Gryphon Capital Income Trust (GCIT)

Investment Update as at 31 October 2018



GCIT Investment Highlights

- Specialist Investment Manager with a proven track record of investment outperformance
- Target income return of RBA Cash +3.50% (net of fees)
- Monthly distributions
- Key objective of the Fund being capital preservation
- Portfolio diversification Australian ABS market is a large but specialist component of Australian Fixed Income and is dominated by institutional investors.

Investment Objective

GCIT is an ASX Listed Trust providing Unitholders with exposure to the Australian securitised fixed income market, a large market (>A\$100 billion) which is dominated by institutional investors. The investment objective of GCIT is to generate attractive risk adjusted returns principally through monthly income distributions with a low risk of capital loss at a portfolio level. Investors capital is not guaranteed.

GCIT Distribution

GCIT announced a 0.88 cents per unit distribution for the month of October 2018, representing an annualised distribution yield of 5.31%, delivering in excess of the Target return of RBA Cash +3.50% (5.00% net of fees).



Fund Performance as at 31 October 2018

	1 Mth	3 Mth	6 Mth	1 Yr	Incep (Ann) ¹
Net Return (%)	0.44	1.14	-	-	3.71
RBA Cash Rate (%)	0.13	0.38	-	-	1.50
Net Excess Return (%)	0.31	0.76	-	-	2.17
Distribution (%)	0.44	1.12	_	-	3.62
Distribution (¢/unit)	0.88	2.24	-	-	7.13

¹ Inception date – 21 May 2018

Note: Past performance is not a reliable indicator of future performance.

Market and GCIT Investment Activity

Gryphon Capital continues to focus on identifying those investments which satisfy the return and risk characteristics outlined in the PDS. We have now delivered on all of our IPO targets.

The Net running yield of the GCIT portfolio is greater than the Target return of RBA Cash +3.50% pa (5.00% net of fees) and importantly the return being generated, whilst consistent with the portfolio construction and asset allocation outlined in the IPO target portfolio, when comparing risk using a credit rating distribution, the actual portfolio embodies less risk than the IPO target. For investors, this means the Trust is delivering higher returns than forecast with lower risks.

During October, we witnessed quite a busy primary new issue market, with three RMBS and one ABS being priced, totaling A\$3.2 billion. Due to a combination of credit and GCIT portfolio optimisation considerations, the Gryphon Capital investment committee elected not to participate in any of these transactions.

In contrast to the volatility experienced over the month in equity and other investment markets, the Australian securitised markets have held up well, mainly due to continued buying from the institutional investors, predominately offshore. A central pillar of Gryphon Capital portfolio construction is generating low volatility returns and this certainly was the case in October as the NAV of the GCIT bond portfolio ended slightly positive for the month.



ABOUT THE MANAGER

Gryphon Capital Investments Pty Ltd ("Gryphon") is a specialist fixed income manager with significant experience in the Australian and Institutional fixed income markets. Gryphon manages individual segregated accounts on behalf of institutional investors and GCIT on behalf of wholesale and retail investors seeking opportunities in fixed income credit markets including RMBS and ABS. Gryphon currently manages funds in excess of \$1.9 billion.

GCIT SNAPSHOT

ASX Code	GCI
IPO Date	25 May 2018
Asset	Fixed Income,
	floating rate
ASX Price	\$2.00
NAV (Unit)	\$2.00
Market Cap	\$175.3m
Investment	
Management Fee ²	0.72%
Performance Fee	None
Distributions	Monthly
Unit Pricing	Weekly

² Includes GST, net of reduced input tax credits

GCIT CHARACTERISTICS³

Net Running Yield ⁴	5.34%
RBA Cash Rate	1.50%
Interest Rate Duration (yrs)	0.05 years
Credit Spread Duration (yrs)	2.3 years
Number of Bond Holdings	32
Number of Underlying	
Mortgage Loans	42,846

³ Annualised.

⁴ The net cash income GCIT would earn over the next year, assuming reinvestment, based on existing core and liquidity portfolios and current market conditions if there were no changes to interest rates or GCIT portfolios. It is not an actual return.

RESEARCH



WEBSITE

www.gcapinvest.com/gcit/overview

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GCIT Portfolio Construction¹

GCIT Sector Allocations²



² Excludes Manager Loan

GCIT Portfolio Underlying Mortgage Loan Statistics³

	Total	Prime	Non-conforming ⁴
No. of Underlying Loans	42,846	37,049	5,797
Weighted Average Underlying Loan Balance	\$493,390	\$457,198	\$573,522
Weighted Average LVR (%)	68%	68%	67%
% Loans > \$1.5m Principal Balance	0.97%	0.31%	2.41%
Weighted Average Seasoning	22 months	25 months	15 months
Weighted Average Interest Rate	5.11%	4.65%	6.13%
Owner Occupied	64%	66%	59%
Interest Only	25%	25%	25%
90+ Days in Arrears as % of Loans	0.20%	0.18%	0.25%

³ Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

⁴ Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size

Net Returns (after fees)

(%)	Jan	Feb	Mar	Apr	May⁵	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2018	-	-	-	-	0.01	0.23	0.25	0.31	0.39	0.44	-	-	1.64
⁵ Net return calculated from the Allotment date 21 May 2018 to 31 May 2018.													

Distributions

(cents/ Unit)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2018	-	-	-	-	-	0.46	0.48	0.62	0.74	0.88	-	-	3.18

Disclaimer: Gryphon Capital Investments Pty Ltd (ACN 167 850 535) (AFSL 454552) ("Gryphon") is the investment manager of the Gryphon Capital Income Trust (ARSN 623 308 850) ("GCIT"). One Managed Investment Funds Limited (ACN 117 400 987) (AFSL 297042) is the Responsible Entity of GCIT ("OMIFL"). The information contained in this document was not prepared by OMIFL but was prepared by other parties. While OMIFL has no reason to believe that the information is inaccurate, the truth or accuracy of the information contained therein cannot be warranted or guaranteed. Anyone reading this report must obtain and rely upon their own independent advice and inquiries. Investors should consider the Supplementary Product Disclosure Statement ("SPDS") issued by OMIFL before making any decision regarding GCIT. The SPDS contains important information about investing in GCIT and it is important investor obtain and read a copy of the SPDS before making a decision about whether to acquire, continue to hold or dispose of units in GCIT. You should also consult a licensed financial adviser before making an investment decision in relation to GCIT. A copy of the SPDS may be obtained from https://www.oneinvestment.com.au/investors-public/gryphon-capital-income-trust or https://www.gcapinvest.com/gcit/overview. Gryphon believes that the information contained in this document is accurate when issued. Gryphon does not warrant that such information or advice is accurate, reliable, complete or up-to-date, and to the fullest extent permitted by law, disclaims all liability of Gryphon and its associates. This document should be regarded as general information only rather than advice. In preparing this document, Gryphon did not take into account the investment objectives, financial situation and particular needs of any individual person. The information contained in this document must not be copied or disclosed in whole or in part without the prior written consent of Gryphon, and Gryphon accept no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this document may be subject to change. Gryphon is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Gryphon nor any of their directors, employees or agents accept any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this document. OMIFL and Gryphon do not guarantee the performance of GCIT or the repayment of any investor's capital. To the extent permitted by law, neither OMIFL nor Gryphon, including their directors, senior executives, employees, consultants, advisers, officers or authorised representatives, are liable for any loss or damage arising as a result of reliance placed on the contents of this document. Gryphon only provides services to wholesale clients, as defined in ection 761G of the Corporations Act. Past performance is not indicative of future performance. Information in this document is current as at 31 October 2018

Investment Update as at 31 October 2018



GCIT Rating Breakdown²



² Excludes Manager Loan

GCIT PARTIES ¹ Note as at 31 October 2018.

Responsible Entity

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

Manager

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

AVAILABLE PLATFORMS INCLUDE:

Asgard	BT Panorama
BT Wrap	First Wrap
HUB24	Macquarie Wrap
Mason Stevens	MLC
Navigator	Netwealth
North	

FURTHER INFORMATION **AND ENQUIRIES**

Gryphon Capital Income Trust www.gcapinvest.com/gcit/overview

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