

1 July 2019

# Completion of Share Issue and Appendix 3B

Artificial Intelligence and e-Commerce marketing company OpenDNA Limited (ASX: OPN) ("OpenDNA" or the "Company") is pleased to announce that following shareholder approval obtained on 28 June 2019, it has now completed the share and option issue under the second tranche of the placement of securities to sophisticated and professional investors, described in the Company's ASX announcement of 15 April 2019 ("Placement").

A total of 16,666,667 new fully paid ordinary shares ("Shares") having an issue price of \$0.04 per Share and 8,333,333 free attaching Listed Options ("Options") have been issued pursuant to shareholder approval.

The Company has also issued a further 3,000,000 Options to Triple C Consulting Pty Ltd pursuant to shareholder approval as part of their fees for acting as Lead Manager to the Placement.

In addition, the Company has issued 1,390,000 Shares, under its ASX Listing Rule 7.1 15% placement capacity, to Mr Peter Nesveda for Corporate and Investor Relations services.

All of the Shares issued are on the same terms as, and rank equally in all respects with, the existing fully paid ordinary shares in the Company. An Appendix 3B relating to the issue of the new Shares and Options is attached to this announcement.

#### **ENDS**

For further information, please visit the OpenDNA website at www.opendna.ai or contact:

Bryan Carr Peter Nesveda

Managing Director Corporate Affairs & International Investor Relations



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#### About OpenDNA Limited (ASX:OPN)

The OpenDNA Group of companies provides fully integrated digital marketing and customer acquisition services focusing on driving online sales of products and services for its clients. Powered by the OpenDNA hyper personalisation and profiling Artificial Intelligence System, OpenDNA provides personalised real-time, targeted marketing. With a key focus on driving sales in Australia and China the Company's Roolife online e-Commerce marketplace assists businesses to sell directly to Chinese consumers and accept payment via the Wechat and Alipay mobile payments platforms. Roolife's key positioning is about knowing and remaining connected with Chinese consumers, allowing brands to continually sell products to Chinese Consumers based on their profiles and purchasing behaviours.

#### opendna.ai

ACN: 613 410 398

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Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

| Introduce     | $Introduced\ 01/07/96\ \ Origin:\ Appendix\ 5\ \ Amended\ 01/07/98,\ 01/09/99,\ 01/07/00,\ 30/09/01,\ 11/03/02,\ 01/01/03,\ 24/10/05,\ 01/08/2012$                                       |  |  |  |  |
|---------------|--|--|--|--|--|
| Name o        | of entity  |  |  |  |  |
| Ope           | nDNA Limited   |  |  |  |  |
| ABN           |  |  |  |  |  |
| 14 61         | 3 410 398  |  |  |  |  |
|               | he entity) give ASX the following  | ing information.   |  |  |  |
|               | 1 - All issues   |  |  |  |  |
| <i>You ти</i> | ist complete the relevant sections (atta   | ach sheets if there is not enough space).                        |  |  |  |
| 1             | <sup>+</sup> Class of <sup>+</sup> securities issued or to be issued   | Fully Paid Ordinary Shares and Listed Options                    |  |  |  |
|               |  |  |  |  |  |
| 2             | Number of +securities issued   | 18,056,667 Fully Paid Ordinary Shares                            |  |  |  |
|               | or to be issued (if known) or maximum number which may   | 11,333,333 Listed Options  |  |  |  |
|               | be issued  |  |  |  |  |
| 3             | Deinainal tamps of the   | Fully Daid Ordinary Charac                                       |  |  |  |
| 3             | Principal terms of the +securities (eg, if options,  | Fully Paid Ordinary Shares                                       |  |  |  |
|               | exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion) | Listed Options exercisable at \$0.05 expiring on 31 October 2021 |  |  |  |
|               |  |  |  |  |  |
|               |  |  |  |  |  |
|               |  |  |  |  |  |
|               |  |  |  |  |  |

<sup>+</sup> See chapter 19 for defined terms.

4 Do the +securities rank equally in all respects from the date of allotment Yes with an existing +class of quoted +securities? If the additional securities do not rank equally, please state: the date from which they do extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment 5 Issue price or consideration 16,666,667 Fully Paid Ordinary Shares issued at \$0.04 per share. 8,333,333 Listed Options Free attaching to the above shares 1,390,000 Fully Paid Ordinary Shares issued for nil consideration as part of fees for Corporate and Investor Relations Services. 3,000,000 Listed Options issues to Lead Manager or Nil consideration for services rendered. 6 Purpose of the issue To Complete Tranche 2 of the Capital Raising as (If issued as consideration for the announced on 15 April 2019 and related corporate acquisition of assets, clearly identify those assets) services. 6a Is the entity an +eligible entity that has obtained security holder approval Yes under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder resolution under rule 7.1A was 23 November 2018 passed

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<sup>+</sup> See chapter 19 for defined terms.

|    | 6c                       | Number of *securities issued with security holder approval under r 7.1  |                           | Nil   |  |
|----|--------------------------|---|---------------------------|---|--|
|    | 6d                       | Number of *securities issued security holder approval under 7.1A  |                           | Nil   |  |
|    |                          |   |                           |   |  |
| 6e | securi                   | er of +securities issued with<br>ty holder approval under rule  | 16,66                     | 6,667 Fully Paid Ordinar                                      | y Shares   |
|    | holder                   | or another specific security approval (specify date of  | 11,333,333 Listed Options |   |  |
|    | meeting)                 |   | Appro                     | oved on 28 June 2019  |  |
| 6f |                          | er of securities issued under an tion in rule 7.2   | N/A                       |   |  |
| 6g | was is day V 7.1A.3 both | urities issued under rule 7.1A, ssue price at least 75% of 15 WAP as calculated under rule 3? Include the issue date and values. Include the source of WAP calculation. | N/A                       |   |  |
| 6h | 7.1A state consid        | urities were issued under rule<br>for non-cash consideration,<br>date on which valuation of<br>deration was released to ASX<br>et Announcements                         | N/A                       |   |  |
| 6i |                          | late the entity's remaining issue   | Pulo 7                    | 7.1 – 37,141,121  |  |
|    | – com                    | ity under rule 7.1 and rule 7.1A plete Annexure 1 and release to Market Announcements   |                           | 7,1A – Nil  |  |
|    |                          |   |                           |   |  |
| 7  |                          | of entering *securities into<br>tificated holdings or despatch of<br>cates  | 28 Jui                    | ne 2019   |  |
|    |                          | ŗ   |                           |   |  |
| 8. | Numb                     | per and <sup>+</sup> class of all <sup>+</sup> securities   | Num                       | ber<br>64,140 (15,238,095                                     | Class Fully Paid Ordinary Shares                                 |
| 8. | quote                    | d on ASX (including the ties in section 2 if applicable)  | Fully<br>escro            | Paid Ordinary Shares<br>wed for 12 months to<br>ecember 2019) | Fully Paid Ordinary Shares                                       |
|    |                          |   | 88,72                     | 4,307   | Listed Options exercisable at \$0.05 expiring on 31 October 2021 |

<sup>+</sup> See chapter 19 for defined terms.

| 9 | Number and +class of all +securities  |            |  |
|---|---|------------|--|
| 9 | not quoted on ASX ( <i>including</i> the securities in section 2 if applicable) | 1,200,000  | Class A Performance Shares   |
|   | securities in section 2 in applicable)  | 1,200,000  | Class B Performance Shares   |
|   |   | 1,100,000  | Class C Performance Shares   |
|   |   | 4,500,000  | Options exercisable at \$0.30 expiring 9 September 2019  |
|   |   | 3,000,000  | Options exercisable at \$0.35 expiring 30 June 2021.   |
|   |   | 3,000,000  | Options exercisable at \$0.40 expiring 30 June 2023.   |
|   |   | 2,000,000  | Options exercisable at \$0.30 expiring 11 November 2020  |
|   |   | 1,800,000  | Options exercisable at \$0.30 expiring 18 January 2020   |
|   |   | 600,000    | Options exercisable at \$0.35 expiring 18 January 2021   |
|   |   | 600,000    | Options exercisable at \$0.40 expiring 18 January 2022.  |
|   |   | 600,000    | Class A Performance Shares expiring 8 September 2022   |
|   |   | 600,000    | Class B Performance Shares expiring 8 September 2022   |
|   |   | 550,000    | Class C Performance Shares expiring 8 September 2022   |
|   |   | 15,238,095 | Tranche 1 Performance Shares  Tranche 1 Performance Share  Milestone will be taken to have been satisfied upon Choose Digital Pty Ltd and RooLife Pty Ltd businesses first achieving aggregate revenue of \$1.8 million in a rolling 12-month period (as confirmed by audited financial statements). |
|   | Coo about 10 for defined to re-   | 15,238,096 | Tranche 2 Performance Shares  Tranche 2 Performance Share  Milestone will be taken to have been satisfied upon Choose Digital Pty Ltd and RooLife Pty Ltd businesses first achieving aggregate revenue of \$3 million in a rolling 12-month period (as confirmed by audited financial statements).   |
|   | + See chapter 19 for defined terms.   |            |  |

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10 Dividend policy (in the case of a N/A trust, distribution policy) on the increased capital (interests) Part 2 - Bonus issue or pro rata issue 11 Is security holder approval required? N/A 12 Is the issue renounceable or non-N/A renounceable? 13 Ratio in which the +securities will be N/A 14 +Class of +securities to which the offer N/A relates 15 <sup>+</sup>Record date to determine entitlements N/A 16 Will holdings on different registers (or N/A subregisters) be aggregated for calculating entitlements? 17 Policy for deciding entitlements in relation N/A to fractions 18 Names of countries in which the entity has N/A +security holders who will not be sent new issue documents Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7. 19 Closing date for receipt of acceptances or N/A renunciations 20 Names of any underwriters N/A 21 Amount of any underwriting fee or N/A commission 22 Names of any brokers to the issue N/A

<sup>+</sup> See chapter 19 for defined terms.

### Appendix 3B New issue announcement

| 23 | Fee or commission payable to the broker to the issue  | N/A |
|----|---|-----|
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   | N/A |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  | N/A |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  | N/A |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | N/A |
| 28 | Date rights trading will begin (if applicable)  | N/A |
| 29 | Date rights trading will end (if applicable)  | N/A |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   | N/A |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  | N/A |
|    | How do *security holders dispose of their entitlements (except by sale through a broker)?   | N/A |
|    | 33 *Despatch date   | Ν/Δ |

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<sup>+</sup> See chapter 19 for defined terms.

## Part 3 - Quotation of securities

|  |  |  | for quotation o |  |
|--|--|--|-----------------|--|

| 34    | Type of securities (tick one)  |   |
|-------|--|---|
| (a)   | Securities described in Pa   | rt 1  |
| (b)   |  | e end of the escrowed period, partly paid securities that become fully paid, employed ction ends, securities issued on expiry or conversion of convertible securities |
| Addit | es that have ticked box 34(a tional securities forming a new or indicate you are providing the info            | n)<br>class of securities   |
| 35    |  | uity securities, the names of the 20 largest holders of the the number and percentage of additional *securities held by   |
| 36    |  | quity securities, a distribution schedule of the additional number of holders in the categories   |
| 37    |  | For the additional *securities  |
|       | es that have ticked box 34(b   | · -   |
| 38    | Number of securities for with a distribution is sought   | hich N/A  |
| 39    | Class of *securities for wi<br>quotation is sought   | hich N/A  |
| 40    | Do the *securities rank equally in respects from the date of allotr with an existing *class of que*securities? | nent  |
|       | participate for the next divid-  | they end, rust, ent not in end,   |

<sup>+</sup> See chapter 19 for defined terms.

| 41 | Reason for request for quotation now   | N/A    |        |
|----|--|--------|--------|
|    | Example: In the case of restricted securities, end of restriction period                   |        |        |
|    | (if issued upon conversion of another security, clearly identify that other security)      |        |        |
|    |  | Number | +Class |
| 42 | Number and *class of all *securities quoted on ASX (including the securities in clause 38) | N/A    | N/A    |

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C (6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Date: 1 July 2019

(Company secretary)

Print name: Peter Torre

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B - Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

## Part 1

| Rule 7.1 – Issues exceeding 15% of capital  |             |  |  |
|---|-------------|--|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated  |             |  |  |
| Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue   | 105,083,541 |  |  |
| Add the following:  |             |  |  |
| Number of fully paid ordinary securities<br>issued in that 12 month period under an<br>exception in rule 7.2  | 1           |  |  |
| Number of fully paid ordinary securities issued in that 12 month period with shareholder approval   | 151,790,598 |  |  |
| Number of partly paid ordinary<br>securities that became fully paid in that<br>12 month period  | Nil         |  |  |
| <ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> |             |  |  |
| Subtract the number of fully paid ordinary securities cancelled during that 12 month period   | Nil         |  |  |
| "A"   | 256,874,140 |  |  |

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<sup>+</sup> See chapter 19 for defined terms.

| Step 2: Calculate 15% of "A"  |   |
|---|---|
| "B"   | 0.15  |
|   | [Note: this value cannot be changed]                            |
| <b>Multiply</b> "A" by 0.15   | 38,531,121  |
| Step 3: Calculate "C", the amount of that has already been used   | of placement capacity under rule 7.1                            |
| <b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:  | 1,390,000   |
| Under an exception in rule 7.2  |   |
| Under rule 7.1A   |   |
| <ul> <li>With security holder approval under rule<br/>7.1 or rule 7.4</li> </ul>  |   |
| <ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> |   |
| "C"   | 1,390,000   |
| Step 4: Subtract "C" from ["A" x "E<br>capacity under rule 7.1  | B"] to calculate remaining placement                            |
| "A" x 0.15  | 38,531,121  |
| Note: number must be same as shown in Step 2  |   |
| Subtract "C"  | 1,390,000   |
| Note: number must be same as shown in Step 3  |   |
| <i>Total</i> ["A" x 0.15] – "C"   | 37,141,121  |
|   | [Note: this is the remaining placement capacity under rule 7.1] |

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

| ent capacity for eligible entities   |  |  |
|--|--|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated |  |  |
| N/A  |  |  |
|  |  |  |
|  |  |  |
| 0.10   |  |  |
| Note: this value cannot be changed   |  |  |
| -  |  |  |
| of placement capacity under rule   |  |  |
| _  |  |  |
|  |  |  |

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<sup>+</sup> See chapter 19 for defined terms.

| Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A |  |  |  |
|---|--|--|--|
| "A" x 0.10  | -  |  |  |
| Note: number must be same as shown in Step 2  |  |  |  |
| Subtract "E"  | -  |  |  |
| Note: number must be same as shown in Step 3  |  |  |  |
| <b>Total</b> ["A" x 0.10] – "E"   | -  |  |  |
|   | Note: this is the remaining placement capacity under rule 7.1A |  |  |

<sup>+</sup> See chapter 19 for defined terms.