



Vault Investor Update General Meeting and Investor Update

October 8, 2018



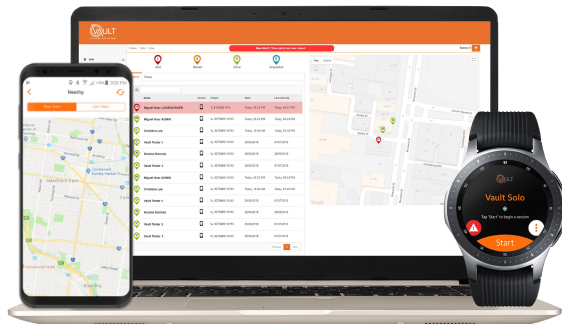
Vault Overview

Making the world a safer place through intelligent software solutions.

Vault have rapidly become industry leaders in risk and safety technology solutions. Every day Vault helps to empower modern businesses by driving better decision making and keeping workforces protected.

Recognised for innovation and growth, Vault became the first and only safety technology company to be listed on the Australian Stock Exchange in 2016.

Vault has since expanded from one office in Christchurch, to additional offices in Auckland, Melbourne, Sydney, Perth, Singapore and Shanghai.



1 Million+ Workers Protected

400+ Enterprise Customers

30 + Industry Sectors

8 Countries

Vault's Story

- Business Founded in 2007, initially risk management consultancy but now SaaS safety technology company
- 400+ Clients Covering 2,000 Businesses sites across +30 industries, managing the risk, compliance and safety of in excess of 1,000,000 people
- Blue chip client base with rapidly expanding sales pipeline +\$30m
- Significant contracted recurring revenue(~80% of headline revenue)
- YOY Revenue growth 76%
- Contracted ARR as at FY17/18 \$4.05m
- 96% customer retention rate
- Rapidly scalable products with global reach, Vault Enterprise now entering China market
- Vault Solo entering wearables market in October with Samsung Galaxy watch
- Solo is a SaaS global product with significant potential in the lucrative IoT and wearables market



Development Timeline

Development Commenced	2007
Vault I - Risk Mgt released	2008
Vault II - EHS released	2014
App products released	2015
Vault Business Series released	2016
Vault III released	2018
Solo Eco system released	2018

Strategic Collaborations

Spark	2015
Accenture	2017
Samsung	2017
Vodafone	2018
Telstra	2018

Vault Intelligence Corporate

Board of Directors

Evonne Collier	Chair
David Moylan	Managing Director
Robert Kirtlan	Director
David Rose	Director
Ross Jenkins	Director

Top 10 Shareholders % of Issued Capital

1. Regal Funds Management	10.2%
2. David Moylan	8.0%
3. Bluespire Capital Pty Ltd	4.5%
4. Wayne Ackers	3.0%
5. Resilient Investment Group	2.3%
6. Pershing Nominees	2.3%
7. New Frugalitis Fund	2.1%
8. HSBC Custody Nominees	2.1%
9. Jan Michael Geesnik	2.0%
10. Ginga Pty Ltd	1.9%
Top 10	40%
Top 20	53%

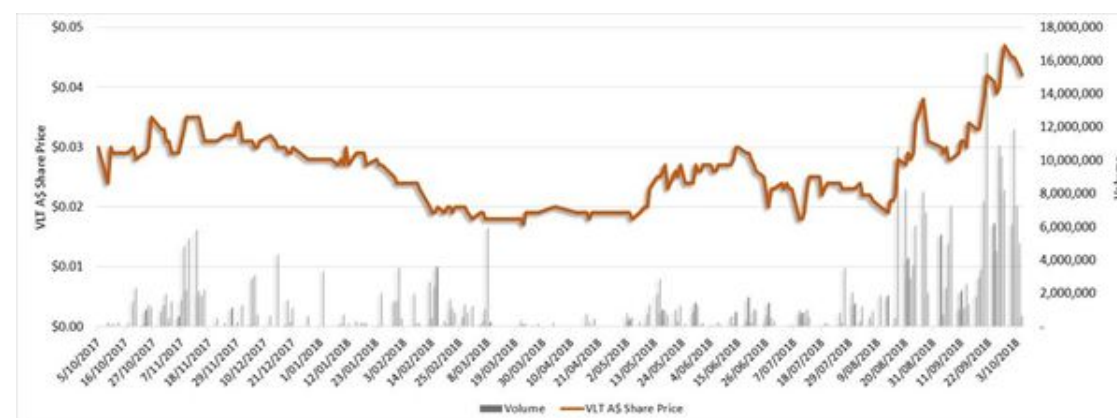
* As at 24 September 2018

Trading Information

Stock code	VLT
Share price ¹	\$0.043
Ave daily trade	4m
VWAP 15 days	\$0.033
Shares quoted on ASX	1,029m
Options exp. mid 2019-21	62.3m
Cash reserves	\$6.3m
Market cap (undiluted) ¹	\$44m

¹As at 5 October 2018

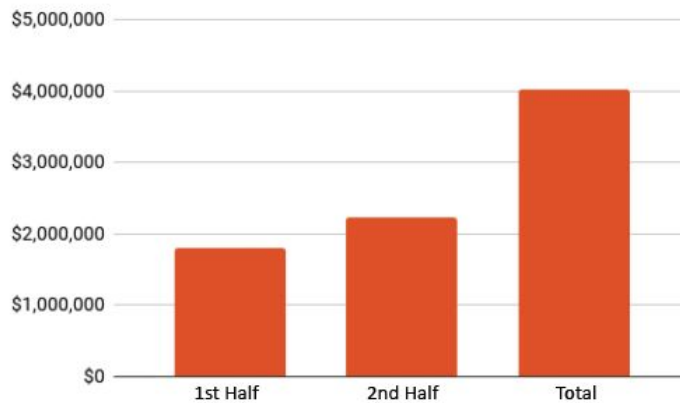
Share Price Performance 12 Months



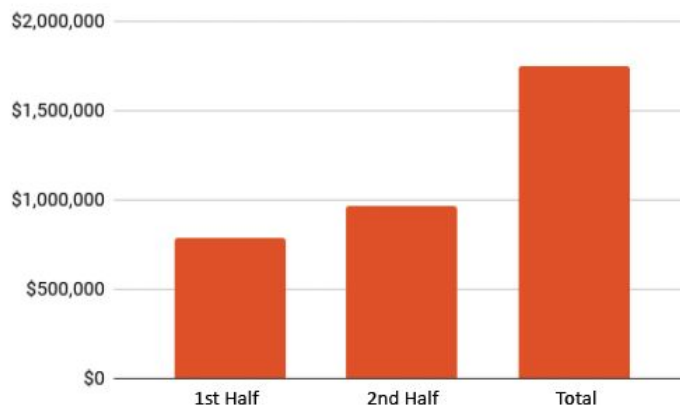
Key Metrics FY18

FINANCIAL YEAR 2018

Cash Receipts

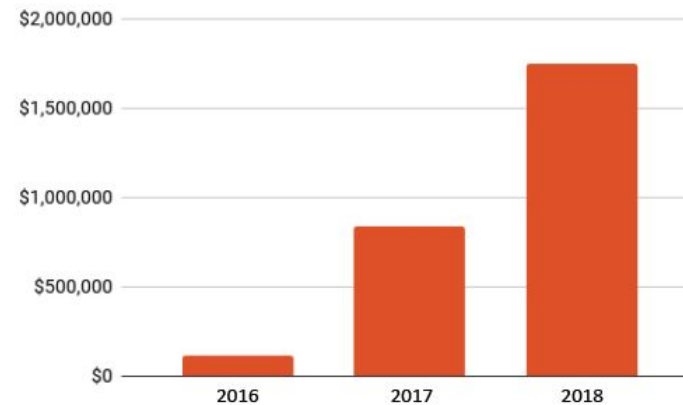


Contracted ARR

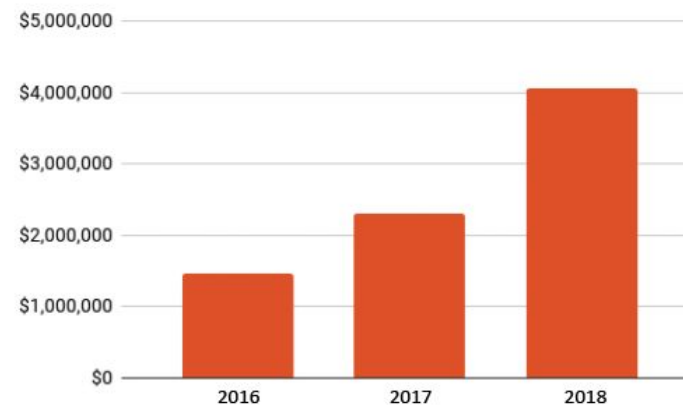


CARR GROWTH

New CARR Growth



Total CARR



Key Executives

Board:



Evonne Collier

- Marketing/Branding Executive
- Ex Director 20th Century Fox



Ross Jenkins

- Global SaaS Expert
- Ex Xero CFO/COO



Rob Kirtlan

- Finance/Capital Professional
- Ex Investment Banker, AU and USA



David Rose

- IT/Platform Specialist
- Multiple CIO Positions

Operational:



David Moylan

Chief Executive Officer

- Vault MD and Founder
- Global safety and risk professional
- Appointed Director of Safety and Risk for the Australian Army (20 years service as a commissioned officer)
- Senior Risk and Compliance Executive - Shell Exploration China
- Masters Degree in Strategic Management plus Bachelor degrees in Business and Industrial Hygiene



Verdon Kelliher

Executive Vice President

- Enterprise Director B2B - Samsung Electronics NZ
- Previous Director of Strategic Innovation and Government Relations Samsung NZ
- Significant industry experience with Senior roles in Telecom, Logical Networks, IBM, Optimisation.
- Thought leader in SaaS Product sales and marketing



Miguel Nasr

Chief Product & Data Officer

- Founder of Telstra's M2M/IoT, and Data Insights Product divisions
- Held Senior roles in the Telecommunications, Healthcare, Education and Automotive sectors
- Extensive experience with commercialization of emerging technologies - IoT / AI / Big Data
- Contributing member of the IoT Alliance Australia
- Degrees in Computer Science and Engineering (Mechatronics)

Customer Overview

Vault is being used by some of the world's biggest and best known brands across a range of industries.

Construction

AECOM



Transport



Services

Beca

ALSCO

Logistics

CLEANAWAY

TOLL

Entertainment

realJOURNEYS



Commodities

CCA
COCA-COLA AMATIL

VISY
FOR A BETTER WORLD

Government

New Zealand Post



Energy



Shipping Ports

PORT OF TAURANGA



Education



Food

FOODSTUFFS
Proudly New Zealand

Restaurant BRANDS

Retail



Mondelēz International

1 Million+ Workers Protected

400+ Enterprise Customers

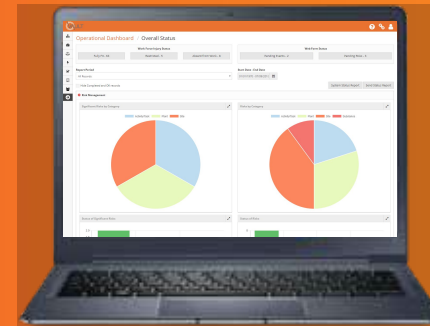
30 + Industry Sectors

8 Countries

Product Overview

One platform, one solution to all your Health & Safety Management needs.

Vault Enterprise



Vault Notify



Vault Audit



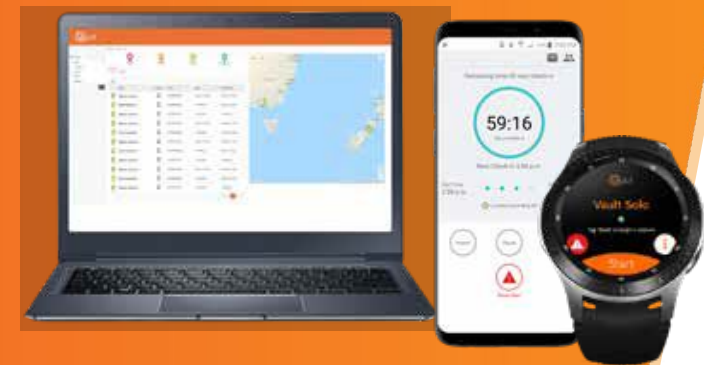
Vault Check



Vault Contractor Management



Vault Solo Web Portal - Solo App - Solo Watch



Enterprise Platform

The most intelligent way for large scale businesses to manage risk, health and safety responsibilities.

Our latest V3 Enterprise Platform is leading the way for large organisations across the globe:

- Class leading User interface
- Clean look and intuitive
- Latest web technologies
- Fully responsive to mobile phone
- Configurable dashboards and reporting
- Open Platform for 3rd party integration



Enterprise Platform Components



Governance



Risk



Assets



People



Compliance



Mobility

Dashboards
Business Intelligence
Performance
Indicators
Governance
Planner
Process Reviews
Reports
Feedback

Events
Event Register
Reviews
Emergency
Formal Investigation
JSA/SWMS
Multiple Risk
Assessment
Risk Assessment
Risk Register
Review

PPE
Plant/Equipment
Substances
Transport

Claims
Clients
Contracted Workers
Training
Third Party/Visitor
Volunteers
Workers
Vault Contractor

Compliance
Observations
Documents
Health Surveillance
Environment
Skills Matrix
Vault Audit
Vault Check

Vault 3 Platform
Check
Audit
Notify
Solo App
Solo Watch
Contractor Portal
Live streaming

Vault Notify

With the Vault Notify App, you can capture and record hazards, risks or incidents in real-time and update your teams instantly.

Equip your workers with a powerful tool they can access anytime, anywhere to help manage and respond to incidents.



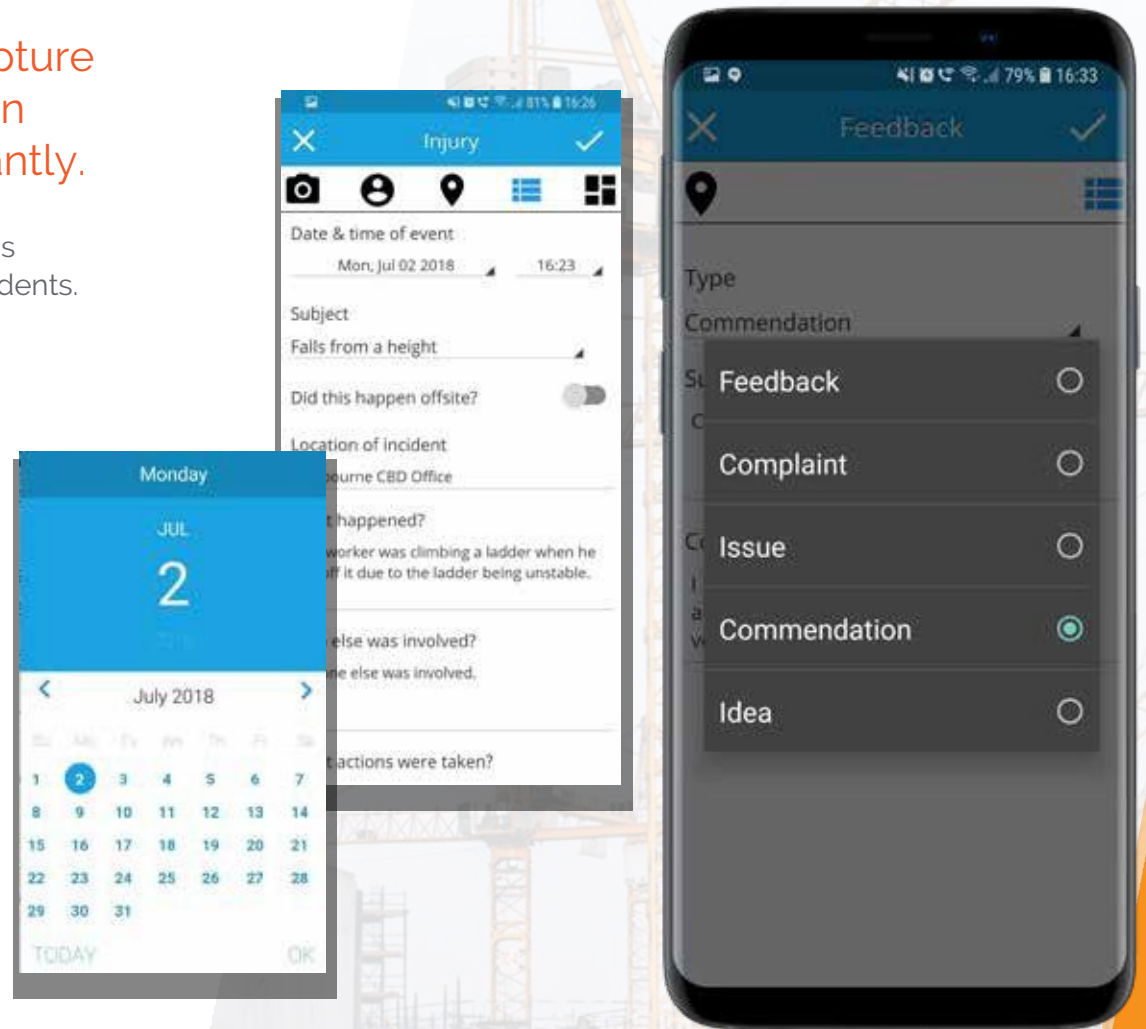
Capture Information



Immediately notify



Accurately report



Vault Check

Complete mobile inspections on the go ensure your workers are always safe and confident in their job.

A simple, easy to use App, allowing your users to carry out inspections and complete checklists across all areas of the business.



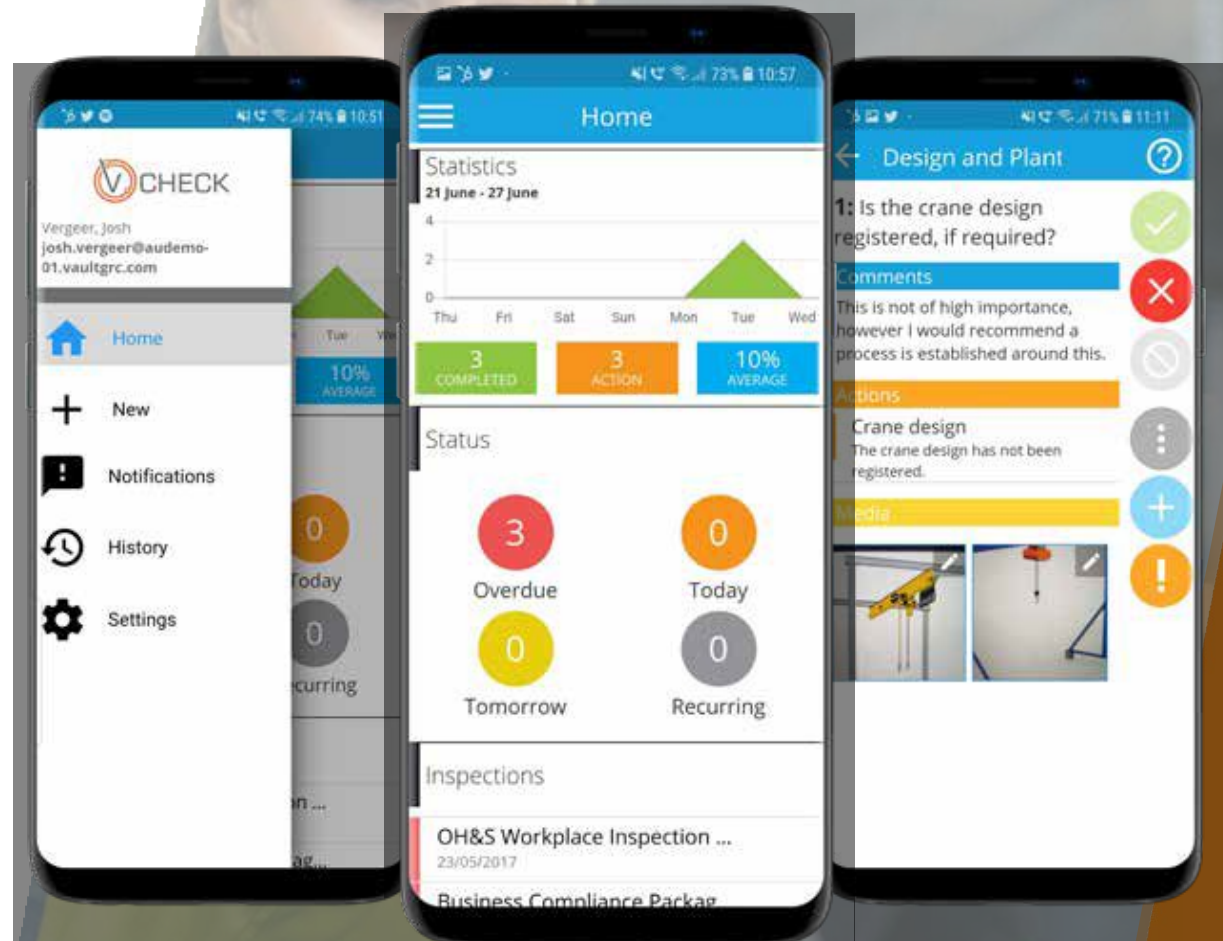
Easy Planning



Real Time Updates



Instant Reporting



Vault Audit

Vault Audit allows you to seamlessly complete your audits and investigations from the field.

A sophisticated auditing App with automated report generation for conducting internal audits and measuring compliance against complex industry and international standards.



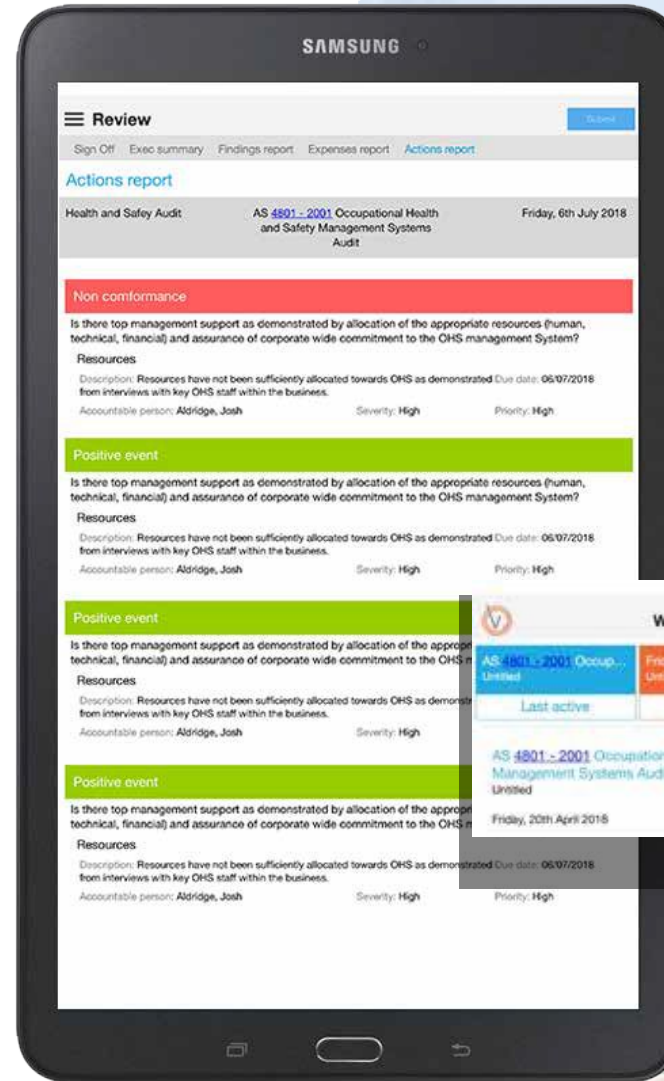
In the field mobility



Birds-eye-view



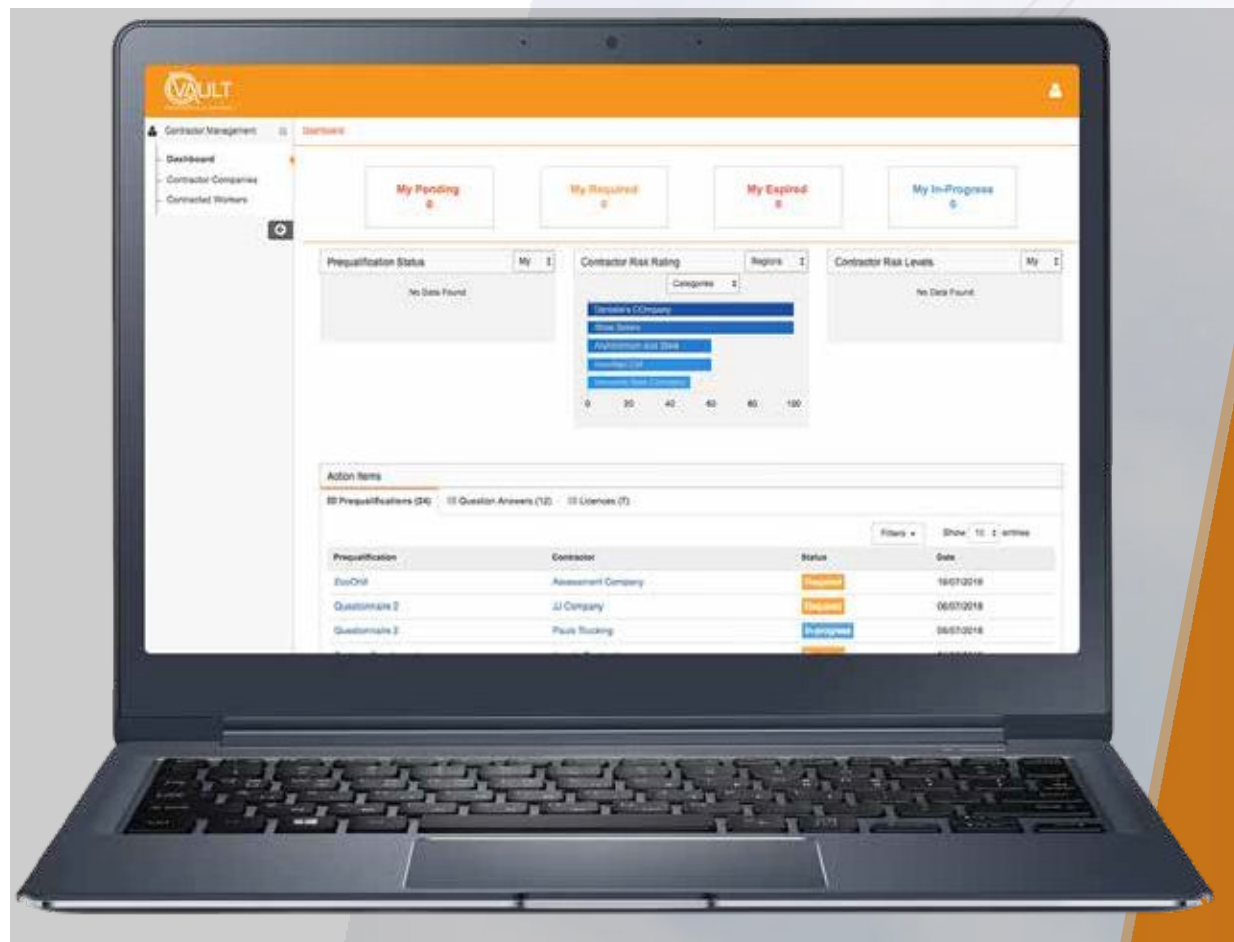
Visual context



Contractor Management

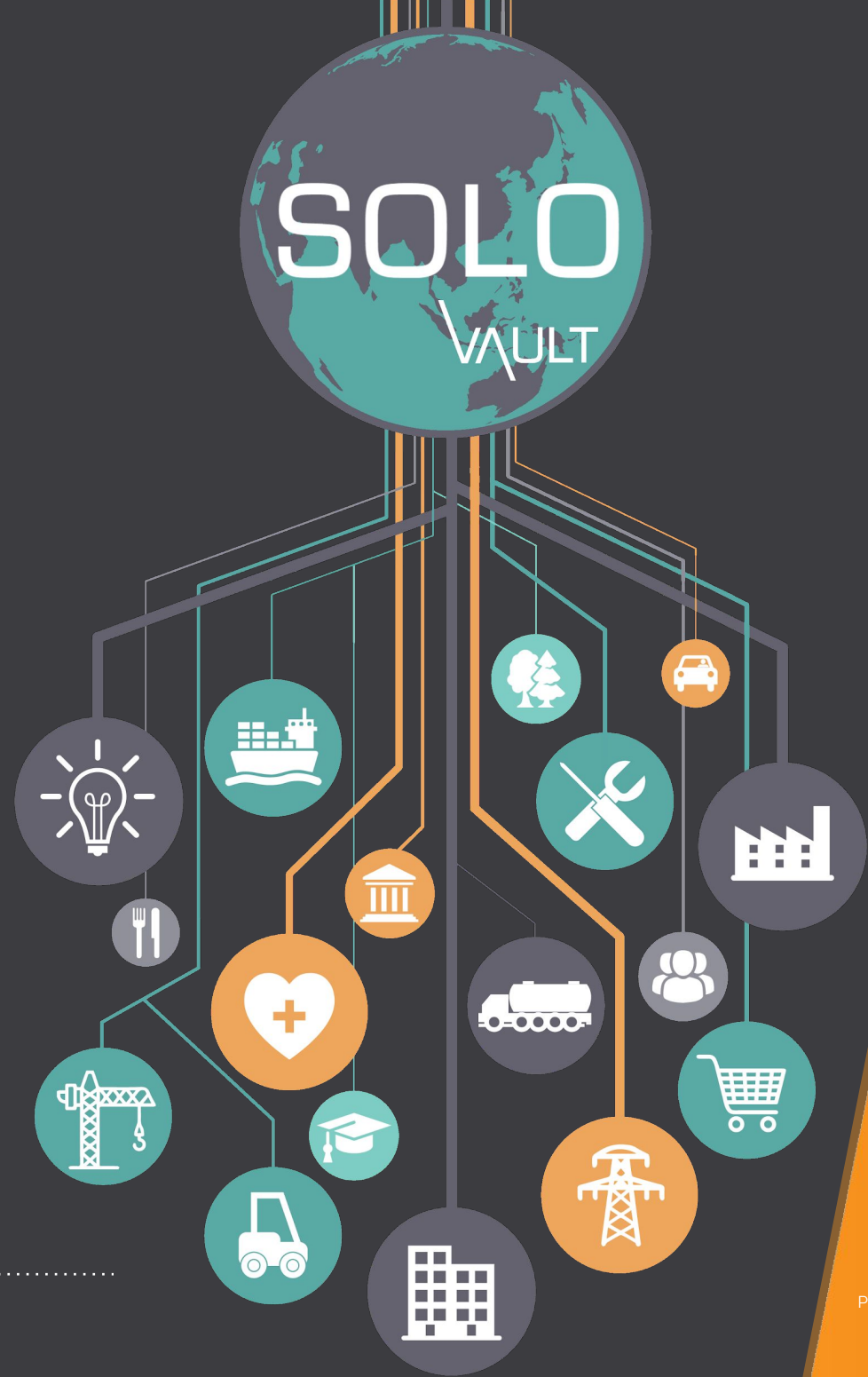
As a complete workforce management safety solution, Vault has all your contractor needs covered.

- Key Benefits of our contractor portal include:
- Owner controlled and managed
- Easy online prequalification process
- Real time inductions
- Smart compliance monitoring
- Integrated with Vault and Apps
- Complete mobility for contractors
- Automated alerts
- Reduced costs and paperwork
- Scalable to your business needs



Vault Solo

Protecting tomorrow's future



Vault Solo

Solo is a powerful workforce management ecosystem designed to protect and manage workforces, and in particular lone workers, while adding time saving and efficient productivity tools to complement the core product across a variety of mobility devices including wearables.



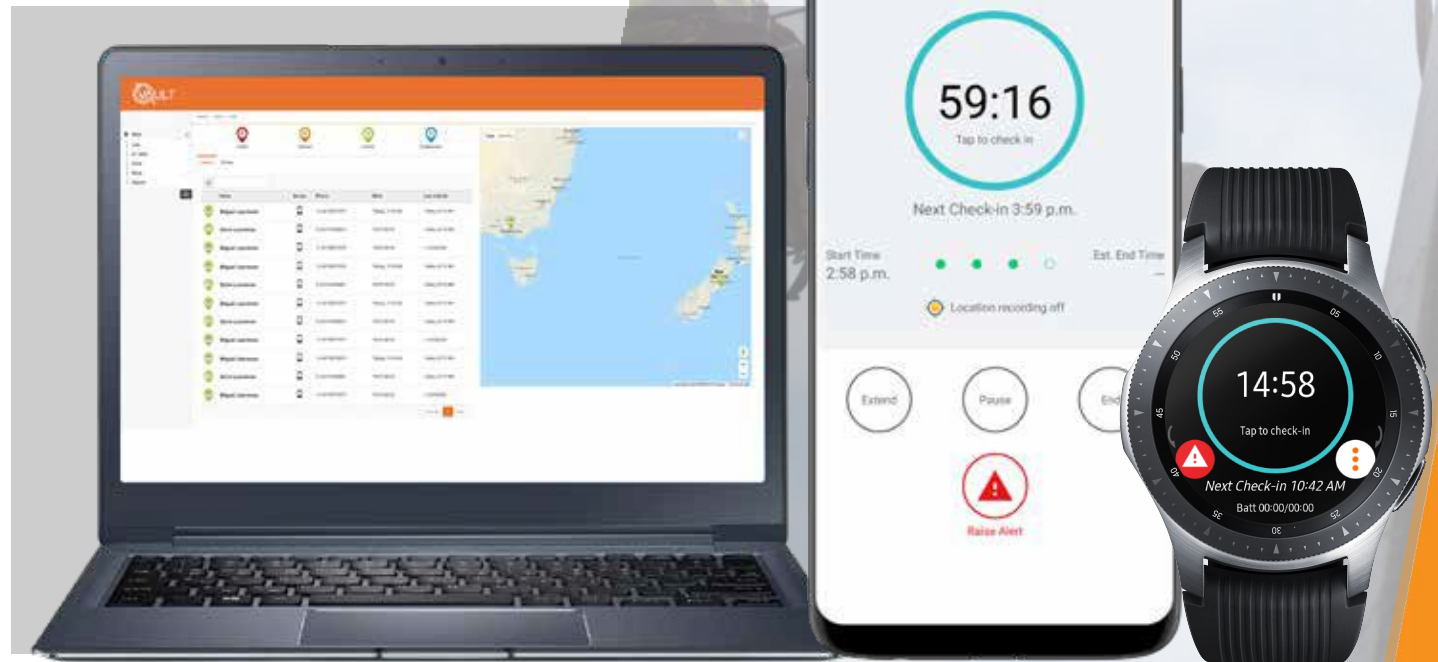
**Solo
Platform**



Solo Mobile



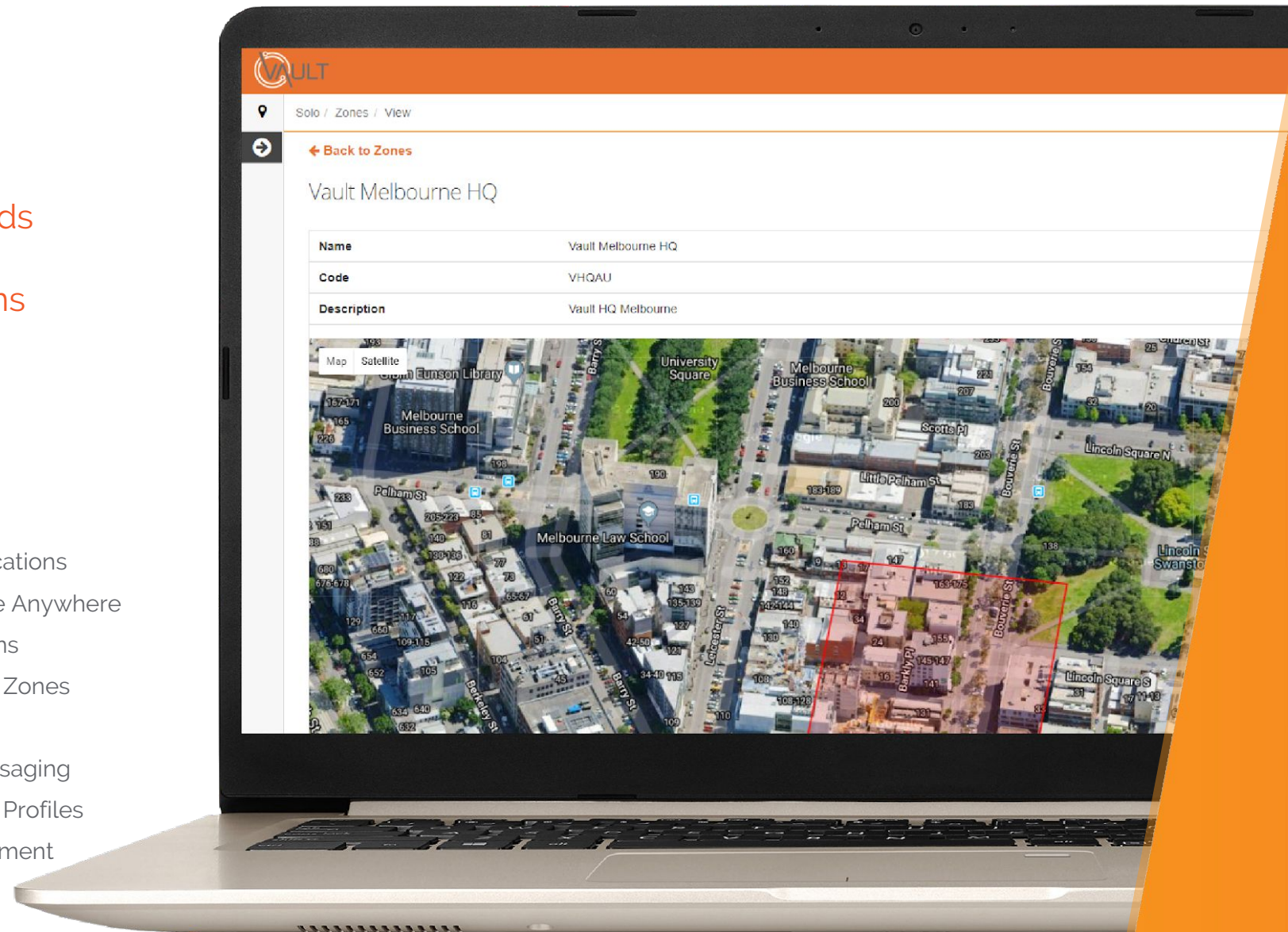
Solo Wearable



Solo Platform

Intuitive live dashboards to manage all your alerts, notifications and reporting needs. Easily stay in touch and ensure your teams are safe.

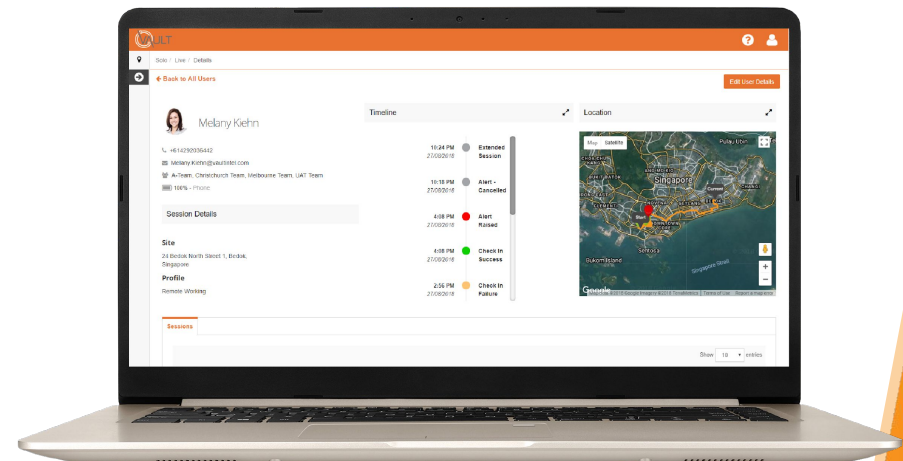
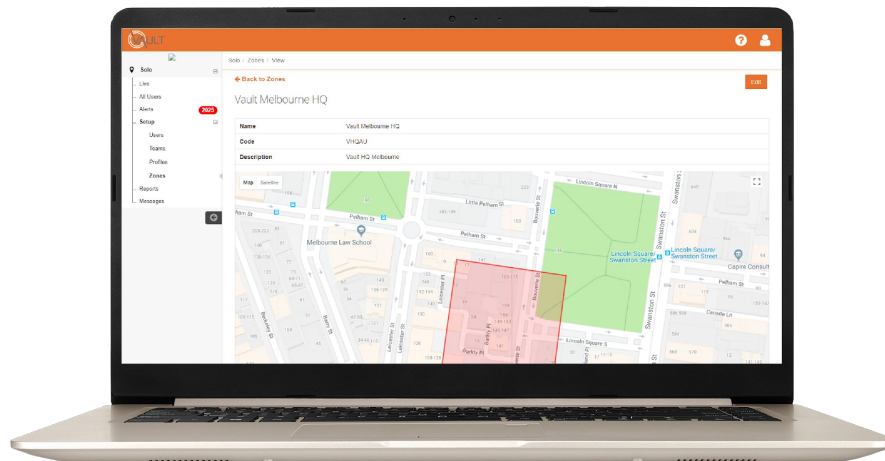
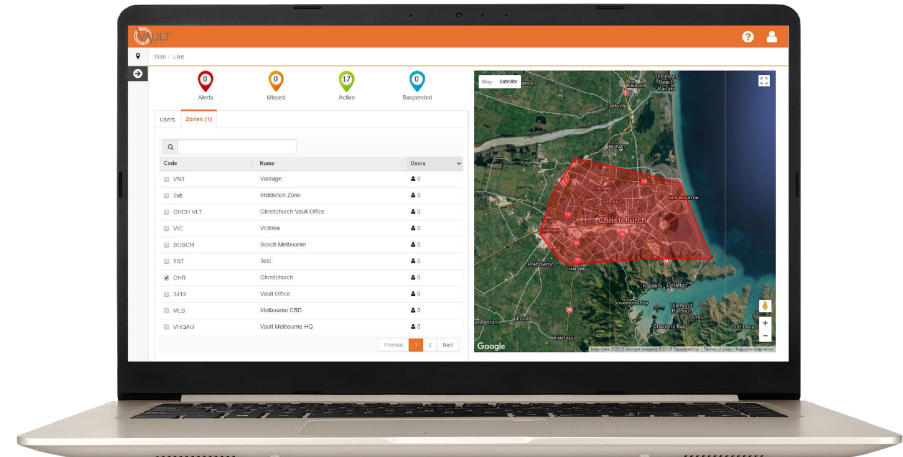
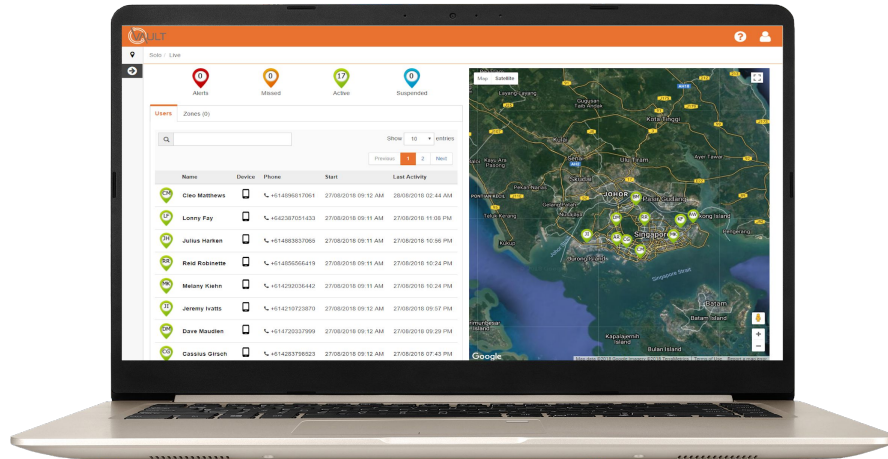
- Visual Metrics and Notifications
- Manage and View People Anywhere
- Instant Alerts / Escalations
- Defined Safe / Exclusion Zones
- Configurable Profiles
- Individual and Team Messaging
- Business Rules to Create Profiles
- Event / Incident Management



Manage safe work zones, anywhere in the world

Solo Platform

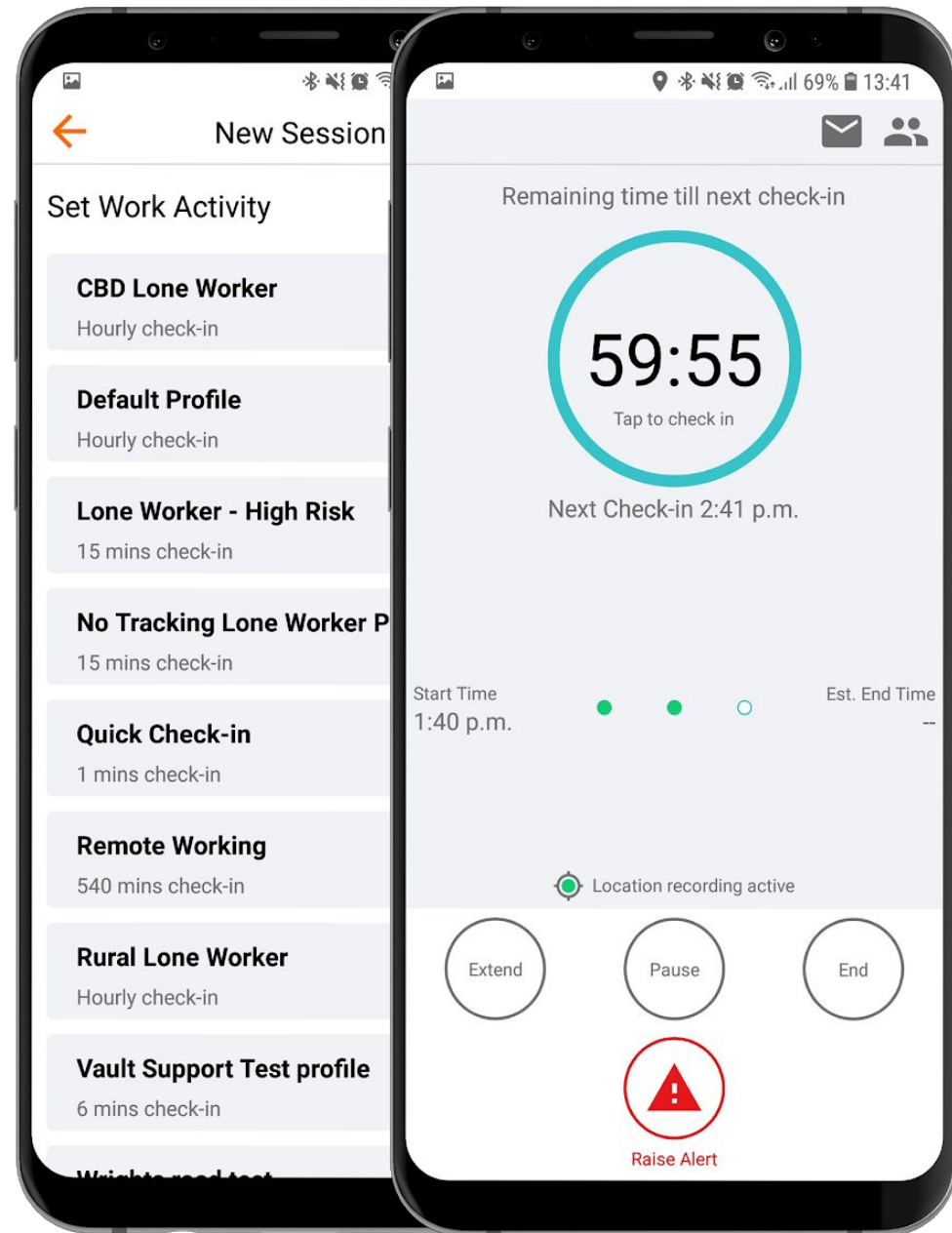
Vault Solo keeps workers connected, visible and safer, while helping to prevent costly incidents and manage risk.



Solo Mobile

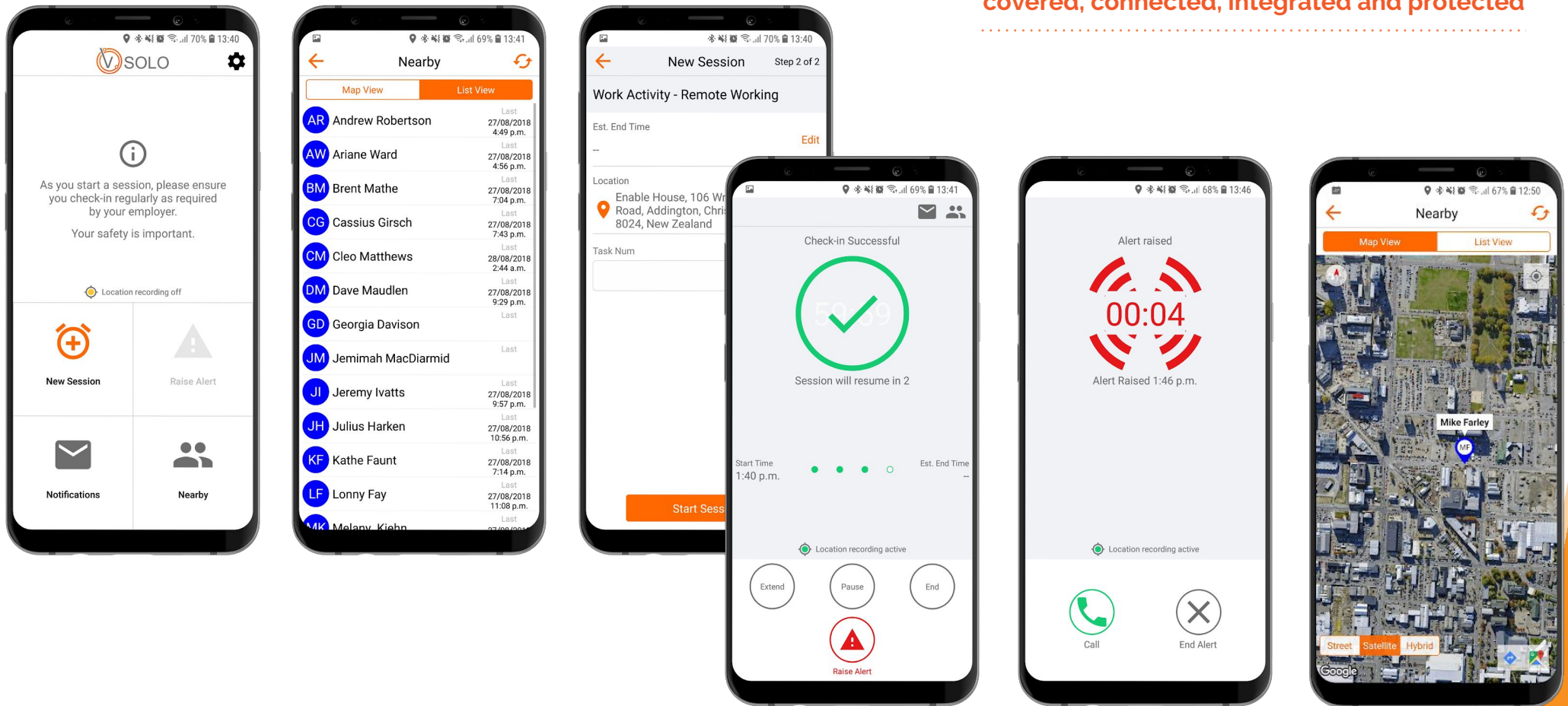
Designed for the worker on the move, stay on top of your workforce with fingertip alerts and GPS mapping straight from your smartphone.

- Configurable Profiles
- Interval Reporting and Check-in
- Alerts and Notifications
- Instant Messaging and Acknowledgment
- Integrated Maps
- Nearby and Team View
- People Profiles and Actions
- View Safe / Exclusion Zones
- Link to Solo Platform
- Automated SMS and Call Functionality



Solo Mobile

From the office to the field, Vault Solo has your team covered, connected, integrated and protected



Solo Wearable

All the benefits of Solo Mobile but with the convenience and quick access of a wearable.

- Samsung Galaxy Watch
- E-sim Capability - No Need for Mobile
- Full SmartWatch Capability
- Multiple Alert Capability
- Movement / Heart-Rate monitor
- Full Functionality as seen in Solo Mobile
- Check-ins and Alerts
- Nearby and Team View
- Configurable Profiles
- Customised Watch Faces



Vault Solo/Samsung Galaxy Watch

A complete safety solution for workforce management.



Solo + The Power of Samsung

- Samsung desires to be the No. 1 wearable manufacturer globally
- Solo appeals to Samsung as it is the first compelling B2B use case for their LTE Galaxy Watch
- Solo also makes use of important strategic components of the watch - Tizen and Knox
- Samsung is proactively marketing Solo:
 - Government Showcase Wellington (3 days)
 - Telstra Vantage Melbourne (4 days)
 - Business Summit Bangkok
 - Sparktech Roadshow - 9 major cities and towns
 - GovWare Singapore - (4 days)
 - Transport & Logistics Summit Melbourne



"The go to brand globally for Risk and Safety Technology"



**Creating safer workplaces
through intelligent software
solutions**

www.vaultintel.com



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* Projections for ARR are based upon current ARR and new ARR in contracted sales, together with continuing sales momentum at the level achieved in that quarter. The Company believes this is reasonable as it has experienced a substantial lift in sales and the sales pipeline over the prior twelve months. The Company believes the sales pipeline will continue to generate new sales at this level for the coming year as it continues to grow and develop its sales team. The Company has a sophisticated sales management system which provides substantial detail on how the sales process is progressing in terms of sales progress and this together with sales team experience is utilised in assessing the likelihood of future contracts closing.