Jervois

Q1 2024 INVESTOR CALL

Tuesday, 30 April 2024 (Australia)



Building a leading independent cobalt and nickel company

### **Disclaimer**

This presentation has been prepared by Jervois Global Limited ("Jervois" or the "Company"). It should not be considered as an offer or invitation to subscribe for or purchase any securities in Jervois or as an inducement to make an offer or invitation with respect to those securities in any jurisdiction. You should not act in reliance on this presentation material. You should conduct your own investigation and perform your own analysis in order to satisfy yourself as to the accuracy and completeness of the information, statements and opinions contained in this presentation before making any investment decision.

#### FORWARD-LOOKING STATEMENTS

This presentation contains certain statements that may be deemed "forward-looking statements". All statements in this presentation, other than statements of historical fact, that address productions, sales and events or developments that the Company expects to occur, are forward-looking statements. These forward-looking statements or information may relate to future estimates regarding production, capital and operating costs have been developed by the Company's personnel and independent consultants. The effects of future supply contracts, future sales contracts, operations at Jerovis Finland, suspension at ICO, timing of restart of the SMP refinery, utilisation of the working capital facility, the reliability of third-party information, and certain other factors or information. Such forecasts, projections and information are not a guarantee of future performance and involve unknown risks and uncertainties, many of which are out historical facts and are generally, but not always, identified by the words "expects", "plans", "anticipates", "believes", "intends", "estimates", "projects", "potential", "targets" and similar expressions, or that events or conditions "will", "would", "may", "could", or "should" occur. Although the Company believes the expectations at perceive to the United Statements include, but are not limited to: general business, economic, competitive, political and social uncertainties; conclusions of economic evaluations; fluctuations in commodity prices; fluctuations in the value of the Australian dollar relative to the United States dollar, the Euro and the Brazilian Real; changes in operating conditions and losses, detrimental events that interfere with transportation of concentrate, including declaration of Force Majeure events, insurrection or war; delays in obtaining governmental approvals or revocation of governmental approvals; title risks; delays or unavailability in furnes; volatility in Company's publicly traded securities; and the factors discussed in the section entitled "Risk Factor

Investors are cautioned that any such statements are not guarantees of future performance and actual results or developments may differ materially from those projected in the forward-looking statements. Forward-looking statements are based on the beliefs, estimates and opinions of the Company's management on the date the statements are made. Accordingly, readers should not place undue reliance on forward-looking statements. The Company does not undertake to update any forward-looking statements, except in accordance with applicable securities laws.

#### FINANCIAL DATA AND ROUNDING

Certain financial measures included in this presentation are "non-IFRS financial information" under ASIC Regulatory Guide 230: "Disclosing non-IFRS financial information" and "non-GAAP financial measures" within the meaning of Regulation G under the U.S. Securities Exchange Act of 1934, as amended and are not recognised under Australian Accounting Standards ("AAS") and International Financial Reporting Standards ("IFRS"). Non-IFRS financial information/non-GAAP financial measures do not have a standardised meaning prescribed by AAS or IFRS and may therefore not be comparable to similarly titled measures presented by other entities and should not be construed as an alternative to other financial measures determined in accordance with AAS or IFRS.

Although Jervois believes these non-IFRS financial information/non-GAAP financial measures provide useful information to investors in measuring the financial performance and condition of Jervois Finland and the Jervois group, investors are cautioned not to place undue reliance on these non-IFRS financial information/non-GAAP financial measures. The financial information in this presentation is presented in an abbreviated form insofar as it does not include all the disclosures required by the AAS and other mandatory professional reporting requirements applicable to general purpose financial reports prepared in accordance with the Corporations Act.

All dollar values are in United States dollars (US\$) and financial data is presented as at 31 March 2024, unless stated otherwise. Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Further information regarding the basis of preparation of financial information in this presentation is included in Slide 11.

## Q1 2024 highlights

Q1 2024 Jervois Finland revenue of ~US\$40M<sup>1</sup> and positive Adjusted EBITDA of US\$0.7M<sup>1</sup>

Quarter-end cash balance of US\$26.6M<sup>1</sup>

Inaugural Sunshine MRE<sup>2</sup> released at ICO; RAM drilling commenced and U.S. refinery studies advanced<sup>3</sup>

Partnering initiatives to strengthen balance sheet continuing



3

ervois

Notes: 1) All financial information is presented on a preliminary and unaudited basis. 2) MRE = Mineral Resource Estimate. 3) After the quarter end, on Friday 26 April 2024, Jervois received a request from the DoD to stop work under the Agreement Funding pending resolution of unspecified environmental regulatory concerns. Jervois is complying and is engaging with the DoD to seek clarification.

# **Delivering on key priorities**

Continuing to preserve and enhance significant portfolio optionality

### **Near-term priorities**

ervois

- Maximise margin and cash flow, and deliver operational improvement at Jervois Finland
- Execute government (DoD) funded ICO drilling programme and U.S. refinery studies
- Review partnership opportunities at each asset to crystalise and demonstrate value
- Advance debt and partner financing process at SMP
- Continue U.S. Government engagement on protecting American critical mineral supply chains

### Progress achieved in Q1 2024

- ✓ US\$0.7M<sup>1</sup> Q1 2024 Adjusted EBITDA at Jervois Finland; four successive quarters of positive Adjusted EBITDA
- Positive financial result amid cyclically weak cobalt markets and interruptions from strikes at the Kokkola port
- Inaugural JORC-compliant MRE delivered for ICO Sunshine resource; ICO RAM resource drilling commenced (both 100% DoD funded)
- Initiatives across all assets are continuing objective is to strengthen balance sheet and support strategic delivery
- Engagement with U.S. Government continued in the quarter

#### US\$26.6M<sup>1</sup> cash balance at 31 March 2024

Note: 1) All financial information is presented on a preliminary and unaudited basis. A reconciliation between Net Profit after Tax and EBITDA and Adjusted EBITDA is included in the Quarterly Activities Report to 31 March 2024 – see ASX announcement dated 30 April 2024.

### **Balance sheet management**

Focus on enhancing liquidity and establishing a durable capital structure to leverage operational improvements

#### **Operating cash flow**

- Q1 2024 included semi-annual bond interest payment in January and working capital movements
- Cobalt inventory stable in the quarter remains at ~1,300 mt and below targeted cap of 90 days
- Business improvement programme, implemented in Q4 2023; delivering cost reductions
- Production unit costs at Jervois Finland trending lower

#### Initiatives to strengthen balance sheet

- Significant work completed with high-quality potential counterparties on asset-level investment opportunities
- Several counterparties have been advanced
- Review of options to strengthen balance sheet being performed in conjunction with major lenders

Balance sheet summary (unaudited) – US\$M <sup>1</sup>	31 Mar 2024	31 Dec 2023
Cash – unrestricted	26.6	45.4
Total inventories and receivables	69.3	68.2
Debt – Mercuria working capital facility (Dec 2024) <sup>2</sup>	44.1	44.1
Debt – ICO Senior Secured Bonds (Jul 2026) <sup>2</sup>	100.0	100.0
Debt – Unsecured Convertible Notes (Jul/Aug 2028) <sup>2</sup>	25.0	25.0
Jervois Finland inventory (unaudited) – US\$M	31 Mar 2024	31 Dec 2023
Cobalt price at quarter-end (actual, US\$/lb) <sup>3</sup>	12.5	13.0
Cobalt inventory: total (mt)	1,281	1,297
Physical cobalt inventories (US\$M)	39.3	40.7
Inventory days <sup>4</sup>	77	78

Jervois

Notes: 1) All financial information is presented on a preliminary and unaudited basis. 2) Shows nominal loan amounts and excludes any accrued interest; balances recorded in the Company's financial statements under International Financial Reporting Standards will differ. 3) Fastmarkets MB Standard Grade (Low). 4) Calculated based on normalised annual production of 6,000 mtpa.

# Guidance

Estimated first production

ervois

### All guidance for 2024 remains unchanged

Jervois Finland	2024
Sales volumes (calendar year)	5,300 to 5,600mt
Cobalt hydroxide volume protection against index	50 to 60%
Inventory days (target)	90 days
ICO	2024
Final project cost at suspension (including demobilisation)	n/a
Estimated monthly suspension cost	US\$1.0M
SMP	2024
Estimated monthly owner's / site cost	US\$0.5M

12 months from full mobilisation

#### Jervois Finland

- Q1 2024 sales volume 1,239 mt
- Lower than average production volumes expected in Q2 2024 due to cobalt feed constraints during recent port strikes
- Full year sales volume guidance range unchanged and takes account of market conditions

### ICO, SMP, and Corporate

- Holding cost run-rates for ICO and SMP consistent with expected monthly average costs for 2024
- Jervois proposal to expand government support for ICO suspension costs being assessed by key U.S. Government agencies and other stakeholders
- ICO restart cost to be determined once market conditions improve and / or U.S. Government price support becomes legislated
  - Corporate costs reduced via organisational restructure announced 7 March 2024<sup>2</sup>

# JERVOIS INVESTMENT HIGHLIGHTS

EV batteries require nickel and cobalt

XI/VE DINT

Nickel and cobalt are critical minerals

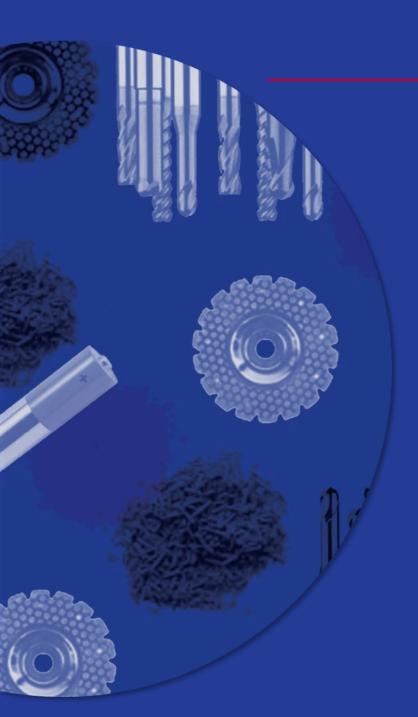
Jervois assets are strategically important

Jervois portfolio is diversified

Jervois management is highly experienced

Cash generation and portfolio flexibility

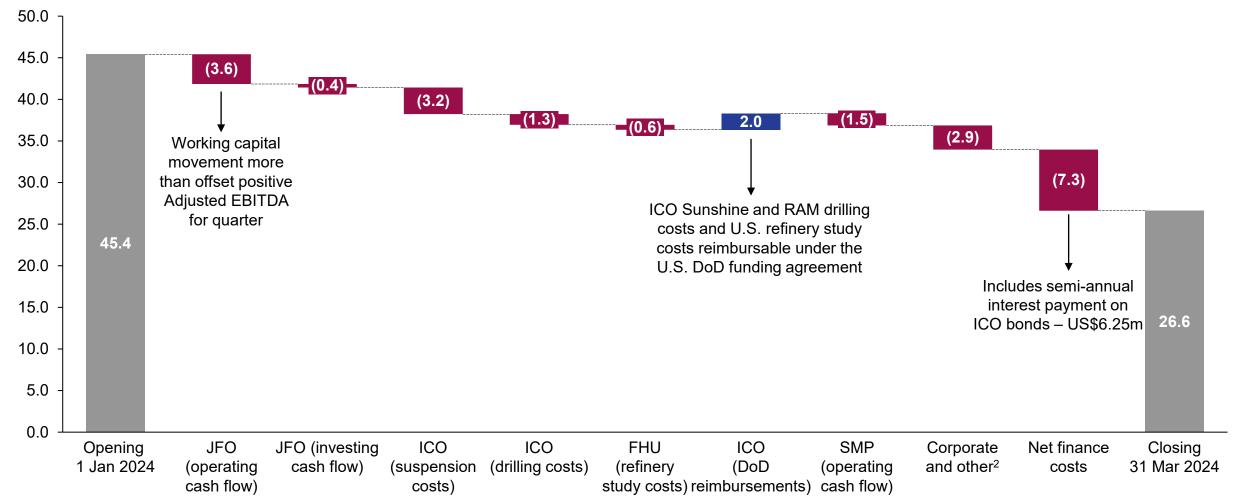
Nº10



Appendix

## Q1 2024 cash flow

Working capital movements and financing costs the major drivers of cash utilisation in the period



Jervois Global first quarter cash reconciliation (unaudited) (US\$M)<sup>1</sup>



### Jervois Finland: market segment outlook

Near-term outlook remained mixed for the current quarter, but improvements expected by end of 2024

- Chemicals: Demand continues to be stable in the main chemical applications (copper electrowinning, coatings, and rubber adhesion).
- Catalysts: There are signs of a slowdown in demand from the oil and gas segment (processing / refining) as catalyst chemistries change.

#### Chemicals, Catalysts, & Ceramics

Powder

Metallurgy

**Batteries** 

ervois

- Ceramics: Continue to see reduced demand and rising competition (especially ex PRC) in this sector, linked to lower end-use demand in the housing and construction sector. Weak construction markets in China are causing Chinese cobalt suppliers to aggressively access export markets, driving down prices. Demand is volatile, and consumers often wait for favourable market pricing. Prices in ceramics look to remain under pressure though the coming months, with limited ESG considerations impacting buyer behaviour.
  - Competition in downstream markets (especially from China) continues to impact demand in all powder metallurgy applications.

Aerospace continues to be a bright spot with the forecast continuing to be positive.

Automotive, oil and gas production (drilling), general engineering, and construction have not improved.



Catalysts

Hard metal tools

Piaments

Diamond tools



Batteries

- Current demand in this sector has improved from 2023 and looks to stabilise and meet expectations for the balance of 2024.
- Interest continues from both European and U.S. based EV OEMs (automakers) for long-term cobalt supply, but with volumes starting in 2025 and beyond.
- The U.S. Inflation Reduction Act continues to drive interest in U.S. and other Western supply of battery raw materials, providing a key advantage to Kokkola as the leading global cobalt refinery outside of China.

# **Basis of preparation of financial information**

#### Reconciliation of NPAT to EBITDA and Adjusted EBITDA

EBITDA is a non-IFRS financial measure. EBITDA is presented as net income after adding back interest, tax, depreciation and amortisation, and extraordinary items. Adjusted EBITDA represents EBITDA adjusted to exclude items which do not reflect the underlying performance of the Company's operations. Exclusions from Adjusted EBITDA are items that require exclusion in order to maximise insight and consistency on the financial performance of the Company's operations.

Exclusions include gains/losses on disposals, impairment charges (or reversals), certain derivative items, NRV adjustments to inventories (or reversals), fair value adjustments on financial instruments, and one-off costs related to post-acquisition integration.

Jervois Global Group US\$M	Q1 2024 (unaudited)	Jervois Finland US\$M	Q1 2024 (unaudited)
NPAT	(18.1)	NPAT	(8.7)
Interest (net)	5.9	Interest (net)	3.8
Тах	(0.1)	Тах	(0.1)
Depreciation and amortisation	3.8	Depreciation and amortisation	3.0
Net FX gain/loss	0.8	Net FX gain/loss	-
EBITDA	(7.7)	EBITDA	(2.0)
NRV adjustment to inventories	2.7	NRV adjustment to inventories	2.7
Adjusted EBITDA	(5.0)	Adjusted EBITDA 0.7	

