# Gryphon Capital Income Trust (GCIT)

ARSN 623 308 850

Investment Update as at 31 March 2019



#### **GCIT Investment Highlights**

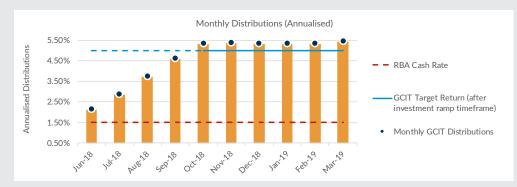
| Income                                   | Sustainable monthly cash income, Distribution yield currently 5.42% pa   |
|--|--|
| Large, institutional fixed income market | Australian ABS market > A $$110$ billion is double the size of the corporate bond market   |
| Security, capital preservation           | Defensive asset class with a track record of low capital price volatility No investor has ever lost a \$ of principal investing in Australian RMBS |
| Portfolio diversification                | Allows retail and SMSF investors to access a fixed income asset class that generally has only been available to institutional investors            |
| Investment Manager                       | Exposure to a specialist investment manager with a proven track record of investment outperformance  |

#### **Investment Objective**

The investment objective of GCIT is to generate attractive risk adjusted returns principally through monthly income distributions through investments in a defensive asset class with a track record of low capital price volatility whilst preserving capital.

#### **GCIT** Distribution

GCIT announced a 0.90 cents per unit distribution for the month of March, generating a distribution yield of 5.42%. GCIT continues to produce returns in excess of the target return of RBA Cash +3.50% (5.00% net of fees).



#### Fund Performance as at 31 March 2019

| 1 Mth | 3 Mth                        | 6 Mth   | 1 Yr  | Incep (Ann)1  |
|-------|------------------------------|---|---|---|
| 0.49  | 1.42                         | 2.78  | -   | 4.71  |
| 0.13  | 0.37                         | 0.75  | -   | 1.50  |
| 0.37  | 1.04                         | 2.02  | -   | 3.16  |
| 0.45  | 1.29                         | 2.62  | -   | 4.44  |
| 0.90  | 2.58                         | 5.20  | -   | 8.72  |
|       | 0.49<br>0.13<br>0.37<br>0.45 | 0.49     1.42       0.13     0.37       0.37     1.04       0.45     1.29 | 0.49     1.42     2.78       0.13     0.37     0.75       0.37     1.04     2.02       0.45     1.29     2.62 | 0.49     1.42     2.78     -       0.13     0.37     0.75     -       0.37     1.04     2.02     -       0.45     1.29     2.62     - |

 $<sup>^{1}</sup>$  Inception date - 21 May 2018

Note: Past performance is not a reliable indicator of future performance.

#### Market and GCIT Investment Activity

During March, we witnessed quite a busy primary new issue market, with three public RMBS and two public ABS transactions being priced, totalling almost A\$3 billion. Due to a combination of credit analysis and GCIT portfolio optimisation considerations, the Gryphon Capital Investment Committee elected not to participate in any of these transactions. The key consideration for not investing in any of the RMBS deals was the underlying home loan mix (i.e. high concentration of investor loans) coupled with exposure to newly originated loans (i.e. loans with low 'seasoning') and some structural nuances meant the yields on offer were insufficient to compensate GCIT for the risks involved.

Whilst GCIT continues to see value in the RMBS and ABS markets, the pricing levels achieved in March were reflective of a complete turnaround in investor sentiment towards risk assets from Q4 2018.

continued overleaf...

#### **ABOUT THE MANAGER**

Gryphon Capital Investments Pty Ltd ("Gryphon") is a specialist fixed income manager with significant experience in the Australian and International fixed income markets. Gryphon manages individual segregated accounts on behalf of institutional investors and GCIT on behalf of wholesale and retail investors seeking opportunities in fixed income credit markets including RMBS and ABS. Gryphon currently manages funds in excess of \$1.9 billion.

#### **GCIT SNAPSHOT**

| ASX Code                    | GCI           |
|-----------------------------|---------------|
| IPO Date                    | 25 May 2018   |
| Asset                       | Fixed Income, |
|                             | floating rate |
| ASX Price                   | \$2.01        |
| NAV (Unit)                  | \$2.00        |
| Market Cap                  | \$176.18m     |
| Investment                  |               |
| Management Fee <sup>2</sup> | 0.72%         |
| Performance Fee             | None          |
| Distributions               | Monthly       |
| Unit Pricing                | Daily         |
|                             |               |

 $<sup>^{\</sup>rm 2}$  Includes GST, net of reduced input tax credits

#### GCIT CHARACTERISTICS3

Net Running Yield<sup>4</sup> 5.48%
RBA Cash Rate 1.50%
Interest Rate Duration (yrs) 0.05 years
Credit Spread Duration (yrs) 2.1 years
Number of Bond Holdings 39

Number of Underlying

Mortgage Loans 61,984

#### **RESEARCH**





## <u>Lonsec</u>

#### **WEBSITE**

www.gcapinvest.com/gcit/overview



<sup>&</sup>lt;sup>3</sup> Annualise

<sup>&</sup>lt;sup>4</sup> The net cash income GCIT would earn over the next year, assuming reinvestment, based on the existing portfolio and current market conditions and if there were no changes to interest rates or the GCIT portfolio. It is not an actual return.

# **Gryphon Capital Income Trust (GCIT)**

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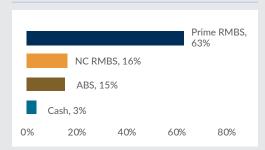


In an interesting development for the Australian ABS market (and potential investments for GCIT) in early April the A\$2 billion Australian Business Securitisation Fund Act ("ABSF") was passed by the Federal Parliament. ABSF was established to invest in securitisations backed by small and medium enterprise ("SME") loans made by non-major banks and non-banks. The Government's objective is to provide competitive financing to smaller banks who can then in turn increase the availability of finance to the SME sector.

#### GCIT Portfolio Construction<sup>1</sup>

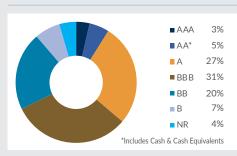
<sup>1</sup> Note as at 31 March 2019.

#### GCIT Sector Allocations<sup>2</sup>





#### GCIT Rating Breakdown<sup>2</sup>



<sup>2</sup> Excludes Manager Loan.

#### GCIT Portfolio Underlying Mortgage Loan Statistics<sup>3</sup>

|  | Total     | Prime     | Non-conforming <sup>4</sup> |
|--|-----------|-----------|-----------------------------|
| No. of Underlying Loans                  | 61,984    | 56,437    | 5,547                       |
| Weighted Average Underlying Loan Balance | \$495,057 | \$485,497 | \$514,600                   |
| Weighted Average LVR                     | 66%       | 66%       | 65%                         |
| Weighted Average Seasoning               | 21 months | 25 months | 14 months                   |
| Weighted Average Interest Rate           | 5.18%     | 4.59%     | 6.38%                       |
| Owner Occupied                           | 57%       | 60%       | 49%                         |
| Interest Only                            | 29%       | 31%       | 25%                         |
| 90+ Days in Arrears as % of Loans        | 0.38%     | 0.18%     | 0.78%                       |
| % Loans > \$1.5m Balance                 | 1.14%     | 0.74%     | 1.97%                       |

<sup>&</sup>lt;sup>3</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

#### Net Returns (after fees) (%)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar  | Apr | May  | Jun  | YTD  |
|-----------|------|------|------|------|------|------|------|------|------|-----|------|------|------|
| 2018      | -    | -    | -    | -    | -    | -    | -    | -    | -    | -   | 0.02 | 0.24 | 0.26 |
| 2019      | 0.25 | 0.31 | 0.39 | 0.44 | 0.45 | 0.45 | 0.50 | 0.42 | 0.49 | -   | -    | -    | 3.77 |

#### Distributions (cents/unit)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar  | Apr | May | Jun  | YTD  |
|-----------|------|------|------|------|------|------|------|------|------|-----|-----|------|------|
| 2018      | -    | -    | -    | -    | -    | -    | -    | -    | -    | -   | -   | 0.46 | 0.46 |
| 2019      | 0.48 | 0.62 | 0.74 | 0.88 | 0.86 | 0.88 | 0.88 | 0.80 | 0.90 | -   | -   | -    | 7.04 |

#### **GCIT PARTIES**

#### Responsible Entity

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

#### Manager

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

#### **AVAILABLE PLATFORMS INCLUDE:**

| Asgard  | BT Panorama    |
|---------|----------------|
| BT Wrap | First Wrap     |
| HUB24   | Macquarie Wrap |
|         |                |

Mason Stevens MLC Navigator Netwealth

North

#### GRYPHON CAPITAL INVESTMENTS FEATURED ON COMMSEC EXECUTIVE SERIES

In late March, Ash Burtenshaw, CIO of Gryphon Capital Investments appeared on the CommSec Executive Series with Tom Piotrowski where he discussed the state of the RMBS market and house prices.

www.gcapinvest.com/gcit/news-insights/

## FURTHER INFORMATION AND ENQUIRIES

Gryphon Capital Income Trust www.gcapinvest.com/gcit/overview

Genera

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<sup>&</sup>lt;sup>4</sup> Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size.

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