



Althea[™]

Althea Group Holdings Limited (ASX:AGH)
PAC Partners Hong Kong Conference | June 2019



ESTABLISHED

Australian licensed producer, supplier and exporter of pharmaceutical grade medicinal cannabis

EDUCATION

Providing medicinal cannabis education access and management services

Supporting eligible patients and healthcare professionals in navigating medicinal cannabis treatment pathways

EXPANSION

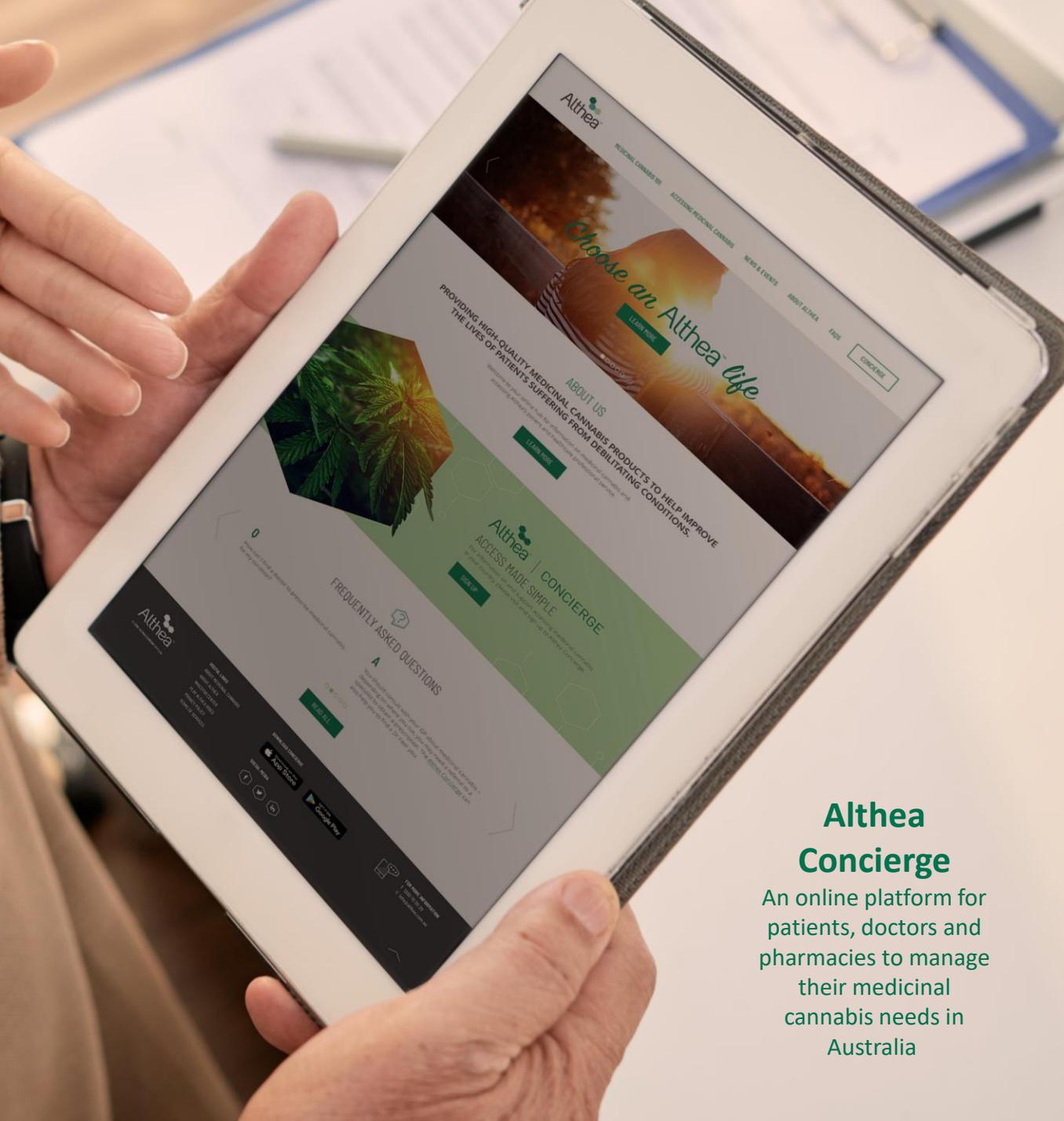
Operating in highly regulated medicinal cannabis markets

Currently in Australia and the United Kingdom

Expansion opportunities in emerging markets: Europe & Asia

ACCESS MADE SIMPLE

Althea Group Holdings Limited (ASX:AGH)



Althea Concierge

An online platform for patients, doctors and pharmacies to manage their medicinal cannabis needs in Australia

Althea Group Holdings Limited (ASX:AGH)

Key Market Statistics | Listed on ASX: 21 September 2018

Key Market Statistics¹

ASX code	AGH
Listing price (Date of listing)	\$0.20
Share price (current price)	\$0.670
Market capitalisation	\$136.22m
Shares on issue	203.31m
GISC clarification	Pharmaceutical, Biotechnology & Life Sciences

¹As at 11 June 2019

Share Price Performance | September 2018 - June 2019



Top Shareholders

Joshua Fegan (CEO)	28%
Aphria Inc. (NYSE:APHA)	25%

“Althea aims to supply pharmaceutical grade medicinal cannabis products to help improve the lives of patients suffering from debilitating conditions.”



Althea Group Holdings Limited (ASX:AGH)

Experienced & Relevant Leadership Team



Andrew Newbold
Chairman & Independent
Non-Executive

- Extensive experience as director of numerous private companies and not-for-profit organisations
- 20 years' experience as a commercial lawyer and has played an integral role in the development of various businesses.



Joshua Fegan
Chief Executive Officer
& Founder

- Founder of Althea Group with extensive experience in business building, sales and marketing
- Proven business and strategy skills and previously held numerous senior management roles at national value-based retailer, Strathfield Group



Penny Dobson
Independent Non-Executive
Director

- Accomplished business executive in healthcare industry and trained pharmacist in New Zealand, three decades at global pharma Merck & Co, in a variety of commercial roles
- Currently Deputy Chair of the Australian Nuclear Science and Technology Organisation Board, and a non-executive director at Invetus Pty Ltd



Alan Boyd
Independent Non-Executive
Director

- Chief Financial Officer and Company Secretary of Ridley Corporation, an ASX-listed provider of high-performance animal nutrition solutions
- Alan has occupied the same position with listed biotechnology companies Avexa Limited and Zenyth Therapeutics Limited

Althea Group Holdings: Licenses

Full Suite Of Licences from The Office of Drug Control (ODC)



Althea has been granted the full suite of licenses for pharmaceutical grade medicinal cannabis from The Office of Drug Control (ODC) in Australia

Althea: Producing, Cultivating, Manufacturing

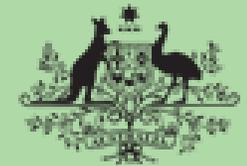
Althea has the right to grow and manufacture medicinal cannabis products

Althea: Supplying, Importing

Althea has the right to import medicinal cannabis products for distribution to patients in Australia

Althea: Exporting

Althea has the ability to export Althea medicinal cannabis products into other jurisdictions



Australian Government

**Department of Health
Office of Drug Control**

AGRICULTURE VICTORIA



Althea is one of few companies that has been granted the full suite of licenses for pharmaceutical grade medicinal cannabis in Australia along with a Hemp Cultivation Licence granted by Agriculture Victoria



Althea Group Holdings: Products

Pharmaceutical Grade Medicinal Cannabis Products



Althea strives to ensure patients are supplied with pharmaceutical grade, full spectrum, medicinal cannabis products

The safety, consistency and quality of Althea medicinal cannabis is ensured by Seed-to-Sale Certification – a strict quality management programme consisting of 509 steps throughout the cultivation and manufacturing of products.

Althea's medicinal cannabis products are currently greenhouse grown and manufactured by Althea 25% shareholder, Canadian cannabis company Aphria Inc. (NYSE:APHA)



Althea Group Holdings: Education

Providing Medicinal Cannabis Education Access & Management Services

Althea Concierge is supported in the field by our team of Medical Science Liaisons who work face-to-face with healthcare professionals



Althea Concierge is a free online service for patients, healthcare professionals and pharmacists, and is designed to simplify access to medicinal cannabis, and patient management.

Althea Concierge has been created to be compatible with the regulations governing access to medicinal cannabis specific to your country.

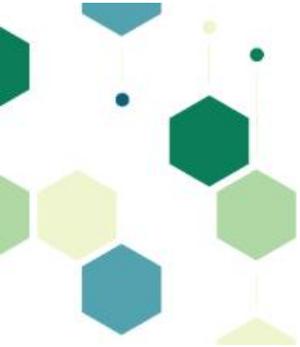
How can I find a doctor to prescribe medicinal cannabis for my condition?

Patients must first consult their specialist or GP about medicinal cannabis – depending on the patient's state or country they may need a referral to a specialist to obtain a prescription. Althea Concierge can assist patients in finding a local doctor who is familiar with prescribing medicinal cannabis.



Althea Group Holdings: Education

Providing Medicinal Cannabis Education Access & Management Services



Althea Concierge launched September 2018:

- Creating a growing channel that is proactively engaged with Althea, its products and educational content
- Increased user uptake will be a focus in 2H 2019, predominantly through dedicated marketing activity and promotion through the MEDIC HCP Education Platform
- Althea Concierge is a complimentary service. Althea believes patients have the right to talk to 'everyday' doctors about medicinal cannabis
- Althea Concierge UK launched May 2019

Simplifying access to medicinal cannabis for patients, HCPS and pharmacists
(Australian example)

Patients

- Find doctors and information on accessing medicinal cannabis

Healthcare Professionals (HCP)

- Complete SAS B applications in as little as five minutes and access patient treatment plans

Pharmacists

- Find dispensing and product information for Althea Medicinal Cannabis
- Althea Medical Science Liaisons**
- Supporting HCP's in the field

Simplifying Access To Medicinal Cannabis For Patients, Health Care Professionals & Pharmacists

“Althea Concierge has been a godsend for doctors in Australia who otherwise would not have the time or capacity to submit applications on behalf of patients, which is required before they can prescribe medicinal cannabis.

We have feedback from prescribing doctors that they are able to complete applications with Althea Concierge *in fewer than five minutes*, a far cry from the alternative application methods which can take doctors hours.”

Althea Chief Executive Officer & Founder, Joshua Fegan



Althea Group Holdings: Education

Providing Medicinal Cannabis Education Access & Management Services



MEDIC | HCP Education Platform

- MEDIC is an online portal offering free, evidence-based education and resources on:
 - The endocannabinoid system
 - Safety and clinical considerations
 - Management of chronic non-cancer pain
 - Mental health, CINV and other conditions
- Accredited by The Royal Australian College of General Practitioners (RACGP)

Althea has partnered with Drug Science to further education on medicinal cannabis and improve patient access

- Drug Science is the United Kingdom's only completely independent scientific committee on drugs
- Drug Science will use Althea's recently launched learning portal MEDIC to educate healthcare professionals about medicinal cannabis
- Drug Science aims to have MEDIC accredited by UK organisations including the Royal College of General Practitioners to enable healthcare professionals to receive continuing professional development points for completing courses

drugscience

INDEPENDENT SCIENTIFIC COMMITTEE ON DRUGS

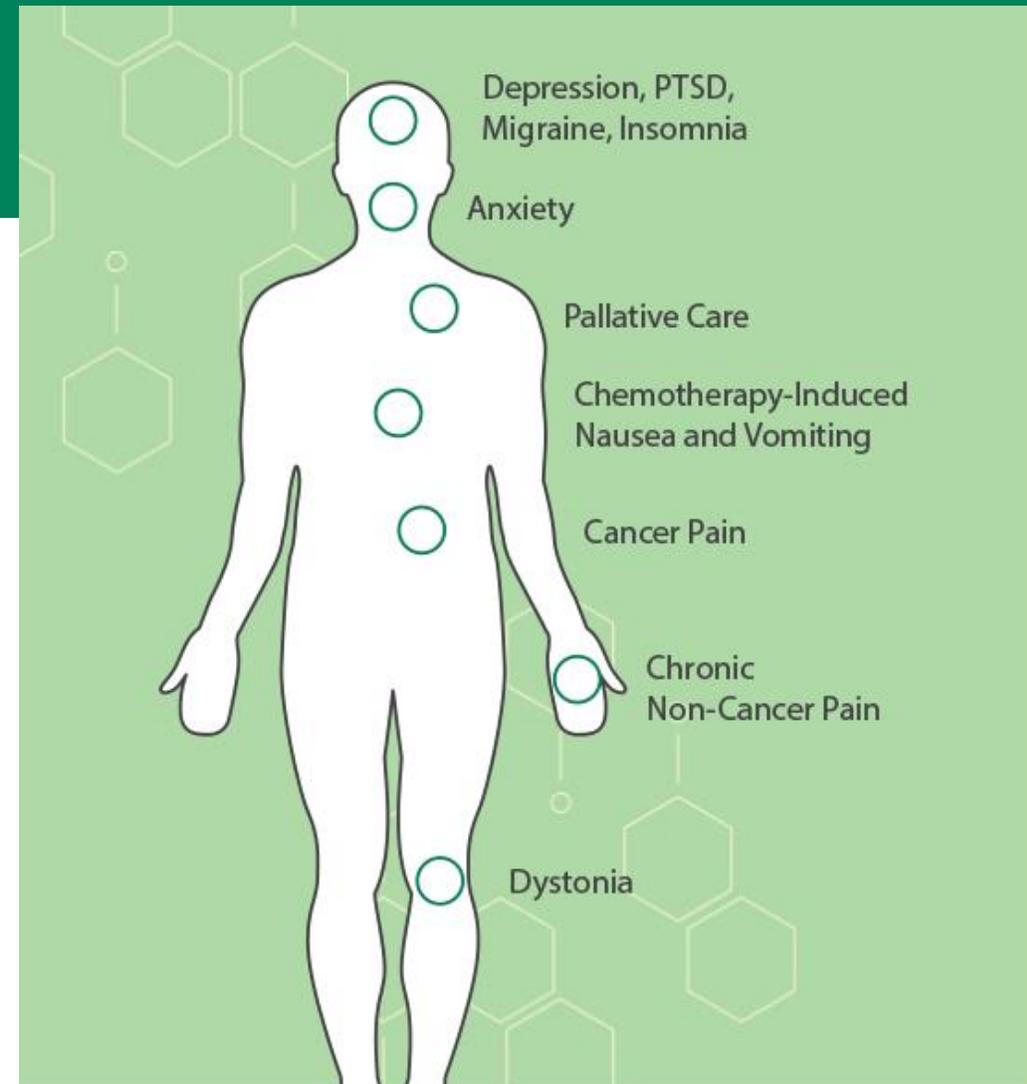


Medicinal Cannabis: Treatment

Increasing Evidence Of Effectiveness

Medicinal cannabis products are accepted as being effective in the treatment of certain medical conditions including chronic pain, sleep & mood disorders, mental health, nausea, vomiting, epilepsy, and pain & spasticity caused by multiple sclerosis.

- The main active pharmaceutical ingredients in medicinal cannabis products are cannabinoids, including but not limited to THC (tetrahydrocannabinol) and CBD (cannabidiol).
- The regulations for accessing medicinal cannabis differ from country to country.

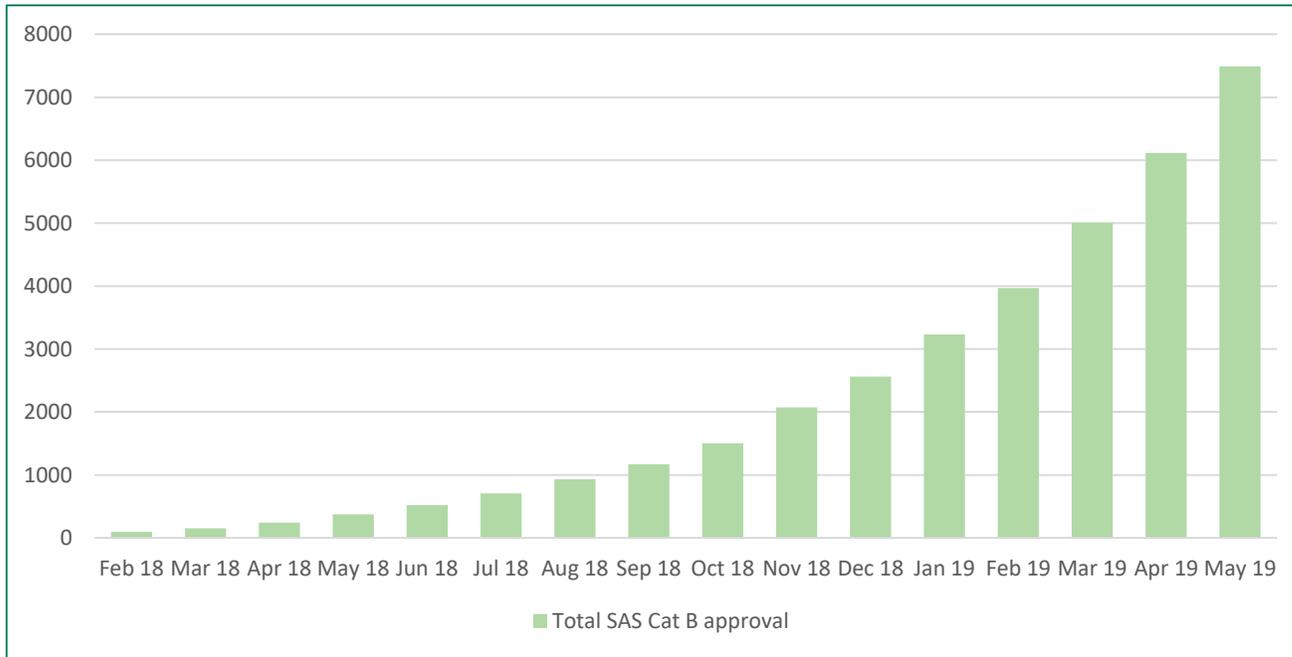


Medicinal Cannabis: History & Outlook in Australia

Increasing Usage & Growing Industry



For doctors, the Therapeutic Goods Administration's (TGA) special access scheme requires an application form to be filled out for each patient, detailing their medical history and justifying why medicinal cannabis is an appropriate treatment



Therapeutic Goods Administration (TGA) TGA SAS B Monthly Application Approvals (Cumulative)

Cannabis on track to become a \$1.2 billion industry over the next 10 years
- Prohibition Partners

Medicinal cannabis patient numbers are expected surpass the 120,000 mark in the next four years as education programs aimed at getting doctors across the country familiar with prescribing the drug take off
- BuddingTech

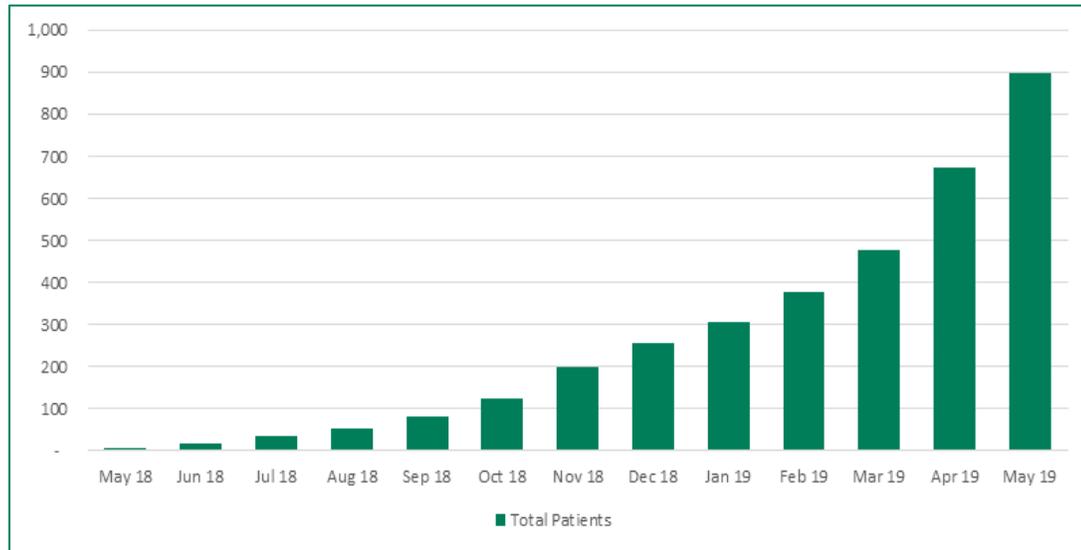
The patient market in Australia expected to grow at around 9% per month over the coming year, resulting in around 15,000 – 20,000 new patients entering the market in 2019
- FreshLeaf Analytics

Medicinal Cannabis: Althea in Australia

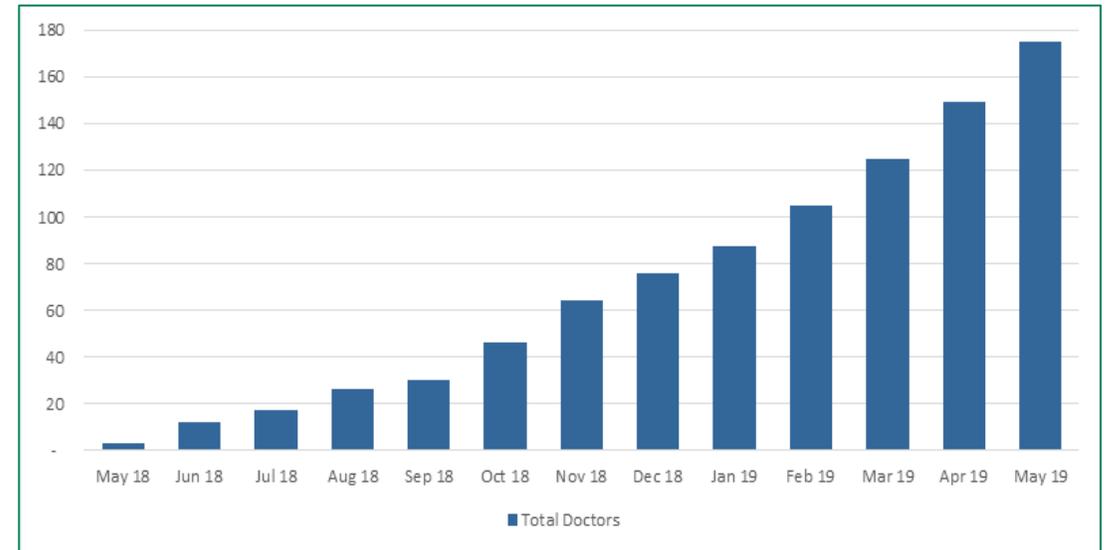
Accelerating Patient & Prescriber Growth



Althea's Accelerating Patient Growth in Australia



Althea's Accelerating Doctor Growth in Australia



Case Studies: Althea in Australia

Real Patients Using Medicinal Cannabis With Real Results



Patient: 8 year-old boy | Indication: Autism and ADHD

- Patient had seen multiple Psychiatrists, Neurologists, Paediatricians in both private and public hospital clinics with no success in treating his severe violent behavioural outbursts and autism symptoms.
- GP successfully prescribed Althea medicinal cannabis product.
- After two weeks of taking the product, the patient's symptoms improved with no evidence of side effects.



Patient: 32-year old male | Indication: Chronic Non-Cancer Pain

- Patient suffered spinal injury which left him with refractory sciatica pain and lower back pain which could not be effectively managed using traditional pain management/anti-inflammatory products and anti-depressants.
- The condition further led to anxiety.
- Since taking Althea medicinal cannabis products for pain management and as a sleep aid, the patient's quality of life and overall mood have significantly improved.
- Patient is taking two Althea medicinal cannabis products. One manages pain during the day while the other, taken at night, helps sleep without waking with breakthrough pain.



Medicinal Cannabis: Althea in the United Kingdom

Expanding Operations To Accommodate Patient Access



Althea's Opportunity: United Kingdom

The United Kingdom's highly regulated framework for prescribing, supplying and possessing medicinal cannabis products is very similar to that of Australia. With a population of 66 million people, research by Prohibition Partners suggests that medical cannabis can treat up to 2.9 million patients in the United Kingdom

Althea's Operations: United Kingdom

- Althea announced it will be one of the first to enter the UK Medicinal Cannabis market in February 2019
- Operations are now underway in the UK, with 12 personnel headquartered in London
- UK doctors are already assessing patients for the use of Althea medicinal cannabis, with products able to be supplied on a named patient basis upon prescription
- Althea UK products have been approved by Ministry of Health (MoH) and Home Office bulk import permit expected imminently

Althea is one of the first medicinal cannabis companies to enter the UK market. Althea UK has engaged a dozen representatives in the UK, with its head office in Camberley, 30 miles southwest of London.

The United Kingdom will create a second significant distribution channel for Althea's Australian grown and manufactured products once available – projected for 2020

Althea is able to export medicinal cannabis products to the United Kingdom on a named patient basis

Medicinal Cannabis: Althea in the United Kingdom

Expanding Operations To Accommodate Patient Access



ASX Announcement | 31 May 2019

Althea Launches UK Concierge Platform

Commences First Assessments of Patients in the UK

Investment Highlights

- Althea Concierge UK launches successfully with doctors already commencing their first assessments of patients for Althea medical cannabis products
- Althea Concierge UK streamlines the prescription process and facilitates patient referrals from primary care doctors to Althea UK specialist prescribers
- Althea and Drug Science joint educational meetings to be held in June are oversubscribed, with nearly 300 healthcare professionals registered to attend
- Althea sponsored and participated in the recent Improving Outcomes in the Treatment of Opioid Dependence (IOTOD) Conference in Germany

The screenshot displays the Althea Concierge UK website. At the top left, the Althea logo is followed by 'CONCIERGE' and a phone number '0203 983 0888'. Below this is a descriptive sentence: 'A platform for patients, doctors and pharmacists to manage their medicinal cannabis needs in the United Kingdom.' The page is divided into two main sections: 'Login' and 'Register'. The 'Login' section includes fields for 'Email Address' (with an example 'e.g. john@althea.com') and 'Password' (with a prompt 'Enter your password'), a 'Forgot Password?' link, and a 'Login' button. The 'Register' section offers three options: 'Patient' (with a brief description and a 'Register' button), 'Healthcare Professional' (with a brief description and a 'Register' button), and 'Pharmacist' (with a brief description and a 'Register' button). A 'BACK TO ALTHEA.LIFE' link is visible in the top right corner.

"The launch of Althea Concierge UK and progression of our partnerships with two leading UK scientific committees are key developments for our UK expansion."

- Chief Executive Officer & Founder, Joshua Fegan

Althea's International Strategic Growth Initiatives

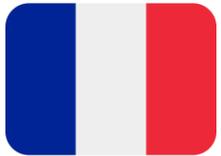
Export & Emerging Market Opportunities



- **AUSTRALIA:** Export of medicinal cannabis products from Australia is permitted under the Narcotic Drugs Amendment (Cannabis) Regulations 2018
- Export enhances the viability of the Australian medicinal cannabis industry as Australian licensed producers can now access overseas markets where importation is legal



- **UNITED KINGDOM:** Althea expects that the UK will create a second significant distribution channel for Althea's Australian-grown and manufactured products



- **FRANCE:** France has a population 67 million and is expected to have legalisation in the first half of 2020 and is a logical next step in Althea's European strategy



- **SOUTH KOREA:** Althea is currently exploring opportunities in South Korea which has a population of 51 million and where medicinal cannabis is being legalised



- **UNITED STATES OF AMERICA:** Althea will continue to monitor the status of other emerging markets, including the USA – where federal legislation of medicinal cannabis would likely be highly regulated



Althea Group Holdings Limited (ASX:AGH)
ACCESS MADE SIMPLE
www.althea.life

Althea Group Holdings Limited

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Althea Group Holdings

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