# Gryphon Capital Income Trust (ASX:GCI)

ARSN 623 308 850

Investment Update as at 30 June 2019



# **Investment Objective**

#### Gryphon Capital Income Trust (GCI) set itself 3 strategic objectives at IPO:

1. Sustainable monthly cash income



Highest risk adjusted return

3. Capital Preservation

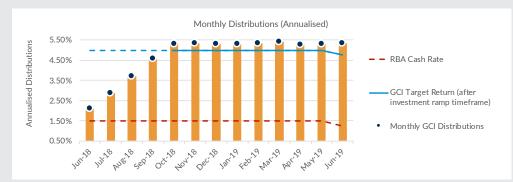
GCI continues to generate attractive and sustainable monthly income with highest risk adjusted returns through investments in a defensive asset class with a track record of low capital price volatility ensuring Capital Preservation.

# **GCI** Investment Highlights

| Income                                   | Sustainable monthly cash income, Distribution yield currently 5.35% pa (net)  |
|--|---|
| Large, institutional fixed income market | Australian ABS market > $A$110$ billion is double the size of the corporate bond market   |
| Security, capital preservation           | Defensive asset class with a track record of low capital price volatility<br>No investor has ever lost a \$ of principal investing in Australian RMBS |
| Portfolio diversification                | Allows retail and SMSF investors to access a fixed income asset class that generally has only been available to institutional investors               |
| Investment Manager                       | Exposure to a specialist investment manager with a proven track record of investment outperformance   |

### **GCI** Distribution

GCIT announced a 0.86 cents per unit distribution for the month of June, which is consistent with our previous distributions of generating a distribution yield of 5.35% (net). We continue to produce returns in excess of the Target return of RBA Cash +3.50% pa (net of fees).



## Fund Performance as at 30 June 2019

|                       | 1 Mth | 3 Mth | 6 Mth | 1 Yr | Incep (Ann)1 |
|-----------------------|-------|-------|-------|------|--------------|
| Net Return (%)        | 0.45  | 1.30  | 2.73  | 5.12 | 4.84         |
| RBA Cash Rate (%)     | 0.11  | 0.36  | 0.73  | 1.49 | 1.49         |
| Net Excess Return (%) | 0.34  | 0.94  | 1.99  | 3.57 | 3.30         |
| Distribution (%)      | 0.43  | 1.30  | 2.61  | 4.92 | 4.64         |
| Distribution (¢/unit) | 0.86  | 2.59  | 5.17  | 9.63 | 9.09         |

 $<sup>^{1}</sup>$  Inception date - 21 May 2018

Note: Past performance is not a reliable indicator of future performance.

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#### **ABOUT THE MANAGER**

Gryphon Capital Investments Pty Ltd ("Gryphon") is a specialist fixed income manager with significant experience in the Australian and International fixed income markets. Gryphon manages individual segregated accounts on behalf of institutional investors and GCI on behalf of wholesale and retail investors seeking opportunities in fixed income credit markets including RMBS and ABS. Gryphon currently manages funds in excess of \$1.9 billion.

#### **GCI SNAPSHOT**

| ASX Code                    | GCI           |
|-----------------------------|---------------|
| IPO Date                    | 25 May 2018   |
| Asset                       | Fixed Income, |
|                             | floating rate |
| ASX Price                   | \$2.06        |
| NAV (Unit)                  | \$2.00        |
| Market Cap                  | \$192.74m     |
| Investment                  |               |
| Management Fee <sup>2</sup> | 0.72%         |
| Performance Fee             | None          |
| Distributions               | Monthly       |
| Unit Pricing                | Daily         |

 $<sup>^{\</sup>rm 2}$  Includes GST, net of reduced input tax credits

#### **GCI CHARACTERISTICS**

Distributions<sup>3</sup> 5.33%

RBA Cash Rate<sup>4</sup> 1.25%

Interest Rate Duration (yrs) 0.05 years

Credit Spread Duration (yrs) 1.9 years

Number of Bond Holdings
Number of Underlying

Mortgage Loans 76,081

## **RESEARCH**

# BondAdviser







#### **WEBSITE**

www.gcapinvest.com/gcit/overview



<sup>&</sup>lt;sup>3</sup> The annualised distributions (net of fees) post initial rampup period after listing — calculations from October 2018.

<sup>&</sup>lt;sup>4</sup> Annualised.

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## Market and GCI Investment Activity

During June, we witnessed three ADIs issuing benchmark (\$3.5 billion in total) Prime RMBS including ANZ who has not issued since 2016. Each of these transactions were upsized and the market continued to be well supported by strong investor demand. One of the transactions GCI invested in during the month was the ANZ "Kingfisher" \$1.5 billion RMBS transaction which is secured by a high quality, geographically diversified pool (>7,100 home loans), well seasoned (average borrower had been paying their mortgage payments for over 55 months), low CLVR (weighted average 55%) and an average loan balance of approx. \$210,000.

# Announcement of early close of Shortfall Offer

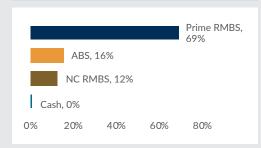
The existing GCI Entitlement Offer and Shortfall Offer (to raise up to \$108.03 million) opened on 4 July 2019 and due to very strong support shown by new investors the *Shortfall Offer* was closed early on 8 July 2019. Importantly the Entitlement Offer will remain open until 25 July 2019 and Gryphon encourages all Eligible Unitholders wishing to participate in the Entitlement Offer to lodge their application as soon as possible.

Allocations under the Shortfall Offer will not be determined until the Entitlement Offer has closed, and applicants will be notified by their broker of the outcome of their applications.

# GCI Portfolio Construction<sup>1</sup>

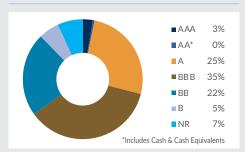
<sup>1</sup> Note as at 30 June 2019.

#### GCI Sector Allocations<sup>2</sup>



### <sup>2</sup> Excludes Manager Loan.

### GCI Rating Breakdown<sup>2</sup>



<sup>2</sup> Excludes Manager Loan.

# GCI Portfolio Underlying Mortgage Loan Statistics<sup>3</sup>

|  | Total     | Prime     | Non-conforming⁴ |
|--|-----------|-----------|-----------------|
| No. of Underlying Loans                  | 76,081    | 70,787    | 5,294           |
| Weighted Average Underlying Loan Balance | \$458,419 | \$435,841 | \$513,833       |
| Weighted Average LVR                     | 65%       | 65%       | 63%             |
| Weighted Average Seasoning               | 26 months | 30 months | 16 months       |
| Weighted Average Interest Rate           | 4.97%     | 4.43%     | 6.28%           |
| Owner Occupied                           | 59%       | 65%       | 43%             |
| Interest Only                            | 27%       | 27%       | 28%             |
| 90+ Days in Arrears as % of Loans        | 0.27%     | 0.20%     | 0.43%           |
| % Loans > \$1.5m Balance                 | 0.67%     | 0.27%     | 1.66%           |

<sup>&</sup>lt;sup>3</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

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#### **GCI PARTIES**

#### Responsible Entity

One Managed Investment Funds Limited

#### Manage

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

#### **AVAILABLE PLATFORMS INCLUDE:**

Asgard BT Panorama
BT Super Wrap BT Wrap
First Wrap HUB24

Macquarie Wrap Mason Stevens
MLC Navigator
Netwealth North

# FURTHER INFORMATION AND ENQUIRIES

**Gryphon Capital Income Trust** www.gcapinvest.com/gcit/overview

#### General

Email info@gcapinvest.com

Boardroom (Unit Registry) Phone 1300 737 760

Email enquiries@boardroomlimited.com.au

<sup>&</sup>lt;sup>4</sup> Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size.

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### Net Returns (after fees) (%)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar  | Apr  | May  | Jun  | YTD  |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2018      | -    | -    | -    | -    | -    | -    | -    | _    | -    | -    | 0.02 | 0.24 | 0.26 |
| 2019      | 0.25 | 0.31 | 0.39 | 0.44 | 0.45 | 0.45 | 0.50 | 0.42 | 0.49 | 0.43 | 0.42 | 0.45 | 5.12 |

#### Distributions (cents/unit)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar  | Apr  | May  | Jun  | YTD  |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2018      | -    | -    | -    | -    | -    | -    | -    | -    | -    | -    | -    | 0.46 | 0.46 |
| 2019      | 0.48 | 0.62 | 0.74 | 0.88 | 0.86 | 0.88 | 0.88 | 0.80 | 0.90 | 0.85 | 0.88 | 0.86 | 9.63 |

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