

Vault Enters US Market with Key Client Expansion of additional 143 sites

Vault Intelligence Limited (**ASX:VLT**) (**Vault** or **the Company**), a leading SaaS business delivering solutions in the Risk and Safety Technology sector is pleased to announce a **key client expansion** with significant growth and entry into the **US market** through **Restaurant Brands Limited**.

Restaurant Brands Doubles Sites with Vault and Provides Entry to US

- Restaurant Brands Limited has extended their use of Vault and now is now using Vault Enterprise in the US at an additional **79 sites**, across three US States and Territories (Hawaii, Guam and Saipan). Following completion of internal onboarding and training, the solution went live on 19 August 2019
- Restaurant Brands has also expanded use of **Vault Enterprise** in **Australia** with an **additional 64 sites** for KFC which went live on 12 August 2019
- Growth for this client is on the back of **specific development and capability in the retail food sector** and represents **significant growth** in stores from the **current 145 stores** across New Zealand
- US implementation offers **important leverage and a substantial soft launch landing** for expansion to the US. Vault is currently in discussion with several large organisations as potential strategic partners and distributors of both **Vault Enterprise** and **Solo** for key **verticals within the US market**

David Moylan, CEO at Vault said, "This extension with one of our largest clients is testament to our relationship and the service provided to Restaurant Brands, supported by great products and solutions in the retail food sector. We appreciate the faith shown by Restaurant Brands and look forward to continuing to work with them, by listening and responding to their needs through our agile and focused product team.

Importantly, this growth also affords us our first foray into the substantial US market, which we will leverage over the coming quarters to further grow Vault product penetration and CARR in that market"



Restaurant Brands Limited is a corporate franchisee and specialises in managing multi-site branded food retail chains. Restaurant Brands is listed on the New Zealand Stock Exchange under NZX code RBD and on the Australian Securities Exchange under ASX code RBD. It employs nearly 9,000 staff across New Zealand, Australia and Hawaii and serves 120,000 customers worldwide every day.





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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector. Vault operates across more than 30 industries and in several parts of the world.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings and the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to 1,000,000+ people across 30 industries.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit <u>www.vaultintel.com</u>.

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