRACTED SOLUTION:

- 5-year Managed Support contract
- Providing Hitachi Ellipse support, hosting and secondary data centre

# Strong momentum in North America – largest AM market

COSOL has seen strong growth in North America and recent results demonstrate the value of initial acquisition of AddOns as it has delivered a beachhead into the largest global Asset Management (AM) market.



## H1 FY24 HIGHLIGHTS:

- Renewed 80% of managed services contracts with average length of 3-5 years
- Increased margins and segment profitability
- Invested in business development to drive growth
- Established a beachhead for the IBM Maximo EAM Systems practice and won first client
- Assessing acquisition opportunities to accelerate growth

# OnPlan driving growth in Annual Recurring Revenue

The acquisition of AssetOn Group including OnPlan demonstrates COSOL’s ability to add to our proprietary suite of IP software and solutions, drive through our client base and increase ARR as a % of revenue.



 **OnPlan**

**OnPlan is a SaaS based software platform that digitises maintenance from strategy to execution.**

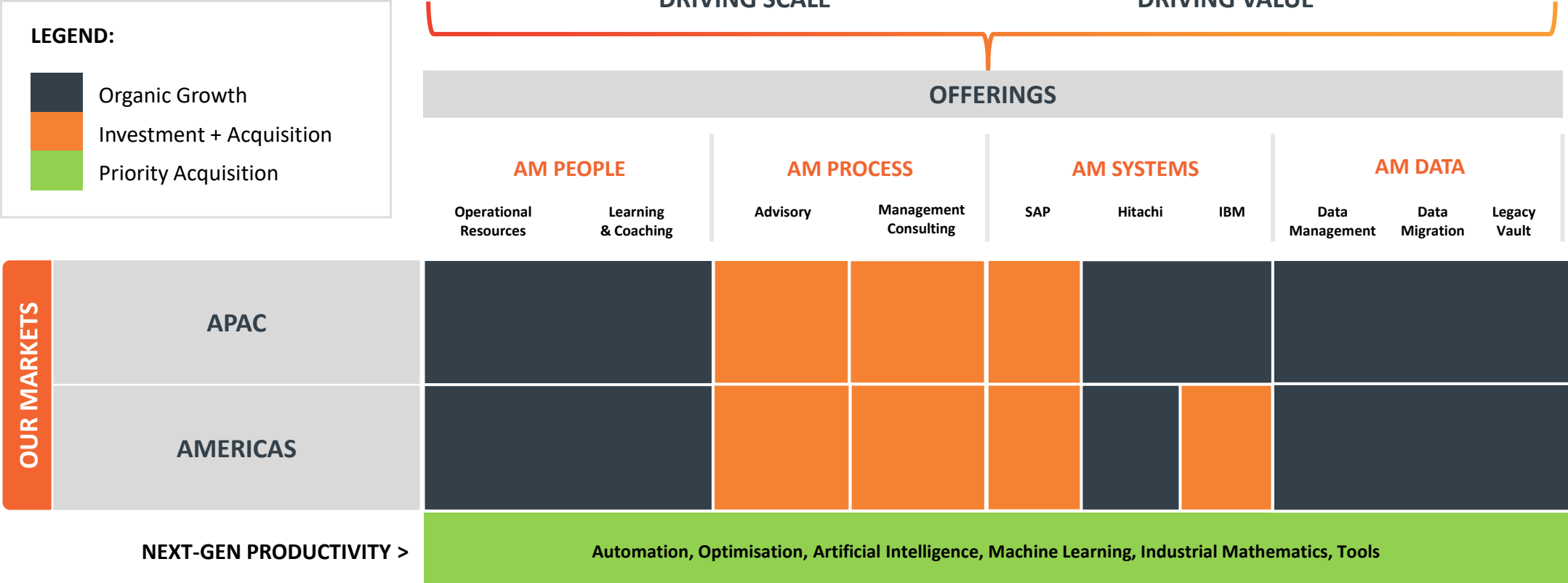
OnPlan helps organisations with large complex assets to standardise and automate processes, maintain institutional knowledge, improve reliability, reduce downtime and work safely.

**EXISTING CLIENTS:**



# COSOL's organic growth strategy supported by acquisitions

COSOL will continue to pursue accretive acquisitions that accelerates our organic growth. Our focus is on proprietary IP, recurring revenue streams and geographies that provide the greatest revenue synergies.



# Driving sales outcomes through AM professionals

COSOL's recent acquisitions of AssetOn and WMS provides COSOL with a unique and market-leading access point to the AM sector and a full suite of AM services and solutions.



## BENEFITS OF COSOL'S AM PEOPLE SEGMENT:

- AssetOn and WMS now operating as a single business unit
- 140+ high quality professionals at client sites every week
- Covering 34 clients
- Providing highly skilled and experienced solution providers to clients
- Leads to downstream projects and recurring revenue projects
- Critical pillar for Asset Management as a Service (AMaaS) offering

# AM market growth drivers

The AM market continues to see strong tailwinds as capital intensive industries require asset performance optimisation to reduce capital costs.

## Growth Drivers

### Challenges for capital intensive industries:

- **Efficient use of capital to maximise ROC:**  
Critical infrastructure networks, often with sovereign significance, require continuous capital investment to deliver services reliably.
- **ESG pressures:**  
Organisations are facing growing demands to eliminate waste and improve sustainability, especially in energy-intensive operations.
- **Increased costs in supply chains & networks:**  
Supply chain inflation requires asset performance optimisation to protect margins and generate improved returns on capital deployed.
- **Enhanced safety:**  
Properly managed assets reduce the risk to workers and to public safety.

### Digital Transformation trends driving solutions:

- **Digitally connected assets:**  
Artificial Intelligence (AI) and Machine Learning (ML) require high levels of data quality and data management to drive prescriptive and predictive analytics.
- **Growth in cloud-based EAM platforms:**  
Major EAM/ERP platforms such as SAP, IBM Maximo and Hitachi Ellipse are experiencing significant change by moving to Cloud and adding additional data analytics capabilities that require higher levels of data quality.
- **Security:**  
Network integrity and security threats make digital transformation both essential and challenging to ensure digital assets are as secure as physical assets.



# Full year FY24 & future outlook

FY24 outlook remains positive as we capitalise on growth platforms created through acquisitions and key contract wins during H1 with a key focus on four growth pillars.

H2 financial outcome driven by:

- Full 6 months of AssetOn Group
- New contracts won in H1 delivering increased revenue and margin
- Timing of license renewals
- Seasonality of revenue and earnings

## Growth Pillars

1

### Focus on repeatable and recurring income streams

Continue to focus on recurring revenue streams driven by our proprietary software and solution set. In particular:

- **Asset Management as a Service (AMaaS)** – providing a remote Asset Management (AM) capability for companies to optimise AM at a scalable price.
- **EAMaaS Platform (EAMaaS)** – providing an integrated end-to-end platform to drive sustainable asset management practices.
- **MROIO, an IBM Optimisation solution** – signed first 5-year deal.

2

### Accelerate momentum in North America

Continue to drive revenue synergies across North America by exploiting our unique offerings:

- Deliver **EAMaaS** solutions into existing client base.
- Expand our footprint of **RPCConnect®** with clients to power Data Migration projects.
- Launch international **EAM Process** capability and establish us as a thought-leader to drive synergy opportunities.

3

### Expand propriety software suite that drives Annual Recurring Revenue

Invest in proprietary software and solutions that generate annuity revenue streams with a particular focus on our proprietary IP Suite:

- **OnPlan** – a SaaS solution to streamline and digitise the works management process enabling the mobile asset management worker.
- **RPCConnect®** – unlock value in SAP to S/4HANA.

4

### Pursue acquisitions that complete our capability heat map

Prioritise new capability and add to our proprietary software and proprietary suite.



# Business Overview

# Company overview

COSOL is a global provider of end-to-end Asset Management software and solutions that enable asset-intensive organisations to unlock their asset potential.

We work collaboratively with our clients from across the **natural resources, energy and water, infrastructure, government and defence industries** to help them to achieve economic and sustainable improvements in their equipment maintenance, operations and supply chain.



PEOPLE  
**360**



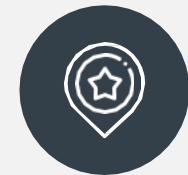
CLIENTS  
**122**



SHARE PRICE\*  
**\$0.99**



MARKET CAP\*  
**\$173m**



LOCATIONS  
Brisbane, Perth,  
Sydney, Denver

\* As at close of ASX market on 20 February 2024.

# COSOL's Core Value Proposition

COSOL has positioned itself as a leader in the Asset Management market and has driven consistent year on year growth for shareholders.

## Investment Highlights



Created a unique offering and strong operating platform globally in a market that is experiencing significant growth trends.



A Board and Management team with a proven track record of delivering profitable growth and increasing Enterprise Value.



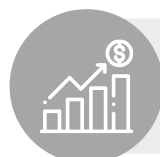
Entrenched blue-chip client relationships in nationally critical infrastructure sectors.



Deeply connected into client operations, delivering major efficiencies, material savings and eliminating waste.



Proprietary software and systems provide a technology-led capability to position COSOL positively against competition and maintain higher margins.



Has delivered consistent year-on-year growth in revenue, EBITDA and EPS and has grown Enterprise Value from 2020 IPO from \$20m to \$194m\*.

\* As at 20 February 2024.

# The history and evolution of COSOL

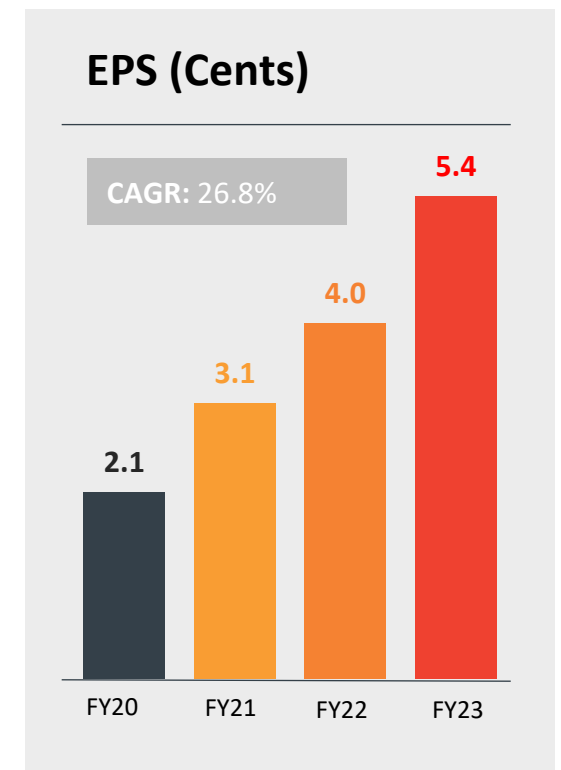
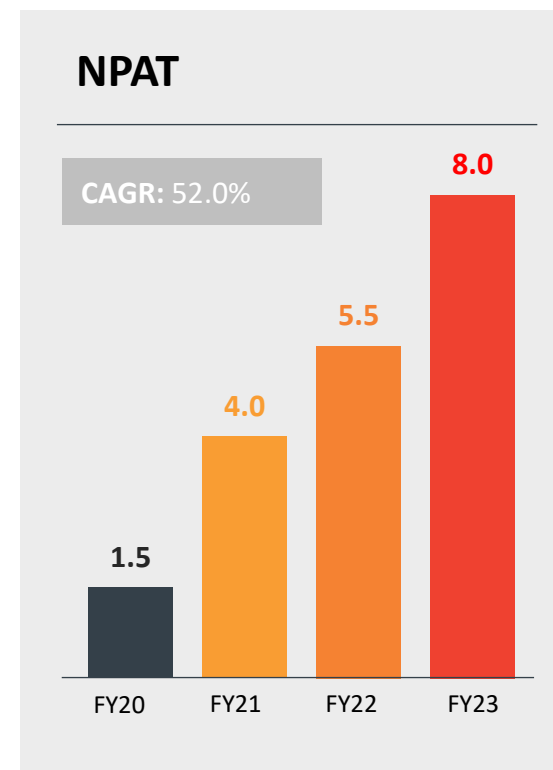
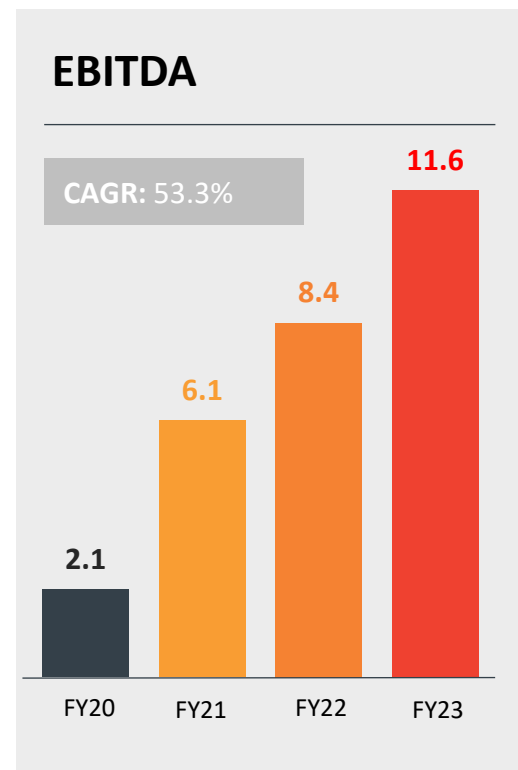
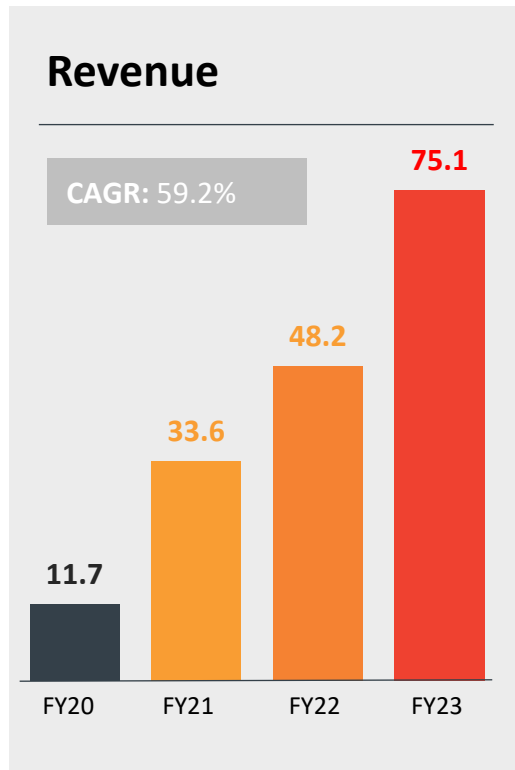
COSOL has been executing on its clearly defined strategy of growing organically at double digits and securing earnings accretive acquisitions that expand its service offering, proprietary IP and geographies.



# Delivering on strategy

Consistent, significant growth in shareholder value since listing in January 2020. Key drivers: organic growth, strategic acquisitions accretive to earnings, revenue synergies from new acquisitions, leveraging IP.

A\$m



# What is Asset Management?

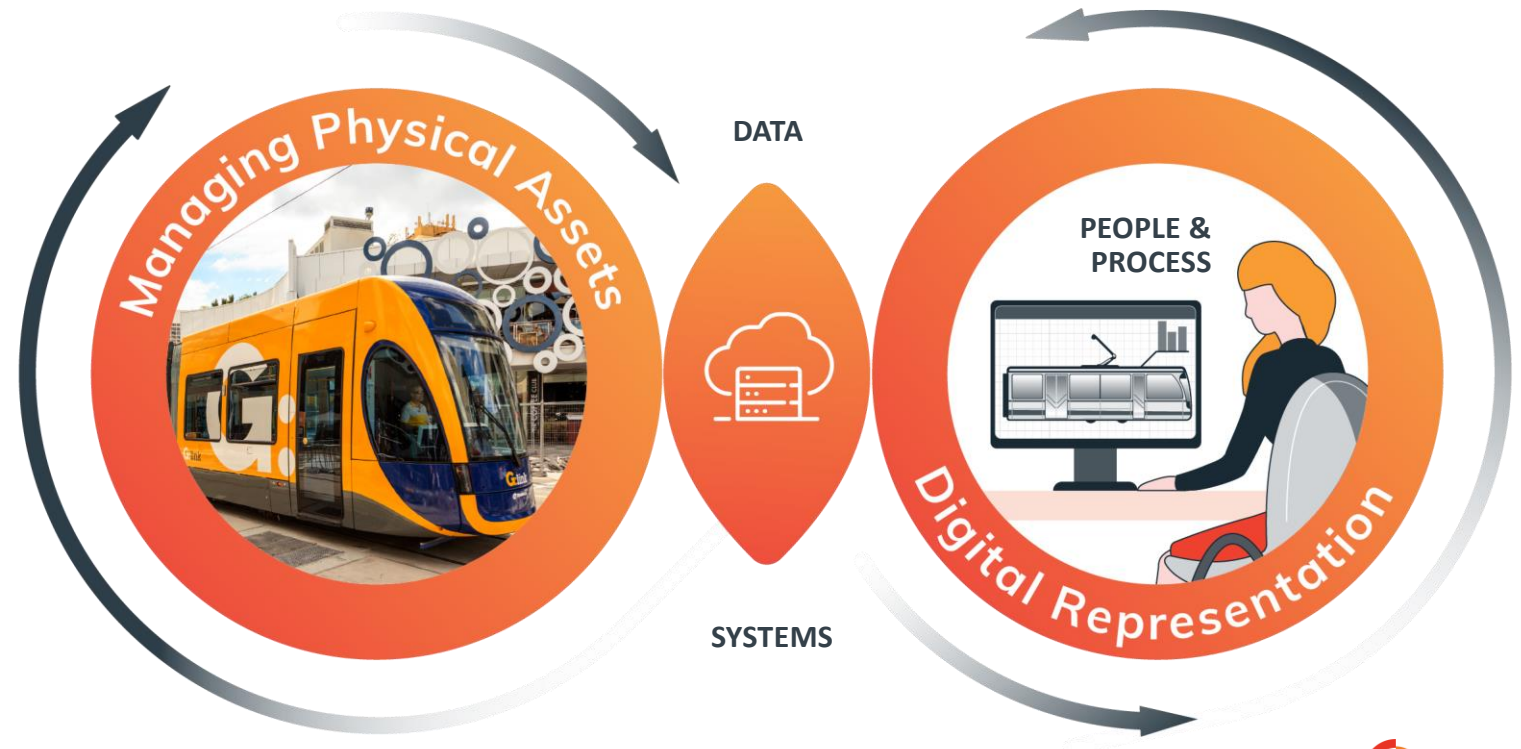
Asset Management (AM) is a systematic approach to optimise productivity and minimising costs during the lifecycle of an organisation's physical assets, from:

- initial capital investment
- ongoing operational performance
- scheduled maintenance and repairs
- eventual divestment.

= Enhanced return on capital

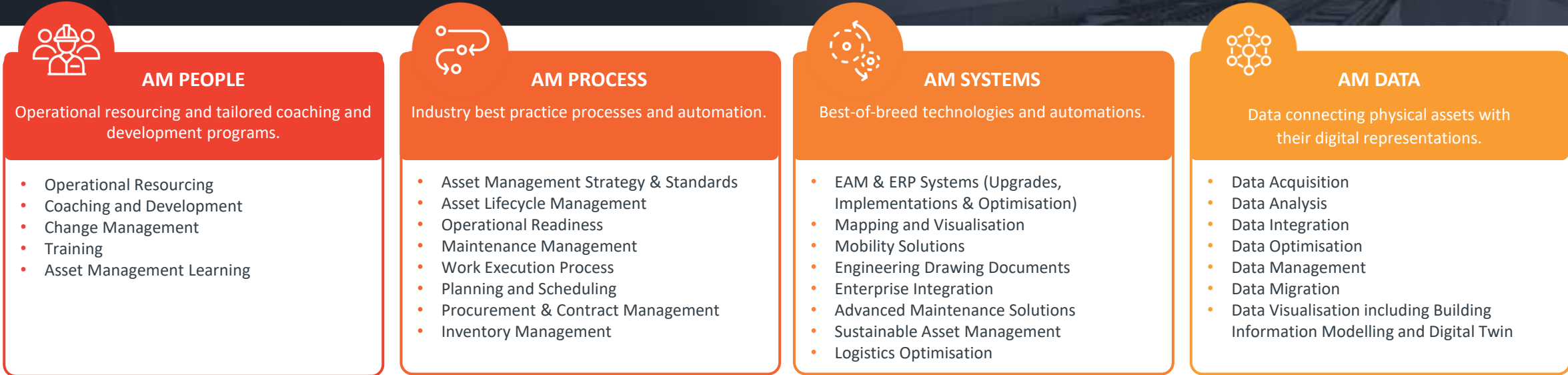
## Optimising performance of physical assets

Effective Asset Management requires connecting physical assets with their digital representations to reduce cost, reduce risk and increase productivity.



# COSOL's unique end-to-end AM solutions

Our cross-functional and technical teams combined with our proprietary software and solutions enables COSOL to offer a technology-led holistic AM.



Our Asset Management as a Service (AMaaS) spans all areas of asset management supported by our Proprietary Software Solutions

### Our Proprietary IP Software

Asset Management Learning Academy

OnPlan Digital Work Management  
Work Stream Manager

EAMaaS (IBM Maximo)  
EAMaaS (Hitachi Ellipse)

RPCConnect

Systems Partners:





# Our team has a proven track record in the industry

COSOL Board and Management are aligned to shareholders interests, collectively holding 35% of the shares on issue. In addition, ex-vendors still working in the business hold an additional 7.5% of issued equity.



COSOL's Board of Directors have broad skills and a proven track record in growing IT and digital businesses and returning exceptional value to investors:

## **Geoffrey Lewis – Non-Executive Chairman**

Founder of ASG Group Ltd (ASG) an IT services company which listed on the ASX in 2003. ASG was acquired by the Nomura Research Institute for approx. \$350m in December 2016.

## **Ben Buckley – Managing Director**

Has held senior roles including CEO, COO, Head of Strategic Projects and Marketing Director for major companies such as Foxtel, Nike, FFA, and the AFL.

## **Stephen Johnston – Non-Executive Director**

Non-Executive Director of ASG from 2003–2010, and 2013–2016. Founder of DSL Packaging Pty Ltd (DSL). DSL was acquired by Schutz GmbH in December 2011 for \$120m.

## **Gerald Strautins – Non-Executive Director**

Head of Strategy and M&A for ASG from 2010 to 2017. Completed over \$500m in M&A transactions during time at ASG.

## **Grant Pestell – Non-Executive Director**

Founding Director of Law firm, Murcia Pestell Hillard in Perth, W.A. Non-Executive Director of ASG from 2014 to 2016.



COSOL's Executive Leadership and ex-vendors have extensive industry experience with "Blue Chip" Australian and global companies, coupled with a broad set of commercial and management skills:

## **Scott McGowan – Chief Executive Officer**

Has held senior Executive roles in the IT and related industries including global leaders, Wipro Technologies and IBM and was one of the original owners of COSOL Australia.

## **Anthony Stokes – Chief Financial Officer**

An experienced senior finance executive with over 10 years with Virgin Australia Group. Previous role was as GM, Financial Planning and Analysis and prior to that Anthony worked at KPMG across transaction services, capital markets and restructuring and transformation projects.

## **Matthew Glasner – Chief Operating Officer**

A seasoned business leader with 20 years of successful transformation and leadership experience. Previous roles include CCO for Global ASX listed Integrated Research, MD APAC for First Advantage and MD ANZ Experian Marketing Services.

## **Annette Henry – Executive General Manager**

Former CEO of Clarita Solutions, Annette joined the Executive Team post the earnout period after COSOL acquired Clarita. Annette has an extensive background and history having created her own companies and worked with global leading partners.

# COSOL's major clients

Our major clients represent some of their industries' most prominent blue-chip organisations and provide a strong reference point to attract new clients and are critical to their nation's infrastructure.

 Natural Resources



 Energy and Water



 Infrastructure



 Government and Defence



\* Other revenue contribute to 4% of total revenue, industries include agriculture, consulting, engineering, technology and etc.

# Signature solutions & proprietary software

COSOL's proprietary digital solutions drive growth opportunities.



## Asset Management as a Service (AMaaS)

The complete outsourced solution utilising COSOL's end-to-end AMaaS solution and services. Enables clients to manage risk, the lifecycle performance of assets and all associated costs in one solution.



## EAM as a Service (EAMaaS)

With EAMaaS, access your EAM software through a web browser and mobile client while we take care of the security, backups, availability and performance.



## Asset Information Ecosystem Roadmaps

Charts a journey of maturity-building initiatives to help clients achieve their asset management objectives across people, process, systems and data.



## Application Managed Support

Optimise system performance with timely and knowledgeable technical support services available when your people and organisation need it most.



## Master Data as a Service

Outsource solution for master data requirements to help organisations achieve enhanced and healthy master data that boosts asset performance and drives business value.



## OnPlan

A software platform to help asset managers standardise and automate processes, maintain institutional knowledge, improve reliability, reduce downtime and work safely.



## EAM/ERP Market Assessment

Enables an informed business decision about suitability of best-of-breed EAM or ERP systems with our unbiased independent assessment and report that will save time, risk and costs.



## RPConnect

A flexible solution for measuring data quality, migrating data from disparate systems and vaulting legacy data that strengthens digital capabilities and migrates future risks and costs.



## Work Stream Manager

An app to review and reassess asset management process and execution maturity. Benchmark against standards and targets to aid continuous process improvement.



## Asset Management Learning

Develops the capabilities and knowledge of our clients' people to achieve sustainable asset performance with training tailored to organisation's objectives.



## Data Quality Assessment

Understand legacy data and gain clear insights into what's required to cleanse and migrate data to reduce the risk and cost associated with data migration projects.



THANK YOU