



13<sup>th</sup> July 2018

## New Vault Director Appointments Set to Drive Next Growth Phase

Vault Intelligence Limited (**ASX: VLT**) (**Vault** or **the Company**), the leading SaaS business delivering solutions in the Risk, Environment, Health and Safety (**EHS**) sector is pleased to announce the appointment of high profile technology industry focused senior executives, Evonne Collier and Ross Jenkins, to the Vault Board.

### Strategically Positioned for Change

Vault has established a strong business foundation since listing in July 2016 and has expanded its business across multiple markets, accelerated growth in sales and annualised recurring revenue (ARR), and continued to enhance and develop class leading safety technology products. Vault is now positioned to commence its next sales growth phase and as such it was important the Board acquired global SaaS sales, marketing and operational skills to be able to maximise the next chapter in the Vault story.

Vault considered numerous excellent candidates in order to find the right mix of experienced and successful former senior level executives that are tech sector passionate and driven by the potential of Vault's technology to make its mark globally. It was a critical factor that the candidates also had the proven skills and experience to execute long term strategy accompanied with strong governance and compliance attributes. Evonne Collier's strong and innovative business and digital marketing background accompanied by Ross Jenkins' business operational and strategic skills plus successful global SaaS experience are the ideal complementary skill set best suited for this next stage in Vault's growth strategy and execution.

These key appointments and change to the Board structure will enable a forward thinking independent minded board, formulating progressive strategies to achieve the Company's goals and aspirations.



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ASX: VLT

## Board Changes

**Robert Kirtlan** - current Chair will transition to Non-Executive Director focusing on capital investment and South East Asia/China opportunities and strategies.

**Evonne Collier** - assumes the role of Vault Chair as an independent Non-Executive Director following effective handover from Rob Kirtlan commencing July 2018.

**David Moylan** - remains in his current role as Managing Director.

**Ross Jenkins** - takes up the appointment as a Non-Executive Director focusing on global SaaS operations as well as sales / marketing strategies.

**David Rose** - remains as Non-Executive Director focussed on innovative IT, technology and platforms supporting Vault Software into the future.

Profile summaries for Ms Collier and Mr Jenkins are detailed below.

### Evonne Collier - Leading Digital Marketing Executive

Evonne Collier is a professional Non-Executive Director and an experienced leader in business scale-up and transformation, brand/channel strategy, new to world and category innovation, digital disruption and B2B and B2C customer/corporate account experience. She has 25 years senior executive and operational experience working within blue-chip multinational companies and brands in the FMCG, packaged goods, pharmaceutical and entertainment/technology sectors including News Corp, PepsiCo, Parmalat, Telstra and Suncorp.



She currently serves on the boards of ASX listed and large private companies including 1300SMILES (ASX: ONT), THINK Childcare (ASX: TNK), Brisbane Markets (BML Ltd), Winson Group and Motorama Holdings Group (MHPL).

Evonne holds a Bachelor of Arts (UQ), Master of Business (QUT), Graduate Certificate in Applied Finance (Macquarie University) and is a Graduate member of the Australian Institute of Company Directors. She has also taught at QUT's postgraduate business school.

Evonne's experience comprises a wide range of senior executive level positions and achievements, these include:

- Domestic and international award-winning branding, marketing and advertising campaigns
- Global lead for digital product strategy at Twentieth Century Fox leading the business unit to record levels of revenue and profit performance
- Readied Goodman Fielder for IPO including strategic plan; NPD pipeline; retail execution and stakeholder communications

## **Ross Jenkins - Highly Respected SaaS Strategist and Ex Xero Senior Operations Executive**

Ross Jenkins is an experienced business leader, having operated in both corporate and high growth small businesses. As an experienced director in the technology sector, he has led a number of technology companies on high growth trajectories. Ross is a pragmatic strategist with a view that customer focussed, smart execution is the key to long term growth and business success.



Ross brings significant start up and growth/development experience to the Company and will add great direction to the Board and will work closely with the Vice President Sales and Innovation.

Ross is currently Executive Director of The Instillery - a successful technology integration company, and Chairs the Advisory Board of Earshot. Ross also has a range of investments in technology related private companies.

Ross's extensive growth and development knowledge will be utilised in Vault focussing on:

- Strategic guidance and planning on global SaaS operations and sales penetration
- High level mentoring and strategy with Vault's VP Sales and Innovation
- Review and guidance on annual strategic sales and marketing plans
- SaaS Strategy - introductions to networks, organisations, businesses and individuals
- Overseas markets - introductions, guidance and advice on entering markets

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### About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings driven by productivity through the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to 400+ companies providing safe work environments for 1,000,000+ people across 30 industries.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit [www.vaultintel.com](http://www.vaultintel.com)

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