Reinventing the parking experience

ING

# 2020 Annual Report

smartparking.com

## Introduction

Despite global challenges and uncertainties, market opportunities remain significant in all Smart Parking territories. Proactive measures to ensure SPZ can sustain a protracted downturn leaves us well positioned as lockdown restrictions ease, and we are poised for new market opportunities and growth.

#### Our Vision

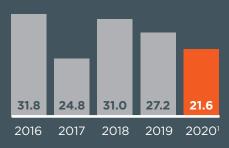
To create a culture of excellence and be the global leader in the sensing, data solutions and managed parking services marketplace.

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#### Financial Highlights

#### **Total revenue** (AUD millions)



Adjusted EBITDA (AUD millions) 2.2 0.9 4.1 0.3 (0.9) 2016 2017 2018 2019 2020

## IN MILLIONS OF AUD

Year ended 30 June	2020 <sup>1</sup>	2019
Revenue	21.6	27.2
Adjusted EBITDA <sup>2</sup>	(0.9)	0.3
Adjusted EBITDA margin <sup>2</sup>	(4.0%)	0.9%
Net profit/(loss) after tax	(7.3)	(4.9)
Cash	6.3	10.5

1 FY20 was impacted by the COVID-19 global pandemic. Refer to the Directors' Report for information on the impact and response to COVID-19.

2 Adjusted EBITDA represents Group Earnings before interest, taxation, depreciation and amortisation adjusted for costs incurred and government subsidies received in the current period but not expected to occur in the future.

From 1 July 2019 the Company adopted AASB 16 Leases which resulted in EBITDA increasing by \$1.8m. Refer to Note 31 for the impact of the adoption of AASB 16.

# Letter to shareholders

#### Dear Fellow Shareholder,

We are pleased to present Smart Parking Limited's ("Smart Parking", "the Group", "SPZ") Annual Report. 2020 has been a challenging year with the COVID-19 global pandemic. While there is still uncertainty about the future, the company has experienced a strong recovery to date.

Christopher Morris Chairman

#### **Parking Management Division**

Operating in the United Kingdom, the Parking Management division continued with its strategy of targeting off-street car parks where there is a requirement for car park management services through the deployment of technology solutions.

The Parking Management division's Adjusted EBITDA decreased 14% to \$3.1 million.

Despite the increase in sites, the number of PBNs issued decreased by 14% in FY20 due to the impact of COVID-19 and net impact of site losses in FY19. The year to date PBNs to February 2020 were up 8% on the same period in the prior year, up 27% excluding the removal of a few large sites in FY19. The division has focused on customer service and winning new sites with existing and new customers. Site mix continues to be diversified and the Company has experienced minimal site losses in the second half.

The division is seeing a recovery from COVID-19 as restrictions are eased, with the company issuing 32,250 PBNs in August (August 2019: 36,465) up from a low of 6,250 in April.

The FY21 pipeline is showing strong demand for the continued uptake of this system, and includes KFC where the company was awarded a contract with an initial deployment of 13 sites.

#### **Technology Division**

Sales in this division included installations at a range of local councils and large shopping centres in Australia and New Zealand. The installation and revenue recognition of some orders contracted in FY20, including a large contract for Gatwick Airport, have been delayed due to COVID-19 and we expect will be recognised in FY21. The division currently has \$3m of committed orders to install.

> The sales cycle for the sensor based technology solution continues to be lengthy, however increased interest in Smart Cities solutions across

a range of different market verticals provides significant future opportunities. The Group experienced increased enquiries for technology solutions and momentum in the second half.

The division is also focused on growing recurring revenue.

#### **Research and Development Division**

Interest and investment in Internet of Things (IoT) and Smart Cities projects continues to rise across an ever broadening range of sectors.

Smart Parking continues to support this with ongoing development and roll-out of new features and functionality within our Smart Cities platform (SmartCloud).

The SmartCloud platform gathers parking event data and processes it into valuable live information, reporting, and events. Operators are able to fully integrate the SmartPark system that controls parking, guidance, payment and analytics. By developing the platform on Google Cloud, Smart Parking has become a data-intelligence solutions business provider running an IoT platform that supports smart city solutions. These developments are leading to new revenue streams in the Technology division.

As well, R&D continues to support software and hardware for both the Technology and Parking Management divisions.

#### COVID-19

The COVID-19 global pandemic caused conditions to become more challenging and uncertain for the Group. The company formed a crisis management team to deal with the response to COVID-19, and CEO Paul Gillespie relocated to the UK temporarily to oversee the implementation of our Business Continuity Plans, including the health and wellbeing of staff.

Smart Parking continued to provide business as usual services across most functions. Due to the nature of SPZ's technology products we continue to provide real time, cloud-based parking information to all our technology customers in all operating markets.

The most significant impact on the Company was the lower revenue in

the UK from changed driver behaviour due to lockdowns and government restrictions. The car count dropped 60% in late March after restrictions were introduced compared to pre COVID-19 in February and March. The impact on revenue was much higher due to drivers staying much shorter periods and a number of car parks increasing grace periods or not issuing tickets at all, most notably for healthcare workers and first line responders. The lower car count, combined with a substantial reduction in the contravention rate, resulted in issued PBNs falling 80% to a low of 6,250 in April 2020 compared to the monthly average for the year prior to COVID-19 of 31,100. Pay and Display revenue decreased by 82% from March to June 2020 compared with the same period in the prior year due to the reduction in traffic.

The company focused on cash conservation measures including redundancies in the Technology business, reductions to Directors fees and executive and staff salaries, and a freeze on all non-discretionary spend. The Group was able to utilise COVID-19 subsidies in New Zealand, Australia and the United Kingdom with 66% of UK employees furloughed under the UK government COVID-19 job retention scheme.

Pleasingly the company is experiencing a strong recovery as restrictions have eased, however the impact of recently announced restrictions and potential further restrictions is unknown. The company is well placed to take advantage of opportunities as they arise.

#### **Financial Results**

Total revenue of \$21.6m for FY20 was down 21% compared to FY19 with the net statutory loss after tax attributable to members of \$7.3m. The adjusted EBITDA loss of \$0.9m after adjusting for \$2.5m of unusual and non-recurring items was down \$1.1m against FY19 (note that adjusted EBITDA has not been adjusted for the impacts of the new lease standard nor significant impacts of COVID-19 other than excluding government subsidies received).

#### Outlook

The Company has experienced a strong recovery from COVID-19 as restrictions have eased, and is well placed to take advantage of opportunities as they arise.

Results to date in the current year are tracking significantly better than the final quarter of FY20, but still below this time last year. Given the significantly increased number of sites and good growth in Technology sales, if restrictions lift and customer behaviours return to normal, there is potential for significant revenue and earnings growth from a more efficient cost base. However, at this stage, there is still uncertainty due to the pandemic, including lack of clarity on future government restrictions and possible changes to driver behaviour. A shift away from public transport to using private cars is expected to benefit both the Parking Management and Technology divisions.

The UK government announced a new series of restrictions on 22 September 2020, to stop the spread of COVID-19. The impact of these cannot be reliably forecast at this time.

The Parking Management division has seen a recovery from COVID-19 compared to FY20, and will continue with its strategy of deploying technology at new car parking sites. In the absence of government restrictions and changed driver behaviours, this would be expected to drive strong revenue and earnings growth in FY21, however, it is impossible to provide accurate forecasts at this time.

The Technology division expects to leverage off the growth in Smart Cities initiatives, and will continue to enhance its technology suite which is expected to lead to new revenue streams.

We would like to take this opportunity to thank the team at Smart Parking for their efforts and our fellow shareholders for your continued support.

Christopher Morris Chairman

Paul Gillespie Chief Executive Officer 24 September 2020



## **Review of key divisions**

# Parking Management division

Smart Parking's Parking Management division has delivered site growth throughout the 2020 financial year.

This division currently operates exclusively in the UK, specialising in the management of car parks on behalf of retail customers, land owners and managing agents. In July 2020, the company obtained accreditation to operate a UK style parking management business in NZ.

Parking Breach Notice (PBNs) revenue prior to COVID-19 made up approximately 70% of the Group's revenue. The main driver of PBNs issued is the car count and contravention ratio. The car count dropped 60% after restrictions were introduced in late March compared to pre-COVID-19 in February and March. The lower car count, combined with a substantial reduction in the contravention rate, resulted in PBNs falling to a low of 6,250 in April compared to the monthly average in the 12 months prior to COVID-19 of 31,100. The company has seen an increase in both the car count and contravention rate as UK restrictions are eased with the company issuing 32,250 PBNs in August 2020 (August 2019: 36,465) up from a low of 6,250 in April 2020.

#### **Our products & solutions**

- Automatic Number Plate Recognition (ANPR)
- Pay & Display

#### FY20 at a glance

#### Site installs and pipeline

continues to expand driving site growth.

**COVID-19** had a significant impact on Q4 trading.

**KFC** contract awarded with an initial deployment of 13 sites with a further runway of a further 250 outlets.

## **Outlook**

• Site surveys

Marshalling

#### **UK market recovering**

Parking attendants

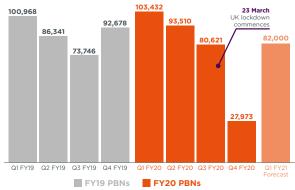
The Company is seeing a strong recovery from COVID-19 with the car count and contravention rates increasing as restrictions ease.

Smart Parking are running 525 (at 31 August 2020) parking management sites across the UK.

The company is focused on growing the ANPR estate by a further 200 new locations by June 30 2021.



Parking Breach Notices Issued<sup>1</sup>

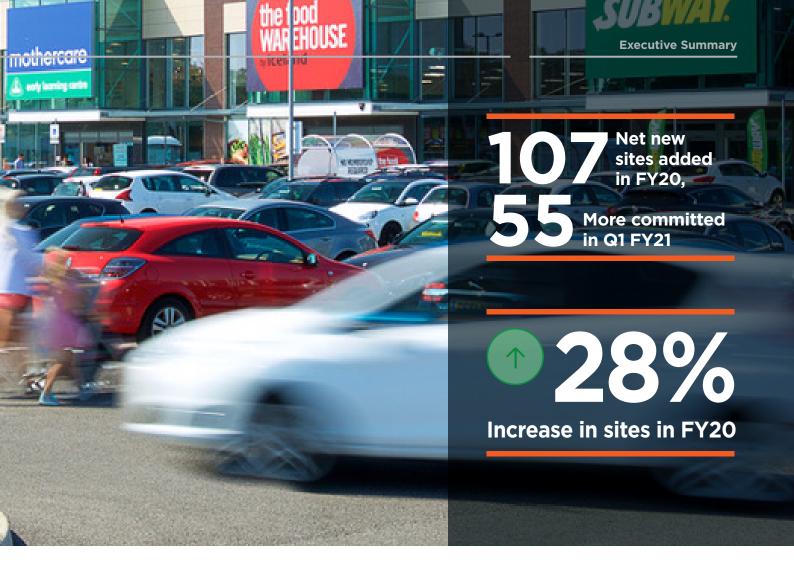


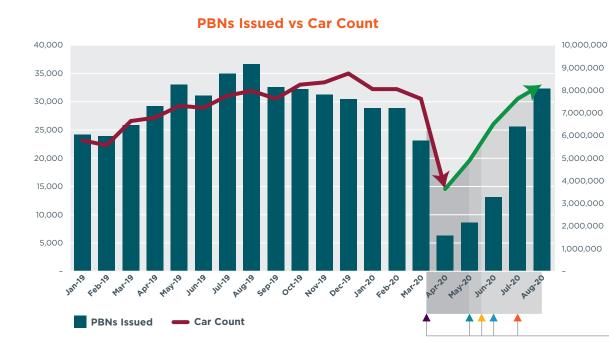
<sup>1</sup> The PBNs Issued graph reflects seasonal variations and the impact of COVID-19.



30 Jun 2018

30 Jun 2020







▶ 23 March

## **Review of key divisions**

# Technology division

Our technology division continues to be focused on the provision of real-time information through bay sensor technology and data communication software.

Focus on new market verticals and helping current clients extend their SmartPark system to wider parts of their sites has unlocked new revenue streams, to complement our traditional customer base of shopping centres, supermarkets, airports, commercial parking sites, universities and large scale municipal street environments.

With the installation of significant projects across the UK, New Zealand and Australia, Smart Parking's global presence continues to grow.

#### Our on-street and off-street products

- SmartApp
- SmartSensors
- SmartSpot Gateway
- SmartCloud

#### FY20 at a glance

#### City of Marion (Australia)

Over 400 sensors & digital signage to reduce commuter parking and emissions.

#### Livingstone Shire Council (Australia)

Over 300 sensors and customised 'Capricorn Coast Smart Parking' app.

#### Moreton Bay (Australia)

Long standing relationship strengthened by appointment to 'Prequalified Panel of Suppliers – Smart Cities'.

#### The Base (New Zealand)

A client of 10 years, The Base Shopping Centre upgraded 500 bays to our new generation parking guidance system.

#### • Overhead Guidance Indicators

- Pay & Walk
- Enforcement management system

#### London Gatwick Airport (UK)

A contract to install over 4,000 vehicle detection sensors throughout five multi-deck car parks was signed in FY20, with installation set for FY21.

#### Outlook

#### Continued global uptake of Smart Parking technology.

By capitalising on the Smart Cities movement - which is now branching out from traditional Council clients into the likes of infrastructure development and large multi-use retail centres - the company expects continued adoption of parking technology both in our key markets and new territories.

The Company has a strong order book of \$3m, including projects deferred from FY20 due to COVID-19, with installations including Gatwick Airport in the UK and Wyndham City in Australia.



Continued expansion into the airport vertical with recent Gatwick Airport order

17A

Revenue streams coming from subscription and pay-for-use opportunities

## **Review of key divisions**

# Research & development division

Smart Parking's R&D division has rolled out more technology offerings within our app and SmartCloud platform.

Strong focus continues on Smart Cities, and we have also expanded our offerings beyond the usual parking equipment and technology to break into different market verticals.

# FY20 development at a glance

#### Enforcement Management System

Smart Parking have added an enforcement management system to our suite of offerings. This consists of an app and management system within the SmartCloud platform.

#### New surface mount sensor

Smart Parking developed our next generation surface mount sensor, and will be installing this product at London Gatwick Airport.

# Tablet integration for UK parking management division

Smart Parking developed a tablet integration function so UK clients can effectively manage their exemption lists.

#### NZ Managed Services

Development has begun so NZ can offer ANPR parking management services, based on our experience in managed services in the UK.

#### Outlook

# Market leader in smart parking technology

Smart Parking is well poised to keep up with the Smart Cities momentum, and have developed a new enforcement management system that compliments current IoT offerings.

Our in-house development and technical capabilities mean we can offer more than parking control, leading to new opportunities and revenue streams.

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Dashboard

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#### SmartCloud Platform

#### Case Management 9

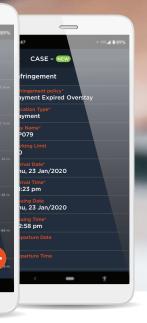
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Parking Session (UPDATE

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**Development** of end-to-end technology solutions including app, platform, API portal and enforcement a mana<mark>ge</mark>ment system all combine to make a powerful **Smart Cities tool** 



# Directors' Report

- **13** Review of Operations
- **18** Information on Directors
- **21** Remuneration Report

This Annual Report covers both Smart Parking Limited as an individual entity and the Consolidated entity comprising Smart Parking Limited and its subsidiaries. The Group's functional and presentation currency is AUD (\$).

A description of the Group's operations and of its principal activities is included in the review of operations and activities in the Director's report on page 13. The Directors' report is not part of the financial report.

# Directors' Report

Your Directors present their report on the consolidated entity (referred to hereafter as the Group) consisting of Smart Parking Limited and entities it controlled at the end of, or during the year ended 30 June 2020.

#### Directors

The names of the Directors in office during the financial year and until the date of this report are as follows. All Directors were in office for the entire period unless otherwise stated:

Mr Christopher Morris	Non-Executive Chairman
Mr Paul Gillespie	Managing Director
Ms Tiffany Fuller	Non-Executive Director
Mr Jeremy King	Non-Executive Director
Ms Fiona Pearse	Non-Executive Director

#### **Principal activities**

The Group operates three divisions:

• **Parking Management:** Provision of parking management solutions, predominantly servicing the

retail sector, managing agents and land owners in the United Kingdom.

- **Technology:** The sale of Smart City and IoT (Internet of Things) technology, hardware and software predominantly for parking solutions around the world.
- **Research & Development:** Includes costs to research, develop and enhance Smart City, IoT and ANPR software/hardware for both the Technology and Parking Management divisions.

#### **Review of Operations**

The Group recorded a net loss after income tax of \$7.3m (2019: loss of \$4.9m) for the financial year ended 30 June 2020.

An analysis of underlying Adjusted EBITDA in the current period which is calculated after excluding the effects of costs incurred but not related to underlying operations or not expected to occur in the future is outlined below. Note COVID-19 is reflected in Adjusted EBITDA only by the exclusion of government subsidies, with no attempt to include a corresponding adjustment for the abnormal (but difficult to measure) reduction in revenue.

	2020\$	2019 \$
Revenue	21,587,234	27,183,987
Net loss for the year after tax	(7,272,434)	(4,914,417)
Group EBITDA <sup>1</sup>	(3,374,167)	(3,240,218)
Professional fees <sup>2</sup>	1,105,510	340,309
Restructuring costs <sup>3</sup>	361,811	158,267
SmartCloud costs <sup>4</sup>	-	181,921
VAT under dispute⁵	1,620,169	2,874,576
Other non-recurring expenses <sup>6</sup>	52,248	33,636
COVID-19 Government subsidies <sup>7</sup>	(778,649)	-
Foreign exchange (gains)/losses <sup>8</sup>	141,100	(91,664)
Adjusted EBITDA <sup>9</sup>	(871,978)	256,827
Depreciation and amortisation <sup>10</sup>	(3,724,325)	(1,850,946)
Loss on disposal of fixed property, plant and equipment	(77,164)	(200,681)
Adjusted EBIT <sup>11</sup>	(4,673,467)	(1,794,800)

1 EBITDA represents Earnings before interest, taxation, depreciation, amortisation and loss on disposal of plant and equipment. From 1 July 2019 the company adopted AASB 16 Leases which resulted in EBITDA increasing by \$1.8m. Refer to Note 31 for the impact of adoption of AASB 16. The 2019 EBITDA figure is not restated for AASB 16.

2 The professional fees relate to expert advice on the VAT dispute with HMRC and corporate advisory costs. The professional fees in FY19 related to the UK management restructure, GDPR set up costs and expert advice on the VAT dispute. These costs are non-operating in nature.

3 The restructuring costs relate to a reorganisation of the UK Parking Management division, and the Technology and R&D divisions.

4 The SmartCloud costs relate to a duplication of costs as part of the migration from legacy systems to SmartCloud.

In FY20, the VAT costs relate to the additional accounting provision of \$1.2m associated with the ongoing dispute with HMRC and VAT refunds written off. The provision represents the estimated VAT under dispute that would be payable in the event that the Company is unsuccessful in its dispute with HMRC, calculated in accordance with tax assessments issued by the HMRC for prior periods. Disputed amounts from assessments covering 2 years were raised by HMRC and included in FY19 above. Refer to Note 21 for additional information.
 The other non-recurring expenses are either non-recurring or non-operating in nature.

7 COVID-19 Government subsidies include the utilisation of the UK Coronavirus Job Retention Scheme, the NZ COVID-19 Wage Subsidy Scheme, Australian Tax Office cash flow boost and payroll tax waivers.

8 The foreign exchange gains/(losses) relate to funding within the Group.

9 The Board assesses the underlying performance of the Group based on a measure of Adjusted EBITDA which excludes the effect of non-operating and non-recurring costs and government subsidies.

10 Depreciation in FY20 includes depreciation on Right-of-use assets following the adoption of AASB 16 Leases. Refer to Note 31 for the impact of adoption of AASB 16.

11 Adjusted EBIT represents Earnings before interest and tax excluding the effect of non-operating and non-recurring costs and government subsidies.

## Directors' Report (cont.)

The Group recorded Net Loss after Tax of \$7.3m down from a Net Loss after Tax of \$4.9m in FY19.

The Group's Adjusted EBITDA loss after non-recurring items is \$0.9m (2019: profit \$0.3m).

The Group has 84% (UK Parking Management and Technology) of its revenue derived in the UK resulting in revenue and profits denominated in Great British Pound ("GBP"). These are impacted by movements in the exchange rate between GBP and the Group's presentation currency.

As at 30 June 2020, the Group had cash on hand (excluding cash held on behalf of customers) of \$6.3m (2019: \$10.5m).

The Group had net operating cash outflows for the year ended 30 June 2020 of \$0.2m (2019 inflow: \$0.4m). The reported net operating cash outflows including movements in client funds was \$0.3m (2019 inflow: \$0.5m).

The decrease in net operating cash flow in FY20 reflected reduced revenues resulting from the impact of COVID-19 and site losses in FY19 as well as an investment in the business both operationally including \$1m of research and development which is expected to benefit future periods. The following table summarises the net operating cash movements for the period.

\$M's	2020 \$	2019 \$
Net operating cash flow excluding movement in client funds and non-recurring items	(157,409)	351,008
Net movement in client funds	(178,804)	138,448
Net Reported Operating Cash Flow <sup>1</sup>	(336,213)	489,456

1 Operating cashflows were impacted by the adoption of AASB 16 Leases. Refer to Note 31 for the impact of adoption of AASB 16.

The Parking Management division collects cash from sites that it operates on behalf of customers on an ongoing basis. These amounts are material. As cash is collected and banked a corresponding liability is recognised for the same amount. Therefore movements in cash balances will also be reflected in movements in trade and other payables (refer Note 8). As payment terms vary between customers the cash profile of collecting and remitting cash is variable and can have a material impact on the Company's cash balances at any one point in time. Cash flow from operating activities excluding the movements in client cash better reflects the Company's underlying performance.

#### **Parking Management Division**

Sales of \$17.2m (2019: \$21.7m) were down 21% compared with the prior year following the impact of COVID-19 in the period from March to June, and the removal of a few large sites in FY19 due to non-recurring operational issues. The impact of COVID-19 and site removals have been partially offset by contract wins and new site installations throughout FY20.

Despite COVID-19 impacts, the company won and installed an additional 141 new ANPR sites for a mix of existing and new customers, resulting in a net 28% increase in sites over the year. The portfolio has undergone rapid growth over the last two years, rising from 286 sites under management at 30 June 2018, to 389 sites at 30 June 2019, to 496 sites under management at 30 June 2020.

The company's strategy of growing the installed number of sites through the acquisition of additional sales resource has been successful as the team continues to win new contracts into FY21 and has a future pipeline of over 200 sites.

Despite the increase in sites, the number of PBNs issued decreased by 14% in FY20 due to the impact of a dramatically reduced car count and contravention rate in Q4 as a result of COVID-19 and the net impact of site losses in FY19. The year to date PBNs to February 2020 were up 8% on the same period in the prior year, 27% excluding the loss of a small number of material sites in FY19. Site mix continues to be diversified and the Company has experienced minimal site losses in the second half.

PBNs for the period from March to June 2020 were down 57% on the same period in the previous year due to COVID-19. Subject to government restrictions, the company expects revenue growth in FY21 as a result of the recovery from COVID-19 and ongoing significant net site acquisition.

The division expects an annualised reduction in personnel costs of \$1.3m following a restructure late in H1 FY20 and a review of resourcing requirements following the impact of COVID-19. The company has been careful to maintain core capability to take advantage of the recovery.

The lower revenue resulted in Adjusted EBITDA for FY20 in the Parking Management Division of \$3.1m, down 14% on FY19. Excluding the impact of the adoption of AASB 16 Leases, the Parking Management Adjusted EBITDA was \$1.4m, down 61% on FY19.

The division incurred capital expenditure of \$1.7m on the technology roll-out.

#### **Technology Division**

Total revenue for the division was \$6.7m (2019: \$7.7m) with revenue from external customers of \$4.3m (2019: \$5.3m).

Sales in this division included Moreton Bay, Livingstone Shire Council, City of Marion, Burwood Brickworks Shopping Centre, Les Mills (NZ) and an upgrade to The Base Shopping Centre (NZ). The installation and revenue recognition of some contracted orders in FY20, including a large contract for Gatwick Airport, have been delayed due to COVID-19 and will be recognised in FY21.

Whilst sales in the technology division remain lumpy, momentum in the advanced parking technology market continues to grow. Accordingly, the Technology business continues to invest in new business opportunities across all business units. At 30 June 2020 the division has \$3.0m (2019: \$1.6m) of firm orders for projects to deliver in FY21.

The company is implementing various initiatives as it proactively seeks to move the technology division towards cash profitability.

Recurring revenue from maintenance and data charges of \$3.2m increased 3% on the prior year. This is expected to grow with the recovery from COVID-19 and new installations, and forms a basis for stronger future earnings.

The operating costs (excluding foreign exchange gains and losses) for the year ended 30 June 2020 were \$3.8m (2019: \$4.4m).

#### **Research and Development Division**

Total costs for the division were \$1.0m (2019: \$1.0m). Development during the period included the migration to the next generation of the Smart Cloud platform, a new surface mount sensor, a next generation overhead guidance system and development of the enforcement management system. An API portal means that developers at client sites can create reports to their exact specifications.

The company is committed to developing world class "Internet of Things" and Smart City solutions for a growing market sector. The company has positioned itself as a market leader in both parking technology and also as a leader in enterprise grade IoT solutions

#### COVID-19

#### COVID-19 had the following impact on the business:

- Parking Breach Notice (PBNs) revenue prior to COVID-19 made up approximately 70% of the Group's revenue. The main driver of PBNs issued is the car count and contravention ratio. The car count dropped 60% in late March after restrictions were introduced compared to pre COVID-19 in February and March. The lower car count, combined with a substantial reduction in the contravention rate, resulted in issued PBNs falling 80% to a low of 6,250 in April 2020 compared to the monthly average for the year prior to COVID-19 of 31,100.
- The number of issued PBNs was also impacted by extended grace periods and a moratorium on PBN issuance on some sites while the COVID-19 restrictions were in place.
- In addition, since lockdown began, payment collections in the UK for issued PBNs decreased by up to 20%.
- Pay and Display revenue decreased by 82% from March to June 2020 compared with the same period in the prior year due to the reduction in traffic.
- The installation of a number of new sites in both the Parking Management and Technology divisions were delayed. This included Gatwick Airport, a 4,188 sensor installation, which was deferred until FY21.
- The border restrictions limited the ability for management to move freely between the company's operating jurisdictions.

# Directors' Report (cont.)

# The followings actions were undertaken in response to COVID-19:

- The company was successful in implementing its Business Continuity Plans and the response was rapid and effective. The CEO has been located in the UK since March 2020 to manage the business's response.
- A cost reduction programme to conserve cash was implemented in March and April.
- Cost saving initiatives included salary reductions of between 10% and 20% for all staff, and a reduction in fees for Directors of 40% effective 1 April 2020.
- Restructure of the technology business and reduction in headcount resulting in annualised savings of \$1.2m.
- The company received COVID-19 subsidies of \$0.8m in the form of the New Zealand COVID-19 wage subsidy, the UK government COVID-19 job retention scheme, the Australian Tax Office cash boost, and the Australian state payroll tax waiver. 66% of UK staff were furloughed under the UK job retention scheme.
- In July 2020, the company initiated a restructure in the UK, resulting in 20 staff being made redundant with expected annualised savings of \$0.7m.
- The company deferred \$0.3m of lease payments to FY21.
- In July 2020, the group entered into a UK Coronavirus Business Interruption Loan to be used for working capital and capital expenditure. The total amount available under the facility is \$2.7m. This facility remains undrawn.
- The Company was successful in its application to HMRC to delay the VAT assessments of \$2.9m for the 2 years to May 2019, which are currently the subject of a dispute between the Company and HMRC, until post the tribunal hearing, which is not expected to occur until late 2021 or early 2022. This amount is included in Current Liabilities. Refer Note 21.

# The company is seeing a recovery from COVID-19 including:

- The company has seen an increase in both the car count and contravention rate as UK restrictions are eased with the company issuing 32,250 PBNs in August (August 2019: 36,465) up from a low of 6,250 in April.
- Collections in the UK for issued PBNs have increased to be 5% below the historical 12 month average.
- The average stay time has increased in August 2020 to 90% of historical levels and grace periods have reverted to historical levels.
- The UK Managed Services division recommenced site installations with 55 new sites forecast to go live in Q1 FY21. The division is focused on growing the number of installations by 200 new sites in FY21. Results to date are ahead of plan, however remain subject to further government restrictions in the UK.
- The Group incurred \$2.1m of capital investment in FY20, the benefit of which will be realised largely in future periods. The Group anticipates that further capital investments will be made, however the level of investment will be assessed with regards to the business outlook at the time, satisfaction of required investment returns and the timing of other forecast cash flows.
- The Technology division continued to submit tenders and proposals, and was awarded new business during lockdown including the City of Marion and City of Wyndham.

#### Dividends

No dividend has been paid or recommended by the Directors since the commencement of the financial year.

#### Significant changes in state of affairs

There were no significant changes in the state of affairs of the Group during the financial year other than items noted elsewhere in this Director's Report.

#### Matters subsequent to the end of the financial year

In July 2020, the group entered into a UK Coronavirus Business Interruption Loan to be used for working capital and capital expenditure. The total amount available under the facility is \$2.7m which is undrawn. The loan is in Great British Pounds and is repayable in 36 monthly installments commencing from the first anniversary of drawdown.

# Likely developments and expected results of operations

The Parking Management division currently operates primarily in the retail market in the United Kingdom and the majority of the revenue for the group will continue to be derived from this division. Subject to government restrictions the division expects revenue and earnings growth as a result of the recovery from COVID-19 and from the growth in number of sites through the deployment of technology.

The enforcement market opportunity remains significant with a substantial number of sites being suitable for the Smart Parking technology offering.

Technology revenue is expected to grow, with the expansion into new market verticals that will be underpinned by our core base of clients such as Councils, supermarkets, shopping centres etc. Existing clients are delivering incremental revenue when they embark on new parking projects. Strong interest in SmartCloud and App capabilities is also helping to drive technology sales.

#### **Rounding of amounts**

Smart Parking Limited is a type of Company referred to in ASIC Corporations (Rounding in Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report have been rounded to the nearest \$1,000, or in certain cases, to the nearest dollar.

# Directors' Report (cont.)

#### **Information on Directors**



**Mr Christopher Morris Non-Executive Chairman** Age: 72

#### Experience

Mr Morris was the founder of Computershare Limited and Chief Executive Officer from 1990 to 2006. He has worked across the global securities industry for more than 30 years. His knowledge, long term strategic vision and passion for the industry were instrumental in transforming Computershare from an Australian business into a successful global company.

#### Special responsibilities

Remuneration Committee.

Interest in Shares & Options: Held in Smart Parking Limited 117,972,280 Ordinary Shares (indirect)

#### Directorships held in other listed entities

Mr Morris is a Non-Executive Director of Computershare Limited and was previously Chairman until 2015.



**Mr Paul Gillespie Managing Director** Age: 46

#### Experience

Mr Gillespie was appointed Managing Director of Smart Parking in January 2013. Mr Gillespie has 18 year's experience in the parking marketplace with a variety of sales and management positions. Before joining Smart Parking, he led the UK division of Xerox Parking Services where he was successful in running two business units providing hardware and software solutions to a variety of public and private organisations. Whilst at Xerox, Mr Gillespie was responsible for all sales, operations and finance activities along with the development and delivery of new products to the UK parking market.

#### Special responsibilities

None

Interest in Shares & Options: Held in Smart Parking Limited 2,588,327 Ordinary Shares (direct)

2,638,879 Rights to deferred shares (direct)

Directorships held in other listed entities Nil



**Ms Tiffany Fuller Director (Non-Executive)** Age: 50

#### Qualifications

BCom, ACA, GAICD

#### Experience

Ms Fuller is an experienced public company non-executive director with broad experience in chartered accounting, corporate finance, investment banking, funds management and management consulting in Australia and globally. Ms Fuller's skills include finance and accounting, strategy, M&A, risk and governance. Her career spans over 30 years and includes investment banking, private equity and financial advisory roles at Arthur Andersen and Rothschild and spans multiple industry sectors including financial services, technology, retail, resources and telecommunications.

#### Special responsibilities

Remuneration Committee, Risk and Audit Committee.

Interest in Shares & Options: Held in Smart Parking Limited 386,668 Ordinary Shares (direct)

#### Directorships held in other listed entities

Ms Fuller is a Non-Executive director and Chair of the Risk & Audit Committee of Computershare Limited and a Non-Executive director of Washington H Soul Pattinson.

#### Former Directorships held in last 3 years

Ms Fuller is a former director of Costa Group Holdings Limited.



Mr Jeremy King Director (Non-Executive) Age: 46

#### Qualifications

LLB

#### Experience

Mr King is a Director of Mirador Corporate Pty Ltd, where he specialises in corporate advisory matters. Mr King is a corporate lawyer with over 20 years' experience in domestic and international legal, financial and corporate matters.

#### Special responsibilities

Remuneration Committee (Chair), Risk and Audit Committee.

Interest in Shares & Options: Held in Smart Parking Limited 640,000 Ordinary Shares (direct)

#### Directorships held in other listed entities

Mr King is a Non-Executive Director of Transcendence Technologies Limited, Red Mountain Mining Limited and EHR Resources Limited.

# Directors' Report (cont.)



**Ms Fiona Pearse Director (Non-Executive)** Age: 51

#### Qualifications

B. Ec., MBA, FCPA, FAICD

#### Experience

Ms Pearse has extensive commercial and financial expertise gained from a long career at global companies BHP and BlueScope Steel. She has served in a number of non-executive positions, including as a Non-Executive Director of City West Water, U Ethical (fund manager) and significant not-for-profits such as World Vision Australia and Scotch College. She previously served as an advisory board member to a fintech based in Stone & Chalk.

#### Special responsibilities

Remuneration Committee, Risk and Audit Committee (Chair).

Interest in Shares & Options: Held in Smart Parking Limited 462,236 Ordinary Shares (indirect)

Directorships held in other listed entities Nil

#### **Directors meetings**

The number of Directors' meetings and the number of meetings attended by each of the Directors of the Company for the time the Director held office during the financial year are:

	Director's Meetings <sup>1</sup>			id Audit e Meetings	Remuneration Committee Meetings	
	А	В	А	В	А	В
Mr Christopher Morris	11	11	-	-	1	1
Mr Paul Gillespie	11	11	-	-	-	-
Ms Tiffany Fuller	11	11	7	7	1	1
Mr Jeremy King	11	11	7	7	1	1
Ms Fiona Pearse	11	11	7	7	1	1

A - Number of meetings held while in office. B - Number of meetings attended.

1 In addition to formal Board meetings, Directors convened weekly in Q4 to receive updates from management, oversee the implementation of Business Continuity Plans, and support management in its response to the COVID-19 pandemic.

# Remuneration Report

This remuneration report sets out remuneration information for Smart Parking Limited non-executive directors, executive directors and other key management personnel.

#### Directors and Executives disclosed in this report

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Non-Executive and Exec	Non-Executive and Executive Directors						
Mr Christopher Morris	Non-Executive Chairman						
Mr Paul Gillespie	Managing Director						
Ms Penelope Maclagan <sup>1</sup>	Non-Executive Director						
Ms Tiffany Fuller	Non-Executive Director						
Mr Jeremy King	Non-Executive Director						
Ms Fiona Pearse <sup>2</sup>	Non-Executive Director						

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#### **Other Key Management Personnel**

Mr Richard Ludbrook	Group Chief Financial
	Officer and Company
	Secretary
Mr Nigel Coltman <sup>3</sup>	UK Managing Director
1 Resigned 31st May 2019	

2 Appointed 10th May 2019

3 Resigned 13th December 2019

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The information provided in this remuneration report has been audited as required by section 308 (3c) of the *Corporations Act 2001.* 

# A. Principles used to determine the nature and amount of remuneration

The Remuneration Committee is a committee of the Board. It is primarily responsible for making recommendations to the Board on:

- Non-Executive Directors fees
- Executive remuneration (directors and other executives), and
- The overarching executive remuneration framework and incentive plan policies.

#### **Non-Executive Directors**

Fees and payments to Non-Executive Directors reflect the demands which are made on them and their respective responsibilities. During the year Mr Morris, Ms Fuller, Ms Pearse and Mr King have received Non-Executive Director fees for their services. Non-Executive Directors' fees are determined by the Board within an aggregate directors' fee pool limit, which is periodically recommended for approval by shareholders. The maximum aggregate non-executive directors fee pool currently stands at \$500,000 per annum.

Non-executive Directors do not receive performance based pay. All non-executive directors receive a base fee of \$60,000. The Chairman receives an additional \$20,000 and the Chair of the Risk and Audit Committee receives an additional \$20,000 in recognition of the additional responsibilities which are commensurate with their respective roles. All figures are inclusive of superannuation where applicable.

Base fees were reduced for Directors by 40% effective 1 April 2020 as a result of COVID-19.

The following fees were paid during the year:

Base Fees (including superannuation where applicable)	2020 \$	2019 \$
Chairman	72,000	54,034
Other Non-Executive Directors	180,429	145,966

#### **Additional fees**

A Director may also be paid fees or other amounts as the Directors determine if a Director performs special duties or otherwise performs services outside the scope of the ordinary duties of a Director. A Director may also be reimbursed for out of pocket expenses incurred as a result of their directorship or any special duties.

#### **Executive remuneration**

The executive remuneration and reward framework has three components:

- base pay and benefits;
- short-term incentives; and
- long-term incentives through the issue of share options and the Deferred Share and Incentive Plan.

The combination of these comprises the executive's total remuneration.

# Remuneration Report (cont.)

#### **Base remuneration and benefits**

Executive remuneration is structured as a total employment cost package which may be delivered as a combination of cash and prescribed non-financial benefits. Executives are offered a competitive base pay that comprises the fixed component of pay. Base remuneration for executives is reviewed annually to ensure the executive's remuneration is competitive within the market. An executive's total remuneration is also reviewed every 12 months. Executives receive benefits including car allowances and reimbursement of business expenses in accordance with Group policy. Executives' base pay was reduced by 20% from 1 April 2020 in response to the pandemic. This included Paul Gillespie (Chief Executive Officer), Richard Ludbrook (Chief Financial Officer) and John Heard (Chief Technical Officer).

#### Short term incentives

STI incentives for executives for the year ended 30 June 2020 comprised of a cash bonus.

Executives are provided with an 'on target package guide' which is an amount equal to the value of their base salary and their STI assuming 'on target' performance. If an executive achieves 'on target performance' their total STI award could be approximately 21% of their base salary. The maximum entitlement that an executive could receive would be up to approximately 32% of their base salary for above target performance.

The STI is based on board determined Key Performance Indicators (KPI's) with 70% relating to Budgeted EBITDA for the company and 30% related to personal objectives tailored to the executive's responsibilities and role, subject to the Board's discretion to amend the STI in the event of unforseen circumstances. Matters typically covered include business expansion, service levels, leadership, risk management, conduct and culture.

#### Long term incentives

The Group offers long term incentives to executives identified as Key Management Personnel through a share based incentive plan.

Australian and United Kingdom based executives receive Smart Parking shares held in escrow for a period of 2 - 5 years. The shares are released from escrow at the end of the vesting period provided the executive remains employed at Smart Parking at the time of vesting. New Zealand based executives receive Deferred Share Rights which vest after 2 years, provided the executive remains employed at Smart Parking, after which the employee has 2 years to exercise their rights over Smart Parking shares.

Participation in the plan is at the board's discretion with typically 50% of the compensation being based on the EPS performance compared to the prior year of the Group and 50% being based on the Board's assessment of an individual's performance which includes measures around business performance, leadership, strategy implementation, change management and culture.

#### Voting and comments made at the Company's last Annual General Meeting

Smart Parking Limited received more than 97% of 'yes' votes on its Remuneration Report for the financial year ended 30 June 2019. The Company received no specific feedback on its Remuneration Report at the Annual General Meeting.

#### Consequences of performance on shareholder wealth

In considering the Group's performance and benefits for shareholder wealth, the Board have regard to the following indices in respect of the current financial year and the previous four financial years:

Item	2020	2019	2018	2017	2016
EPS (cents per share)	(2.02)	(1.37)	0.46	(0.42)	(0.51)
Net profit /(loss)	(7.3m)	(4.9m)	1.7m	(1.4m)	(1.5m)
Share price (30 June)	\$0.096	\$0.098	\$0.18	\$0.27	\$0.285

#### **B. Details of Remuneration**

#### Amounts of remuneration

Details of the remuneration of the directors and the key management personnel (as required under Section 300A of the *Corporations Act 2001*) of Smart Parking Limited and its subsidiaries are set out in the following tables.

# Key Management Personnel of the Group and other executives of the Group and of the Company

	Sh	ort Term Emplo	oyee Benefit	s	Post Employment	Share Based Payments		Total
	Salary & Fees	Commi- ssions/ Cash Bonus <sup>6</sup>	Non Monetary	Other	Super- annuation Contribut- ions	Options & Rights	Termination Benefits	Total
30 June 2020	\$	\$	\$	\$	\$	\$	\$	\$
Non-Executive Directors								
Mr Christopher Morris <sup>1</sup>	72,000	-	-	-	-	-	-	72,000
Ms Tiffany Fuller <sup>1,2</sup>	55,952	-	-	-	5,315	-	-	61,267
Mr Jeremy King <sup>1</sup>	54,000	-	-	-	-	-	-	54,000
Ms Fiona Pearse <sup>1,2</sup>	59,509	-	-	-	5,653	-	-	65,162
Sub Total Non-Executive Directors	241,461	-	-	-	10,968	-	-	252,429
Executive Directors								
Mr Paul Gillespie <sup>3</sup>	301,673	22,209	-	-	20,736	188,251		532,869
Other Key Management								
Mr Richard Ludbrook <sup>3,4</sup>	239,812	6,400	-	-	-	20,479	-	266,691
Mr Nigel Coltman⁵	169,604	19,101	8,529	-	18,855	-	108,810	324,899
Total Key Management Personnel Compensation (Group)	952,550	47,710	8,529	-	50,559	208,730	108,810	1,376,888

1 Non-Executive Directors fees were reduced by 40% effective 1 April 2020 as a result of COVID-19.

2 Ms Pearse replaced Ms Fuller as Chair of the Risk and Audit Committee in November 2019.

3 Mr Gillespie & Mr Ludbrook's salaries were reduced by 20% effective 1 April 2020 as a result of COVID-19.

4 Mr Ludbrook is paid in New Zealand dollars and translated into Australian dollars at average rates.

5 Resigned 13th December 2019. Mr Coltman was paid in Great British Pounds and translated into Australian dollars at average rates.

6 Cash bonuses paid in H1 FY20.

# Remuneration Report (cont.)

	Sho	ort Term Emplo	oyee Benefit	s	Post Employment	Share Based Payments		Total
	Salary & Fees	Commi- ssions/ Cash Bonus	Non Monetary	Other	Super- annuation Contribut- ions	Options & Rights	Termination Benefits	Total
30 June 2019	\$	\$	\$	\$	\$	\$	\$	\$
Non-Executive Directors								
Mr Christopher Morris	54,034	-	-	-	-		-	54,034
Ms Penelope Maclagan <sup>1</sup>	33,062	-	-	-	-	-	-	33,062
Ms Tiffany Fuller	65,795	-	-	-	6,250	-	-	72,045
Mr Jeremy King	36,023	-	-	-	-	-	-	36,023
Ms Fiona Pearse <sup>2</sup>	4,416	-	-	-	420	-	-	4,836
Sub Total Non-Executive Directors	193,330	-	-	-	6,670	-	-	200,000
Executive Directors								
Mr Paul Gillespie	311,365	18,562	-	-	20,506	216,050		566,483
Other Key Management								
Mr Richard Ludbrook <sup>3</sup>	243,745	6,853	-	_	-	20,772	-	271,370
Mr Nigel Coltman <sup>4</sup>	257,825	-	13,570	-	17,387	45,000		333,782
Total Key Management Personnel Compensation (Group)	1,006,265	25,415	13,570	-	44,563	281,822	-	1,371,635

1 Resigned 31st May 2019

2 Appointed 10th May 2019

3 Mr Ludbrook is paid in New Zealand dollars and translated into Australian dollars at average rates.

4 Appointed 1st October 2018. Mr Coltman was paid in Great British Pounds and translated into Australian dollars at average rates.

	Fixed Remu	ineration	At	Risk STI	A	t Risk LTI
Name	2020	2019	2020	2019	2020	2019
Non-Executive Directors						
Mr Christopher Morris	100%	100%	-	-	-	-
Ms Penelope Maclagan <sup>1</sup>	100%	100%	-	-	-	-
Ms Tiffany Fuller	100%	100%	-	-	-	-
Mr Jeremy King	100%	100%	-	-	-	-
Ms Fiona Pearse <sup>2</sup>	100%	100%	-	-	-	
Executive Directors						
Mr Paul Gillespie	70%	70%	15%	15%	15%	15%
Other Key Management						
Mr Richard Ludbrook	85%	85%	7.5%	7.5%	7.5%	7.5%
Mr Nigel Coltman <sup>3</sup>	70%	70%	15%	15%	15%	15%

The relative proportions of remuneration that are linked to performance and those that are fixed are as follows:

1 Resigned 31st May 2019

2 Appointed 10th May 2019

3 Resigned 13th December 2019

#### **C. Service Agreements**

Remuneration and other terms of employment for the Executive Directors and other key management personnel are formalised in service contracts or standard employment agreements.

All contracts with executives may be terminated early by either party with the notice periods detailed below.

Name	Term of agreement	Annual Base salary including superannuation	Notice Period
Paul Gillespie <sup>1</sup> Managing Director	Ongoing commencing 7 January 2013	\$335,046	1 Month
Richard Ludbrook <sup>1,2</sup> Group Chief Financial Officer and Company Secretary	Ongoing commencing 16 February 2011	\$250,159	1 Month

1 Salaries are prior to the 20% reduction implemented 1 April 2020 as a result of COVID-19.

2 Paid in New Zealand Dollars. Based on closing exchange rate at 30th June 2020.

# Remuneration Report (cont.)

#### **D. Share-based compensation**

#### **Deferred Share and Incentive Plan**

In January 2011 shareholders approved the establishment of a Deferred Share and Incentive Plan (Plan). The Plan was established to ensure that Smart Parking Limited has appropriate mechanisms in place to continue to attract and retain the services of employees of a high calibre and as compensation for past performance and incentive for future performance.

Under the Deferred Share and Incentive Plan, Australian and United Kingdom based employees receive Smart Parking shares held in escrow for a period of 3 years. The shares are released from escrow at the end of the escrow period provided the employee remains employed at Smart Parking. New Zealand based employees receive deferred share rights which vest after 3 years, provided the employee remains employed at Smart Parking, after which the employee has 2 years to exercise their rights over Smart Parking shares. Participation in the plan is at the Board's discretion and no individual has a contractual right to participate in the plan or receive any guaranteed benefits. The Plan is administered by the Plan Trustee in accordance with the instructions from the Board with shares being issued once the time based hurdles have been achieved. Shares issued to key management under the Long Term Incentive Plan vest after meeting a 2 year time period.

At 30 June 2020 4,266,828 (2019: 5,022,589) deferred share rights or shares have been set aside under the Plan and 4,266,828 (2019: 5,022,589) deferred share rights or shares, depending on the relevant jurisdiction, have been allocated to employees. The terms and conditions of each deferred share right affecting remuneration in the previous, this or future reporting periods are as follows:

Grant or Allocation Date	Date Vested or Date Released from Escrow	Expiry Date	Exercise Price	Value Per Right /Share at Grant /Allocation Date	% vested
1 July 2014	1 July 2017	1 July 2019	\$0.00	\$0.14	100%
1 August 2014	1 August 2017	1 August 2019	\$0.00	\$0.17	100%
2 March 2015	2 March 2018	2 March 2020	\$0.00	\$0.11	100%
1 July 2015	1 July 2018	21 August 2020	\$0.00	\$0.09	100%
21 August 2015	21 August 2017	21 August 2019	\$0.00	\$0.12	100%
1 November 2015	1 November 2018	1 November 2020	\$0.00	\$0.13	100%
1 September 2016	1 September 2019	1 September 2021	\$0.00	\$0.29	100%
22 September 2016	22 September 2018	22 September 2020	\$0.00	\$0.29	100%
7 November 2016	7 November 2018	7 November 2020	\$0.00	\$0.30	100%
7 November 2016	7 November 2019	7 November 2021	\$0.00	\$0.30	100%
7 November 2016	7 November 2020	7 November 2022	\$0.00	\$0.30	0%
7 November 2016	7 November 2021	7 November 2023	\$0.00	\$0.30	0%
1 September 2017	1 September 2020	1 September 2022	\$0.00	\$0.26	0%
1 December 2017	1 December 2019	1 December 2021	\$0.00	\$0.25	100%
31 March 2018	31 March 2021	31 March 2023	\$0.00	\$0.44	0%
1 April 2018	1 April 2021	1 April 2023	\$0.00	\$0.43	0%
1 October 2018	1 October 2021	1 October 2023	\$0.00	\$0.18	0%
19 November 2018	19 November 2020	19 November 2022	\$0.00	\$0.16	0%
19 November 2018	19 November 2021	19 November 2023	\$0.00	\$0.16	0%
1 December 2018	1 December 2020	1 December 2022	\$0.00	\$0.14	0%
1 December 2018	1 December 2021	1 December 2023	\$0.00	\$0.14	0%
1 December 2019	1 December 2021	1 December 2023	\$0.00	\$0.24	0%
30 April 2020	30 April 2023	30 April 2025	\$0.00	\$0.12	0%

#### **Employee Options**

There were no options granted for the year ending 30 June 2020.

#### **Director Options**

There were no options granted to Directors or other key management personnel during the year ending 30 June 2020 other than 265,209 share rights granted to Mr Gillespie and 71,429 deferred share rights granted to Mr Ludbrook as part of the long term incentives included in their remuneration.

The fair value of the shares and deferred share rights at grant date was \$0.235 and can be exercised at nil value after meeting a 2 year time period. There are no further performance based conditions.

The assessed fair value at grant date of options granted to the individuals is allocated over the period from grant date to vesting date, and the amount is included in the remuneration tables above. Fair values at grant date are independently determined using a Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option.

Further information on the Deferred Share and Incentive Plan is set out in Note 25 to the financial statements.

#### Shares issued on the exercise of options

There were no share options exercised during the year ended 30 June 2020.

#### Shares under option

There were no unissued ordinary shares in Smart Parking Limited under option at the date of this report.

#### **Bonuses included in remuneration**

Details of the short term incentive cash bonuses awarded as remuneration to each Key Management Personnel and the percentage of the available bonus that was paid in the financial year is set out below.

	STI included in remuneration <sup>1</sup> (\$)	STI as percentage of maximum
Mr Paul Gillespie	22,209	22%
Mr Richard Ludbrook	6,400	18%

1 Cash bonuses paid in H1 FY20.

#### **E.** Other information

#### Deferred shares and rights held by Key Management Personnel

The number of deferred shares and share rights to acquire shares in the Company held during the reporting period by each of the Key Management Personnel of the Group; including their related parties are set out below.

Balance at the start of the year	Granted as compen- sation	Forfeited	Exercised/ Released from Escrow			Unvested
,, <b>,</b>						
3,092,612	265,209	-	(718,942)	2,638,879	-	2,638,879
t Personnel						
254,219	71,429	-	(123,457)	202,191	-	202,191
1,000,000	245,859	(1,245,859)	-	-	-	-
4,346,831	582,497	(1,245,859)	(842,399)	2,841,070	-	2,841,070
(	at the start of the year 3,092,612 t Personnel 254,219 1,000,000	at the start of the year         compen- sation           3,092,612         265,209 <b>t Personnel</b> 254,219           1,000,000         245,859	at the start of the year         compen- sation         Forfeited           3,092,612         265,209         -           3,092,612         265,209         -           254,219         71,429         -           1,000,000         245,859         (1,245,859)	at the start of the year         compen- sation         Released Forfeited from Escrow           3,092,612         265,209         -         (718,942)           t         Personnel         -         (123,457)           1,000,000         245,859         (1,245,859)         -	at the start of the year       compensation       Released       at end of the year         3,092,612       265,209       -       (718,942)       2,638,879         3,092,612       265,209       -       (718,942)       2,638,879         t Personnel       254,219       71,429       -       (123,457)       202,191         1,000,000       245,859       (1,245,859)       -       -	at the start of the year         compen- sation         Released Forfeited from Escrow         at end of the year         Vested and exercisable           3,092,612         265,209         -         (718,942)         2,638,879         -           3,092,612         265,209         -         (718,942)         2,638,879         -           4         Personnel         -         -         -         -         -           1,000,000         245,859         (1,245,859)         -         -         -         -

1 Resigned 13th December 2019

#### Shares held by Key Management Personnel

The number of ordinary shares in the Company during the 2020 reporting period held by each of the Group's Key Management Personnel, including their related parties, is set out below:

			2020		
	Balance at the start	Exercised/ Released			Balance at end
Name	of the year	from Escrow	Purchases	Disposals	of the year
Directors					
Mr Christopher Morris <sup>1</sup>	114,399,757	-	1,572,523	-	115,972,280
Mr Paul Gillespie	1,869,385	718,942 <sup>2</sup>	-	-	2,588,327
Ms Tiffany Fuller	386,668	-	-	-	386,668
Mr Jeremy King	640,000	-	-	-	640,000
Ms Fiona Pearse		-	462,236	-	462,236
Other Key Management Persor	nnel				
Mr Richard Ludbrook	1,022,195	123,457 <sup>3</sup>	-	(65,000)	1,080,652
Mr Nigel Coltman <sup>4</sup>	771,400	-	-	(771,400)	-
Total	119,089,405	842,399	2,034,759	(836,400)	121,130,163

1 Mr Morris purchased 2,000,000 shares in September 2020.

2 The value at the date of release from escrow was \$71,894.

3 The value at the date of exercise was \$30,247.

4 Resigned 13th December 2019.

#### Loans to/from Key Management Personnel

There were no loans made to or outstanding from directors of Smart Parking Limited and other key management personnel of the Group, including their related parties.

#### **Other transactions with Key Management Personnel**

The following Directors of the company – Mr Morris and Ms Fuller are Directors and shareholders of Computershare Limited. Computershare Limited has provided share registry and bulk print and mail services to Smart Parking Limited during the year on normal commercial terms and conditions. The share registry services agreement was in place prior to the Director's appointment to Smart Parking.

A Director, Mr Morris, is the Executive Chairman and shareholder of Finico Pty Limited. Finico Pty Limited has provided a serviced office and administrative functions to Smart Parking Limited during the year on normal commercial terms and conditions. Aggregate amounts of each of the above types of other transactions with key management personnel or their related entities of Smart Parking Limited:

	2020 \$	2019 \$
Amounts recognised		
as expense		
Share registry fees	18,310	20,655
Bulk print and mail services	270,188	327,240
Rent	25,100	20,400
	313,598	368,295

End of Audited Remuneration Report.

# Directors' Report (cont.)

# Indemnities given and insurance premiums paid to auditors and officers

During the financial year, Smart Parking Limited paid a premium to insure the Directors and Company Secretary of the Company and its controlled entities, and the general managers of each of the divisions of the Group.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of entities in the Group, and any other payments arising from liabilities incurred by the officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a willful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for them or someone else or to cause detriment to the Company. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities.

The Group has not otherwise, during or since the end of the financial year, except to the extent permitted by law indemnified or agreed to indemnify any current or former officer or auditor of the Group against a liability incurred by such an officer or auditor.

#### Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

#### Non-audit services

The Company may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the Company and/or the Group are important.

Details of the amounts paid or payable to the auditors (Grant Thornton) for audit and non-audit services provided during the year are set out below.

The Board of Directors has considered the position and, in accordance with advice received from the Risk and Audit Committee, is satisfied that the provision of any non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the provision of any non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- Any non-audit services have been reviewed by the Risk and Audit Committee to ensure they do not impact the impartiality and objectivity of the auditor; and
- None of the services undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants.*

During the year the following fees were paid or payable for services provided by the auditor of the parent entity, its related practices and non-related audit firms:

	Consolidated		
	2020	2019	
Audit Services			
Audit and review of financial reports	5		
Grant Thornton, Australia	78,400	77,500	
Grant Thornton, United Kingdom	65,303	51,203	
Total remuneration for audit services	143,703	128,703	
Non-audit services			
Total remuneration for	_	_	
non-audit related services			

#### Auditor's Independence Declaration

A copy of the Auditors' Independence Declaration as required under section 307C of the *Corporations Act* 2001 is set out on page 41.

This report is signed in accordance with a resolution of Directors.



Christopher Morris Non-Executive Chairman

24 September 2020

Paul Gillespie Managing Director

# Corporate Governance Statement

Smart Parking Limited and the Board are committed to achieving and demonstrating the highest standards of corporate governance. Smart Parking Limited has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (3rd edition) published by the ASX Corporate Governance Council.

Smart Parking has adopted the Corporate Governance Principles and Recommendations (4th edition) effective 1 July 2020.

The 2020 Corporate Governance Statement is dated as at 30 June 2020 and reflects the corporate governance practices in place throughout the 2020 year. The 2020 Corporate Governance Statement was approved by the Board on 24 September 2020. A description of the Group's current corporate governance practices is set out in the Group's Corporate Governance Statement which can viewed at www.smartparking.com/investor-centre/investor-centre



# **Corporate Governance**

For the year ended 30 June 2020

The Board of Directors of Smart Parking Limited ("SPZ") is responsible for the corporate governance of the Company. The Board guides and monitors the business and affairs of the Company on behalf of the shareholders by whom they are elected and accountable. The Board continuously reviews its governance practices to ensure they remain consistent with the needs of the Company.

The Company complies with each of the recommendations set out in the Australian Securities Exchange Corporate Governance Council's Corporate Governance Principles and Recommendations 3rd Edition ("the ASX Principles") where considered appropriate for a company of SPZ's size, nature and stage of development. This statement incorporates the disclosures required by the ASX Principles under the headings of the eight core principles as adopted by the Company.

Further details in respect to the Company's corporate governance practices are summarised below and copies of Company's corporate governance policies are available of the Company's website at <u>www.smartparking.com</u>

# Principle 1: Lay solid foundations for management and oversight

A listed entity should establish and disclose the respective roles and responsibilities of its board and management and how their performance is monitored and evaluated.

#### **Recommendation 1.1**

A listed entity should disclose:

- a) The respective roles and responsibilities of its board and management; and
- b) Those matters expressly reserved to the board and those delegated to management.

The Company has established the functions reserved to the Board and has set out these functions in its Board Charter. The Board is responsible for oversight of management and the overall corporate governance of the Company including its strategic direction, establishing goals for management and monitoring the achievement of those goals, monitoring systems of risk management and internal control, codes of conduct and legal compliance. The responsibility for the operation and administration of the Company is delegated by the Board to the Managing Director and management team. The Board ensures that both the Managing Director and the management team are appropriately qualified and experienced to discharge their responsibilities and have procedures in place to monitor and assess their performance. The management team are responsible for supporting and assisting the Managing Director to conduct the general operations and financial business of the Company in accordance with the delegated authority of the Board and to progress the strategic direction provided by the Board.

#### **Recommendation 1.2**

A listed entity should:

- a) Undertake appropriate checks before appointing a person, or putting forward to security holders a candidate for election, as a Director; and
- b) Provide security holders with all material information in its possession relevant to a decision on whether or not to elect or re-elect a Director.

The full Board carries out the role of the Nomination Committee.

Accordingly, the responsibility for the selection of potential Directors lies with the full Board of the Company. A separate Nomination Committee has not been constituted because the Board considers that the size of the current full Board permits it to act as the Nomination Committee and to regularly review membership. This includes an assessment of the necessary and desirable competencies of Board members, Board succession plans and an evaluation of the Board's performance and consideration of appointments and approvals.

When a Board vacancy occurs, the Board, acting as the Nomination Committee, identifies the particular skills, experience and expertise that will best complement Board effectiveness, and then undertakes a process to identify candidates who can meet those criteria.

Directors are not appointed for specific terms, as their periods in office are regularly reviewed as part of regular performance evaluation processes and they are subject to re-election every three (3) years. The Company undertakes appropriate checks before appointing a person, or putting forward to shareholders a candidate for election, as a Director. Candidates are assessed through interviews, meetings and/or background and reference checks (which may be conducted both by external consultants and by Directors) as appropriate.

The Company provides shareholders all material information in its possession relevant to the decision on whether or not to elect (or re-elect) a Director, either in the Notice of Meeting at which the election of the Director is to be held, or by including in the notice a clear reference to the location on the Company's website, Annual Report or other document lodged with ASX where the information can be found.

#### **Recommendation 1.3**

A listed entity should have a written agreement with each Director and senior executive setting out the terms of their appointment.

Appointment terms of the Company's Directors and senior executives are summarised in written agreements.

#### **Recommendation 1.4**

The company secretary of a listed entity should be accountable to the board through the chair, on all matters to do with the proper functioning of the Board.

The Company's Secretary is accountable to the Company's Board through the Chair, ensuring the Company's Board receives adequate support to function properly.

#### **Recommendation 1.5**

A listed entity should:

- a) Have a diversity policy in place which includes requirements for the Board or a relevant committee of the Board to set measurable objectives for achieving gender diversity and to assess annually both the objectives and the entity's progress in achieving them;
- b) Disclose that policy or a summary of it; and
- c) Disclose as at the end of each reporting period the measurable objectives for achieving

gender diversity set by the board or a relevant committee of the Board in accordance with the entity's diversity policy and its progress towards achieving them and either:

- The respective proportions of men and women on the board, in senior executive positions and across the whole organisation (including how the entity has defined "senior executive" for these purposes); or
- 2) If the entity is a "relevant employer" under the Workplace Gender Equality Act, the entity's most recent "Gender Equality Indicators," as defined in and published under that Act.

The Company recognises that a talented and diverse workforce is a key competitive advantage and that an important contributor to the Company's success is the quality, diversity and skills of its people. Given the Company's size the Board does not have a prescriptive policy however diversity issues and related KPIs are considered by the Remuneration Committee.

The Company has not yet set measurable targets for achieving gender diversity objectives. As the Company develops, the Board will seek to develop a reporting framework in the future to report the Company's progress against the objectives and strategies for achieving a diverse workplace which can be used as a guide to be used by the Company to identify new Directors, senior executives and employees.

40% of the Group Board is currently female and the proportion of women employees in the Group is approximately 33% and 42% of salaried staff. A proportion of the work force is car parking attendants who due to the nature of the work tend to be male.

#### **Recommendation 1.6**

#### A listed entity should:

- a) Have and disclose a process for periodically evaluating the performance of the Board, its committees and individual Directors; and
- b) Disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.

## Corporate Governance (cont.)

The Board as a whole has responsibility to review its own performance, the performance of individual directors and the performance of the Board Committees. The Chair of the Board may also meet individually with each Board member to discuss their performance. Non-executive Directors may also meet to discuss the performance of the Chair or the Managing Director.

The Managing Director's performance is regularly assessed by the Chairman and the Non-Executive Directors and in addition, the Managing Director's performance is formally assessed annually in the context of incentive remuneration assessment.

#### **Recommendation 1.7**

A listed entity should:

- a) Have and disclose a process for periodically evaluating the performance of its senior executives; and
- b) Disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.

Each of the Group's senior executives, including the Chief Executive Officer, has a service agreement that clearly sets out his or her role and the Group's expectations in terms of performance.

Performance of senior management is reviewed by the Remuneration Committee annually or more frequently if required. The Board as a whole may then hold a facilitated discussion during which each Board member has the opportunity to raise any matter, suggestion for improvement or criticism with senior executives.

The Company monitors and assesses senior management via the Chief Executive Officer who reports on the progress of senior management at each Board meeting.

# Principle 2: Structure the Board to add value

A listed entity should have a Board of an appropriate size, composition, skills and commitment to enable it to discharge its duties effectively.

#### **Recommendation 2.1**

The Board of a listed entity should:

- a) Have a nomination committee which:
  - Has at least three members, a majority of whom are independent Directors; and
  - 2) Is chaired by an independent director, and disclose:
  - 3) The charter of the committee;
  - 4) The members of the committee; and
  - 5) As at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- b) If it does not have a nomination committee, disclose that fact and the processes it employs to address Board succession issues and to ensure that the Board has the appropriate balance of skills, knowledge, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.

The Board is currently not of a relevant size that justifies the formation of a separate Nomination Committee. The full Board also operates as the Nomination Committee.

The Board oversees the appointment and induction process for Directors and the selection, appointment and succession planning process of the Company's Managing Director, where relevant. When a vacancy exists or there is a need for a particular skill, the Board determines the selection criteria that will be applied. The Board will then identify suitable candidates with assistance from an external consultant if required, and will interview and assess the selected candidates. Directors are initially appointed by the Board and must stand for re-election at the Company's next Annual General Meeting of shareholders. Directors must then retire from office and nominate for reelection at least once every three years with the exception of the Managing Director.

The Company's succession plans are designed to maintain an appropriate balance of skills, knowledge, experience, independence and diversity on the Board. The Board continues to review its composition with a view to enhancing its base of skills and experience.

The Board is responsible for conducting new Director inductions. Professional development opportunities are considered on an individual Director basis, with opportunities provided to individual Directors where appropriate.

#### **Recommendation 2.2**

A listed entity should have and disclose a Board skills matrix setting out the mix of skills and diversity that the Board currently has or is looking to achieve in its membership.

The Board has developed a Board skills matrix which sets out the skills and experiences that the Board has or is looking to achieve. The following table summarises the key skills of the existing non-executive directors:

#### Leadership and Governance

- Strategy
- Innovation and Entrepreneurship
- CEO level experience
- Other non-executive director experience
- Corporate governance

#### **Financial and risk**

- Accounting, finance and tax
- Audit, risk and compliance

#### **Business experience**

- M&A and capital markets experience
- International business experience
- Outsourced business services
- Business development/access to networks
- Parking business and related industry experience
- Local government/councils and tender business
- Listed company experience

#### Geographic experience

- North America
- UK and Europe
- Asia
- Australia

#### Other

- Technology
- HR/remuneration
- Legal

Gaps in the collective skills of the Board are regularly reviewed by the Board as a whole, with the Board proposing candidates for Directorships having regard to the desired skills and experience required by the Company as well as the proposed candidates' diversity of background.

#### **Recommendation 2.3**

A listed entity should disclose:

- a) The names of the Directors considered by the board to be Independent Directors;
- b) If a Director has an interest, position, association or relationship that might cause doubts about their independence as a Director but the Board is of the opinion that their independence isn't compromised, the nature of the interest, position, association or relationship in question and an explanation of why the Board is of that opinion; and
- c) The length of service of each Director.

The Board considers an independent director to be a Non-Executive Director who is not a member of the Company's senior executive and who is free of any interest, position, association or relationship that might influence, or reasonably be perceived to influence, in a material respect his or her capacity to bring an independent judgement to bear on issues before the Board and to act in the best interest of the Company and its shareholders.

The current Board composition includes four Non-Executive Directors, three of which are considered independent.

Ms Tiffany Fuller is regarded as an Independent Director. The other Directors are satisfied that she brings an independent judgement to bear on all matters considered by the Board.

## Corporate Governance (cont.)

Mr Jeremy King is regarded as an Independent Director. The other Directors are satisfied that he brings an independent judgement to bear on all matters considered by the Board.

Ms Fiona Pearse is regarded as an Independent Director. The other Directors are satisfied that she brings an independent judgement to bear on all matters considered by the Board.

Mr Paul Gillespie is not regarded as an Independent Director as he is Managing Director of the Company.

Mr Chris Morris is not regarded as an Independent Director as he is a substantial shareholder of the Company.

Details of each Director's backgrounds including experience, knowledge and skills are set out in the Directors Report of this Annual Report.

#### **Recommendation 2.4**

A majority of the Board of a listed entity should be Independent Directors.

See above, at 2.3.

#### **Recommendation 2.5**

The Chair of the Board of a listed entity should be an Independent Director and, in particular, should not be the same person as the CEO of the entity.

The Chairman, Mr Chris Morris, is not the CEO of the Company. He is not considered independent, for the reasons set out above. However, Mr Morris provides significant expertise and international business experience and the balance of the Board is collectively satisfied that Mr Morris exercises independent judgement in carrying out his duties as Chairman of the Company. To the extent that the Board views any Director to have a conflict or perceived conflict of interest in matters that come before the Board then such Directors will be required to excuse themselves from the relevant decision making process

#### **Recommendation 2.6**

A listed entity should have a programme for inducting new Directors and provide appropriate professional development opportunities for Directors to develop and maintain the skills and knowledge needed to perform their role as Directors effectively.

The process for this is outlined in 2.1 above.

#### **Principle 3: Act ethically and responsibly**

A listed entity should act ethically and responsibly.

#### **Recommendation 3.1**

A listed entity should:

- a) Have a code of conduct for its Directors, senior executives and employees; and
- b) Disclose that code or a summary of it.

The Company recognises the importance of establishing and maintaining high ethical standards and decision making in conducting its business and is committed to increasing shareholder value in conjunction with fulfilling its responsibilities as a good corporate citizen. All Directors, managers and employees are expected to act with the utmost integrity, honesty and objectivity, striving at all times to enhance the reputation and performance of the Company.

The Company has established a Code of Conduct which can be viewed on its website. Unethical practices, including fraud, legal and regulatory breaches and policy breaches are required to be reported on a timely basis to management and will result in disciplinary action, including in some cases termination.

The company has a Whistleblower Policy which incorporates the use of an independent external whistleblowing service.

# Principle 4: Safeguard integrity in corporate reporting

A listed entity should have formal and rigorous processes that independently verify and safeguard the integrity of its corporate reporting.

#### **Recommendation 4.1**

The board of a listed entity should:

- a) Have an audit committee which:
  - Has at least three members, all of whom are Non-executive Directors and a majority of whom are Independent Directors; and
  - 2) Is chaired by an Independent Director, who is not the Chair of the Board, and disclose:
  - 3) The charter of the committee;
  - 4) The relevant qualifications and experience of the members of the committee; and

- 5) In relation to each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- b) If it does not have an audit committee, disclose that fact and the processes it employs that independently verify and safeguard the integrity of its corporate reporting, including the processes for the appointment and removal of the external auditor and the rotation of the audit engagement partner.

The Risk and Audit Committee is governed by a Board approved charter which is disclosed on the Company's website.

The principal function of the Risk and Audit Committee is to provide assistance to the Board in fulfilling its corporate governance and oversight responsibilities in relation to the Company's financial reporting, internal control structure, risk management systems and external audit functions.

The Risk and Audit Committee is chaired by Ms Fiona Pearse who is not the Chair of the Company. The Committee currently has two other permanent nonexecutive director members being Mr Jeremy King and Ms Tiffany Fuller. The Directors' Report includes the qualifications and experience of the members Committee.

The Board considers that these members have the required financial expertise and an appropriate understanding of the markets in which the Group operates. The Managing Director, Chief Financial Officer and the Company's external auditors are invited to meetings of the Risk and Audit Committee at the Committee's discretion.

Meetings of the Risk and Audit Committee and member's attendance is disclosed in full in the Directors Report.

#### **Recommendation 4.2**

The Board of a listed entity should, before it approves the entity's financial statements for a financial period, receive from its CEO and CFO a declaration that, in their opinion, the financial records of the entity have been properly maintained and that the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively. In accordance with Recommendation 4.2 and Section 295A of the *Corporations Act 2001* the Board receives a signed declaration from the CFO and Managing Director prior to the approval of the Company's financial statements.

#### **Recommendation 4.3**

A listed entity that has an AGM should ensure that its external auditor attends its AGM and is available to answer any questions from security holders relevant to the audit.

The Company welcomes the attendance of its auditor at its Annual General Meeting.

# Principle 5: Make timely and balanced disclosure

A listed entity should make timely and balanced disclosure of all matters concerning it that a reasonable person would expect to have a material effect on the price or value of its securities.

#### **Recommendation 5.1**

A listed entity should:

- a) Have a written policy for complying with its continuous disclosure obligations under the Listing Rules; and
- b) Disclose that policy or a summary of it.

The Company has established policies and procedures to ensure timely disclosure of all material matters and ensure that investors have access to information on the Company's operating and financial performance. This ensures the Company is compliant with the information disclosure requirements under the ASX Listing Rules. The policies and procedures include a Market Disclosure Policy that includes identification of matters that may have a material impact on the price of the Company's securities, notifying them to the ASX, posting relevant information on the Company's website and issuing media releases.

Matters involving potential market sensitive information must first be reported to the Managing Director (or in the absence of a Managing Director, the Chair) either directly or via the Company Secretary. The Managing Director/Chair will advise the Board if the issue is important enough and if necessary seek external advice. In all cases, the appropriate action must be determined and carried out in a timely manner in

### Corporate Governance (cont.)

order for the Company to comply with the Information Disclosure requirements of the ASX.

A copy of the Market Disclosure Policy is available on the Company's website and outlines the processes that the Company implements to ensure compliance with its continuous disclosure obligations. The Board receives regular reports on the status of the Company's activities. Continuous disclosure is reviewed as a routine agenda item at Board meetings.

# Principle 6: Respect the rights of security holders

A listed entity should respect the rights of its security holders by providing them with appropriate information and facilities to allow them to exercise those rights effectively.

#### **Recommendation 6.1**

A listed entity should provide information about itself and its governance to investors via its website.

In line with adherence to the continuous disclosure requirements of the ASX all shareholders are kept informed of major developments affecting the Company. This disclosure is through regular shareholder communications including the Annual Report, Half Yearly Report, the Company's website and the distribution of specific releases covering major transactions and events or other price sensitive information in accordance with the ASX Continuous Disclosure guidelines.

The Company values its relationship with shareholders and understands the importance of timely communication with them. To keep shareholders informed, the Company releases announcements on its activities via the ASX website.

Comprehensive information regarding the Company's activities, policies and procedures is also available on the Company's website.

#### **Recommendation 6.2**

A listed entity should design and implement an investor relations programme to facilitate effective two-way communication with investors.

Smart Parking has an investor relations programme in place with the aim of facilitating effective communication between Smart Parking and its investors. A key feature of the programme is to ensure that shareholders are notified of, or are otherwise able to access information necessary to assess Smart Parking's performance. Information is communicated to shareholders through the following means:

- The Annual Report, which is distributed to all shareholders who elect to receive it.
- The AGM and any other shareholder meetings called from time to time as required.
- The Investor Relations section of the Company's website includes information released to the ASX and press releases.
- By email to those shareholders who have supplied their email address for the purpose of receiving communications from the Company electronically.
   Smart Parking actively encourages shareholders to provide an email address to facilitate more timely and effective communication.
- Periodic business updates held by conference call or video conference available to all shareholders.
- The Company's investor relations programme includes scheduled interactions and briefings with institutional investors and analysts which incorporates a review of financial results presentations.

#### **Recommendation 6.3**

A listed entity should disclose the policies and processes it has in place to facilitate and encourage participation at meetings of security holders.

The Company acknowledges that respecting shareholders' rights is of fundamental importance and that communication with shareholders is a key element of this. Shareholders are encouraged to attend general meetings for the opportunity to meet the Board and senior management. The Company's Shareholder Communication Policy addresses security holder attendance at Shareholder Meetings.

#### **Recommendation 6.4**

A listed entity should give security holders the option to receive communications from, and send communications to, the entity and its security registry electronically.

The Company encourages the use of electronic communication and offers Security Holders the option to receive and send electronic communication to the Company and its share registry where possible.

#### Principle 7: Recognise and manage risk

A listed entity should establish a sound risk management framework and periodically review the effectiveness of that framework.

#### **Recommendation 7.1**

The Board of a listed entity should:

- a) Have a committee or committees to oversee risk, each of which:
  - 1) Has at least three members, a majority of whom are Independent Directors; and
  - 2) Is chaired by an Independent Director, and disclose:
  - 3) The charter of the committee;
  - 4) The members of the committee; and
  - 5) As at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- b) If it does not have a risk committee or committees that satisfy (a) above, disclose that fact and the processes it employs for overseeing the entity's risk management framework.

The Risk and Audit Committee is governed by a Board approved charter which is disclosed on the Company's website. The Company's Risk and Audit Committee is responsible for overseeing, monitoring and periodically reviewing the Company's risk management system. The Company has a Risk Management Policy which can be found on the Company's website. The Company's management is responsible for managing operational risk and for implementing risk mitigation measurement within parameters set by the Board.

#### **Recommendation 7.2**

The Board or a committee of the Board should:

- a) Review the entity's risk management framework at least annually to satisfy itself that it continues to be sound; and
- b) Disclose, in relation to each reporting period, whether such a review has taken place.

The Risk and Audit Committee is responsible for reviewing the Company's risk management framework. Risk framework reviews occur annually or more frequently as necessitated by changes in the Company and its operating environment. A formal and detailed risk framework review has taken place during the financial year ended 30 June 2020.

#### **Recommendation 7.3**

A listed entity should disclose:

- a) If it has an internal audit function, how the function is structured and what role it performs; or
- b) If it does not have an internal audit function, that fact and the processes it employs for evaluating and continually improving the effectiveness of its risk and internal control processes.

Given the Company's size and current stage of development it does not have an internal audit function.

The Board and the Risk and Audit Committee are responsible for overseeing the establishment and implementation of effective risk management and internal control systems to manage the Company's material business risks and for reviewing and monitoring the Company's application of those systems. Monitoring procedures include:

- Annual budgeting and monthly reporting to monitor performance
- External financial audits and other external review engagements where appropriate
- Approved limits for matters requiring Board approval
- Annual review of the insurance programme
- Regular invitation of key operational and sales management to the Risk and Audit Committee to probe key risks
- Bi-annual review and assessment of risks facing the Company and the mitigation processes in place to manage these risks in accordance with the Board's risk appetite.

#### **Recommendation 7.4**

A listed entity should disclose whether it has any material exposure to economic, environmental and social sustainability risks and, if it does, how it manages or intends to manage those risks.

There are a number of business risks that could materially impact the Company. As part of the risk management process described above, the Company has identified and assessed those areas of risk that may impact the business. Effective monitoring and mitigation of these risks supports the Company's ongoing growth and profitability.

### Corporate Governance (cont.)

The Risk and Audit Committee and the Board assists management to determine whether the Company has any material exposure to economic, environmental and social sustainability risks, and, if it does, how it manages or intends to manage those risks.

Economic sustainability risks are risks relating to macro-economic conditions which could affect the Group's ability to continue operating at current levels over the long-term. The Group is exposed to a number of economic sustainability risks including:

- Regulatory risk;
- Foreign exchange;
- Technology changes;
- Economic changes as a result of COVID-19.

These risks are included in the Company's risk register and if the risk is considered material and able to be mitigated, mitigation strategies are prepared by management.

In general the Company is not susceptible to any material environmental or social sustainability risks in operating its various businesses.

## Principle 8: Remunerate fairly and responsibly

A listed entity should pay Director remuneration sufficient to attract and retain high quality Directors and design its executive remuneration to attract, retain and motivate high quality senior executives and to align their interests with the creation of value for security holders.

#### **Recommendation 8.1**

The Board of a listed entity should:

- a) Have a remuneration committee which:
  - 1) Has at least three members, a majority of whom are Independent Directors; and
  - 2) Is chaired by an Independent Director, and disclose:
  - *3)* The charter of the committee;
  - 4) The members of the committee; and
  - 5) As at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; or
- b) If it does not have a remuneration committee, disclose that fact and the processes it employs for

40 setting the level and composition of remuneration

for Directors and senior executives and ensuring that such remuneration is appropriate and not excessive.

The Board has established a separate Remuneration Committee.

The principle function of the Remuneration Committee is to assist the Board in ensuring that the Group's remuneration levels are appropriate and sufficient to attract and retain directors and key executives required to run the Group successfully.

The Remuneration Committee is chaired by Mr Jeremy King. The Committee currently has three other permanent non-executive members being Ms Tiffany Fuller, Mr Chris Morris and Ms Fiona Pearse with Mr Paul Gillespie (Managing Director) attending by invitation. Ms Fiona Pearse, Mr Jeremy King and Ms Tiffany Fuller are considered independent directors.

The Committee meets at least annually, with additional meetings being convened as required.

#### **Recommendation 8.2**

A listed entity should separately disclose its policies and practices regarding the remuneration of Nonexecutive Directors and the remuneration of Executive Directors and other senior executives.

The Remuneration Report in the Company's Annual Report sets out details of the Company's policies and practices for remunerating directors and executives.

#### **Recommendation 8.3**

A listed entity which has an equity-based compensation remuneration scheme should:

- a) Have a policy on whether participants are permitted to enter into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the scheme; and
- b) Disclose that policy or a summary of it.

The Company has an equity based compensation scheme for senior executives. It has a formal policy restricting the entry into transactions which may limit the economic risk of participating in the scheme. The scheme involves employees being awarded equity in the Company at nil value. The award of such equity is based on individual and Company performance and is subject to milestones and vesting terms.



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## **Auditor's Independence Declaration**

To the Directors of Smart Parking Limited

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Smart Parking Limited for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been:

a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and

b no contraventions of any applicable code of professional conduct in relation to the audit.

Grant Thornton Audit Pty Ltd Chartered Accountants

B A Mackenzie Partner – Audit & Assurance

Melbourne, 24 September 2020

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## Independent Auditor's Report

To the Members of Smart Parking Limited

#### Report on the audit of the financial report

#### Opinion

We have audited the financial report of Smart Parking Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and the Directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- a giving a true and fair view of the Group's financial position as at 30 June 2020 and of its financial performance for the year then ended; and
- b complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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#### Key audit matter

#### **Revenue recognition (Note 2)**

In accordance with AASB 15 *Revenue from Contracts with Customer*, revenues from goods and services are recognised based on the completion of performance obligations under each contract.

The Group derives revenue through the supply and installation of technology solutions, measuring progress toward completion using an input method over time. Revenue is also derived from maintenance services over the time period the maintenance obligations are contracted. The Group recognises a year-end accrual for Parking Breach Notice ('PBN') infringements issued, payment for which has not yet been received.

The determination of the appropriate timing of revenue recognition due to the nature of sale, the contractual arrangements and measuring progress towards satisfaction of performance obligations can require significant judgement. The determination of the PBN accrual requires management to take into account contractual terms with car parking owners, and to estimate various factors that can impact on the cash subsequently collected, including the potential for cancellation or non-recovery.

This area is a key audit matter due to the inherent audit risk pertaining to revenue recognition for a business with multiple revenue streams, and because of the high level of estimation and management judgement required to determine an appropriate value for accrued PBN revenue.

#### How our audit addressed the key audit matter

Our procedures included, amongst others:

- Assessing the revenue recognition policies for appropriateness and compliance with AASB 15;
- Selecting key controls in the revenue recognition process and assessing their operating effectiveness;
- Performing detailed testing of a sample of revenue transactions for each material revenue stream by agreeing to supporting documentation, cash receipts and to contracts to ensure revenue was recognised correctly in accordance with AASB 15;
- Performing analytical procedures to understand movement and trends in revenue and where movements were outside expectations, an explanation was obtained along with corroborating evidence;
- Reviewing managements estimation process and model utilised in determining the PBN accrual, which included;
  - Assessing the model for compliance with AASB 15;
  - Verifying the mathematical accuracy of the model;
  - Testing the appropriateness of the key inputs utilised in the model (including cancellation rates and average collection rates) by comparing to historical rates and reviewing collections subsequent to year end; and
- Assessing the appropriateness of related financial statement disclosures.

## Value Added Tax (Note 8) and contingent liability (Note 21)

At 30 June 2020 a liability of \$4.0m of Value Added Tax ('VAT') and interest has been recorded. These amounts relate to recovered VAT on expenditure incurred in the Company's operations, which is currently disputed by the Company.

Additionally, a contingent liability of \$1.0m has been disclosed representing penalties that may be levied by HMRC in the event that the Company is unsuccessful in defending its position.

AASB 137 Provisions, Contingent Liabilities and Contingent Assets defines a contingent liability as a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the entity. The recognition and/or disclosure of a provision or contingent liability are dependent on the probability of, and the ability to reliably measure, any present obligation. The Group has sought independent expert advice on this matter.

A final outcome in relation to this matter has not been reached with the relevant authorities at 30 June 2020.

Our procedures included, amongst others:

- Obtaining management's assessment and calculations of the provision and contingent liability at 30 June 2020;
- Corroborating information and calculations provided by management by reviewing and assessing correspondence with third parties and work performed by experts;
- Consulting with VAT specialists to validate the conclusions reached by management and their independent expert;
- Assessing the objectivity, competency and capabilities of the independent expert engaged by management;
- Assessing the treatment of the contingent liability for appropriateness and compliance with AASB 137; and
- Assessing the appropriateness of related financial statement disclosures.



#### Key audit matter

#### How our audit addressed the key audit matter

As the matter is ongoing, the full potential financial impact of either settlement or litigation to resolve the entire matter is not currently capable of being reliably measured and therefore a contingent liability associated with this matter remains and has been disclosed in the financial statements of

This area is a key audit matter due to the high level of uncertainty and estimation associated with the provision and contingent liability and also the significant value of the potential exposure to the Group.

#### COVID-19 Impact (Note 32(c))

The financial statements have been prepared on a going concern basis, as discussed in Note 32(c). The COVID-19 global pandemic had a significant impact on the Smart Parking procedures included, amongst others:

Group's results during the last quarter of the financial year ended 30 June 2020. The uncertainty associated with how governments and business drivers respond to COVID-19 will continue to provide significant uncertainty during the forthcoming fiscal year for the Groups operations.

The Group incurred a loss for the year from continuing operations of \$7.3m and net cash outflows from operating activities of \$0.3m, The Group's net cash position at reporting date is \$6.5m down from \$10.9m at 30 June 2019.

We included the going concern assumption as a key audit matter as it relies on existing cash reserves and the recovery from COVID – 19 generating sufficient cash flows to cover necessary expenditure.

- Obtaining the Group's cash flow forecast model and gaining an understanding of key assumptions and judgements underlying the model;
- Assessing the cash flow requirements of the Group over 15 months from 30 June 2020 based on budgets and forecasts;
- Understanding what forecast expenditure is committed and what could be considered discretionary;
- Considering the liquidity of existing assets;
- Considering the terms of loan facilities, and the successful hardship application with HRMC related to disputed VAT;
- Challenging the reasonableness of the key assumptions, including those driving the forecasted cash flows underpinning the analysis, by:
  - Comparing historical forecasts against actual results;
  - Comparing forecasts to business plans approved by the Board; and
  - Performing sensitivity analysis on key assumptions to assess the impact on forecasted cash flows.

#### Information Other than the Financial Report and Auditor's Report Thereon

The Directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.



If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <u>https://www.auasb.gov.au/admin/file/content102/c3/ar1\_2020.pdf</u>. This description forms part of our auditor's report.

#### **Report on the Remuneration Report**

#### **Opinion on the Remuneration Report**

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2020.

In our opinion, the Remuneration Report of Smart Parking Limited, for the year ended 30 June 2020, complies with section 300A of the *Corporations Act 2001*.

#### Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Grant Thornton Audit Pty Ltd Chartered Accountants

B A Mackenzie Partner – Audit & Assurance

Melbourne, 24 September 2020



# **Financial Statements**

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The financial statements of Smart Parking Limited for the year ended 30 June 2020 were authorised for issue in accordance with a resolution of the directors on 24 September 2020 and covers the Group consisting of Smart Parking Limited and its subsidiaries as required by the *Corporations Act 2001*.

The financial statements are presented in the Australian currency.

## **Consolidated Statement of Profit or Loss and Other Comprehensive Income**

For the year ended 30 June 2020

		Consolie	dated	
	Note	2020	2019	
Revenue from operations	2	21,587,234	27,183,987	
Raw materials and consumables used	2	(3,432,902)	(3,314,767)	
Employee benefits expense		(10,904,401)	(11,360,672)	
Depreciation and amortisation expense	3	(3,724,325)	(1,850,946)	
Rental and operating lease costs	31	(367,577)	(2,663,476)	
Share-based payments expense	25	(314,357)	(2,003,470)	
Finance and interest expense	3	(580,271)	(106,782)	
Foreign exchange gains/(losses)	0	(141,100)	91.664	
COVID-19 Government subsidies		778,649		
Other expenses	3	(10,505,185)	(12,667,500)	
Loss before income tax		(7,604,235)	(5,100,950)	
		(-)/	(-,)	
Income tax benefit	4	331,801	186,533	
Loss for the year from continuing operations		(7,272,434)	(4,914,417)	
Other comprehensive income				
Items that may be reclassified subsequently to profit or loss:				
Exchange differences on translation of foreign operations		183,917	130,816	
Other comprehensive income for the year, net of tax		183,917	130,816	
Total comprehensive income for the year		(7,088,517)	(4,783,601)	
Total comprehensive income for the year attributable to owners of	of			
Smart Parking Limited		(7,088,517)	(4,783,601)	
Earnings per share from continuing operations attributable to the ordinary equity holders of the company:	2			
Basic earnings/(loss) per share (cents per share)	27	(2.02)	(1.37)	
Diluted earnings/(loss) per share (cents per share)	27	(2.02)	(1.37)	

The above consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.

## **Consolidated Statement of Financial Position**

As at 30 June 2020

		Consolid	ated
	Note	2020	2019
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	5	6,466,817	10,912,363
Trade and other receivables	7	3,768,331	6,292,564
Contract assets	2	139,720	480,854
Inventories	10	1,511,882	1,088,772
Income tax receivable	4	624	913
Total Current Assets		11,887,374	18,775,466
NON-CURRENT ASSETS			
Receivables	7	131,707	307,550
Property, plant and equipment	11	6,486,557	6,908,521
Right-of-use asset	31	11,934,426	-
Intangible assets	12	2,099,772	1,935,299
Deferred tax assets	13	1,595,274	1,091,520
Total Non-Current Assets		22,247,736	10,242,890
Total Assets		34,135,110	`29,018,356
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	8	7,537,564	7,572,267
Lease liabilities	31	1,380,761	-
Borrowings	9	1,767	46,730
Contract liabilities	14	804,121	1,044,627
Provisions	15	524,933	650,081
Total Current Liabilities		10,249,146	9,313,705
NON-CURRENT LIABILITIES			
Lease liabilities	31	10,965,529	-
Borrowings	9	-	10,056
Total Non-current Liabilities		10,965,529	10,056
Total Liabilities		21,214,675	9,323,761
Net Assets		12,920,435	19,694,595
EQUITY			
Contributed Equity	16	68,865,719	68,865,719
Accumulated losses	17(b)	(60,123,815)	(52,851,381)
Reserves	17(a)	4,178,531	3,680,257
Total Equity		12,920,435	19,694,595

The above Consolidated Statement of Financial Position is to be read in conjunction with the accompanying notes.

## **Consolidated Statement of Changes in Equity**

For the year ended 30 June 2020

	Contributed		Accumulated	
Note	equity	Reserves	losses	Total
	\$	\$	\$	\$
Balance at 1 July 2019	68,865,719	3,680,257	(52,851,381)	19,694,595
Total comprehensive income for the year				
Loss for the year	-	-	(7,272,434)	(7,272,434)
Other comprehensive income	-	183,917	-	183,917
Total comprehensive profit/(loss) for the year	-	183,917	(7,272,434)	(7,088,517)
Transactions with owners, recorded				
directly in equity				
Contributions by owners				
Contributions of equity net	-	-	-	-
of transaction costs				
Share-based payment transactions	-	314,357	-	314,357
Total transactions with owners	-	314,357	×	314,357
Balance at 30 June 2020 16, 17	68,865,719	4,178,531	(60,123,815)	12,920,435

Note	Contributed equity	Reserves	Accumulated losses	Total
	\$	\$	\$	\$
Balance at 1 July 2018	68,865,719	3,082,088	(47,882,069)	24,065,738
Adjustment on adoption of AASB 9	-	54,895	(54,895)	
Adjusted balance at 1 July 2018	68,865,719	3,136,983	(47,936,964)	24,065,738
Total comprehensive income for the year				
Loss for the year	-	-	(4,914,417)	(4,914,417)
Other comprehensive income	-	130,816	-	130,816
Total comprehensive profit/(loss) for the year	-	130,816	(4,914,417)	(4,783,601)
Transactions with owners, recorded directly in equity				
Contributions by owners				
Contributions of equity net of transaction costs	-	-	-	-
Share-based payment transactions	-	412,458	-	412,458
Total transactions with owners	-	412,458	-	412,458
Balance at 30 June 2019 16, 17	68,865,719	3,680,257	(52,851,381)	19,694,595

The above consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.

## **Consolidated Statement of Cash Flows**

For the year ended 30 June 2020

		Consoli	dated	
	Note	2020	2019	
Cash flows from operating activities				
Cash receipts in the course of operations		24,600,312	28,150,280	
Cash payments in the course of operations		(24,863,240)	(28,044,299)	
Interest received		105,808	245,162	
Income taxes paid		(289)	(135)	
Net cash inflow/(outflow) from operating activities before movement in client funds		(157,409)	351,008	
Net increase/(decrease) in cash held on behalf of customers		(178,804)	138,448	
Net cash inflow/(outflow) from operating activities	18	(336,213)	489,456	
Cash flows from investing activities				
Proceeds from sale of financial assets		-	6,443,521	
Purchase of intangible assets		(283,542)	(150,248)	
Purchase of plant and equipment		(2,195,430)	(2,906,203)	
Net cash inflow/(outflow) from investing activities		(2,478,972)	3,387,070	
Cash flows from financing activities				
Hire purchase payments		(60,833)	(108,422)	
Interest and other finance costs paid <sup>1</sup>		(430,283)	(44,492)	
Principal elements of lease payments <sup>1</sup>		(1,122,377)	-	
Net cash flows outflows from financing activities		(1,613,493)	(152,914)	
Net (decrease)/increase in cash and cash equivalents		(4,428,678)	3,723,612	
Cash and cash equivalents at beginning of period		10,912,363	7,153,543	
Effects of exchange rate changes on cash and cash equivalents		(16,868)	35,208	
Cash and cash equivalents at end of period	5	6,466,817	10,912,363	

1 The increase in interest costs and lease payments relate to the adoption of AASB 16 Leases. Until 30 June 2019 leases of property and plant and equipment were included in payments to suppliers as part of operating cash flows. Refer to Note 31 for the impact of adoption of AASB 16.

The above Consolidated Statement of Cash Flows is to be read in conjunction with the accompanying notes.

# Notes to the Financial Statements

#### **1. Segment information**

#### a) Description of segments

Management has determined the operating segments based on the reports reviewed by the Board that are used to make strategic decisions.

The Board considers the business from a product perspective and has identified three reportable segments. Technology consists of the sale of Smart City and IoT technology products and solutions predominantly to the parking market globally, Parking Management consists of the provision of car parking management services on behalf of third party car park owners and on sites leased by the Company and managed on its own behalf in the UK, and Research and Development includes costs to research, develop and enhance software/hardware for both the Technology and Parking Management divisions.

The segment disclosures are before corporate costs. The corporate function's main purpose is to conduct financing and Head Office activities and represents parent company costs which are not otherwise allocated to operating segments and foreign exchange gains and losses on the translation of foreign operations

The Board assesses the performance of the operating segments based on a measure of Adjusted EBITDA which excludes the effects of non-operating and non-recurring costs, and government subsidies. Interest income is not allocated to segments, as this type of activity is driven by the Group function, which manages the cash position for the Group as a whole.

The Board also receives information about the segments' revenue on a monthly basis. Information about segment revenue is disclosed in Note 2.

#### b) Segment information

The segment information provided to the Board for the reportable segments for the year ended 30 June 2020 is as follows:

Group - 2020	Technology \$	Research and Development \$	Parking Management \$	Total \$
Segment Adjusted EBITDA	(1,774,945)	(1,001,993)	3,103,347	326,409
Depreciation and amortisation	240,934	-	3,368,767	3,609,701
Total segment assets	3,170,188	-	30,336,290	33,506,478
Total assets includes: Additions to non-current assets Non-current assets	115,509 658,400	-	1,660,427 21,056,016	1,775,936 21,714,416
Total segment liabilities	2,027,172	-	40,012,835	42,040,007

The segment information provided to the Board for the reportable segments for the year ended 30 June 2019 was as follows:

Group - 2019	Technology	Research and Development	Parking Management ¢	Total
Gloup - 2019	\$	\$	\$	\$
Segment Adjusted EBITDA	(1,213,048)	(1,019,603)	3,609,139	1,376,488
Depreciation and amortisation	81,275	-	1,641,537	1,722,812
Total segment assets	5,019,568	-	20,601,597	25,621,165
Total assets includes:				
Additions to non-current assets	169,539	-	2,716,638	2,886,177
Non-current assets	483,018	-	9,073,386	9,556,404
Total segment liabilities	1,890,953	-	26,911,396	28,802,349

#### c) Other segment information

#### (i) Adjusted EBITDA

A reconciliation of Segment Adjusted EBITDA to operating loss before income tax is provided as follows:

		Consolio	dated
	Note	2020	2019
Segment Adjusted EBITDA <sup>1</sup>		326,409	1,376,488
Intersegment eliminations		-	(7,985)
Interest revenue	2(b)	88,180	235,388
Interest expense <sup>2</sup>	3	(516,758)	(44,493)
Depreciation <sup>3</sup>	3	(3,567,877)	(1,722,812)
Amortisation	3	(156,448)	(128,134)
VAT under dispute <sup>4</sup>	8	(1,620,169)	(2,874,576)
Non-recurring items⁵		(1,519,570)	(714,133)
COVID-19 Government subsidies <sup>6</sup>		778,649	-
Foreign exchange gains/(losses) on intra group funding		(141,100)	225,330
Loss on disposal of fixed property, plant and equipment		(77,164)	(200,681)
Adjusted EBITDA for Group Corporate function		(1,198,387)	(1,245,342)
Loss before income tax from continuing operations		(7,604,235)	(5,100,950)

 Segment Adjusted EBITDA is for the operating divisions which excludes corporate costs and non-recurring items. From 1 July 2019 the company adopted AASB 16 Leases which resulted in EBITDA increasing by \$1.8m. Refer to Note 31 for the impact of adoption of AASB 16. The 2019 EBITDA figure is not restated for AASB 16.
 Interest expense in FY20 includes interest on leases. From 1 July 2019 the company adopted AASB 16 Leases which resulted in interest expense increasing by \$0.5m.

2 Interest expense in FY20 includes interest on leases. From 1 July 2019 the company adopted AASB 16 Leases which resulted in interest expense increasing by \$0.5m. Refer to Note 31 for the impact of adoption of AASB 16. The 2019 interest figure is not restated for AASB 16.

3 Depreciation in FY20 includes depreciation on Right-of-use assets. From 1 July 2019 the company adopted AASB 16 Leases which resulted in depreciation increasing by \$1.5m. Refer to Note 31 for the impact of adoption of AASB 16. The 2019 depreciation figure is not restated for AASB 16.

4 In FY20, the VAT costs relate to the additional accounting provision of \$1.2m associated with the ongoing dispute with HMRC and VAT refunds written off. The provision represents the estimated VAT under dispute that would be payable in the event that the Company is unsuccessful in its dispute with HMRC, calculated in accordance with tax assessments issued by the HMRC for prior periods. Disputed amounts from assessments covering 2 years were raised by HMRC and included in FY19 above. Refer to Note 21 for additional information.

5 Non-recurring items include costs comprising professional fees, corporate advisory costs, restructuring costs and other costs expenses which are either non-recurring or non-operating in nature. Additional information on the non-recurring items is included in the Directors Report.

6 COVID-19 Government subsidies include the utilisation of the UK Coronavirus Job Retention Scheme, the NZ COVID-19 Wage Subsidy Scheme, Australian Tax Office cash flow boost and payroll tax waivers.

A reconciliation of Segment Adjusted EBITDA to Adjusted Group EBITDA is provided below:

	2020	2019
Segment Adjusted EBITDA	326,409	1,376,488
Intersegment eliminations and net foreign exchange movements	-	125,681
Adjusted EBITDA for Group Corporate function	(1,198,387)	(1,245,342)
Adjusted Group EBITDA	(871,978)	256,827

	Consolidated	
	2020	2019
Segment assets	33,506,478	25,621,165
Intersegment eliminations	(17,355,406)	(15,615,213)
Unallocated:		
Parent company assets	17,984,038	19,012,404
Total assets as per the balance sheet <sup>1</sup>	34,135,110	29,018,356

1 Total assets increased following the adoption of AASB 16 Leases from 1 July 2019. Refer to Note 31 for the impact of adoption of AASB 16.

#### (iii) Segment liabilities

The amounts provided to the Board with respect to total liabilities are measured in a manner consistent with that of the financial statements. These liabilities are allocated based on the operations of the segment.

Reportable segment liabilities are reconciled to total liabilities as follows:

	Consolidated	
	2020	2019
Segment liabilities	42,040,007	28,802,349
Intersegment eliminations	(21,521,348)	(20,103,350)
Unallocated:		
Parent company liabilities	696,016	624,762
Total liabilities as per the balance sheet <sup>2</sup>	21,214,675	9,323,761

2 Total liabilities increased following the adoption of AASB 16 Leases from 1 July 2019. Refer to Note 31 for the impact of adoption of AASB 16.

#### 2. Revenue from contracts with customers

Revenue arises mainly from the sale of;

- Technology including the sale of car parking hardware, software and associated products and services.
- Provision of Parking Management solutions in the UK.

#### a) Disaggregation of revenue from contracts with customers

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties reported to the Board is measured in a manner consistent with that in the statement of profit or loss and other comprehensive income.

		Parking	
	Technology	Management	Total
Group - 2020	\$	\$	\$
Total segment revenue	6,717,739	17,243,752	23,961,491
Inter-segment revenue	(2,462,437)	-	(2,462,437)
Revenue from external customers	4,255,302	17,243,752	21,499,054

#### The Group's revenue disaggregated by pattern of revenue recognition as follows:

Goods transferred at a point in time	-	2,066,906	2,066,906
Services transferred over time	4,255,302	15,176,846	19,432,148
	4,255,302	17,243,752	21,499,054

Group – 2019	Technology \$	Parking Management \$	Total \$
Total segment revenue	7,650,393	21,691,764	29,342,157
Inter-segment revenue	(2,393,558)	-	(2,393,558)
Revenue from external customers	5,256,835	21,691,764	26,948,599

#### The Group's revenue disaggregated by pattern of revenue recognition as follows:

	5,256,835	21,691,764	26,948,599
Services transferred over time	4.953.783	16.867.454	21,821,237
Goods transferred at a point in time	303,052	4,824,310	5,127,362

#### b) Segment revenue reconciliation

Segment revenue reconciles to total revenue from continuing operations as follows:

	Consolidated	
	2020	2019
Total segment revenue	23,961,491	29,342,157
Intersegment eliminations	(2,462,437)	(2,393,558)
Interest revenue	88,180	235,388
	21,587,234	27,183,987

#### c) Revenue by territory

Revenue for the Group is analysed as follows:

	Revenue	
Group	2020	2019
New Zealand	946,616	798,911
Australia	2,447,802	2,889,356
United Kingdom	20,328,902	24,986,060
Other	238,171	667,830
Totals prior to intercompany eliminations	23,961,491	29,342,157
Intercompany eliminations	(2,462,437)	(2,393,558)
Total	21,499,054	26,948,599

During the year the Group had no customers that contributed more than 10% of revenue from sales of good and services (2019: nil).

#### d) Assets and liabilities related to contracts with customers

The Group has recognised the following assets and liabilities related to contracts with customers.

	Consolidated	
Contract assets	2020	2019
Accrued revenue	76,402	223,694
Work in progress	63,318	257,160
	139,720	480,854

Recoverability of contract assets is reviewed on an ongoing basis. Contract assets which are known to be impaired are written off. A provision for impairments based on the simplified expected loss model (ECL).

#### **Contract liabilities**

Deferred income	804,121	1,044,627
	804,121	1,044,627

#### e) Accounting policies and significant judgements

#### **Accounting Policies**

Details of the requirements of AASB 15 Revenue from Contracts with Customers as well as the judgments and estimates used in determining any possible impact are described below.

The core principle of AASB 15 is that an entity shall recognise revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This means that revenue will be recognised when control of goods or services is transferred rather than on transfer of risks and rewards.

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

#### (i) Technology Contracts

The Group enters into contracts for the supply and installation of technology solutions in exchange for a fixed fee and recognises the revenue over time as control of the solution transfers to the customer.

The Group determined that the supply and installation of technology solutions are not capable of being distinct. The Group does not sell the technology and the installation services on a stand-alone basis.

Additionally, the Group is providing a significant integration service because the technology hardware cannot operate as intended without the installation and integration with the Group's technology software. The technology hardware and software are highly interdependent

To determine the progress by which the Group transfers control of the solution to the customer, and to establish when and to what extent revenue can be recognised, the Group measures its progress towards complete satisfaction of the performance obligation by using an input method. This involves comparing actual costs spent to date (as the measure of input) with the total estimated costs required to supply and install each solution.

Where multiple contracts are entered into with a customer on or about the same time, these are considered one contract where the additional contracts include goods or services not sold at their stand-alone selling price.

Accrued revenue and work in progress are treated in the statement of financial position under contract assets. A contract asset is recognised when the Group has a right to consideration in exchange for goods or services transferred to the customer however the payment from the customer is not yet due

When a contract also includes promises to perform after-sales maintenance, this is determined to be a separate performance obligation as the maintenance services are capable of being distinct as they are not highly interrelated or interdependent on the supply and installation of the technology and the customer can benefit from maintenance services on their own. Where a contract includes after-sales maintenance, the total transaction price is allocated to each of the distinct performance obligations identifiable under the contract on the basis of its relative stand-alone selling price.

Maintenance services are recognised over time based on the period of the maintenance contract because the customer simultaneously receives and consumes the benefits provided by the Group.

Stand alone selling prices are determined based on the prices charged to customers when the services are sold to customers in a distinct, stand-alone contract.

Most arrangements include a deposit as part of a customer payment schedule. When deposits are received from customers these are treated in the statement of financial position under contract liabilities.

#### (ii) Parking Management

Parking Breach Notice (PBN) revenue is recognised over time where PBNs are received in lieu of site management fees, otherwise they are recognised at the point in time they are issued.

PBNs received in lieu of site management fees are recognised over time as the customer simultaneously receives and consumes the benefits provided by the Group (being the ongoing management of the site).

Under both methods, an adjustment is made to ensure that revenue is only recognised when it is highly probable that a significant reversal of revenue will not occur as required in by AASB 15.

As described below in critical judgements, adjustments to PBN revenue recognised takes into account the expected cancellations and expected payment recovery of PBNs issued but not yet paid by customers.

#### (iii) Interest income

Interest income is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

#### Critical judgements in calculating amounts

The Group recognises a year-end accrual for Parking Breach Notice infringements issued but which have not yet been received. The determination of the accrual requires management to estimate various factors that can impact on the cash subsequently collected, including the average value per infringement, expected cancellations, the customers share of the revenue and the expected payment recovery.

The year end accrual reduced by \$1.2m due to the impact of COVID-19. PBNs in the period from March to June 2020 were down by 57% compared to the previous corresponding period, and the expected payment recovery rate declined by 19%. If the payment recovery ratio had been at historical pre-COVID-19 levels the accrual at 30 June 2020 and revenue for FY20 would have increased by \$0.4m.

		Consoli	dated
	Note	2020	2019
3. Expenses			
Loss before income tax includes the following specific expenses:			
Depreciation			
Right-of-use assets	31	(1,544,898)	-
Motor vehicles	11	(61,486)	(71,748)
Plant and equipment	11	(1,862,364)	(1,573,687)
Office equipment	11	(58,276)	(39,879)
Leasehold improvements	11	(40,853)	(37,498)
Total depreciation		(3,567,877)	(1,722,812)
Amortisation	12	(156,448)	(128,134)
Total depreciation and amortisation		(3,724,325)	(1,850,946)
Finance costs			
Interest expense		(516,758)	(44,493)
Bank fees and charges		(63,513)	(62,289)
Total finance costs	31	(580,271)	(106,782)
Other expenses			
Audit fees	26	(143,703)	(128,703)
Legal fees		(286,216)	(367,234)
Loss on disposal of fixed property, plant and equipment		(77,164)	(200,681)
Motor vehicle expense		(257,709)	(518,615)
Travel and accommodation		(608,646)	(910,097)
Insurance		(310,527)	(303,339)
Telephone and communications		(295,317)	(323,385)
Cash collection fees		(256,013)	(278,556)
Licencing authority fees		(1,501,488)	(1,686,390)
VAT under dispute	21	(1,620,169)	(2,874,576)
Repairs and maintenance		(556,574)	(754,595)
IT Support		(391,657)	(381,394)

<ul> <li>4. Income tax expense</li> <li>a) Income tax expense</li> <li>Current tax</li> <li>Deferred tax</li> <li>Benefits of tax losses</li> <li>Under/over provision in previous period</li> </ul>	2020 143,925 (503,754)	2019
a) Income tax expense Current tax Deferred tax Benefits of tax losses		200 202
a) Income tax expense Current tax Deferred tax Benefits of tax losses		700 707
Current tax Deferred tax Benefits of tax losses		700 707
Benefits of tax losses		320,703
	(303,734)	(519,573)
Jnder/over provision in previous period	-	
	28,028	12,337
ncome tax benefit	(331,801)	(186,533)
Deferred income tax (revenue) expense included in income tax expense comprises: Decrease/(increase) in deferred tax assets (Decrease)/increase in deferred tax liabilities	(503,754)	(519,573)
<b>b) Reconciliation of income tax expense to prima facie tax payable</b> Loss before income tax expense Fax at the Australian rate of 30.0% (2019: 30.0%)	(7,604,235)	(5,100,950) (1,530,285)
	(_,,,,,	(1,000,200)
Fax effect of permanent differences:		
Rate differences	499,287	369,36
Non-taxable income	-	(110,889)
Intangible amortisation expense	34,386	23,873
Share-based payments expense	88,837	107,538
Deferred tax assets utilised that were not previously recognised	426,631	206,76
Deferred tax assets not brought to account	554,328	414,068
Other non-deductible expenses	317,973	320,703
Under/over provision in previous period	28,028	12,337
Fax benefit	(331,801)	(186,533)

	5,329,123	4,755,109
Other temporary differences	1,070,166	1,040,184
Tax losses	4,258,957	3,714,925
Deferred tax assets		

A deferred tax asset has been recognised on tax losses in Smart Parking Limited (UK) and Smart Parking Limited which are expected to be utilised within the next 36 months. The Group has determined that it is probable that these tax losses will be utilised as a result of the improved financial performance of the company due to the recovery from COVID-19, and the ongoing growth in sites under management in the UK.

The group has the following tax losses available after recognition of the above deferred tax asset in New Zealand of \$15,210,560 (2019: \$13,267,590) giving rise to an unrecognised deferred tax asset of \$4,258,957 (2019: \$3,714,925).

The Group has other temporary differences related to Intellectual Property assets owned in Australia giving rise to an unrecognised deferred tax asset of \$1,070,166 (2019: \$1,040,184).

At 30 June 2020, there is no recognised or unrecognised deferred income tax liability for taxes that would be payable on the unremitted earnings of the Group's subsidiaries as the Group has no liability for additional taxation should such amounts be remitted.

#### d) Tax consolidation legislation

Smart Parking Limited and its wholly owned Australian controlled entities have elected to enter into the tax consolidation legislation from 9 January 2007. The accounting policy in relation to this legislation is set out in Note 32. On adoption of the tax consolidation legislation, the entities in the tax consolidated group entered into a tax sharing agreement which, in the opinion of the directors, limits the joint and several liability of the wholly owned entities in the case of a default by the head entity, Smart Parking Limited.

The entities entered into a tax funding agreement under which the wholly owned entities fully compensate Smart Parking Limited for any current tax payable assumed and are compensated by Smart Parking Limited for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to Smart Parking Limited under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly owned entities' financial statements.

The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax installments. The funding amounts are recognised as current intercompany receivables or payables, no amounts have been recognised.

	Consolidated	
	2020	2019
5. Cash and cash equivalents		
Cash at bank and in hand	6,272,461	10,547,622
Cash held on behalf of customers	194,356	364,741
	6,466,817	10,912,363

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

Cash at bank includes cash that Smart Parking Limited (UK) has collected and counted on behalf of customers, the associated liability for this is included in other payables.

The Parking Management division collects cash from sites that it operates on behalf of customers on an ongoing basis. These amounts can be material. As cash is collected and banked a corresponding liability is recognised for the same amount. As payment terms vary between customers the cash profile of collecting and remitting cash is variable and can have a material impact on the company's cash balances at any one point in time. Refer to Note 8 for additional information.

#### a) Interest rate risk exposure

The Group's exposure to interest rate risk is discussed in Note 20.

#### 6. Financial assets

The Group sold \$6.4m of Corporate Bonds during the financial year ending 30 June 2019.

	Consoli	dated
	2020	2019
7. Trade and other receivables		
Current		
Trade receivables	1,059,594	1,634,281
Provision for impairment of receivables (a)	(12,540)	(5,420)
	1,047,054	1,628,861
Drapayments	E91 4E6	804,112
Prepayments Other receivables (d)	581,456 2,139,821	3,859,591
	3,768,331	6,292,564
Non-current		
Non-current receivables (e)	131,707	307,550
	3,900,038	6,600,114

Trade receivables, other receivables and non-current receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Trade receivables are generally due for settlement within 30 - 60 days.

Recoverability of trade receivables and other receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of trade receivables is based on the simplified expected loss model (ECL).

#### a) Impaired trade receivables

As at 30 June 2020 current trade receivables of the group with a nominal value of \$12,540 (2019: \$5,420) were impaired. The amount of the provision was \$12,540 (2019: \$5,420).

The ageing analysis of these trade receivables is as follows:

	Consolidated	
	2020	2019
1 to 3 months	-	-
3 to 6 months		-
Over 6 months	12,540	5,420
	12,540	5,420

Movements in the provision for impairment of receivables are as follows:

At 1 July 2019	5,420	12,176
Provision for impairment recognised during the year	7,275	-
Receivables written off during the year as uncollectible	-	(7,001)
Unused amount reversed	-	-
Foreign exchange translation	(155)	245
At 30 June 2020	12,540	5,420

The creation and release of the provision for impaired receivables has been included in 'Other Expenses' in the Consolidated Statement of Profit or Loss and Other Comprehensive Income. Amounts charged to the provision for impairment are generally written off when there is no expectation of recovering additional cash.

The Group has assessed the impact of COVID-19 and its potential affect on repayment ability and has specifically reviewed aged receivables including giving consideration to any customers that may be having financial difficulties.

#### b) Past due but not impaired

As of 30 June 2020, trade receivables of \$451,738 (2019: \$844,040) were past due but were not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these trade receivables is as follows:

Up to 3 months	234,893	701,678
3 months and over	216,845	142,402
	451,738	844,080

#### c) Fair values and credit risk

Due to the short term nature of these receivables the carrying values represent their respective fair values at 30 June 2020 and 30 June 2019.

The maximum exposure to credit risk at the reporting date is the carrying amount of each class of receivables mentioned above. Refer to Note 20 for more information on the risk management policy of the Group and the credit quality of its receivables.

#### d) Other receivables

These amounts include accrued income for Pay and Display revenue including cash not collected or cash collected and in transit to the bank at reporting date and Parking Breach Notice revenue for infringements issued which are expected to be paid subsequent to reporting date. The accrued Parking Breach Notice revenue includes an estimation for expected credit loss so that they are net of estimated non-collectibles.

#### e) Non-current receivables

These amounts generally arise from transactions outside the usual operating activities of the Company. Interest may be charged at commercial rates where the terms of repayment exceed normal payment terms. Collateral is not normally obtained.

#### f) Foreign exchange and interest rate risk

Information about the Group's exposure to foreign currency risk and interest rate risk in relation to trade and other receivables is provided in Note 20.

	Consolidated	
	2020 2019	
8. Trade and other payables		
Trade payables	1,523,368	2,207,087
Related party payables	73,986	111,098
Other payables	5,940,210	5,254,082
	7,537,564	7,572,267

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. These liabilities are recognised at amortised cost.

(a) All current trade and other payables are expected to be settled within 12 months with the exception of the VAT payable (see below). Other payables includes \$194,356 (2019: \$364,741) payable to customers for cash that Smart Parking UK has collected and counted on behalf of customers, the associated cash for this is included in cash at bank. Refer to Note 5.

#### (b) Risk exposure

Details of the Group's exposure to risks arising from trade and other payables are set out in Note 20.

#### (c) Other payables

Other payables include \$4.0m (2019: \$2.3m) related to the VAT dispute with HMRC. Refer to Note 21 for additional information. The Company successfully applied to defer the payment of disputed assessments of \$2.9m issued in August 2019 until after the tribunal hearing, which is not expected to occur until late 2021 or early 2022. Under accounting standards this amount is required to be disclosed as a current liability.

	Consolidated	
	2020 2019	
9. Borrowings		
Secured		
Current hire purchase liabilities	1,767	46,730
Non-current hire purchase liabilities	-	10,056
	1,767	56,786

Further information relating to hire purchase liabilities is set out in Note 22.

The Company obtained a UK Coronavirus Business Interruption Loan for \$2.7m on 8th July 2020. Further information on the Ioan is set out in Note 23.

	Consolidated	
	2020 2019	
10. Inventories		
Stock in transit	-	20,259
Finished goods	1,611,722	1,225,009
	1,611,722	1,245,268
Provision for stock obsolesence	(99,840)	(156,496)
	1,511,882	1,088,772

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

Cost is based on weighted average cost and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Goods in transit are recognised when the risks and rewards of ownership have passed to the Group.

#### **Critical judgements in calculating amounts**

The Group annually reviews inventory on hand to determine whether there are any items which are obsolete or have a net realisable value less than cost. The company critically assesses previous generations of the technology and adequately provides for it where appropriate. Judgement is involved in determining the future realisable value of slow moving items or technology items which may become obsolete with advancements in future technology.

	Consolidated				
	Motor Vehicles \$	Office Equipment \$	Plant and Equipment \$	Leasehold Improvements \$	Total \$
<b>11. Property, plant and equipment (non-current)</b> Year ended 30 June 2020					
Opening net book amount	178,667	145,761	6,123,079	461,014	6,908,521
Additions	-	55,637	1,722,674	-	1,778,311
Disposals	(24,263)	(1,098)	(100,828)	(5,768)	(131,957)
Depreciation charge for the year	(61,486)	(58,276)	(1,862,364)	(40,853)	(2,022,979)
Foreign exchange translation	586	(2,698)	(41,012)	(2,215)	(45,339)
Closing net book amount	93,504	139,326	5,841,549	412,178	6,486,557
At 30 June 2020					
Cost or fair value	316,937	421,908	14,467,371	573,610	15,779,826
Accumulated depreciation & impairment	(223,433)	(282,582)	(8,625,822)	(161,432)	(9,293,269)
Net book amount	93,504	139,326	5,841,549	412,178	6,486,557

	Consolidated				
	Motor Vehicles \$	Office Equipment \$	Plant and Equipment \$	Leasehold Improvements \$	Total \$
Year ended 30 June 2019					
Opening net book amount	206,291	74,705	5,189,304	382,861	5,853,161
Additions	40,900	120,208	2,558,572	166,497	2,886,177
Disposals	(799)	(12,219)	(145,343)	(57,814)	(216,175)
Depreciation charge for the year	(71,748)	(39,879)	(1,573,687)	(37,498)	(1,722,812)
Foreign exchange translation	4,023	2,946	94,233	6,968	108,170
Closing net book amount	178,667	145,761	6,123,079	461,014	6,908,521
At 30 June 2019					
Cost or fair value	402,742	374,419	13,337,459	585,735	14,700,355
Accumulated depreciation & impairment	(224,075)	(228,658)	(7,214,380)	(124,721)	(7,791,834)
Net book amount	178,667	145,761	6,123,079	461,014	6,908,521

#### 11. Property, plant and equipment (non-current) (cont.)

Property, plant and equipment is stated at cost less accumulated depreciation and any impairment. Cost includes expenditure that is directly attributable to the acquisition of the item and may include installation costs.

Depreciation is recognised in profit or loss on a straight line basis over the estimated useful lives of each component of an item of property, plant and equipment:

Motor vehicle	3 – 5 years
Office equipment	1 - 6 years
Plant and equipment - ANPR cameras	5 years
Plant and equipment - pay & display machines	7 years
Plant and equipment - other	1 - 10 years
Leasehold improvements	3 - 10 years

The assets useful lives and residual values are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit and loss.

#### (a) Assets in the course of construction

The carrying amounts of assets disclosed above include the plant and equipment expenditure of \$246,449 (2019: \$12,357) recognised in relation to property, plant and equipment which is in the course of construction. The group has \$98,690 capital expenditure contracted for at the reporting date (2019: Nil).

	Consolidated				
	Software \$	Developed Technology \$	Goodwill \$	Other intangible assets \$	Total \$
12. Intangible assets (non-current)					
Year ended 30 June 2020					
Opening net book amount	302,030	23,110	1,610,159	-	1,935,299
Additions	278,203	59,199	-	-	337,402
Disposals	-	-	-	-	-
Exchange differences	(1,780)	-	(14,701)	-	(16,481)
Amortisation charge	(144,048)	(12,400)	-	-	(156,448)
Closing net book amount	434,405	69,909	1,595,458	-	2,099,772
At 30 June 2020					
Cost	1,531,364	5,881,783	2,490,553	16,831	9,920,531
Accumulated amortisation and impairment	(1,096,959)	(5,811,874)	(895,095)	(16,831)	(7,820,759)
Net book amount	434,405	69,909	1,595,458	-	2,099,772

	Consolidated				
	Software \$	Developed Technology \$	Goodwill \$	Other intangible assets \$	Total \$
Year ended 30 June 2019					
Opening net book amount	243,389	35,511	1,581,831	-	1,860,731
Additions	172,654	-	-	-	172,654
Disposals	(512)	-	-	-	(512)
Exchange differences	2,232	-	28,328	-	30,560
Amortisation charge	(115,733)	(12,401)	-	-	(128,134)
Closing net book amount	302,030	23,110	1,610,159	-	1,935,299
At 30 June 2019					
Cost	1,261,774	5,829,385	2,513,501	16,986	9,621,646
Accumulated amortisation and impairment	(959,744)	(5,806,275)	(903,342)	(16,986)	(7,686,347)
Net book amount	302,030	23,110	1,610,159	-	1,935,299

#### 12. Intangible assets (non-current) (cont.)

#### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. As at acquisition date, any goodwill acquired is allocated to each of the cash-generating units expected to benefit from the combination synergies.

#### Software development

Expenditure on research activities, undertaken with the prospect of gaining new technical knowledge and understanding, is recognised in profit or loss as incurred.

Software development activities involve a plan or design for the production of new or substantially improved products and processes. Software development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Company intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of direct labour, overhead costs that are directly attributable to preparing the asset for its intended use, and capitalised borrowing costs. Other software development expenditure is recognised in profit or loss as incurred.

Capitalised software development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

#### Developed technology

Developed technology comprises patented and unpatented technology, and computer software. These three items collectively represent an end to end solution and as such are not separable from each other.

#### Other intangible assets

Other intangible assets consisting of patents, which are acquired by the Company and have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

#### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

#### Amortisation

Amortisation is based on the cost of the asset, less its residual value.

Amortisation is recognised in profit or loss on a straight line basis over the estimated useful lives of intangible assets, from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives for the current and comparative periods are as follows:

Software	3 years
Developed technology	5 years

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Cons	Consolidated	
2020	2019	

#### (a) Impairment test for goodwill

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

Goodwill is allocated to the Group's CGUs at the lowest level for which there are separately identifiable cash inflows which are largely independent of cash flows from other CGUs.

A CGU level summary of the allocation is presented below.

#### CGU

Parking Management - goodwill 1,	,595,458	1,610,159
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The recoverable amount of the Parking Management CGU is determined on value-in-use calculations. These calculations use cash flow projections based on financial budgets prepared by management covering a one year period and expected short term growth rates for a further four years. Cash flows beyond the five year period are extrapolated using the estimated growth rates stated below.

#### Critical judgements in calculating amounts

The recoverable amounts of cash-generating units have been determined using value-in-use calculations. These calculations require the use of assumptions. Refer to Note 12(b) for details of these assumptions and the potential impact of changes to the assumptions.

The carrying value of the goodwill is \$1,595,458 (2019: \$1,610,159). During the year there were no impairment losses.

#### 12. Intangible assets (non-current) (cont.)

#### (b) Key assumptions used for value-in-use calculations

The key assumptions below used for value-in-use calculations relate to the Parking Management CGU.

	Consol	Consolidated	
	2020	2019	
Parking Management CGU			
Average annual growth rate over the budget period <sup>1</sup>	12.5%	4.6%	
Terminal value growth rate <sup>2</sup>	2.5%	2.5%	
Discount rate <sup>3</sup>	11.7%	10.1%	

1 Average revenue growth rate used to determine cash flows.

2 Weighted average growth rate over 5 year forecast period used to extrapolate cash flows beyond the budget period to perpetuity.

3 The discount represents the post-tax Weighted Average Cost of Capital for the CGU.

These assumptions have been used for the analysis of the Parking Management CGU. Management determined budgeted revenue and gross margin based on its expectations for the future. The FY21 budget assumes the Parking Management CGU continues its recovery from COVID-19 and returns to normal levels of activity in early 2022. The increase in the average annual revenue growth rate over the forecast period compared to 2019 is the result of the recovery from reduced revenue in FY20 due to COVID-19.

The weighted average growth rate is based on management projections for the future. The discount rate is the Group's weighted average cost of capital adjusted for specific risks relating to the relevant CGU where appropriate.

#### (c) Impairment charge

There has been no impairment charge for the year ended 30 June 2020.

#### (d) Impact of possible changes in key assumptions

If the revenue forecast in the five year cash flow projections for the Parking Management CGU had been 5% lower than management's estimates at 30 June 2020 the value-in-use would reduce by \$4.7m but the goodwill would not be impaired.

If the discount rate used in the forecast in the five year cash flow projections for the Parking Management CGU had been 1% higher than management's estimates at 30 June 2020 the value-in-use would reduce by \$1.5m but the goodwill would not be impaired.

	Consolidated	
	2020	2019
13. Deferred Tax Assets		
The balance comprises temporary differences attributable to:		
Tax losses	1,724,635	1,039,713
Other temporary differences	(129,361)	51,807
	1,595,274	1,091,520

#### 13. Deferred Tax Assets (cont)

		Other temporary	
Movements	Tax losses \$	differences \$	Total \$
At 1 July 2018	328,660	243,287	571,947
(Charged)/credited			
- to profit or loss	711,053	(191,480)	519,573
- directly to equity	-	-	-
At 30 June 2019	1,039,713	51,807	1,091,520
(Charged)/credited			
- to profit or loss	684,922	(181,168)	503,754
- directly to equity	-	-	-
At 30 June 2020	1,724,635	(129,361)	1,595,274

Refer to Note 4 for details of the recognition of this deferred tax asset.

#### Critical judgements in calculating amounts

As disclosed in Note 4 the Group has available carry forward tax losses for utilisation against future taxable income. Tax losses are brought to account as a deferred tax asset where it is determined that it is probable that the tax losses will be utilised against future taxable income. Judgement is required in determining whether it is probable that the tax losses will be utilised against future taxable income and the quantum of the amount which is considered to be probable.

	Consolidated	
	2019	2018
14. Contract liabilities		
Current		
Contract liabilities	804,121	1,044,627

Contract liabilities relates to revenue received in advance from a number of customers which have paid in advance for the Group to provide parking technology solutions and parking management services.

#### **15. Provisions**

# Current Sector Employee benefits 524,933 650,081

The current provision for employee benefits includes accrued payroll costs, annual leave and payroll taxes. The entire amount is treated as current, since the Group does not have the unconditional right to defer settlement for any of these obligations.

### 16. Issued capital

Note	Group 2020 No.	Group 2020 \$	Group 2019 No.	Group 2019 \$
(a)	359,215,361	68,865,719	359,215,361	68,865,719
	(4,266,828)		(5,022,589)	
	354,948,533	68,865,719	354,192,772	68,865,719
		Note         No.           (a)         359,215,361 (4,266,828)	Note         No.         \$           (a)         359,215,361 (4,266,828)         68,865,719	Note         No.         % No.           (a)         359,215,361 (4,266,828)         68,865,719 (5,022,589)         359,215,361 (5,022,589)

(a) Movements in ordinary share capital

Date	Details	No of shares	\$
30 June 2019 & 2020	Balance	359,215,361	68,865,719

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Incremental costs directly attributable to the issue of new shares or options for the acquisition of a business are not included in the cost of the acquisition as part of the purchase consideration.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of and amounts paid on the shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

Treasury shares are shares in Smart Parking Limited that are held by the Car Parking Technologies Employee Share Trust for the purpose of issuing shares under the Car Parking Technologies Limited Employee share scheme (refer to Note 25 (b)).

### **Capital risk management**

The Group's objectives when managing capital are to safeguard their ability to continue as a going concern, so that they can continue to provide returns to shareholders and benefits for other stakeholders and to maintain an optimal capital structure. The company has minimal debt and does not currently pay dividends as profits are reinvested to fund growth.

At 30 June 2020 the Group has capital of \$12,920,435 (2019: \$19,694,595).

	Consolidated	
	2020	2019
17. Reserves and accumulated losses		
(a) Reserves		
Share based payments	3,296,680	2,982,323
Foreign currency translation	881,851	697,934
	4,178,531	3,680,257
Movements in share based payment reserve were as follows:		
Balance 1 July 2019	2,982,323	2,569,865
Deferred share rights and option expense	314,357	412,458
Balance 30 June 2020	3,296,680	2,982,323

### Share based options

The Company has no unlisted options over ordinary shares on issue at 30 June 2020.

### Shares and deferred share rights

The Company has 4,266,828 deferred share rights or shares on issue at 30 June 2020. Each right or share shall entitle the holder to acquire one share for nil consideration providing they are still employed by the Company and they have met the time hurdle.

### Movements in foreign currency translation reserve were as follows:

Balance 1 July 2019	697,934	567,118
Currency translation differences arising during the year	183,917	130,816
Balance 30 June 2020	881,851	697,934

### Nature and purpose of reserves

### Share-based payments reserve

The share-based payments reserve is used to record the value of equity benefits which may be provided:

- to Directors on terms determined by the shareholders; and
- to employees, advisers and consultants as payments for services.

### 17. Reserves and accumulated losses (cont.)

### Foreign currency translation reserve

Exchange differences arising on translation of the foreign controlled entity are recognised in other comprehensive income as described and accumulated within a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

	Consolidated	
	2020 20	
(b) Accumulated losses		
Balance 1 July 2019	(52,851,381)	(47,882,069)
Adjustment on adoption of AASB 9	-	(54,895)
Adjusted balance 1 July 2019	(52,851,381)	(47,936,964)
Net loss for the year	(7,272,434)	(4,914,417)
Balance 30 June 2020	(60,123,815)	(52,851,381)

	Consolidated	
	2020	2019
<b>18. Reconciliation of cash flows from operating activities</b> <b>Reconciliation of Cash Flow from Operations with Loss after Income Tax</b> Loss after income tax for the period	(7,272,434)	(4,914,417)
Adjustments for:		
Loss on disposal of plant and equipment Depreciation and amortisation expense Interest expense Share-based payments expense Net foreign exchange differences Change in operating assets and liabilities, net of effects from purchase of	77,164 3,724,325 516,758 314,357 141,100	200,681 1,850,946 44,493 412,458 (91,664)
controlled entity:		
(Increase)/decrease in trade receivables and contract assets	1,093,412	1,233,149
(Increase)/decrease in inventories	(423,110)	161,944
(Increase)/decrease in other current assets	1,942,426	491,542
Increase/(decrease) in trade payables and accruals	53,254	1,620,032
Increase/(decrease) in tax payable and deferred tax	(503,465)	(519,708)
Net cash inflow/(outflow) from operations	(336,213)	489,456

### 19. Critical accounting estimates and judgements

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the group's accounting policies.

The areas involving significant estimates or judgements are:

- Parking breach notice revenue Note 2
- Recognition of deferred tax asset Note 4
- Goodwill and intangible assets Note 12
- VAT provision Note 21
- Leases Note 31
- COVID-19 impact Note 32

### 20. Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of the financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group does not use derivative financial instruments, however the Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks, and aging analysis for credit risk.

Risk management is overseen by the Board of Directors and carried out on a day to day basis by management. The Board provides written principles for overall risk management in accordance with the Company's Risk Management Framework commensurate with the evolution and size of the Group.

The group holds the following financial instruments:

	Consolidated	
	2020	2019
Financial assets		
Cash and cash equivalents	6,466,817	10,912,363
Trade and other receivables	3,318,582	5,796,002
	9,785,399	16,708,365
Financial liabilities		
Trade and other payables	7,537,546	7,572,267
Lease liabilities	12,346,290	-
Borrowings	1,767	56,786
	19,885,603	7,629,053

### 20. Financial risk management (cont.)

### a) Market risk

### (i) Foreign Exchange Risk

The Group operates internationally (predominantly in the United Kingdom) and is exposed to foreign exchange rate risk arising from various currency exposures.

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the entity's functional currency.

The Group's exposure to foreign currency risk (primarily the Great British Pound) at the end of the reporting period, expressed in Australian dollars was \$3.6m (2019: \$5.3m).

The Group's exposure to foreign exchange movements from external trading is not material given that the majority of commercial transactions and recognised assets and liabilities are denominated in the same currency as the functional currency of each respective subsidiary. Any foreign exchange movements on these items are realised through Other Comprehensive Income for the Group. The Group is exposed to foreign currency risk on intercompany trading between the New Zealand and United Kingdom subsidiaries.

### (ii) Price risk

The Group is not exposed to equity securities price risk as it does not hold securities that are subject to price fluctuations.

### (iii) Cash flow and fair value interest rate risk

Some of the Group's cash balance is held in an interest earning account. Sensitivity analysis is not disclosed as based on management's calculations the amounts are considered immaterial.

The Group manages cash flow and interest rate risk by regularly reviewing cash facilities and ensuring we are attracting the highest and most suitable interest rate on our cash holdings. As at reporting date, the Group had the following variable rate cash and borrowings held at variable rates.

	30 June 2020		30 Jun	e 2019
	Weighted		Weighted	
	average		average	
	interest rate Balance		interest rate	Balance
Cash and cash equivalents	1.62%	6,466,817	2.62%	10,912,363

### b) Credit risk

Credit risk is managed on a Group basis. Credit risk arises from cash and cash equivalents, as well as credit exposure to trade and other receivables. The board manages credit risk by ensuring all cash balances held at banks are held at internationally and domestically recognised institutions.

The Group continuously monitors defaults of customers and incorporates this information into its credit risk controls. The Group's policy is to deal only with credit worthy counterparties.

The maximum exposure to credit risk is the carrying amount of the financial assets of cash and other receivables to the value of \$9,861,801 (2019: \$16,932,059).

As of 30 June 2020, trade receivables of \$451,738 (2019: \$844,080) were past due but were not impaired. These relate to a number of customers for whom there is no recent history of default (Refer to Note 7).

### c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding. The Group manages liquidity risk by continuously monitoring forecast and actual cash flows.

As at reporting date the Group had net working capital of \$1,638,228 (2019: \$9,461,761). The Group manages liquidity risk by continuously monitoring cash flow forecasts and actual cash flows on a monthly basis.

The financial liabilities of the Group at reporting date included:

- Trade payables incurred in the normal course of the business. These were non interest bearing and were due within the normal 30-60 days terms of creditor payments.
- Hire purchase liabilities.
- Lease liabilities

### Maturities of financial liabilities

The tables below analyse the Group's and the parent entity's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amount disclosed in the table for trade payables is the contractual undiscounted cash flows. The amount disclosed in the table for lease liabilities is the contractual discounted cash flows. Refer to Note 31 for additional information

						Greater	Total	
	Less than	6	-12			than 5	contractual	Carrying
GROUP	6 months	mont	ths	1-2 years	2-5 years	years	cashflows	Amounts
As at 30 June 2020	\$		\$	\$	\$	\$	\$	\$
Non-derivatives								
Trade payables	3,527,298		-	-	-	-	3,527,298	3,527,298
Lease liabilities	998,093	821,8	42	1,550,178	3,837,702	8,249,868	15,457,683	15,457,683
Hire purchase liabilities	1,767		-	-	-	-	1,767	1,767
Total non-derivatives	4,527,158	821,8	42	1,550,178	3,837,702	8,249,868	18,986,748	18,986,748
					C		Total	Commission of
		s than	~	10 11	Greater th		ractual	Carrying
GROUP	6 m	onths	6-	12 months	12 mon		shflows	Amounts
As at 30 June 2019		\$		\$		\$	\$	\$
Non-derivatives								
Trade payables	4,8	9,588		-		- 4,8	819,588	4,819,588
Hire purchase liabilities	1	9,084		27,646	10,0	56	56,786	56,786
Total non-derivatives	4,83	88,672		27,646	10,0	956 4,8	376,374	4,876,374

### d) Fair value

The fair value of financial assets and liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets, such as trading and available for sale securities, where applicable, is based on current quoted market prices at reporting date. The quoted market price used for financial assets held by the Group is the current market price.

The fair value of financial instruments that are not traded in an active market such as unlisted investments and subsidiaries is determined using valuation techniques where applicable. Where this is unable to be done they are carried at cost. The carrying value less impairment provision of current trade receivables and payables are assumed to approximate their fair values due to their short term nature.

### 21. Contingencies

The group had contingencies at 30 June 2020 in respect of:

### (a) Contingent liabilities

Her Majesty's Revenue and Customs (HMRC) has issued assessments which restrict the amount of input VAT that can be recovered on expenditure incurred in the Company's operations. While the Company has attempted to work collaboratively with HMRC to address and resolve its position, the matter remains unresolved. The Company has lodged Notices of Appeal contesting different aspects of HMRC assessments.

Smart Parking intends to vigorously defend its position if an agreeable outcome cannot be reached. Independent expert advice supports the Company's view that the HMRC assessments are fundamentally flawed, as they are based on both assumptions and a methodology which are not consistent with the facts of the Company's operations.

In August 2019, HMRC issued Notices of Assessment for \$2.9m covering the 2 years to May 2019. Whilst the Company disputes this assessment and intends to vigorously defend its position, in accordance with accounting standards, the Company recorded a full provision of \$2.8m as at 30 June 2019, including an estimate for the post-assessment month of June 2019 using HMRC's methodology and interest costs. During the year to June 2020, the company recognised a further \$1.2m of VAT and interest, conservatively recognising the maximum possible future liability calculated in accordance with HMRC's methodology. The total provision as at 30 June 2020 in relation to the matter is \$4.0m. If the Company is successful in defending its position, all, or at least a material proportion, of the provision is expected to be written back to profit. Recognition of a liability does not change the Group's assessment of its prospects of successfully arguing an alternative position with HMRC.

The amount provided excludes penalties that may be levied by HMRC in the event that the Company is unsuccessful in defending its position. There is a contingent liability for \$1.0m which includes an error in HMRC's calculations related to the August 2019 assessments and penalties.

In June 2020, the Company successfully applied to defer the payment of disputed amounts assessed in August 2019 until after the tribunal hearing, which is not expected to occur until late 2021 or early 2022.

The Company continues to work with expert independent advisers in relation to the matter.

Certain commercial claims are made in the normal course of business against the Group from time to time. In consultation with legal counsel it is not expected that any material liabilities will eventuate from such claims.

### 22. Commitments

### (a) Capital commitments

The group has \$98,690 (2019: Nil) of capital expenditure contracted for at the reporting date.

### (b) Non-cancellable operating lease commitments

The Company adopted AASB 16 Leases from 1 July 2019. The impact of AASB 16 Leases is disclosed in Note 31. Commitments for minimum lease payments under non-cancellable operating leases and management contracts are payable as follows:

	Consol	Consolidated	
	2020	2019	
Within one year	5,648	1,680,079	
Later than one year but not later than five years	-	3,992,175	
Later than five years	-	1,487,991	
	5,648	7,160,245	

### (c) Hire purchase commitments

The Group hires motor vehicles and parking equipment under hire purchase agreements expiring within 3 years. The hire purchase agreements have an option to purchase at the end of the term. Commitments in relation to hire purchase as follows:

Within one year	1,767	46,730
Later than one year but not later than five years	-	10,056
Later than five years	-	-
	1,767	56,786

### 23. After reporting period events

The company obtained a UK Coronavirus Business Interruption Loan for \$2.7m on 8th July 2020. The term of the loan is 4 years from the date of drawdown, and is interest free for the first year. Principal and interest repayments commence on the first anniversary of the loan drawdown date. The facility remains undrawn.

### 24. Related party transactions

The consolidated financial statements incorporate the assets, liabilities and results of subsidiaries in accordance with the accounting policy described in Note 32(a).

### (a) Parent entity

The parent entity of the Group is Smart Parking Limited which is the ultimate Australian parent.

### (b) Director related entities

During the year the parent and its subsidiaries made payments to Directors and their related entities for services provided. Details are disclosed in the Director's Report and Note 29.

### 25. Share based payments

### (a) Options

There were no un-issued ordinary shares under option at 30 June 2020.

### Fair value of options granted

### 30 June 2020

There were no options granted during the year ended 30 June 2020.

Where options are issued to employees of subsidiaries within the Group, the subsidiaries compensate Smart Parking Limited for the amount recognised as an expense in relation to these options.

### (b) Deferred Share and Incentive Plan

In January 2011 shareholders approved the establishment of a Deferred Share and Incentive Plan (Plan). The Plan was established to ensure that Smart Parking Limited has appropriate mechanisms in place to continue to attract and retain the services of employees of a high calibre and as compensation for past performance and incentive for future performance.

Under the Deferred Share and Incentive Plan Australian and United Kingdom based employees receive Smart Parking shares held in escrow for a period of 3 years. The shares are released from escrow at the end of the escrow period provided the employee remains employed at Smart Parking. New Zealand based employees receive deferred share rights which vest after 3 years provided the employee remains employed at Smart parking after which the employee has 2 years to exercise their rights over Smart Parking shares.

Participation in the plan is at the Board's discretion and no individual has a contractual right to participate in the plan or receive any guaranteed benefits.

At 30 June 2020 4,266,828 (2019: 5,022,589) deferred share rights or shares have been set aside under the Plan and 4,266,828 (2019: 5,022,589) deferred share rights or shares, depending on the relevant jurisdiction, have been allocated to employees.

No deferred share rights were issued to Directors for the year ending 30 June 2020 other than 265,209 shares granted to Mr Gillespie as part of the long term incentives included in his remuneration (2019: 423,670).

Valuation is based on a number of factors including the share price at the date of issue, the exercise price and the years to maturity.

### **25. Share based payments (cont.)**

The terms and conditions of each deferred share right affecting remuneration in the previous, this or future reporting periods are as follows:

Grant or Allocation Date	Date Vested or Date Released from Escrow	Expiry Date	Exercise Price	Value Per Right /Share at Grant /Allocation Date %	vested
1 July 2014	1 July 2017	1 July 2019	\$0.00	\$0.14	100%
1 August 2014	1 August 2017	1 August 2019	\$0.00	\$0.17	100%
2 March 2015	2 March 2018	2 March 2020	\$0.00	\$0.11	100%
1 July 2015	1 July 2018	21 August 2020	\$0.00	\$0.09	100%
21 August 2015	21 August 2017	21 August 2019	\$0.00	\$0.12	100%
1 November 2015	1 November 2018	1 November 2020	\$0.00	\$0.13	100%
1 September 2016	1 September 2019	1 September 2021	\$0.00	\$0.29	100%
22 September 2016	22 September 2018	22 September 2020	\$0.00	\$0.29	100%
7 November 2016	7 November 2018	7 November 2020	\$0.00	\$0.30	100%
7 November 2016	7 November 2019	7 November 2021	\$0.00	\$0.30	100%
7 November 2016	7 November 2020	7 November 2022	\$0.00	\$0.30	0%
7 November 2016	7 November 2021	7 November 2023	\$0.00	\$0.30	0%
1 September 2017	1 September 2020	1 September 2022	\$0.00	\$0.26	0%
1 December 2017	1 December 2019	1 December 2021	\$0.00	\$0.25	100%
31 March 2018	31 March 2021	31 March 2023	\$0.00	\$0.44	0%
1 April 2018	1 April 2021	1 April 2023	\$0.00	\$0.43	0%
1 October 2018	1 October 2021	1 October 2023	\$0.00	\$0.18	0%
19 November 2018	19 November 2020	19 November 2022	\$0.00	\$0.16	0%
19 November 2018	19 November 2021	19 November 2023	\$0.00	\$0.16	0%
1 December 2018	1 December 2020	1 December 2022	\$0.00	\$0.14	0%
1 December 2018	1 December 2021	1 December 2023	\$0.00	\$0.14	0%
1 December 2019	1 December 2021	1 December 2023	\$0.00	\$0.24	0%
30 April 2020	30 April 2023	30 April 2025	\$0.00	\$0.12	0%

25. Share based payments (cont.)	Consolidated	
	2020	2019
Shares and deferred share rights issued under the plan to		
participating employees	4,266,828	5,022,589
(c) Expenses arising from share based payment transactions		
Shares and deferred share rights	314,357	412,458
	Consel	data d
	Consoli	dated
	2020	2019
26. Auditor's Remuneration		
Audit Services		
Audit and review of financial reports		
Grant Thornton, Australia	78,400	77,500
Grant Thornton, United Kingdom	65,303	51,203
Total remuneration for audit services	143,703	128,703
Non-audit services		_
Total remuneration for non-audit related services	-	
	Consoli	dated
	2020	2019
27. Earnings/(loss) per share		
Basic loss per share (cents per share)	(2.02)	(1.37)
Diluted loss per share (cents per share)	(2.02)	(1.37)
Loss used in calculating EPS	(7,272,434)	(4,914,417)
Weighted average number of ordinary shares outstanding during the year	No.	No.
used in calculating basic EPS	359,215,361	359,215,361
Reconciliation of basic and diluted loss per share		
Loss attributable to the ordinary equity holders of the company used in	(7,272,434)	(4,914,417)
calculating earnings/(loss) per share:	(,,_, _, , , , , , , , , , , , , , , , ,	

The earnings per share calculation has not been adjusted for the 4,266,828 deferred share rights (2019: 5,022,589) as company has made a loss in the current year and this would be considered antidilutive. These deferred share rights could potentially dilute basic earnings per share in the future.

### *(i) Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

Parent	
2020	2019

### 28. Parent Entity Information

The following details information related to the parent entity, Smart Parking Limited, as at 30 June 2020. The information presented here has been prepared using consistent accounting policies as presented in the notes to the Annual Report.

Current assets	9,191,596	10,416,529
Non-current assets	8,792,442	8,595,875
Total assets	17,984,038	19,012,404
Current liabilities	696,016	624,762
Total liabilities	696,016	624,762
Contributed equity	68,865,719	68,865,719
Retained earnings/(accumulated losses)	(54,874,377)	(53,460,400)
Share based payments reserve	3,296,680	2,982,323
Total equity	17,288,022	18,387,642
Loss for the year	(1,413,977)	(2,094,695)
Other comprehensive income/(loss) for the year	-	-
Total comprehensive income/(loss) for the year	(1,413,977)	(2,094,695)

	Consoli	Consolidated	
	2020	2019	
29. Key management personnel disclosures			
(a) Key management personnel compensation			
Short-term employee benefits	1,008,789	1,045,250	
Superannuation contributions	50,559	44,563	
Share based payments	208,730	281,822	
Termination benefits	108,810	-	
	1,376,888	1,371,635	

### (b) Equity Instrument disclosures relating to key management personnel

- (i) Options provided as remuneration and shares issued on the exercise of such options. There were no options granted for the year ending 30 June 2020.
- (ii) Option holdings There were no unissued ordinary shares under option at 30 June 2020.
- (iii) Deferred share rights and shares provided as remuneration under the Deferred Share and Incentive Plan. The Group offers long term incentives to executives identified as key management personnel through an incentive plan.

Australian and United Kingdom based executives receive Smart Parking shares held in escrow for a period of 2-5 years. The shares are released from escrow at the end of the escrow period provided the executive remains employed at Smart Parking. New Zealand based executives receive deferred share rights which vest after 2 years provided the executive remains employed at Smart parking after which the employee has 2 years to exercise their rights over Smart Parking shares.

Participation in the plan is at the board's discretion with typically 50% of the compensation being based on the EPS performance compared to the prior year of the Group and 50% being based on the Board's assessment of an individual's performance which includes measures around business performance, leadership, strategy implementation, change management and culture.

- (iv) Deferred share rights holdings The number of deferred share rights over ordinary shares in the Company held during the financial year by each director of Smart Parking Limited and other key management personnel of the Group, including their personally related parties, are set in the Director's Report.
- (v) Share holdings The numbers of shares in the company held during the financial year by each director of Smart Parking Limited and other key management personnel of the Group, including their personally related parties are set in the Director's Report.

### (c) Loans to key management personnel

There were no loans made or outstanding to other directors of Smart Parking Limited and other key management personnel of the Group, including their personally related parties.

### (d) Other transactions with key management personnel or related entities.

Refer to Other Information in the Director's Report for detail of transactions with key management personnel or related entities.

	Consolidated	
	2020	2019
List other transactions		
Aggregate amounts of each of the above types of other transactions with key management personnel or their related entities of Smart Parking Limited:		
Amounts recognised as expense		
Share registry fees <sup>1</sup>	18,310	20,655
Bulk print and mail services <sup>1</sup>	270,188	327,240
Rent <sup>2</sup>	25,100	20,400
	313,598	368,295

1 Services provided through Computershare Limited which is a related party through Mr Morris and Ms Fuller.

2 Services provided through Finico Pty Limited which is a related party through Mr Morris.

The related party transactions are provided on normal terms and conditions.

### **30. Dividends paid or proposed**

There were no dividends paid or proposed during the year.

### **31. Leases**

The Group has adopted, for the first time, AASB 16 Leases.

This note explains the impact of the adoption of AASB 16 Leases on the group's financial statements and discloses the new accounting policies that have been applied from 1 July 2019.

The Group has adopted AASB 16 Leases from 1 July 2019 using the modified retrospective approach and therefore has not restated comparatives for the 2019 reporting period, as permitted under the specific transitional provisions in the standard. The reclassifications and the adjustments arising from the new leasing rules are recognised in the opening balance sheet on 1 July 2019.

### The group's leasing activities and how these are accounted for

The group leases various offices, car parks and cars. Rental contracts are typically made for fixed periods of 3 to 5 years but may have extensions. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

Until 30 June 2019, leases of property, plant and equipment were classified as either finance or operating leases under AASB 117 Leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to the profit or loss on a straight-line basis over the period of the lease.

From 1 July 2019, upon adoption of AASB 16, all leases, with the exception of short term (under 12 months) and low-value leases, are recognised on the balance sheet, as a right-of-use asset and a corresponding interestbearing liability at the date at which the assets are available for use by the group. The associated right-of-use assets were measured at the amount equal to the new lease liability.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- Remaining fixed payments less any lease incentives receivable; plus
- the exercise of a lease extension if the lessee is reasonably certain the extension will be exercised.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used. The weighted average incremental borrowing rate applied to lease liabilities on 1 July 2019 was 3.7%.

Lease costs are now recognised in the income statement over the lease term in the form of depreciation on the right-of-use asset and finance charges representing the unwind of the discount on the lease liability. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease on a straight-line basis.

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. Cost comprises:

- the amount of the initial measurement of the lease liability
- any lease payments made at or before the commencement date less any lease incentives received

Payments associated with short term leases and leases of low value assets are recognised on a straight-line basis as an expense in the profit or loss.

### Adjustments recognised on adoption of AASB 16

The following table provides a reconciliation of the operating lease commitments disclosed as 'Commitments' in the 2019 Annual Report to the total lease liability recognised at 1 July 2019:

		2019 (\$)
Operating lease commitments disclosed as at 30 June 2019		7,160,245
Discounted using the lessee's incremental borrowing rate at the initial date of	of application	6,875,844
Add: finance lease liabilities recognised as at 30 June 2019		56,786
Less: low-value leases recognised on a straight-line basis as an expense		(13,830)
Add: adjustments as a result of a different treatment of extension options		7,094,878
Lease liability recognised as at 1 July 2019		14,013,678
	2020 (\$)	2019 (\$)
Of which are:		
Current lease liabilities	1,380,761	1,302,138
Non-current lease liabilities	10,965,529	12,711,540
	12,346,290	14,013,678
Right-of-use assets - Year ended 30 June 2020		2020 (\$)
Opening net book amount		-
Adoption of AASB 16		14,013,678
Amortisation charge		(1,544,898)
Exchange differences		(534,354)
Closing net book amount		11,934,426
At 30 June 2020		2020 (\$)
Cost		13,411,672
		(1,477,246)
Accumulated amortisation Net book amount		(1,477,240)

### Impact on profit or loss balances

The Net Loss before Tax for the period ending 30 June 2020 reduced by \$245,230 due to the adoption of AASB 16. The impact on profit or loss is shown below:

	2020	2020 AASB 16	2020 Post AASB 16
	Pre AASB 16 (\$)	Adjustment (\$)	Adjustment (\$)
Rental and operating lease costs	2,176,065	(1,808,488)	367,577
Depreciation and amortisation	2,179,427	1,544,898	3,724,325
Finance and interest expense	71,449	508,822	580,271
Net loss before tax	7,359,005	245,230	7,604,235

Earnings per share decreased by 0.07c per share for the year ending 30 June 2020 as a result of the adoption of AASB 16. The total cash outflows in relation to leases for the year ending 30 June 2020 was \$1,375,820. The Company deferred \$0.3m of lease payments to FY21 as part of its response to COVID-19. Refer to Note 20(c) for the contractual maturity dates.

# **32. Summary of other significant accounting policies**

### **Corporate Information**

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements to the extent they have not already been disclosed in the other notes above. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the Group consisting of Smart Parking Limited and its subsidiaries The financial statements are presented in the Australian currency.

Smart Parking Limited is a for-profit company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange.

### a) Basis of preparation

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements and interpretations of the Australian Accounting Standards Board, and the *Corporations Act 2001.* 

#### Compliance with IFRS

The consolidated financial statements of Smart Parking Limited Group comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the financial assets and liabilities at fair value through profit or loss.

# b) New and revised standards that are effective for these financial statements

The Group has adopted, for the first time, certain standards and amendments to accounting standards: • AASB 16 Leases – refer to Note 31.

### c) COVID-19 impact

For the year ended 30 June 2020, the Group incurred a loss of \$7.3m and net operating cash outflows of \$0.3m. The Group's net cash position at reporting date is \$6.5m down from \$10.9m at 30 June 2019. The Directors have carefully analysed management's cash flow forecast, and considering a number of factors, have concluded that there exists only a remote risk that the Group would require additional equity funding in the next 12 months to ensure it can continue operating as a going concern. These factors include, inter-alia, the following:

- Parking Breach Notice (PBNs) revenue prior to COVID-19 made up approximately 70% of the Group's revenue. In the 12 months prior to COVID-19 the average PBNs issued per month were 31,100. This fell to a low of 6,250 in April after UK restrictions were introduced in late March. The company has seen an increase in both the car count and contravention rate as UK restrictions are eased with the company issuing 25,758 PBNs in July (July 2019: 34,729)
- The impact of COVID-19 has been partly mitigated by cost savings including an annualized reduction of \$2.5m in personnel costs.
- In July 2020, the group entered into a UK Coronavirus Business Interruption Loan to be used for working capital and capital expenditure. The total amount available under the facility is \$2.7m which is undrawn. The loan is in is repayable in 36 monthly installments commencing from the first anniversary after draw down.
- Her Majesty's Revenue and Customs (HMRC) has issued assessments for \$2.9m which restrict the amount of input VAT that can be recovered on expenditure incurred in the Company's operations. The Company has lodged Notices of Appeal contesting different aspects of HMRC assessments. In June 2020 the company successfully applied to defer the payment of disputed VAT assessments until after the tribunal hearing which is not expected to occur until late 2021 or early 2022. The cashflow forecast assumes that the disputed VAT, including assessed and unassessed amounts, will be payable in 2022.
- The Group committed \$2.2m of capital investment for FY20, the benefit of which will primarily be realised in future periods. The Group anticipates that further capital investments will be made, however the level of investment will be assessed with regards to the business outlook at the time, satisfaction of required investment returns and to the timing of other cash inflows and outflows.
- The net operating cash outflows for the period of \$0.3m includes corporate advisory, restructuring costs and other professional costs incurred in the current period of \$1.4m which are considered non-recurring. This was partially offset by various government wage subsidies received of \$0.8m as a result of COVID-19.
- The Technology division has contracted orders and confirmed letters of intent for \$3.0m of installations.
- Management's forecast cash flows are supported by both a pipeline of contracted and expected revenue, and include an uplift in revenue based on the ongoing recovery from COVID-19.

- The forecast cashflow assumes the UK Parking Management division continues its recovery during FY21 and returns to a normal level of activity early in FY22.
- There remain downside risks due to the impact of future restrictions related to COVID-19. The UK Government announced a new series of restrictions on 22nd September 2020 to stop the spread of COVID-19. The impact of these or future restrictions cannot be reasonably forecast at this time.
- The Company conducts sensitivity analysis including reverse stress testing as part of its cashflow forecast. Key sensitivities include a slower recovery in the UK Parking Management division from COVID-19, and payment of disputed VAT amounts earlier than 2022.

Accordingly on this basis the Directors believe the Group can continue to pay its debts as and when they fall due, and the financial report has been prepared on a going concern basis.

### d) Principles of consolidation

The Group financial statements consolidate those of the Parent Company and all of its subsidiaries as of 30 June 2020. The Parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of 30 June.

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intragroup asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a Group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable. Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

### e) Foreign currency translation

*(i) Functional and presentation currency* 

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is Smart Parking Limited's presentation currency.

### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Foreign gains and losses that relate to borrowings are presented in the statement of profit or loss and other comprehensive income, within finance costs. All other foreign exchange gains and losses are presented in the statement of comprehensive income on a net basis within other income or other expenses.

### (iii) Group companies

The results and financial position of foreign operations (none of which has the currency of hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of the statement of financial position.
- Income and expenses for each statement of comprehensive income are translated at average exchange rates for the year (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions), and
- All resulting exchange differences are recognised in other comprehensive income as a separate component of equity (foreign currency translation reserve).

On consolidation, exchange differences arising from the translation of any net investment in foreign entities and of borrowings and other financial instruments designated as hedges of such investments are recognised in other comprehensive income. When a foreign operation is sold any borrowings forming part of the net investment are repaid and a proportionate share of such exchange rate difference is reclassified to profit or loss as part of the gain or loss on sale where applicable. Goodwill and fair value adjustments arising from the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

#### f) Income tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses. Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

### Tax consolidation legislation

Smart Parking Limited and its wholly owned Australian controlled entities have implemented the tax consolidation legislation.

The head entity, Smart Parking Limited, and the

controlled entities in the tax consolidated group account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a stand alone payer in its own right.

In addition to its own current and deferred tax amounts, Smart Parking Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the Group. Details about the tax funding agreement are disclosed in Note 4. Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution (or distributions from) wholly-owned tax consolidated entities.

#### g) Leases

Refer to Note 31.

# h) Provisions, contingent liabilities and contingent assets

Provisions for product warranties, legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Restructuring provisions are recognised only if a detailed formal plan for the restructuring has been developed and implemented, or management has at least announced the plan's main features to those affected by it. Provisions are not recognised for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

In those cases where the possible outflow of economic resources as a result of present obligations is considered improbable or remote, no liability is recognised.

### i) Employee benefits

(*i*) Wages and salaries, annual leave and sick leave Liabilities for wages and salaries, including nonmonetary benefits, annual leave and accumulating sick leave expected to be settled wholly within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

### (ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

### (iii) Share-based payments

Share-based compensation benefits are provided to employees via the Smart Parking Employee Option Plan and the Deferred Share and Incentive Plan. The fair value of options granted under the Smart Parking Employee Option Plan is recognised as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the period during which the employees become unconditionally entitled to the options.

The fair value at grant date is independently determined using a Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option. The fair value of the options granted is adjusted to reflect market vesting conditions, but excludes the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each reporting date, the entity revises its estimate of the number of options that are expected to become exercisable. The employee benefit expense recognised each period takes into account the most recent estimate. The impact of the revision to original estimates, if any, is recognised in the statement of profit or loss and other comprehensive income with a corresponding adjustment to equity.

Under the Deferred Share and Incentive Plan, deferred share rights are issued by Smart Parking to employees for no cash consideration which vest after a time based hurdle. At each reporting date, the entity revises its estimate of the number of deferred share rights that are expected to become exercisable. The employee benefit expense recognised each period takes into account the most recent estimate. The impact of the revision to original estimates, if any, is recognised in the statement of profit or loss and other comprehensive income with a corresponding adjustment to equity.

### j) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position. Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flow.

### k) Government Grants

Grants from the government are recognised at their fair value where there is a reasonable asurance that the grant will be received and the Group will comply with all attached conditions.

# Directors' Declaration

In the Directors' opinion:

- (a) The financial statements, comprising the statement of profit or loss and other comprehensive income, statement of financial position, statement of cash flows, statement of changes in equity, accompanying notes, are in accordance with the *Corporations Act 2001*, and:
  - (i) comply with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (ii) give a true and fair view of the financial position as at 30 June 2020 and of the performance for the year ended on that date of the Group.
- (b) There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- (c) The remuneration disclosures included in the directors' report (as part of the audited Remuneration Report), for the year ended 30 June 2020, comply with section 300A of the *Corporations Act 2001*.
- (d) The Group has included in the notes to the financial statements an explicit and unreserved statement of compliance with International Financial Reporting Standards.
- (e) The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

Christopher Morris Non-Executive Chairman

24 September 2020

Paul Gillespie Managing Director

# ASX Additional Information

Additional information required by the ASX Limited Listing Rules not disclosed elsewhere in this Annual Report is set out below.

### 1. Shareholdings

The issued capital of the Company as at 31 August 2020 is 359,215,361 ordinary fully paid shares. All issued ordinary fully paid shares carry one vote per share.

### **Ordinary Shares**

Shares Range	Holders	Units	%
1-1,000	78	14,679	0.00
1,001-5,000	500	1,613,969	0.45
5,001-10,000	356	2,849,517	0.79
10,001-100,000	907	34,324,941	9.56
100,001 and over	216	320,412,255	89.20
Total	2,057	359,215,361	100.00

### **Unmarketable parcels**

There were 499 holders of less than a marketable parcel of ordinary shares.

# 2. Top 20 Shareholders as at 31 August 2020

Name Name Number				
1	Invia Custodian Pty Limited	118,638,947	33.03	
2	J P Morgan Nominees Australia Limited	36,406,520	10.14	
3	Sagittarius Holdings Limited	22,761,011	6.34	
4	HSBC Custody Nominees (Australia) Limited	18,390,511	5.12	
5	BNP Paribas Noms Pty Ltd	9,260,339	2.58	
6	Pennilane Investments Pty Ltd	8,286,668	2.31	
7	Citicorp Nominees Pty Ltd	7,789,998	2.17	
8	Tamily Pty Ltd	7,176,467	2.00	
9	Custodial Services Limited	6,913,740	1.92	
10	Mr Bart Engelsman	4,631,300	1.29	
11	Car Parking Technologies Employee Share Plan Pty Limited	3,996,056	1.11	
12	Lochinvar Securities Pty Limited	3,860,573	1.07	
13	Anacacia Pty Ltd	2,937,320	0.82	
14	Mr Paul Gillespie	2,588,327	0.72	
15	Sanperez Pty Ltd	2,300,000	0.64	
16	Mr David Oakley	1,985,000	0.55	
17	Mr Lawrence Dowd	1,691,402	0.47	
18	Sunlora Pty Ltd	1,600,000	0.45	
19	Mr Gary Dyring	1,495,355	0.42	
20	Mr Paul van der Oest	1,353,658	0.38	
Tot	al	264,063,192	73.53	

# **3. Substantial Shareholders as at 31 August 2020**

Name		Number of shares	%
1	Invia Custodian Pty Limited	118,638,947	33.03
2	ICE Investors Pty Ltd	21,429,845	5.97

# 4. Unquoted Options as at 31 August 2020

Nil.

### **5. Restricted Securities subject** to escrow period

Nil.

### 6. Voting Rights

In accordance with the Company's Constitution, on a show of hands every shareholder present in person or by proxy, attorney or representative of a shareholder has one vote and on a poll every shareholder present in person or by proxy, attorney or representative of a shareholder has in respect of fully paid shares, one vote for every share held. No class of option holder has a right to vote, however the shares issued upon exercise of options will rank pari passu with the existing fully paid ordinary shares.

### 7. Company cash and assets

In accordance with Listing Rule 4.10.19, the company confirms that it has been using the cash and assets it had acquired at the time of admission and for the year ended 30 June 2020 in a way that is consistent with its business objective and strategy.

# Company Directory

### Directors

Mr Christopher Morris, Non-Executive Chairman Mr Paul Gillespie, Managing Director Ms Tiffany Fuller, Non-Executive Director Mr Jeremy King, Non-Executive Director Ms Fiona Pearse, Non-Executive Director

### **Company Secretary**

Mr Richard Ludbrook

### **Registered Office**

85 Dundas Place, Albert Park Victoria 3206 T: +61 3 8644 4021

### **Share Registry**

Computershare Investor Services Pty Ltd Yarra Falls 452 Johnston Street Abbotsford VIC 3067 T: +61 3 9415 4000 F: +61 3 9473 2500

### Website

www.smartparking.com

### Auditors

Grant Thornton Collins Square, Tower 5 727 Collins Street Melbourne VIC 3008

### Bankers

National Australia Bank 500 Bourke Street Melbourne VIC 3000

### Solicitors

Lander and Rogers Level 12 600 Bourke Street Melbourne VIC 3000

### Stock Exchange

Australian Securities Exchange Limited Rialto Tower 525 Collins Street Melbourne VIC 3000

### ASX Code

SPZ

# **SMART PARKING** ABN 45 119 327 169

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