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Dear Sir/Madam

# WESTFIELD GROUP (ASX:WDC) WESTFIELD GROUP SUPPLEMENTAL INFORMATION REPORT

Attached is the Westfield Group Supplemental Information Report for the year ended 31 December 2012.

Yours faithfully

**WESTFIELD GROUP** 

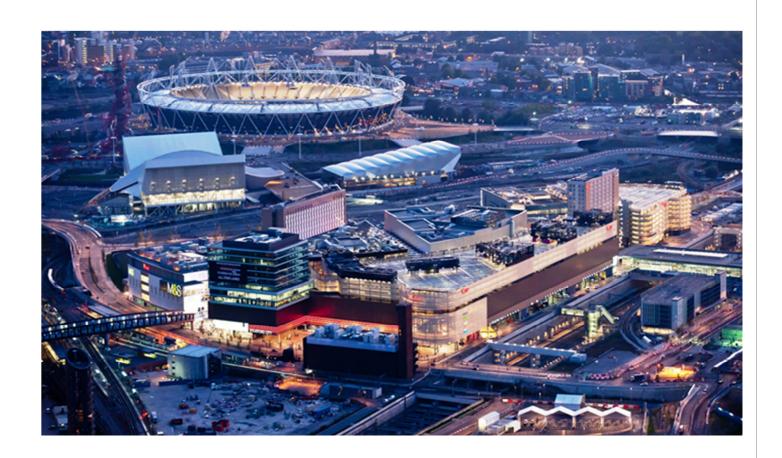
Simon Tuxen Company Secretary

Encl.



# **Westfield Group Supplemental Information**

Year Ended 31 December 2012



# **Overview of Portfolio**

The Westfield Group (WDC) portfolio of shopping centres is geographically diverse, spread across five states and one territory in Australia and 11 states in the United States, as well as in New Zealand, the United Kingdom and Brazil. These centres are generally located near or in major metropolitan areas, are anchored by long-term tenancies with major retailers and incorporate a wide cross-section of specialty retailers and national chain store operators.

The Group's shopping centre investments are undertaken on both a wholly owned basis and through joint ventures and co-ownership arrangements.

The prior period disclosures contained in this document have not been restated for asset purchases and dispositions by the Group in 2012. Further to this the pre-2012 disclosures exclude Brazil.

The following table sets out the Westfield Group portfolio as of December 31, 2012.

	United		United	New		
	States	Australia	Kingdom	Zealand	Brazil	Total
Centres	47	39	5	9	5	105
Retail Outlets	7,968	11,336	1,262	1,431	845	22,842
GLA (million square metres)	5.1	3.4	0.6	0.4	0.2	9.7
Westfield Asset Value (billion) 1	US\$13.6	A\$13.2	£3.0	NZ\$1.4	R\$0.7	A\$32.4
Asset Value – JV partner interests (billion)	US\$5.0	A\$22.1	£2.6	NZ\$1.4	n/a	A\$32.0
Assets Under Management (billion) (AUM)	US\$18.6	A\$35.3	£5.6	NZ\$2.8	R\$0.7	A\$64.4
Westfield Share of AUM	73%	37%	54%	50%	n/a	50%

The geographical distribution of the shopping centre portfolio by Gross Lettable Area (GLA), Assets Under Management and WDC Asset Value as of December 31, 2012 is set out in the following charts:



Key operating statistics for the global shopping centre portfolio (including part-owned shopping centres on a 100% basis) as of and for the year ended December 31, 2012, as applicable, include the following:

- Comparable shopping centre net property income growth: 3.3%
- Global portfolio leased rate: 97.8%
- Weighted average unexpired lease term: 8.6 years (anchor retailers 14.9 years, specialty retailers 4.7 years)
- Total number of lease deals completed: 4,668 with an aggregate of 765,177 square metres
- Shopping centre arrears: 0.9% of annual billings

Westfield

<sup>&</sup>lt;sup>1</sup> WDC share of shopping centre assets including construction in progress and assets held for redevelopment.

Note: Exchange rates as of December 31, 2012 were AUD/USD 1.0370, AUD/GBP 0.6416, AUD/NZD 1.2613, AUD/BRL 2.1240

# **Geographic and Retailer Diversity**

The size and geographical diversity of the Group's property portfolio provides a diversified revenue base and significantly reduces the dependence upon any single retailer, property or geographic region. On a proportionally consolidated basis, as of December 31, 2012, the largest property represented 5.7% of the total book value of shopping centre investments, and the 10 largest properties represented 33.4% of the total book value of shopping centre investments.

# Portfolio - Largest Retail Groups

The Group's shopping centre portfolio has a diverse range of retailers, with in excess of 22,800 retail outlets. In the global shopping centre portfolio, the largest retailer group, on a tenancy basis, occupied approximately 10.4% of total GLA as of December 31, 2012, and the largest retailer group, on a revenue basis, contributed approximately 2.0% of the Group's total rental income for the year ended December 31, 2012.

#### Ten Largest Anchors (by GLA) as of December 31, 2012

Anchor	Region	Number of Anchor Stores	Anchor GLA (000's sqm)	% of Total GLA
Macy's, Inc. <sup>1</sup>	USA	53	998	10.4%
JC Penney	USA	33	494	5.2%
Sears	USA	29	473	4.9%
Myer	AUS	23	428	4.5%
Woolworths Limited <sup>2</sup>	AUS	59	304	3.2%
David Jones	AUS	17	246	2.6%
Nordstrom	USA	15	239	2.5%
Target	AUS	32	235	2.5%
Kmart	AUS/NZ	25	178	1.9%
Dillard's	USA	9	155	1.6%

<sup>&</sup>lt;sup>1</sup> Macy's, Inc. includes Macy's and Bloomingdale's.

The 10 largest specialty retailers in the Group's global shopping centre portfolio (by way of either common trading name or through their various operating divisions) occupied approximately 5.8% of total GLA as of December 31, 2012 and contributed approximately 6.7% of total rental income for the year ended December 31, 2012, with no single retailer contributing more than 1.2% of such total rental income.

#### Ten Largest Specialty Retailers (by GLA) as of December 31, 2012

		Number of Specialty	Specialty Store GLA	% of Total
Specialty Retailer	Region	Stores	(000's sqm)	GLA
				0.004
Forever 21	USA/UK	38	81	0.8%
Gap	USA/AUS/UK	79	79	0.8%
Abercrombie & Fitch Co.	USA/UK	89	61	0.6%
Limited Brands <sup>1</sup>	USA	94	58	0.6%
H&M	USA/UK	29	53	0.6%
Footlocker	USA/AUS/NZ/UK	156	53	0.6%
Dick's Sporting Goods	USA	9	49	0.5%
Super Retail Group <sup>2</sup>	AUS/NZ	32	46	0.5%
Express	USA	44	36	0.4%
JB HiFi	AUS/NZ	31	34	0.4%

<sup>&</sup>lt;sup>1</sup> Limited Brands includes Victoria's Secret, Bath & Body Works, Pink and Henri Bendel.

<sup>&</sup>lt;sup>2</sup> Woolworths Limited anchors includes Woolworths, Safeway, Big W and Dan Murphy's.

<sup>&</sup>lt;sup>2</sup> Super Retail Group includes Rebel Sport, Ray's Outdoors and Supercheap Auto.

#### **United States**

In the United States, anchors have traditionally consisted of major departments stores, most of which own their store and the underlying land. However, certain stores at the shopping centres are owned by the Group and are leased to the anchor under long-term leases at rates generally lower than the rents charged to specialty stores, or in some cases the Group owns the underlying land and leases it to the anchor under a long-term ground lease. Additionally, the Group generally enters into long-term reciprocal agreements with anchors which provide for operating covenants between the shopping centres and the anchors and generally require the anchors to contribute towards certain of the shopping centres' common area expenses.

#### Anchors as of December 31, 2012

	Number of Anchor	Anchor GLA	Anchor GLA as a % of Total	1
Anchor	Stores	(000's sqf)	GLA	% of Total Rent <sup>1</sup>
Macy's, Inc.				
Macy's	49	9,757	17.6%	1.4%
Bloomingdale's	4	983	1.8%	0.1%
Subtotal	53	10,740	19.4%	1.5%
JC Penney	33	5,313	9.6%	0.8%
Sears	29	5,087	9.2%	0.5%
Nordstrom	15	2,574	4.6%	0.4%
Dillard's	9	1,668	3.0%	0.0%
Target	9	1,482	2.7%	0.6%
Lord & Taylor	5	593	1.1%	0.1%
Carson Pirie Scott	3	358	0.6%	0.0%
Wal-Mart	2	292	0.5%	0.2%
Neiman Marcus	2	261	0.5%	0.1%
Belk	1	198	0.4%	0.0%
Costco	1	147	0.3%	0.0%
Kohl's	1	90	0.2%	0.0%
Saks Fifth Avenue	1	40	0.1%	0.1%
Total	164	28,842	52.1%	4.3%

<sup>&</sup>lt;sup>1</sup> Represents minimum rents and CAM charges (excluding taxes) due under store or ground leases.

Specialty stores consist of mini-majors (retail stores generally occupying between 20,000 and 80,000 square feet of leasable area including freestanding buildings), specialty shops (retail stores occupying less than 20,000 square feet of leasable area), and theaters.

Ten Largest U.S. Specialty Retailers (by GLA excluding theaters) as of December 31, 2012

	Number of	Specialty Store		
	Specialty Stores	GLA	% of Total	
Specialty Retailer	Leased	(000's sqf)	GLA	% of Total Rent
Gap, Inc. <sup>1</sup>	74	806	1.5%	3.1%
Forever 21, Inc. <sup>2</sup>	37	805	1.5%	2.5%
Abercrombie & Fitch Co. 3	85	628	1.1%	3.1%
Limited Brands, Inc. 4	94	619	1.1%	3.0%
Dick's Sporting Goods, Inc.	9	522	0.9%	0.6%
Foot Locker, Inc. 5	120	499	0.9%	2.3%
H&M	22	432	0.8%	1.1%
Express, Inc. <sup>6</sup>	44	383	0.7%	1.7%
Ascena Retail Group, Inc. 7	62	311	0.6%	1.2%
American Eagle Outfitters, Inc.8	52	305	0.6%	1.6%
Total	599	5,310	9.6%	20.3%

<sup>&</sup>lt;sup>1</sup> Gap Inc. includes The Gap, Gap Kids, Baby Gap, Banana Republic and Old Navy.

In addition to the above, the U.S. portfolio includes 28 theaters which occupied 1,724,000 square feet of GLA or 3.1% of total U.S. GLA as of December 31, 2012. As of the same date, the largest theater group occupied 669,000 square feet of GLA.

<sup>&</sup>lt;sup>2</sup> Forever 21 Inc. includes Forever 21 and XXI Forever.

<sup>&</sup>lt;sup>3</sup> Abercrombie & Fitch Co. includes Abercrombie & Fitch, abercrombie, Hollister and Gilly Hicks.

<sup>&</sup>lt;sup>4</sup> Limited Brands Inc. includes Victoria's Secret, Bath & Body Works, Pink and Henri Bendel.

<sup>&</sup>lt;sup>5</sup> Foot Locker Retail Inc. includes Foot Locker, Lady Foot Locker, Kid's Foot Locker, Champs, Footaction and CCS.

 $<sup>^{\</sup>rm 6}$  Express, Inc. includes Express and Express Men.

<sup>&</sup>lt;sup>7</sup> Ascena Retail Group, Inc. includes Catherines, Dress Barn, Justice, Lane Bryant and Maurices.

<sup>&</sup>lt;sup>8</sup> American Eagle Outfitters, Inc. includes American Eagle Outfitters and Aerie.

#### **Australia and New Zealand**

Generally, anchors are major stores whose merchandise appeals to a broad range of shoppers and traditionally have been a significant factor in the public's perception of a shopping centre.

#### Anchors as of December 31, 2012

			Anchor GLA	Ave Lease Term	
	Number of	Anchor GLA	as a % of Total	Remaining	
Anchor	Anchor Stores	(000's sqm)	GLA	(years)	
Department Stores					
Myer	23	427.7	11.8%	10.2	
David Jones	17	245.6	6.8%	14.0	
Farmers	8	56.3	1.6%	12.0	
Harris Scarfe	9	26.9	0.7%	8.3	
Subtotal	57	756.5	20.8%	11.5	
Discount Department Stores					
Target	32	235.4	6.5%	11.1	
Kmart	25	177.6	4.9%	6.2	
Big W	20	162.2	4.5%	11.9	
The Warehouse	3	18.4	0.5%	2.3	
Subtotal	80	593.5	16.4%	9.6	
Supermarkets			·		
Coles	36	136.0	3.7%	11.4	
Woolworths/Safeway	32	132.0	3.6%	9.5	
Foodtown/Countdown	8	32.7	0.9%	5.8	
Aldi	16	22.7	0.6%	6.6	
Progressive Supa IGA	2	7.9	0.2%	7.6	
Pak N Save	1	6.3	0.2%	11.5	
Franklins	3	5.8	0.2%	9.3	
New World	1	3.4	0.1%	9.7	
Food for Less	1	1.3	0.0%	0.0	
Subtotal	100	348.0	9.6%	9.7	
Cinemas			·		
Event Cinemas	14	84.2	2.3%	9.4	
Hoyts	10	48.1	1.3%	6.6	
Village	5	30.2	0.8%	10.1	
Birch Carroll & Coyle	3	15.4	0.4%	6.6	
Greater Union	2	7.0	0.1%	0.4	
Reading Cinemas	1	4.3	0.1%	6.9	
Grand Cinemas	1	3.2	0.1%	1.9	
Subtotal	36	192.5	5.3%	8.1	
Other					
Toys R Us	11	32.3	0.9%	3.9	
Bunnings Warehouse	4	30.0	0.8%	5.8	
Harvey Norman	6	22.3	0.6%	4.2	
Dan Murphy's	7	9.8	0.3%	7.0	
Kmart Garden	1	4.2	0.1%	5.9	
Subtotal	29	98.5	2.7%	5.0	
Total	302	1,989.0	54.8%	9.9	

Anchor retailers in Australia and New Zealand occupied approximately 54.8% of the total Australia/New Zealand GLA as of December 31, 2012 and contributed approximately 16.5% of the total rental income for the Australia and New Zealand region for the year ended December 31, 2012, with no single anchor retailer contributing more than 2.5% of such total rental income.

## Ten Largest Specialty Retailers (by GLA) as of December 31, 2012

	Number of Specialty Stores	Specialty Store GLA	% of Total
Specialty Retailer	Leased	(000's sqm)	GLA
Super Retail Group <sup>1</sup>	32	46.1	1.3%
JB Hi Fi	31	34.0	0.9%
Just Group	230	31.9	0.9%
Cotton On	161	28.1	0.8%
Best & Less <sup>2</sup>	27	25.3	0.7%
Dick Smith <sup>3</sup>	32	21.4	0.6%
Specialty Fashion Group 4	132	19.3	0.5%
Australian Pharmaceutical Industries 5	46	19.3	0.5%
James Pascoe Group <sup>6</sup>	124	19.0	0.5%
BB Retail Capital <sup>7</sup>	161	18.5	0.5%
Total	976	262.9	7.2%

<sup>&</sup>lt;sup>1</sup> Super Retail Group includes Rebel Sport, Ray's Outdoors and Supercheap Auto.

The 10 largest specialty store retailers in Australia and New Zealand occupied approximately 7.2% of the total Australia/New Zealand GLA as of December 31, 2012 and contributed approximately 9.6% of the total rental income for the Australia and New Zealand region for the year ended December 31, 2012, with no single retailer contributing more than 2.0% of such total rental income.

<sup>&</sup>lt;sup>2</sup> Best & Less includes The Kidstore.

<sup>&</sup>lt;sup>3</sup> Dick Smith includes Dick Smith Electronics, and Dick Smith Powerhouse.

<sup>&</sup>lt;sup>4</sup>Specialty Fashion Group includes Millers, Katies, Autograph, City Chic, Crossroads and La Senza.

<sup>&</sup>lt;sup>5</sup> Australian Pharmaceutical Industries includes Priceline, Priceline Pharmacy and Soul Pattinson.

<sup>&</sup>lt;sup>6</sup> James Pascoe Group includes Prouds Jewellers, Angus & Coote, Goldmark, Pascoes the Jewellers, Stevens, Stewart Dawsons Jewellers, Whitcoulls, Kids by Farmers and Borders (NZ).

<sup>&</sup>lt;sup>7</sup>BB Retail Capital includes Diva, Bras N Things, Dusk, Adairs and Lovisa.

#### **United Kingdom**

#### Anchors as of December 31, 2012

Anchor	Number of Anchor Stores	Anchor GLA (000's sqm)	Anchor GLA as % of Total GLA	Average Lease Term Remaining (Years)
Marks & Spencer	5	58.7	9.3%	61.8
Debenhams	3	38.0	6.0%	17.6
John Lewis Partnership	3	31.9	5.1%	26.2
Next	6	20.4	3.2%	8.5
Sainsbury's Supermarkets	3	16.3	2.6%	13.8
Vue Cinemas	2	16.1	2.6%	17.7
Asda Stores	2	15.0	2.4%	576.1
BHS	2	11.1	1.8%	30.5
House of Fraser	1	9.8	1.6%	15.8
Showcase Cinema De Lux	1	7.4	1.2%	15.4
Aspers	1	5.8	0.9%	23.5
Total	29	230.4	36.7%	66.1

Anchor retailers in the United Kingdom occupied approximately 36.7% of total UK GLA as of December 31, 2012 and contributed approximately 10.8% of total rental income for the UK region for the year ended December 31, 2012, with no single retailer contributing more than 1.9% of such total rental income.

## Ten Largest Specialty Retailers (by GLA) as of December 31, 2012

	Number of Specialty Stores	Specialty Store GLA	% of Total
Specialty Retailer	Leased	(000's sqm)	GLA
Arcadia Group <sup>1</sup>	11	16.2	2.6%
Boots	6	14.5	2.3%
H&M	7	13.2	2.1%
Primark	2	11.0	1.7%
Inditex <sup>2</sup>	10	10.6	1.7%
B&Q	1	9.4	1.5%
New Look	4	8.4	1.3%
Curry's	4	7.7	1.2%
Matalan	2	6.6	1.0%
Forever 21	1	6.4	1.0%
Total	48	104.0	16.5%

 $<sup>^{\</sup>rm 1}$  Includes Top Shop, Topman, Burton, Dorothy Perkins, Evans and Wallis.  $^{\rm 2}$  Includes Zara, Bershka, Massimo Dutti and Pull & Bear.

The 10 largest specialty store retailers in the United Kingdom occupied approximately 16.5% of the total UK GLA as of December 31, 2012 and contributed approximately 14.0% of the total rental income for the UK region for the year ended December 31, 2012, with no single retailer contributing more than 2.7% of such total rental income.

#### **Brazil**

#### Anchors as of December 31, 2012

Anchor	Number of Anchor Stores	Anchor GLA (000's sqm)	Anchor GLA as % of Total GLA	Average Lease Term Remaining (Years)
Lojas Renner	5	11.5	7.2%	6.7
Havan	3	8.0	5.0%	9.4
GNC Cinemas	3	7.1	4.4%	6.0
BIG (Wal-Mart)	1	6.5	4.0%	13.9
C&A	3	6.4	4.0%	12.9
Lojas Americanas	4	6.4	3.9%	6.0
Cinépolis	2	5.9	3.7%	9.3
Riachuelo	2	3.8	2.3%	9.0
Bistek	1	2.5	1.6%	14.8
Total	24	58.1	36.0%	9.8

Anchor retailers in Brazil occupied approximately 36.0% of total Brazil GLA as of December 31, 2012 and contributed approximately 12.2% of total rental income for the Brazilian region for the year ended December 31, 2012, with no single retailer contributing more than 3.1% of such total rental income.

#### Ten Largest Specialty Retailers (by GLA) as of December 31, 2012

Specialty Retailer	Number of Specialty Stores Leased	Specialty Store GLA (000's sqm)	% of Total GLA
Centauro	5	6.1	3.8%
Lojas Marisa	5	5.7	3.5%
Studio Z	4	4.4	2.7%
Magic Games	5	3.4	2.1%
Brasil Foodservice Group <sup>1</sup>	6	2.3	1.4%
Etna	1	2.2	1.4%
Magazine Luiza	2	1.9	1.2%
Zara	1	1.8	1.1%
Livraria Catarinense - Curitiba	5	1.8	1.1%
Restoque Comércio e Confecções de Roupas S.A. <sup>2</sup>	4	1.4	0.9%
Total	38	31.1	19.3%

<sup>&</sup>lt;sup>1</sup> Includes Garcia E Rodrigues and Porcão Gourmet

The 10 largest specialty store retailers in Brazil occupied approximately 19.3% of the total Brazil GLA as of December 31, 2012 and contributed approximately 13.0% of the total rental income for the Brazilian region for the year ended December 31, 2012, with no single retailer contributing more than 2.4% of such total rental income.

<sup>&</sup>lt;sup>2</sup> Includes Le Lis Blanc and John John Denim

## **Lease Structures**

The structure of the Group's retail leases varies by region.

#### (i) United States

In the United States the majority of total annual rental income is derived from specialty shops. Standard specialty shop lease terms are 5 to 10 years and generally include rent escalations over the term of the lease. Total Rent represents both minimum rent and common area charges (excluding taxes). For the year ended December 31, 2012, total specialty store rental income represented approximately 96% of total annual rental income. Anchor retailers generally own their own sites with reciprocal operating agreements in place with the shopping centre owner.

Under A-IFRS, contractual rent increases are recognised as rental income using the straight line method over the respective lease term which may result in the recognition of income not currently billable under the terms of the lease. The amount of contractual rent recognised in excess of rent billed in the United States for the years ended December 31, 2012, 2011 and 2010 was US\$7.8 million, US\$13.0 million and US\$21.0 million respectively.

#### (ii) Australia and New Zealand

In Australia and New Zealand approximately 84% of total annual rental income is derived from specialty stores. Standard specialty shop lease terms are 5 to 7 years with current annual contracted increases of either consumer price index (CPI) plus a fixed percentage, or fixed percentage increases. Anchor retailers generally have lease terms of 20 to 25 years with stepped increases throughout the term which can be fixed, CPI based or sales turnover based.

#### (iii) United Kingdom

In the United Kingdom, the Group derives approximately 89% of total annual rental income from specialty stores. Standard specialty store lease terms are generally 10 years and generally include a five-year upward only market review throughout the term of the lease. Anchor retailers generally have lease terms in excess of 20 years and the leases generally include upward only market reviews every 5 years.

#### (iv) Brazil

In Brazil, the Group derives approximately 88% of total annual rental income from specialty stores. Standard specialty store lease terms are generally 5 years with current annual contracted increases of either an inflation index or fixed percentage increases. Generally specialty store leases include a 13<sup>th</sup> month rent payable in December. Anchor retailers generally have lease terms in excess of 10 years with stepped increases throughout the term which can be fixed or inflation based.

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# **Percentage of Rent Related to Sales**

The Group's rental income is substantially derived from minimum contracted rents payable under lease contracts. These lease structures reduce the volatility of rental income and provide stable cash flows.

For the year ended December 31, 2012, 98.0% of the Group's total rental income was derived from minimum contracted rents and only 2.0% was directly related to the level of retailer sales.

The following tables set out for the Group and by region the percentage of total annual rental income which was derived from minimum rent at contracted levels under leases and the percentage which was directly related to the level of retailer sales for all retailers across the global portfolio for the periods presented:

#### Group

	Year Ended December 31			
<u>2012</u> <u>2011</u> <u>2</u>				
Contracted rent	98.0%	98.3%	98.3%	
Percentage rent based on sales	2.0%	1.7%	1.7%	
Total	100%	100%	100%	

#### **United States**

	Year Ended December 31						
	<u>2012</u>	<u>2011</u>	<u>2010</u>				
Contracted rent	97.9%	97.9%	98.0%				
Percentage rent based on retailer sales	2.1%	2.1%	2.0%				
Total	100%	100%	100%				

#### **Australia and New Zealand**

	Year Ended December 31						
	<u>2012</u>	<u>2011</u>	<u>2010</u>				
Contracted base rent	98.9%	99.1%	98.9%				
Percentage rent based on retailer sales	1.1%	0.9%	1.1%				
Total	100%	100%	100%				

#### **United Kingdom**

	Year Ended December 31						
	<u>2012</u>	<u>2011</u>	<u>2010</u>				
Contracted base rent	96.1%	96.8%	97.2%				
Percentage rent based on retailer sales	3.9%	3.2%	2.8%				
Total	100%	100%	100%				

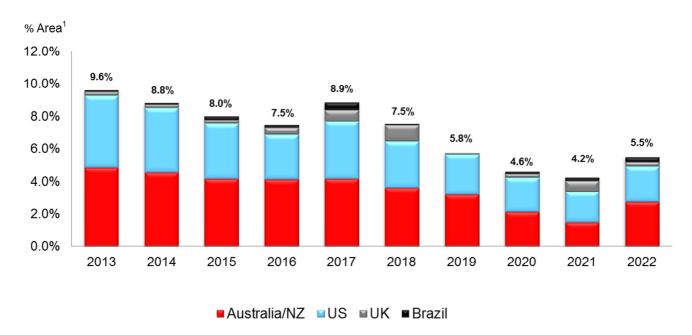
#### **Brazil**

	<u>2012</u>
Contracted base rent	89.3%
Percentage rent based on retailer sales	10.7%
Total	100%



# **Lease Expiry Profile**

The following graph sets out the lease expiry profile for the Group's global shopping centre portfolio, inclusive of both specialty retailers and leased anchors (excluding US anchor GLA not owned by the Group) as of December 31, 2012:



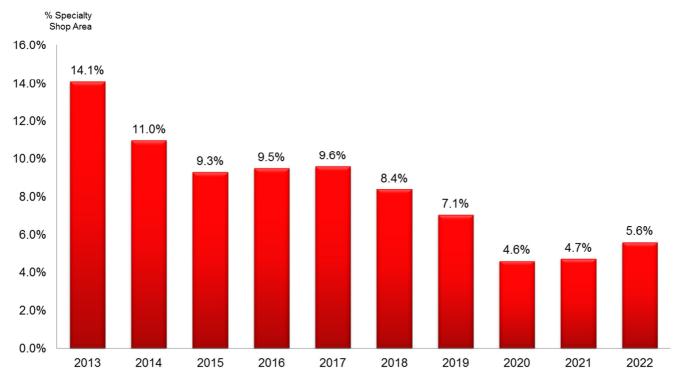
 $<sup>^{1}</sup>$  Based upon approximately 7.1 million sqm GLA (excluding US anchor GLA not owned by the Group)

Expiring per year:	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GLA (000's sqm)	677	622	565	528	626	531	407	326	299	387

The following graphs summarise specialty retailer lease expirations by region as of December 31, 2012:

#### **United States**

The following graph summarises scheduled lease expirations for specialty shop leases less than 20,000 square feet in place as of December 31, 2012:



Expiring per year:	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GLA (000's sqf)	2,651	2,065	1,747	1,786	1,805	1,578	1,326	869	891	1,053
No. specialty shop leases expiring	1,148	944	875	764	798	577	487	310	305	327
Avg total rent psf of expiring leases (US\$) <sup>1</sup>	\$51.26	\$56.72	\$65.15	\$69.58	\$82.50	\$77.08	\$86.89	\$85.64	\$80.58	\$86.04

<sup>&</sup>lt;sup>1</sup> Total rent (excluding taxes) includes contracted increases in both minimum rent and common area charges

#### **Average U.S. Specialty Shop Rental Rates of New Leases**

The following table sets out the percentage change in the average specialty shop rental rates of new leases against the average rental rate of expiring leases during that period:

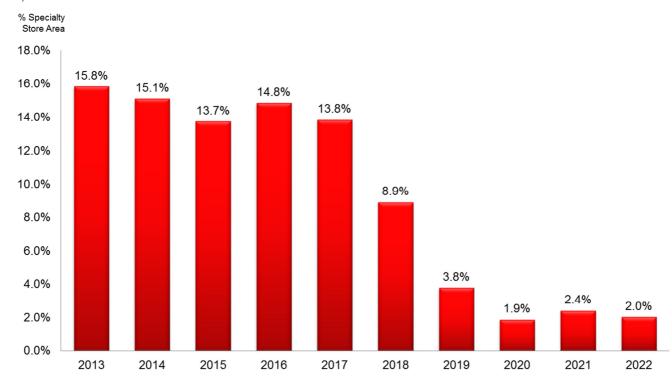
Year	Leases Executed During the Period (US\$ psf) <sup>1</sup>	% Change
2012	58.07	8.4%
2011	52.48	11.1%
2010	61.72 <sup>2</sup>	12.3%

<sup>&</sup>lt;sup>1</sup> Represents average total rent for the initial year of occupancy including renewals.

<sup>&</sup>lt;sup>2</sup> Excludes short term deals of less than 2 years.

#### **Australia and New Zealand**

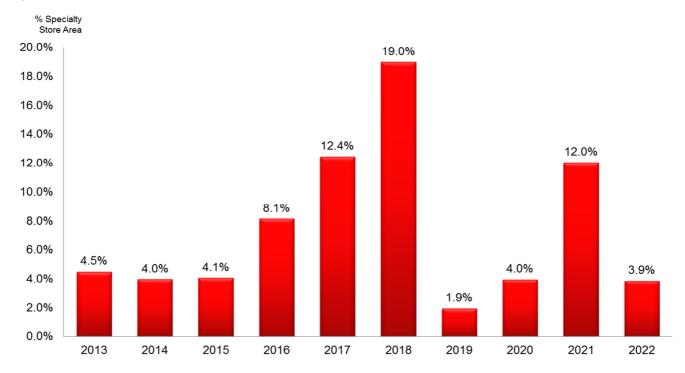
The following graph summarises scheduled lease expirations for specialty store leases in place as of December 31, 2012:



Expiring per year:	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GLA (000's sqm)	251	239	218	236	219	141	60	30	38	32
No. specialty store leases expiring	2,144	1,951	1,870	1,993	1,681	828	264	72	55	43

## **United Kingdom**

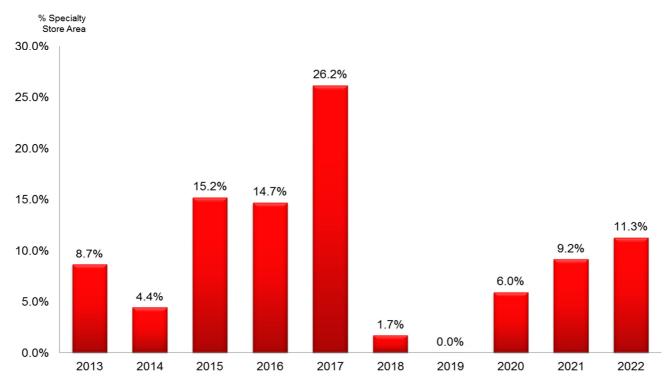
The following graph summarises scheduled lease expirations for specialty store leases in place as of December 31, 2012:



Expiring per year:	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GLA (000's sqm)	17	15	15	30	46	70	7	15	45	14
No. specialty store leases expiring	114	85	80	163	168	165	23	24	118	38

#### **Brazil**

The following graph summarises scheduled lease expirations for specialty store leases in place as of December 31, 2012:



Expiring per year:	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GLA (000's sqm)	7	4	13	12	22	1	0	5	8	9
No. specialty store leases expiring	61	38	135	141	214	5	0	10	13	13

# **Appendix**

# **Westfield Group Property Portfolio**

#### 1. UNITED STATES

		Carrying Amount	Estimated Yield	R	etail Sales		Lettable	No. of	
	Interest		31 Dec 12		Ity Annual Sales		Total	Specialty	Specialty
Shopping Centre	%	US\$million	%	•	Variance %	US\$psf	(sqf)	(sqf)	Stores
EAST COAST		3,987.7	6.27%						
Annapolis	55.0	385.1	5.57%	280.1	2.9	536	1,454,849	762,701	256
Brandon	100.0	388.0	6.27%	196.4	6.3	515	1,152,247	532,532	198
Broward	100.0	159.4	6.40%	80.1	(2.2)	395	986,346	269,752	115
Citrus Park	100.0	221.0	6.73%	103.7	3.7	386	1,137,198	500,250	148
Connecticut Post	100.0	236.8	7.00%	90.1	2.4	343	1,336,285	668,143	170
Countryside	100.0	231.7	6.49%	105.4	13.8	396	1,278,240	459,425	169
Eastridge	100.0	40.8	8.50%	37.3	(3.0)	203	904,318	304,571	92
Garden State Plaza	50.0	841.8	5.50%	404.5	4.3	775	2,118,718	985,886	311
Meriden	100.0	135.7	7.01%	69.5	(2.8)	313	890,443	438,506	131
Montgomery	50.0	248.7	5.56%	235.5	5.2	646	1,225,001	512,900	206
Sarasota	100.0	125.0	6.40%	58.4	5.3	279	1,021,889	385,365	118
South Shore	100.0	165.4	7.66%	74.2	(6.5)	348	822,127	283,670	115
Southgate	100.0	109.0	7.10%	47.8	(1.8)	472	421,778	135,904	47
Sunrise	100.0	111.0	6.60%	75.9	3.9	361	1,194,120	460,622	146
Trumbull	100.0	316.8	6.00%	104.0	2.1	389	1,124,226	448,276	175
Wheaton	100.0	271.5	7.26%	95.5	6.8	352	1,457,675	640,857	186
MID WEST		1,885.6	6.52%						
Belden Village	100.0	210.9	6.41%	108.0	8.3	441	826,140	315,951	107
Fox Valley	100.0	208.5	7.24%	108.7	3.1	314	1,406,522	526,770	176
Franklin Park	100.0	318.1	6.89%	140.3	2.6	412	1,261,954	660,161	165
Great Northern	100.0	144.5	6.80%	88.8	0.4	353	1,184,733	386,767	118
Hawthorn	100.0	183.0	7.00%	74.3	0.4	300	1,300,316	566,883	158
Old Orchard	100.0	541.1	5.99%	185.4	7.1	608	1,793,004	765,133	139
Southlake	100.0	279.5	6.22%	148.3	8.2	410	1,361,168	674,827	168
WEST COAST		7,082.3	5.85%						
Capital	100.0	187.3	6.66%	89.3	8.2	355	779,268	507,363	126
Century City	100.0	921.0	5.09%	268.2	6.0	1,012	881,519	524,519	155
Culver City	55.0	181.5	5.83%	140.9	21.5	489	1,053,226	493,807	173
Fashion Square	50.0	158.8	5.94%	157.8	5.7	594	857,643	355,108	144
Galleria at Roseville	100.0	608.0	5.94%	242.5	24.7	536	1,318,508	676,964	244
Horton Plaza	55.0	173.7	6.26%	67.0	(4.5)	349	751,702	471,216	136
Mainplace	100.0	275.0	7.25%	113.8	2.8	371	1,121,475	460,975	188
Mission Valley	41.7	136.9	6.50%	125.7	2.2	489	1,574,866	795,938	130
North County	55.0	149.7	6.51%	144.4	4.6	470	1,254,580	445,154	173
Oakridge	55.0	234.3	5.86%	162.3	8.1	536	1,141,397	614,653	193
Palm Desert	100.0	150.0	7.74%	92.1	5.5	354	1,003,793	391,100	154
Parkway	100.0	294.0	6.36%	97.7	(0.8)	337	1,319,739	613,333	189
Plaza Bonita	55.0	201.8	6.48%	152.6	4.1	435	1,035,331	597,566	189
Plaza Camino Real	100.0	151.0	7.00%	86.5	(0.9)	320	1,117,145	398,935	150
Promenade	55.0	27.1	6.70%	23.8	5.0	267	613,442	343,442	46
San Francisco	*	619.7	5.34%	258.7	9.7	871	1,454,000	543,105	190
Santa Anita	49.3	270.2	6.08%	196.4	8.8	401	1,441,710	925,886	255
Southcenter	55.0	414.7	5.57%	258.0	9.7	584	1,721,609	799,753	246
Topanga	55.0	415.4	5.59%	271.2	4.6	534	1,578,567	682,172	282
UTC (i)	50.0	262.2	5.58%	168.3	2.5	610	1,041,416	579,743	158
Valencia Town Center	50.0	195.6	6.00%	190.3	18.4	447	1,066,557	618,638	215
Valley Fair	50.0	585.0	5.20%	454.9	6.9	979	1,477,393	742,665	272
Vancouver	100.0	141.0	6.05%	67.3	4.6	331	911,990	310,424	134
West Covina	100.0	328.4	5.62%	130.0	11.7	366	1,180,455	652,361	212
Total United States port	folio	12,955.6	6.07%				55,356,628	25,230,672	7,968
Exchange Rate		1.0370							
Total United States port									

 $<sup>\</sup>ensuremath{^{(i)}}$  Development completed during the year.



<sup>\*</sup> Includes San Francisco Centre at 100% and San Francisco Emporium at 50%.

# **Appendix (cont)**

# **Westfield Group Property Portfolio (cont)**

#### 2. AUSTRALIA

		Carrying	Estimated		Retail Sales			
		Amount	Yield	Total		Specialty	Lettable	No. of
	Interest	31 Dec 12	31 Dec 12	<b>Annual Sales</b>	Variance	<b>Annual Sales</b>	Area	Retailers
Shopping Centre	%	\$million	%	\$million	%	\$psm	(sqm)	
AUSTRALIAN CAPITAL TERI	RITORY	552.5	6.17%					
Belconnen	50.0	390.0	6.13%	501.0	(2.6)	7,903	94,482	287
Woden	25.0	162.5	6.25%	392.3	0.2	9,125	72,311	257
NEW SOUTH WALES		6,742.2	5.81%	064.0	(0.6)	42.520	120.000	F47
Bondi Junction	50.0	1,091.9	5.25%	961.3	(0.6)	12,520	128,090	517
Burwood	50.0	402.6	6.00%	414.0	2.0	9,484	63,575	250
Chatswood	50.0	452.9	6.00%	490.2	(3.0)	8,872	76,858	285
Figtree	50.0	77.5	7.50%	175.2	4.1	8,846	22,000	99
Hornsby	50.0	442.7	6.00%	619.4	1.3	7,662	99,987	338
Hurstville	25.0	145.0	7.00%	404.3	2.1	9,329	62,544	262
Kotara	50.0	354.0	6.25%	449.4	(1.2)	9,460	68,712	262
Liverpool	25.0	220.0	6.25%	470.0	7.8	8,222	85,444	342
Miranda	25.0	345.7	5.75%	680.5	(2.9)	11,547	107,929	397
Mt Druitt	25.0	116.2	7.00%	385.7	1.2	7,819	59,693	242
North Rocks	50.0	59.2	7.50%	143.4	0.8	7,143	22,621	89
Parramatta	25.0	396.8	5.75%	706.9	(2.6)	10,010	137,214	494
Penrith	25.0	272.0	6.00%	593.6	1.2	10,258	92,081	348
Tuggerah	50.0	327.5	6.25%	470.0	(1.6)	7,939	83,492	266
Warrawong	50.0	95.0	8.00%	206.8	1.1	6,285	57,820	143
Warringah Mall	25.0	280.8	6.00%	714.1	0.3	9,614	125,188	320
Westfield Sydney (iii)	50.0	1,662.2	5.29%	836.8	5.7	15,660	166,843	369
QUEENSLAND		2,258.1	5.86%					
Carindale (i)(ii)	50.0	671.8	5.75%	762.4	1.0	11,087	135,977	425
Chermside	50.0	784.0	5.50%	875.8	(1.9)	13,692	150,779	411
Helensvale	25.0	95.0	6.50%	339.2	2.5	10,067	44,561	187
Mt Gravatt	50.0	457.5	6.00%	566.9	(0.4)	9,870	98,651	314
North Lakes	25.0	108.8	6.25%	389.6	5.9	9,613	61,412	216
Strathpine	50.0	141.0	7.25%	264.7	0.4	8,417	44,781	164
SOUTH AUSTRALIA		604.5	6.06%					
Marion	25.0	287.5	5.90%	782.6	(0.4)	10,716	133,942	335
Tea Tree Plaza	31.3	213.0	6.13%	473.0	(1.3)	10,104	93,508	256
West Lakes	25.0	104.0	6.38%	372.1	(1.1)	9,549	60,818	213
MCTORIA		4.004.5	5.040/					
VICTORIA	25.0	1,984.5	5.94%	280.0	2.0	7 241	E2 110	176
Airport West	25.0	84.5	7.00%	289.9	2.0	7,241	52,118	176
Doncaster Fountain Gate (ii)	25.0	393.7	5.50%	839.6	3.8	12,100	123,004	439
	50.0	715.0	5.75%	703.7	0.4	9,898	174,635	474
Geelong	25.0	125.0	6.25%	278.6	1.7	8,457	51,626	184
Knox	25.0	257.5	6.50%	702.7	(1.6)	8,605	137,821	396
Plenty Valley	25.0	76.3	6.50%	311.5	5.4	6,655	53,821	182
Southland	25.0	332.5	5.90%	786.5	0.3	8,793	129,076	407
WESTERN AUSTRALIA		850.8	6.15%					
Carousel	50.0	463.5	5.75%	568.9	4.7	10,862	82,325	294
Innaloo	50.0	133.5	7.00%	293.7	5.3	8,536	47,404	174
Karrinyup	16.7	103.3	6.00%	428.9	2.3	10,991	59,691	219
Whitford City	25.0	150.5	6.75%	455.7	3.0	8,259	77,771	303
Total Australian portfolio		12 002 6	E 900/				3 440 607	11 226
Total Australian portfolio		12,992.6	5.89%				3,440,607	11,336

 $<sup>^{(\!0\!)}</sup>$  50% interest in this shopping centre is consolidated and 25% is shown as non controlling interest.

<sup>(</sup>iii) Westfield Sydney comprises Sydney Central Plaza and the Sydney City retail complex and adjacent office towers. The estimated yield on Westfield Sydney is 5.59%, comprising retail 5.29% (Sydney City 5.13% and Sydney Central Plaza 5.75%) and office 6.46%.



 $<sup>^{\</sup>mbox{\scriptsize (ii)}}$  Development completed during the year.

# **Appendix (cont)**

# **Westfield Group Property Portfolio (cont)**

#### 3. NEW ZEALAND

		Carrying	Estimated Weighted		Retail Sales			
		Amount		Total		Specialty	Lettable	No. of
Shopping Centre	Interest %	31 Dec 12 NZ\$million	31 Dec 12 %	Annual Sales NZ\$million	Variance %	Annual Sales NZ\$ps m	Area (s g m)	Retailers
Albany	50.0	207.5	6.75%	314.0	2.7	9,956	53,132	145
Chartwell	50.0	87.0	8.50%	126.6	(0.1)	5,914	28,980	129
Glenfield	50.0	52.5	8.50%	142.2	0.8	5,163	30,634	118
Manukau	50.0	168.8	7.63%	220.5	(1.5)	8,014	45,549	199
Newmarket	50.0	122.5	7.25%	129.9	(1.0)	10,517	31,524	121
Queensgate	50.0	157.5	7.25%	232.7	1.5	7,460	51,542	183
Riccarton	50.0	215.0	8.00%	421.4	3.7	11,144	55,405	198
St Lukes	50.0	236.2	6.88%	273.1	1.6	10,386	46,971	194
WestCity	50.0	92.0	8.38%	154.5	(1.6)	6,535	36,178	144
-								
Total New Zealand portfolio	)	1,339.0	7.48%				379,914	1,431
Exchange rate		1.2613						
Total New Zealand portfolio	o - A\$	1,061.6						

#### 4. UNITED KINGDOM

			Estimated					
		Carrying	Weighted	Retail Sales				
		Amount	Average Yield	Total		Specialty	Lettable	No. of
	Interest	31 Dec 12	31 Dec 12	<b>Annual Sales</b>	Variance	<b>Annual Sales</b>	Area	Retailers
Shopping Centre	%	£million	%	£million	%	£psm	(sqm)	
Derby <sup>(i)</sup>	100.0	394.3	6.50%	-	-	-	114,148	231
Merry Hill (ii)	33.3	254.9	5.70%	-	-	-	155,514	294
Sprucefield	100.0	58.0	6.00%	-	-	-	21,476	5
Stratford City	50.0	902.5	5.50%	940.1	n/a	8,070	174,851	358
Westfield London	50.0	1,135.0	5.50%	961.9	0.0	9,163	162,539	374
Total United Kingdom portfolio		2,744.7	5.67%	ı			628,528	1,262
Exchange rate		0.6416						
Total United Kingdom portfolio - A\$		4,277.9						

<sup>(</sup>i) 100% interest in this shopping centre is consolidated and 33.3% is shown as external non controlling interest. Westfield Group's 66.7% economic interest in Derby includes a 16.7% investment held via Westfield Group's one third interest in Westfield UK Shopping Centre Fund.

#### 5. BRAZIL

	Lettable Area
Shopping Centre	(sqm)
Joinville Garten	32,747
Balneario Camboriu	23,884
Blumenau Norte	33,299
Nuemarkt Blumenau	29,324
Continente Park	42,123
	161,377

<sup>(</sup>ii) Westfield Group's 33.3% investment in Merry Hill includes an 8.3% investment held via Westfield Group's one third interest in Westfield UK Shopping Centre Fund.