

visiongrowthfuturevision

2005 annual report

**ellex** medical lasers limited



vision

Our vision is to be  
the leading brand  
of lasers used by  
ophthalmologists  
to fight blindness

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# highlights

brand

Concerted effort to grow Ellex's Laserex brand throughout all international markets and reduce reliance on OEM contracts saw product revenue increase 9.6%, with Laserex brand sales comprising 64% of sales compared with 54% in the previous financial year.

profit

Achieved Net Profit Before Tax and Goodwill Amortisation of negative \$80,000 after writing-off \$92,000 relating to the closure of US R&D operations. Coupled with significant investments in our Japanese operations and R&D, this was a credible result in line with market guidance.

development

Successfully completed development of the Solitaire photocoagulator, commenced pilot production and secured first sales of this product. We are confident this product will help establish our presence in the large retina market and make a substantial contribution in the coming years.

expansion

Achieved significant progress with our new direct distribution channel in Japan; grew revenues in excess of \$2.5 million with sales gaining strong momentum towards the end of the financial year.

leadership

Consolidated growth strategy through the appointment of Peter Falzon as Chief Executive Officer. Mr. Falzon's contribution will draw on his extensive sales and marketing experience in the ophthalmic laser market. Victor Previn assumed the role of Executive Chairman, further strengthening our management team.

growth

Continued to substantiate presence in the glaucoma market with sales of our SLT products growing to \$10.2 million from \$6.4 million the previous year.

focus

Significantly grew unit volume sales and revenue in Greater Europe (inclusive of Middle East) by over 30% year on year, focusing on implementation of pan-European growth strategy.



# chairman

I am pleased to present the annual report for the financial year ending 30 June 2005 in my new capacity as Executive Chariman.

As we move into our fifth year since listing on the ASX, this has been another year of significant change. We have a new professional management team focused on making Ellex the market leader, and I have tuned my efforts to provide technical direction to ensure Ellex remains innovative.

In the last five years the company has transformed from a private company with a tightly held structure to a public company with a well developed management team.

At listing, the company was dependent on business from the cataract segment of the ophthalmic laser market. At the conclusion of this financial year we have a strong and viable product range that covers three market segments – glaucoma, retina and cataract.

In terms of distribution, the company's revenues have historically been dependent on two OEM (Original Equipment Manufacturer) contracts, with an embryonic independent distribution network marketing our own Laserex brand product to world markets.

At the conclusion of this financial year we are pleased to report that the majority of our revenues are now derived from our independent distribution network, which covers more than 50 countries, underpinned by our wholly owned subsidiaries in the United States and Japan, the two largest markets for our products.

The management of the company has been strengthened this year as well. Near the middle of the financial year I vacated the office of Managing Director to make way for Peter Falzon. With his active participation as a non-executive director of our board, a track record of building a global business in our industry for ten years, and expertise in managing and growing Japanese distribution, he was the best and obvious choice to lead the company through our next cycle of growth.



In the last six months Peter has reviewed and recast the business plan, strengthened the management team, reassigned responsibilities, and positioned his managers and the company for the growth path that we believe lies ahead.

At the conclusion of our restructuring, our founding chairman, David Lindh, announced his retirement, having served five years with Ellex. I would like to thank him for his contribution, support, and guidance during his five years of service.

Yours sincerely,

A handwritten signature in cursive script that reads "V. Previn".

Victor Previn  
Chairman



# CEO

The close of the 2005 financial year marks the culmination of an aggressive, two-year investment developing our own branded products. As we enter the 2006 financial year our focus turns to marketing these new products and transforming ourselves from a technology driven company with a large portion of revenue derived from OEM customers, to a market focused company that provides medical devices and services directly to ophthalmologists through our direct sales subsidiaries in the United States and Japan, and our network of distribution partners in more than 50 countries.

Ellex made significant progress over the course of the year to build a management team and reorganize our resources to lead the company into the future. Victor Previn and I reallocated our responsibilities midway through the year, with my assuming the role of CEO and Victor assuming the responsibilities of Executive Chairman with a focus on technical guidance. With this change we believe Ellex has the right management in place to leverage our new products in the marketplace.

During the year we also consolidated all product design and engineering resources in Adelaide, with the handover of our newest product, the Solitaire, from our engineering team in California to our engineering and manufacturing teams in Adelaide. This change will allow us to realize substantial savings in research and development while maintaining a robust product development schedule in the coming years.



Today our products are used by ophthalmologists to treat patients with cataract, glaucoma and retina conditions, compared to three years ago when we only supplied lasers for the cataract segment. As a result we estimate the total market for our products today is \$250 million compared to \$60 million three years ago. The job ahead requires an increased sales and marketing effort to grow share against competitors.



As a first step in bringing the company closer to the customer, I organized our distribution into four regions each managed by an industry executive with considerable experience. Second, we went to work on strengthening our brand and its visibility. With a much expanded total available market, and a fresher, younger product line than any of our competitors, gaining visibility is essential to capturing share and moving into the market leader position.

As we close the book on the 2005 financial year, I am confident that 2006 will bring growth, greater profitability and increased shareholder value.

Sincerely,

A handwritten signature in black ink, appearing to read 'Peter Falzon'.

Peter Falzon  
CEO

# directors



Victor Previn  
Chairman

Victor Previn is a professional engineer and one of the original founders of Ellex. His career spans more than 25 years in the laser industry. Mr. Previn was responsible for developing and commercializing the technology platform that is now the core of Ellex's current production. He has spent more than 15 years in the ophthalmic laser industry travelling widely throughout Asia, Europe and the USA in a business development capacity. Mr. Previn held the position of Managing Director from 2003 to 2005. In July of 2005, Mr. Previn was elected Chairman of the Ellex board of directors.



Peter Falzon  
CEO

Peter Falzon is a US and Japan trained sales and marketing executive with an economics and finance background. Mr. Falzon has worked in the medical laser industry since 1991. He was formerly Vice President of Business Development at Cutera Inc., an aesthetic laser company, which undertook a successful Nasdaq IPO in 2004. From 1991 to 2002 he was a member of the senior management team at US-based Coherent (now Lumenis), a US\$450 million medical laser company. Mr. Falzon served as a non-executive director of Ellex from 2003 to 2005 and is a member of the Ellex Medical Advisory Board. He assumed the role of Group CEO in March 2005.



Alexander Sundich  
Non-Executive  
Director

Alexander Sundich is currently Chief Financial Officer of Record Investments Limited, an ASX listed company with a market capitalization of over \$1 billion, having held this position since February 2003. Prior to this position, Mr. Sundich was an investment banker for 15 years, involved in mergers, acquisitions and capital raisings. From 2001 to 2003 he was employed as an Executive Director of Goldman Sachs & Co in the Sydney office. From 1990 to 2001, Mr. Sundich was employed by Credit Suisse First Boston in the Sydney office and, from 1993 to 1999, in the New York office. During his investment banking career, Mr. Sundich gained experience in advising industrial and resources companies on financial and strategic matters.



Kevin McGuinness  
Company Secretary

Kevin McGuinness joined Ellex in October 2002 as Chief Financial Officer and Company Secretary with over 15 years senior financial management experience of public and private companies. Prior to joining Ellex, Mr. McGuinness was employed by Nautilus, an ASX listed company with turnover of approximately \$90 million in the food and logistics arena. From 1994 to 2001, Mr. McGuinness was Director, Finance & Operations for Urban Pacific where he managed commercial and financial elements for a number of significant and complex property projects. Mr. McGuinness holds a Bachelor of Arts in Accounting from the University of South Australia and is a Chartered Accountant having worked for seven years in Australia and the UK for Deloitte.

# management

Management Team



**Peter Falzon**  
*CEO*

**Athy Kalatzis**  
*VP of Engineering*

**Kevin McGuinness**  
*CFO*

**Bob Potter**  
*VP of Operations*

**Malcom Plunkett**  
*VP of Advanced  
Research*

In parallel with our growth strategy, the executive management team has been restructured following the appointment of Peter Falzon as Group Chief Executive Officer. The management team is now driving our transition to a market focused company whilst retaining our strong engineering and manufacturing base.

Mr. Falzon's extensive experience in driving major global ophthalmic businesses, particularly in the areas of new business development and distribution, will play a pivotal role in shaping the company's evolution.

Our Global Sales Vice Presidents are responsible for managing the territories of the Americas, Japan, Greater Europe (Europe, the Middle East and Africa) and Asia, giving the company local presence in all markets.

These four key executives bring more than 80 years of combined experience in the ophthalmic device industry to Ellex. Each is uniquely qualified to lead Ellex through a period of high growth, driving our relationship with the customer and establishing Ellex as the market leader.



Yukitaka Isoda  
*Japan*

Bill Swaim  
*Americas*

Christine Warren  
*Greater Europe*

Simon Luscombe  
*Asia*

# year in review



july

Appointed key distributors in Canada and India, supporting aggressive strategy to expand distribution in key markets.



august

Appointed Christine Warren as VP of Sales, Europe, signaling growing market presence in Europe. Ms. Warren brings more than 20 years' experience in ophthalmic laser sales and marketing to Ellex.



september

Selective Laser Trabeculoplasty (SLT) educational symposium highlighting the groundbreaking role of SLT in glaucoma management is held at the European Cataract and Refractive Surgery (ESCRS) Meeting, Paris.



october

Introduced the Solitaire™ photocoagulator system at the American Academy of Ophthalmology, New Orleans, strengthening Ellex's position in retina market.



november

Symposia series aimed at heightening awareness of SLT as a ground breaking therapy for glaucoma is held in conjunction with distribution partners around the world.



december

Intensive service training program coincides with introduction of new technical support framework aimed at reinforcing high customer service standards.



january

Successful retina marketing campaign helps Ellex's US subsidiary secure a major contract for retina lasers with Kaiser Permanente Hospital, a major US hospital group.



february

Appointed Peter Falzon as Chief Executive Officer consolidating realization of global growth strategy.



march

Commenced direct sales of SLT laser systems in Japan following attainment of Japanese regulatory approval.



april

Sponsored scientific session at International Glaucoma Symposium (IGS), South Africa, to raise the profile of SLT among leading clinicians.



may

Pioneering work in the commercialization of SLT is recognized by the Australian Government in the 'New Product Innovation Awards'.



june

Delivered 10,000th Laserex laser system to Wakefield Hospital, England, a major milestone for Ellex and our employees.

# product

Cataract

## Photodisruption

The Nd:YAG photodisruptor has evolved as an essential tool in modern ophthalmology to treat secondary cataracts. Photodisruption uses short pulses of infrared light to create micro-explosions which remove scar tissue that may form after cataract surgery, restoring patient vision. Our revolutionary technology has allowed Ellex to become the world's largest manufacturer of photodisruptors, supplying over 50% of the global market.



**The Super Q**

Photodisruptor for the private clinic



**The Ultra Q**

Photodisruptor for the hospital



## Photocoagulation

Laser technology has dramatically improved the management of retina disorders, such as diabetic retinopathy and age-related macular degeneration (AMD). Photocoagulation utilizes visible light delivered through the clear “window” at the front of the eye to cauterize leaky blood vessels and other targets in the back half of the eye, on or near the retina. Our presence in the retina market has been strengthened by the introduction of the Solitaire system, which can be used in either an outpatient clinic or the operating room.



### The Solitaire

Green photocoagulator for the retina specialist



### The Integre

Green photocoagulator for the general ophthalmologist

## Selective Laser Trabeculoplasty (SLT)

Aging demographics, coupled with improved access to healthcare, has propelled demand for innovative treatments for glaucoma, one of the leading causes of blindness today. Ellex is a leader in driving the adoption of Selective Laser Trabeculoplasty (SLT), a new approach to treat open-angle glaucoma. SLT is a gentle, non-invasive procedure for glaucoma that is not associated with the common side effects of drug therapy.



### The Tango

Combination SLT and photodisruptor system



### The Solo

SLT laser system

# Corporate Directory

## Directors

Victor Previn	BE (Executive Chairman)
Peter Falzon	BEc (Group Chief Executive Officer)
Alex Sundich	BEc, MComm, ACA, ASIA (Non Executive Director)

## Company Secretary

Kevin McGuinness	BAA ACA
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## Registered Office

Ellex Medical Lasers Limited  
ABN 15 007 702 927  
82 Gilbert Street  
Adelaide South Australia 5000  
Telephone: +61 8 8104 5200  
Facsimile: +61 8 8221 5651

## Auditors

Deloitte Touche Tohmatsu  
190 Flinders Street  
Adelaide South Australia 5000

## Legal Advisors

Thomson Playford  
101 Pirie Street  
Adelaide South Australia 5000

## Share Registry

Computershare Investor Services Limited  
Level 5, Grenfell Street  
Adelaide South Australia 5000

GPO Box 1903  
Adelaide SA 5001

Enquiries within Australia: 1300 556 161  
Enquiries outside Australia: +61 3 9415 4000  
Website: [www.computershare.com.au](http://www.computershare.com.au)

## Websites

[www.ellex.com.au](http://www.ellex.com.au)  
[www.laserexmedical.com](http://www.laserexmedical.com)

## Stock Exchange

The Company is listed on the Australian Stock Exchange (ASX)

## ASX Code

ELX – Ordinary Shares

# Financial Report for the financial year ended 30 June 2005

The Directors present their report together with the consolidated financial report of the consolidated entity, being the company and its controlled entities, for the year ended 30 June 2005 and the auditor's report thereon.

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# Corporate Governance Statement

This statement outlines the main corporate governance practices in place throughout the financial year, which comply with the ASX Corporate Governance Council recommendations, unless otherwise stated.

## Board of Directors and its Committees

### Role of the Board

The Board's primary role is the protection and enhancement of long-term shareholder value.

To fulfil this role, the Board is responsible for the overall corporate governance of the consolidated entity including its strategic direction, establishing goals for management and monitoring the achievement of these goals.

### Board Process

To assist in the execution of its responsibilities, the Board has established an Audit Committee. Given the size of the organisation, the role of Nomination and Remuneration Committee is undertaken by the Board itself. There are written mandates and operating procedures, which are reviewed on a regular basis. The effectiveness of each committee is also constantly monitored. The Board has also established a framework for the management of the consolidated entity including a system of internal control, a business risks management process and the establishment of appropriate ethical standards.

The full Board currently holds twelve scheduled meetings each year, plus strategy meetings and any extraordinary meetings at such other times as may be necessary to address any specific matters that may arise.

The agenda for meetings is prepared in conjunction with the Chairman, Chief Executive Officer and Company Secretary. Standing items include the Chief Executive Officer's report, financial reports, strategic matters, governance and compliance. Submissions are circulated in advance. Executives are regularly involved in board discussions and directors have other opportunities, including visits to operations, for contact with a wider group of employees.

The Board conducts an annual review of its processes to ensure that it is able to carry out its functions in the most effective manner.

### Composition of the Board

The names of the directors of the company in office at the date of this Statement are set out in the directors' report on page 26 of this financial report.

The composition of the Board during the financial year was determined using the following principles.

- A minimum of three directors, with a broad range of expertise both nationally and internationally
- A non-executive director as Chairman
- A majority of non-executive directors, with at least 50% being independent non-executive directors
- Enough directors to serve on various committees without overburdening the directors or making it difficult for them to fully discharge their responsibilities
- At each Annual General Meeting one-third of the directors (except for the Managing Director/Chief Executive Officer) or, if their number is not a multiple of three, then the number nearest but not exceeding one-third shall retire from office by rotation. The directors to retire each year will be those directors who have served the longest since their last election.

An independent director is a director who is not a member of management (a non-executive director) and who:

- Is not a substantial shareholder of the company or an officer of, or otherwise associated, directly or indirectly, with a substantial shareholder of the company
- Has not within the last three years been employed in an executive capacity by the company or another group member, or been a director after ceasing to hold any such employment
- Within the last three years has not been a principal or employee of a material professional adviser or a material consultant to the company or another group member
- Is not a significant supplier or customer of the company or another group member, or an officer of or otherwise associated, directly or indirectly with a significant supplier or customer
- Has no material contractual relationship with the company or another group member, other than as a director of the company
- Is free from any interest and any business or other relationship which could, or could reasonably be perceived to, materially interfere with the director's ability to act in the best interests of the company.

### Conflict of Interest

Directors must keep the Board advised, on an ongoing basis, of any interest that could potentially conflict with those of the company. Where the Board believes that significant conflict exists, the director concerned does not receive the relevant board papers and is not present at the meeting whilst the item is considered. The Board has developed procedures to assist directors to disclose potential conflicts of interest. Details of director related entity transactions with the Company and consolidated entity are set out in Note 34 to the financial statements.

### Nomination Committee

The Board of Directors acts as the Nomination Committee and oversees the appointment and induction process for directors. The Chairman proposes a short list of candidates with the appropriate skills and experience, which is then presented to the full Board. Where appropriate, external consultants can be engaged to assist in the process. The full Board will approve, by a unanimous vote, the most suitable candidate. The newly appointed member of the Board must then stand for election at the next Annual General Meeting of the Company.

The performance of all directors is reviewed by the Chairman each year.

### Director Education

The consolidated entity has a formal process to educate new directors about the nature of the business, current issues, the corporate strategy and the expectations of the consolidated entity concerning performance of directors. Directors also have the opportunity to visit consolidated entity facilities and meet with management to gain a better understanding of business operations.

### Director Dealings in Company Shares

Directors and senior management may acquire shares in the Company, but are prohibited from dealing in Company shares or exercising options:

- For the period from 31 December until release of the half year result to the Australian Stock Exchange ("ASX"), and from 30 June to the release of the Company's annual results to the ASX.
- Whilst in possession of price sensitive information.

## Corporate Governance Statement

Directors must obtain the approval of the Chairman of the Board and notify the Company Secretary before they sell or buy shares in the Company, and it is subject to Board veto. Directors must advise the ASX of any transactions conducted by them in shares in the Company.

### Independent Professional Advice and Access to Company Information

Each director has the right of access to all relevant company information and to the Company's executives and, subject to prior consultation with the Chairman, may seek independent professional advice at the consolidated entity's expense. A copy of any advice received by the director is made available to all other members of the Board.

### Remuneration Committee

The Board of Directors acts as the Remuneration Committee and reviews remuneration packages and policies applicable to the Chief Executive Officer, senior executives and directors themselves. The Board evaluates the performance of the Chief Executive Officer and monitors management succession planning. The Board is also responsible for share option schemes, policies and professional indemnity and liability insurance policies applicable. Remuneration levels are competitively set to attract and retain the most qualified and experienced directors and senior executives. The Board obtains independent advice on the appropriateness of remuneration packages, given trends in comparative companies both locally and internationally.

Director's base fees are presently \$40,000 per annum. The Chairman receives the base fee plus \$10,000 per annum. Director's fees cover all main Board functions but exclude membership of the Audit Committee. A fee of \$5,000 per annum is payable for membership of the Audit Committee. The Company does not have a formal Board Retirement scheme.

Further details of directors' remuneration, superannuation and retirement payments are set out in the directors' report and Note 4 to the financial statements.

### Audit Committee

The Audit Committee has a documented Charter, approved by the Board. All members must be non-executive directors or independent consultants with a majority being independent. The Chairman may not be the Chairman of the Board. A replacement Chairman of the Audit Committee has not yet been appointed. The Committee advises on the establishment and maintenance of a framework of internal control and appropriate ethical standards for the management of the consolidated entity.

The members of the Audit Committee during and since the end of the year were:

Mr K Johnson (Chairman of Audit Committee) (resigned 19 April 2005)

Mr D Lindh – Non-Executive Director (resigned 22 July 2005)

Mr V Previn – Non-Executive Director

Mr A Sundich – Non-Executive Director

The external auditors, the Chief Executive Officer and Chief Financial Officer, are invited to Audit Committee meetings at the discretion of the Committee. The Committee met three times during the year.

The external auditor met with the Audit Committee and the Board of Directors three times during the year.

The Audit Committee also conducts an annual review of its processes and current performance against its Charter to ensure that it has carried out its functions in an effective manner. The Charter is available to members on request.

The responsibilities of the Audit Committee include:

- Reviewing the annual and half-year financial reports and other financial information distributed externally, including new accounting policies to ensure compliance with Australian Accounting Standards and generally accepted accounting principles
- Monitoring corporate risk assessment processes
- Reviewing the Company's policies and procedures for the transition to the Australian equivalents to International Financial Reporting Standards for reporting periods beginning on or after 1 July 2005
- Considering whether non-audit services provided by the external auditor are consistent with maintaining the external auditor's independence. The external auditor provides an annual declaration of independence
- Reviewing the nomination and performance of the external auditor
- Monitoring the establishment of an appropriate internal control framework and appropriate ethical standards
- Monitoring compliance with the Company's Fraud Control Plan and prompt and appropriate rectification of any deficiencies or breakdowns identified
- Monitoring the procedures to ensure compliance with the Corporations Act 2001 and the ASX Listing Rules and all other regulatory requirements
- Addressing any matters outstanding with auditors, Australian Taxation Office, Australian Securities and Investments Commission, ASX and financial institutions.

The Audit Committee reviews the performance of the external auditors on an annual basis and normally meets with them during the year as follows:

- To discuss the external audit plans, identifying any significant changes in structure, operations, internal controls or accounting policies likely to impact the financial statements and to review the fees proposed for the audit work to be performed
- Prior to announcement of results:
  - To review the half-year and preliminary final report prior to lodgement with the ASX, and any significant adjustments required as a result of the auditor's findings
  - To recommend Board approval of these documents
- To finalise half-year and annual reporting:
  - Review the results and findings of the auditor, the adequacy of accounting and financial controls, and to monitor the implementation of any recommendations made
  - Review the draft financial report and recommend Board approval of the financial report
- As required, to organise, review and report on any special reviews or investigations deemed necessary by the Board.

## Internal Control Framework

The Board is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities. The Board has instigated the following internal control framework:

- Financial reporting – Monthly actual results are reported against budgets approved by the directors and revised forecasts for the year are prepared regularly

- Continuous disclosure – A comprehensive policy and process is in place to identify matters that may have a material effect on the price of the Company's securities and notify them to the ASX and post them on the Company's web site. The Board of Directors and the Chief Financial Officer/Company Secretary are responsible for all communications with the ASX
- Quality and integrity of personnel – Formal appraisals are conducted at least annually for all employees
- Operating units control –The Managing Director and Chief Financial Officer ensure compliance with financial controls and procedures including information systems controls detailed in procedures manuals
- Functional speciality reporting – Key areas subject to regular reporting to the Board include Treasury and Derivatives Operations and Tax Compliance matters
- Investment appraisal – Guidelines for capital expenditure include annual budgets, detailed appraisal and review procedures, levels of authority and due diligence requirements where businesses are being acquired or divested.

### Internal Audit

The Company does not have a formal and separate internal audit function. During the year ongoing review of operations of the business is undertaken by management.

### Business Risk Management

The Audit Committee advises the Board and reports on the status of business risks. Major business risks arise from such matters as actions by competitors, government policy changes, the impact of exchange rate movements, difficulties in sourcing supplies and the purchase, and the development and use of information systems.

The consolidated entity's risk management policies and procedures cover environment, occupational health and safety, property, financial reporting and internal control.

Training and development and appropriate remuneration and incentives with regular performance reviews create an environment of cooperation and constructive dialogue within employees and senior management. A succession plan is also in place to ensure senior positions are filled by competent and knowledgeable employees when retirements or resignations occur. The consolidated entity's management of environmental risk is discussed under "Environmental Regulation" within the directors' report.

Further details of the company's policies relating to interest rate management, forward exchange rate management and credit risk management are included in Note 36 to the financial statements.

Comprehensive practices are established such that:

- Capital expenditure and revenue commitments above a certain size require prior Board approval
- Financial exposures are controlled, including the use of derivatives
- Occupational health and safety standards and management systems are monitored and reviewed to achieve high standards of performance and compliance with regulations
- Business transactions are properly authorised and executed.



### Ethical Standards

The consolidated entity has advised each director, manager and employee that they must comply with the Corporate Governance Policy which outlines the ethical standards.

All directors, managers and employees are expected to act with the utmost integrity and objectivity, striving at all times to enhance the reputation and performance of the consolidated entity. Every employee has a nominated supervisor to whom they may refer any issues arising from their employment. The policy is reviewed regularly by the Board and processes are in place to promote and communicate this information.

### The Role of Shareholders

The Board informs shareholders of all major developments affecting the consolidated entity's state of affairs as follows:

- The full annual report is distributed to all shareholders (unless a shareholder has specifically requested not to receive the document), including relevant information about the operations of the consolidated entity during the year, changes in the state of affairs and details of future developments
- The half-yearly report contains summarised financial information and a review of the operations of the consolidated entity during the period. The half-year reviewed financial report is lodged with the Australian Securities and Investments Commission and the ASX, and is sent to any shareholder who requests it
- Proposed major changes in the consolidated entity which may impact on share ownership rights are submitted to a vote of shareholders

- Any information which the Board considers worthy of disclosure to shareholders is activated by release to the ASX.

All documents that are released publicly are made available on the consolidated entity's internet web site at [www.laserexmedical.com.au](http://www.laserexmedical.com.au).

The Board encourages full participation of shareholders at the Annual General Meeting to ensure a high level of accountability and identification with the consolidated entity's strategy and goals. Important issues are presented to the shareholders as single resolutions.

The shareholders are requested to vote on the appointment and remuneration of directors, the granting of options and shares to directors and changes to the Constitution. Copies of the Constitution are available to any shareholder who requests it.

# Remuneration Report

## Remuneration Policy

The performance of the company depends upon the quality of its directors and executives. The remuneration framework embodies principles which include:

- Providing competitive rewards to attract high calibre executives
- Establishing appropriate, demanding performance hurdles in relation to variable remuneration.

## Remuneration Committee

Given the size of the current Board, the Board does not consider it necessary to maintain a formal remuneration committee because the responsibilities normally delegated to a committee can be properly addressed by the Board. The Board determines remuneration policies and practices generally and determines the remuneration packages and other terms of employment of the Executive Chairman, Chief Executive Officer, Chief Financial Officer and non-executive directors. The nature and amount of executive directors' and officers' remuneration is determined having regard to the company's financial and operational performance.

## Non-Executive Director Remuneration

Article 124 of the Constitution and the ASX Listing Rules require increases to the fees of directors (not including the salary of an executive director) to be determined, in aggregate, by the company in general meeting. The current remuneration approved at the Annual General Meeting held on 28 November was \$200,000 in aggregate.

Remuneration for the year to June 2005 for Directors was structured as follows:

Non-Executive Director Fees	\$40,000 pa
Chairman Fee	\$10,000 pa
Audit Committee Fee	\$5,000 pa
Chair of Audit Committee	\$5,000 pa

The remuneration payable to non-executive directors is determined by the Chairperson having regard to remuneration trends for companies of similar size. The remuneration payable is for being a director and also for serving on various committees.

The remuneration of non-executive directors for the year ended 30 June 2005 is detailed in page 29 of the Annual Report.

## Senior Manager and Executive Director Remuneration

Remuneration and other terms of employment for executives of Ellex Medical Lasers Limited are reviewed annually by the Board having regard to the individual's performance against goals and business plans, relevant comparative data and employment market conditions and independent expert advice.

Apart from base salary (which may be taken in cash and fringe benefits), remuneration packages of executive and non-executive directors can include superannuation, retirement and termination entitlements and participation in specific performance related incentive schemes. Executives are eligible to participate in the Employee Share Option Plan. Options in the Scheme are issued at the discretion of the Board.

The fixed component of remuneration is set to provide a base which is both appropriate to the position and is competitive in the market. Incentive payments are discretionary and take account of the extent to which specific operating targets set at the start of the financial year are achieved. The operational targets consist of a number of key performance indicators (KPIs) covering both financial and non-financial measures of performance, the primary measure being performance against profit targets. Incentive payments are normally made by way of a cash bonus. The remuneration of the five most highly remunerated executives is detailed in page 29 of the Annual Report.

Remuneration packages are set at levels that are intended to attract and retain executives capable of managing the consolidated entity's diverse operations.

## Employment Contracts

Remuneration and other terms of employment of the Chief Executive Officer and certain other specified executives are formalised in service agreements. Major provisions of the agreements are set out below.

Peter Falzon – Chief Executive Officer

- Term of agreement – three years
- Base salary, inclusive of superannuation, to be reviewed annually
- Employer or employee may terminate employment on giving three months notice and in the event of early termination at the option of the employer, by payment of a termination benefit equal to base salary for the unexpired period of notice
- A performance incentive linked to achievement of profit targets on a quarterly basis
- Issue of options as set out in the Notice of Annual General Meeting.

Kevin McGuinness – Chief Financial Officer and Company Secretary; Athy Kalatzis – Engineering Manager; and Robert Potter – Operations Manager

- Term of agreement – no fixed term
- Base salary, inclusive of superannuation, to be reviewed annually
- Employer or employee may terminate employment on giving three months notice and in the event of early termination at the option of the employer, by payment of a termination benefit equal to base salary for the unexpired period of notice.

Bill Swaim – President, US; Yukitaka Isoda – President, Japan; and Christine Warren – Vice President, Europe

- Term of agreement – no fixed term
- Base salary, inclusive of superannuation, to be reviewed annually
- Employer or employee may terminate employment on giving three months notice and in the event of early termination at the option of the employer, by payment of a termination benefit equal to base salary for the unexpired period of notice
- A performance incentive linked to achievement of profit targets on a quarterly basis

The remuneration of directors and executives is set out on page 29 of the Annual Report.

## Share Option Plan

Under the terms of the Directors and Employee Share Option Plan, the Board has approved the granting of options to senior executives as a long term incentive plan.

The total number of options offered to date is 4,200,000 (four million two hundred thousand) in three equal annual tranches subject to performance criteria. Peter Falzon, CEO and Kevin McGuinness, CFO will receive 2.4 million and 1.2 million share options respectively. Three additional executives included in the plan are responsible for Engineering, Operations and Advanced Research. Options will vest over three years with an initial exercise price of \$0.30 in year one, \$0.40 in year two, and \$0.50 in year three. The performance criteria for the options includes achieving target compound annual growth in product revenues with the year ended June 2005 being the base year and minimum EBITDA targets.

The issue of options to Peter Falzon is subject to shareholder approval at the 2005 AGM.

# Directors' Report

The directors of Ellex Medical Lasers Limited submit herewith the annual financial report of the company for the financial year ended 30 June 2005. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

(a) *Directors*

The directors of the company during or since the end of the last financial year are:

**V Previn (Chairman – previously Managing Director)**

Victor Previn is 47 years old and was appointed a director on 16 July 2001 after the acquisition of Ellex Laser Systems. He is currently a non-executive Technical Director. He has considerable experience in the ophthalmic laser industry and was one of the original founders and shareholders of Ellex.

**P Falzon (Chief Executive Officer)**

Peter Falzon is 42 years old and was appointed a director on 26 November 2002. Peter has considerable experience in business development and global distribution of ophthalmic products having worked as a senior executive with Coherent in the US and Japan.

**A Sundich (Non-Executive)**

Alex Sundich is 41 years old and was appointed a director on 22 July 2005. Alex is the Chief Financial Officer of Record Investments Ltd, an ASX listed company with market capitalisation of over one billion dollars. Prior to this, Alex was an investment banker involved in mergers and acquisitions and capital raisings, having worked in Australia and the US.

**Dr. K Johnson (Non-Executive, resigned 19 April 2005)**

K R Johnson is 58 years old and was appointed a director on 30 April 2003. He has significant experience in growing international companies and international distribution as the

founder and Managing Director of Maptek, a software company and supplier of computer applications to the mining industry.

**D Lindh (Non-Executive, resigned 22 July 2005)**

David Lindh is 60 years old and was reappointed as a director at the annual general meeting held 27 October 2003, having previously been a Director since 4 April 2000. He has over 30 years experience as a commercial lawyer and company director, and is a director of a number of public and private companies.

(b) *Company Secretary*

**K McGuinness**

Kevin McGuinness is 38 years old and has been the Chief Financial Officer and Company Secretary since October 2002. He is a Chartered Accountant with 7 years experience with Deloitte Touche Tohmatsu in both Australia and the UK and over 16 years senior financial management experience of public and private companies.

(c) *Principal Activities*

The consolidated entity's principal activities have been the development, manufacture and distribution of medical laser equipment for application in ophthalmic procedures.

(d) *Review and Results of Operations*

The consolidated loss for the year after income tax was \$1,102 thousand compared to a loss of \$206 thousand for 2003/2004.

The consolidated net profit pre goodwill amortisation for the year after income tax was \$5 thousand compared to a profit of \$899 thousand for 2003/2004.

As previously advised, Ellex has focussed over the past twelve months on establishing a platform for growth. The directors have previously stated this would curb short term profits with a view to driving growth in the medium to longer term.

During the year, the company continued to invest in its new direct distribution channel in Japan. This business grew quarter on quarter throughout the year. Directors expect this business to at least break-even in 2005/2006 and to make a positive contribution to profit in the years following.

Research and Development spend for the year continued at a high rate as the group fast tracked new products to market. The Solitaire photocoagulator, the most significant project in terms of spend and resources entered pilot production in March 2005. With the release of this product, a decision was made in June 2005 to close the US R & D centre in California to enable the group to return to more normal levels of R & D spend going forward.

Ellex expects these two strategies to deliver substantial growth in revenue and profits over the next two to three years.

A review of operations and results of these operations of the consolidated entity during the financial year are contained in the Chairman's Report and Chief Executive Officer's report which forms part of the annual report for the consolidated entity.

*(e) State of Affairs*

In the opinion of the directors, there were no significant changes to the state of affairs of the consolidated entity that occurred during the financial year other than those referred to in the financial statements or notes thereto.

*(f) Dividends*

Dividends paid or declared by the company to members since the end of the previous financial year were:

	Cents per Share	Total Amount \$'000	Franked/Unfranked	Date of Payment
In respect of the previous financial year:				
- Final – Ordinary	Nil	Nil	N/A	N/A
Dealt with in this financial report as:				
- Dividends	Nil	Nil	N/A	N/A

*(g) Shares and Options*

(1) Shares and options issued during the year are outlined in Note 25 to the financial statements.

(2) Directors and Employees Share Option Scheme

On 9 July 2001, a Directors and Employees Share Option Plan was approved at an extraordinary meeting of shareholders.

At the date of this report, there were no options issued to Directors and Employees during or since the year ended 30 June 2005.

*(h) Subsequent Events*

Apart from the other matters discussed elsewhere in this Annual Report, the directors are not aware of any other matter or circumstance that has arisen since 30 June 2005 that has significantly affected or may significantly affect the operations of the consolidated entity in subsequent financial years.

## Directors' Report

### (i) Future Developments

The company will continue to focus on the further development of its business being the development, manufacture and distribution of medical laser equipment for use in ophthalmic procedures worldwide.

Further disclosure of information regarding likely developments in the operations of the consolidated entity in future financial years and the expected results of those operations is likely to result in unreasonable prejudice to the consolidated entity. Accordingly, this information has not been disclosed in this report.

### (j) Legal Matters

There are no legal matters with any potential material impact on the financial report.

### (k) Meetings of Directors

The number of Directors meetings (including meetings of committees of directors) and number of meetings attended by each director of the company during the financial year were:

	Regular Meetings		Audit Committee	
	A	B	A	B
D Lindh	12	12	3	3
V Previn	12	12	-	-
P Falzon	10	12	-	-
K R Johnson	9	9	3	3

A - Number of meetings attended

B - Number of meetings held during the time the director held office

### (l) Directors' Interests

The interests of each director in the ordinary share capital of the company as at the date of this report are as follows:

	Interests of Directors		Interests of Director Related Entities	
	Fully Paid Ordinary Shares	Options	Fully Paid Ordinary Shares	Options
V Previn	-	-	3,266,034	-
P Falzon	620,000	150,000	-	-
A Sundich	1,000,000	-	1,350,501	-

### (m) Directors' & Executives' Remuneration

The Remuneration Committee reviews the remuneration packages of all directors and executive officers on an annual basis and makes recommendations to the Board.

Remuneration packages of all directors and executive officers are reviewed with due regard to performance and other relevant factors.

In order to retain and attract executives of sufficient calibre to facilitate the efficient and effective management of the company's operations, the remuneration committee seeks the advice of external advisers in connection with the structure of remuneration packages.

Remuneration packages contain the following key elements:

- (a) Salary/fees;
- (b) Benefits - including the provision of motor vehicle, superannuation and health benefits; and

(c) Incentives schemes - including performance related bonuses and share options under the Directors' and Employee Share Option Plan as disclosed in notes 4 and 5 to the financial statements.

(d) All directors' options lapsed during the current financial year.

Name		Salary/Fees	Consultancy Fees	Benefits	Incentive Schemes	Total
D Lindh	Non Executive Director	52,500	40,000	4,725	-	97,225
V Previn	Technical Director	192,461	-	39,802	-	232,263
P Falzon	Chief Executive Officer	101,122	-	12,300	-	113,422
K Johnson	Non Executive Director	33,333	-	3,000	-	36,333
	<b>Total</b>	<b>379,416</b>	<b>40,000</b>	<b>59,827</b>	<b>-</b>	<b>479,243</b>

Emoluments of the five most highly paid executive officers of the company and consolidated entity including the executive directors:

Name		Salary/Fees	Consultancy Fees	Benefits	Incentive Schemes	Total
V Previn	Technical Director	192,461	-	39,802	-	232,263
B Swaim	President – Laserex Medical Inc- US	192,112	-	49,012	-	241,124
J Orkiszewski	President – Resdev Labs Inc – US	217,506	-	35,511	-	253,017
Y Isoda	President – Laserex Corp – Japan	248,484	-	18,139	138,219	404,842
C Warren	Greater Europe Sales Manager	228,736	-	-	-	228,736
	<b>Total</b>	<b>1,079,299</b>	<b>-</b>	<b>142,464</b>	<b>138,219</b>	<b>1,359,982</b>

Remuneration of directors and executives includes performance based elements as determined by the Board. Key Performance Indicators are based on profit and/or revenue as determined by the Board.

During the year a performance related payment was made to the President of the Japanese subsidiary. The incentive, which comprised entirely of additional salary, was determined quarterly based on agreed criteria relating to sales and profitability as well as achieving key milestones in the development of the Japanese business which was established in 2003. In addition a one time retention payment of \$50,000 was paid in the financial period.

## Directors' Report

No other incentive payments were made during the year as performance targets, particularly those relating to revenue and profit were not achieved.

### (n) *Directors' and Auditors' Indemnification*

- On 9 July 2001, at an Extraordinary General Meeting, the company passed a resolution to adopt a Deed of Access and Indemnity for the current directors.
- On 30 January 2003 the company signed a Deed of Access and Indemnity for Directors' D Lindh, V Previn, P Falzon and Company Secretary K McGuinness. A Deed of Assumption was executed for KR Johnson on 30 April 2003 in relation to the Deed of Access and Indemnity. A Deed of Assumption was executed for A Sundich on 22 July 2005 in relation to the Deed of Access and Indemnity.
- The Company has not otherwise, during the financial year indemnified or agreed to indemnify an officer or auditor of the Company or of any related body corporate, against a liability incurred as such by an officer or auditor.

### (o) *Auditor's Independence Declaration*

The auditor's independence declaration is included on page 31.

### (p) *Rounding*

The company is a company of the kind referred to in ASIC Class Order 98/0100 dated 10 July 1998, and in accordance with that Class Order, amounts in the Directors' report and the financial report are rounded off to the nearest thousand dollars unless otherwise stated.

Signed in accordance with a resolution of the directors made pursuant to s.298 (2) of the Corporations Act 2001.

On behalf of the directors



Victor Previn  
Chairman  
Adelaide, 7 September 2005



# Independence Declaration

The Board of Directors  
Ellex Medical Lasers Limited  
82 Gilbert Street, ADELAIDE SA 5000

7 September 2005

Dear Board Members

Ellex Medical Lasers Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Ellex Medical Lasers Limited.

As lead audit partner for the audit of the financial statements of Ellex Medical Lasers Limited for the financial year ended 30 June 2005, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely  
DELOITTE TOUCHE TOHMATSU



S T Harvey  
Partner  
Chartered Accountants

## Independent audit report to the members of Ellex Medical Lasers Limited

### Scope

#### *The financial report and directors' responsibility*

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for both Ellex Medical Lasers Limited (the "company") and the consolidated entity, for the financial year ended 30 June 2005 as set out on pages 34 to 63. The consolidated entity comprises the company and the entities it controlled at the year's end or from time to time during the financial year.

The directors of the company are responsible for the preparation and true and fair presentation of the financial report in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### *Audit approach*

We have conducted an independent audit of the financial report in order to express an opinion on it to the members of the company. Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal controls, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with the Corporations Act 2001 and Accounting Standards and other mandatory professional reporting requirements in Australia so as to present a view which is consistent with our understanding of the company's and the consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

The audit opinion expressed in this report has been formed on the above basis.

### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

### Audit Opinion

In our opinion, the financial report of Ellex Medical Lasers Limited is in accordance with:

- (a) the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2005 and of their performance for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
- (b) other mandatory professional reporting requirements in Australia.

*Deloitte Touche Tohmatsu*

DELOITTE TOUCHE TOHMATSU



S T Harvey  
Partner  
Chartered Accountants  
Adelaide, 7 September 2005

## Director's Declaration

The Directors declare that:

- (a) The attached financial statements and notes thereto comply with Accounting Standards;
- (b) The attached financial statements and notes thereto give a true and fair view of the financial position and performance of the company and the consolidated entity;
- (c) In the directors opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001;
- (d) In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- (e) The directors have been given the declarations required by s. 295A of the Corporations Act 2001.

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of Directors

A handwritten signature in black ink, appearing to read 'V. Previn', is written over a light grey horizontal line.

Victor Previn  
Chairman  
Adelaide, 7 September 2005.

# Statement of Financial Performance for the year ended 30 June 2005

	Note	Consolidated		Company	
		2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Revenue from ordinary activities		28,456	26,558	-	903
Raw materials and consumables used		(14,485)	(13,839)	-	-
Changes in labour and overhead		(64)	23	-	-
Employee benefits expense		(9,319)	(8,256)	-	-
Legal fees		(68)	(50)	-	-
Depreciation and amortisation expense		(1,681)	(1,548)	-	-
Advertising and marketing expenses		(802)	(531)	-	-
Borrowing costs		(394)	(148)	-	-
Insurance costs		(410)	(360)	-	-
Other expenses from ordinary activities		(2,420)	(2,225)	-	(646)
<b><i>(Loss)/Profit from ordinary activities before income tax benefit/(expense)</i></b>	2	<b>(1,187)</b>	<b>(376)</b>	<b>-</b>	<b>257</b>
Income tax benefit relating to ordinary activities	3	85	170	1,229	64
<b><i>(Loss)/Profit from ordinary activities after related income tax benefit/(expense)</i></b>		<b>(1,102)</b>	<b>(206)</b>	<b>1,229</b>	<b>321</b>
(Increase)/decrease in foreign currency translation reserve arising on translation of self-sustaining foreign operations	26	(386)	94	-	-
<b><i>Total changes in equity other than those resulting from transactions with owners as owners</i></b>		<b>(1,488)</b>	<b>(112)</b>	<b>1,229</b>	<b>321</b>
<b>Earnings per share</b>					
- Basic (cents per share)	29	(1.8)	(0.3)		
- Diluted (cents per share)	29	(1.8)	(0.3)		

Notes to the Financial Statements are included on pages 38 to 63

## Statement of Financial Position as at 30 June 2005

Note	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>Current assets</b>				
Cash assets	-	756	-	-
Receivables	4,322	3,297	4,529	4,529
Inventories	10,759	9,398	-	-
Current tax assets	55	-	-	-
Other current assets	452	222	-	-
<b>Total current assets</b>	<b>15,588</b>	<b>13,673</b>	<b>4,529</b>	<b>4,529</b>
<b>Non-current assets</b>				
Other financial assets	-	-	24,231	24,231
Property, plant and equipment	4,470	4,611	-	-
Intangibles	17,768	18,875	-	-
Deferred tax assets	1,229	1,155	1,246	17
<b>Total non-current assets</b>	<b>23,467</b>	<b>24,641</b>	<b>25,477</b>	<b>24,248</b>
<b>Total assets</b>	<b>39,055</b>	<b>38,314</b>	<b>30,006</b>	<b>28,777</b>

*continued*

		Consolidated		Company	
		2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>Current liabilities</b>					
Payables	16	3,858	4,376	-	-
Interest-bearing liabilities	17	3,126	92	-	-
Current tax liabilities	18	2	396	-	-
Provisions	19	785	677	-	-
Other	20	-	4	-	-
<b>Total current liabilities</b>		<b>7,771</b>	<b>5,545</b>	<b>-</b>	<b>-</b>
<b>Non-current liabilities</b>					
Interest-bearing liabilities	21	2,137	2,145	-	-
Provisions	22	157	146	-	-
<b>Total non-current liabilities</b>		<b>2,294</b>	<b>2,291</b>	<b>-</b>	<b>-</b>
<b>Total liabilities</b>		<b>10,065</b>	<b>7,836</b>	<b>-</b>	<b>-</b>
<b>Net assets</b>		<b>28,990</b>	<b>30,478</b>	<b>30,006</b>	<b>28,777</b>
<b>Equity</b>					
Contributed equity	25	27,985	27,985	27,985	27,985
Reserves	26	(903)	2,699	471	471
Retained profits/(accumulated losses)	27	1,908	(206)	1,550	321
<b>Total equity</b>		<b>28,990</b>	<b>30,478</b>	<b>30,006</b>	<b>28,777</b>

Notes to the Financial Statements are included on pages 38 to 63

## Statement of Cash Flows for the financial year ended 30 June 2005

	Consolidated Inflows (Outflows)		Company Inflows (Outflows)	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i><b>Cash flows from operating activities</b></i>				
Receipts from customers	27,154	26,673	-	-
Payments to suppliers and employees	(29,369)	(25,367)	-	-
Interest and bill discounts received	19	13	-	-
Interest and other costs of finance paid	(394)	(148)	-	-
Income tax refunds received	-	255	-	-
Income tax paid	(371)	(222)	-	-
Net cash (used in)/provided by operating activities	(2,961)	1,204	-	-
<i><b>Cash flows from investing activities</b></i>				
Payment for purchase of intangibles	(1)	(33)	-	-
Payment for property, plant and equipment	(432)	(1,218)	-	-
Proceeds from sale of property, plant and equipment	3	3	-	-
Net cash used in investing activities	(430)	(1,248)	-	-
<i><b>Cash flows from financing activities</b></i>				
Repayment of borrowings	-	(261)	-	-
Proceeds from borrowings	1,536	-	-	-
Net cash provided by/(used in) financing activities	1,536	(261)	-	-

Note

35(c)

continued

*Net increase/(decrease) in cash held*

*Cash at the beginning of the financial year*

Effects of exchange rate changes on the balance of cash held in foreign currencies

*Cash at the end of the financial year*

	Consolidated Inflows (Outflows)		Company Inflows (Outflows)	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i>Net increase/(decrease) in cash held</i>	(1,855)	(305)	-	-
<i>Cash at the beginning of the financial year</i>	756	1,059	-	-
Effects of exchange rate changes on the balance of cash held in foreign currencies	(386)	2	-	-
<i>Cash at the end of the financial year</i>	(1,485)	756	-	-

35(a)

Notes to the Financial Statements are included on pages 38 to 63

## Notes to the Financial Statements for the year ended 30 June 2005

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## 1. Summary of Accounting Policies

### *Financial Reporting Framework*

The financial report is a general purpose financial report which has been prepared in accordance with the Corporations Act 2001, Accounting Standards and Urgent Issues Group Consensus Views, and complies with other requirements of the law.

The financial report has been prepared on the basis of historical cost and except where stated, does not take into account changing money values or current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

### *Significant Accounting Policies*

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

#### *(a) Accounts Payable*

Trade payables and other accounts payable are recognised when the consolidated entity becomes obliged to make future payments resulting from the purchase of goods and services.

#### *(b) Acquisition of Assets*

Assets acquired are recorded at the cost of acquisition, being the purchase consideration determined as at the date of acquisition plus costs incidental to the acquisition.

In the event that settlement of all or part of the cash consideration given in the acquisition of an asset is deferred, the fair value of the purchase consideration is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

#### *(c) Capital Gains Tax*

No provision has been made for capital gains tax which may arise in the event of sale of assets as no decision has been made to sell any of these assets.

#### *(d) Depreciation*

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line and diminishing value basis so as to write off the net cost or other revalued amount of each asset over its expected useful life. The following estimated useful lives are used in the calculation of depreciation:

- |                                 |                |
|---------------------------------|----------------|
| • Buildings                     | 40 years       |
| • Plant & equipment             | 2.5 - 20 years |
| • Equipment under finance lease | 6.5 - 8 years  |

#### *(e) Derivative Financial Instruments*

The consolidated entity enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risk, including forward foreign exchange contracts. Further details of derivative financial instruments are disclosed in note 36 to the financial statements.

#### *Foreign Exchange Contracts*

*Exchange differences on forward foreign exchange contracts to hedge the purchase or sale of specific goods and services are not deferred and are recognised in the Statement of Financial Performance.*

## Notes to the Financial Statements

### *(f) Employee Entitlements*

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of wages and salaries, annual leave, long service leave, and other employee entitlements expected to be settled within 12 months, are measured at their nominal values, using the remuneration rate expected to apply at the time of settlement.

Provisions made in respect of other employee entitlements which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the consolidated entity in respect of services provided by employees up to reporting date.

### *(g) Foreign Currency*

All foreign currency transactions during the financial year are brought to account using the exchange rate in effect at the date of the transaction. Foreign currency monetary items at reporting date are translated at the exchange rate existing at that date.

Exchange differences are recognised in net profit or loss in the period in which they arise except that:

- i) exchange differences which relate to assets under construction for future productive use are included in the cost of those assets; and
- ii) exchange differences on transactions entered into in order to hedge the purchase or sale of specific goods and services are deferred and included in the measurement of the purchase or sale.

In relation to transactions intended to hedge specific purchases or sales:

- i) costs or gains arising at the time of entering into the transactions; and
- ii) exchange differences, to the extent that they arise up to the dates of purchase or sale are deferred and included in the measurement of the purchases or sales.

Exchange differences relating to foreign currency monetary items forming part of the net investment in a self-sustaining foreign operation are transferred on consolidation to the foreign currency translation reserve.

Financial statements of self-sustaining foreign controlled entities are translated at reporting date using the current rate method and exchange differences are taken directly to the foreign currency translation reserve.

Financial statements of integrated foreign controlled entities are translated at reporting date using the temporal method and exchange differences are included in the statement of financial performance.

### *(h) Goods and Services Tax*

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- i) where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the acquisition of an asset or as part of an item of expense; or
- ii) for receivables and payables which are recognised inclusive of GST

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flow.

*(i) Goodwill*

Goodwill, representing the excess of the cost of acquisition over the fair value of the identifiable net assets acquired, is amortised on a straight line basis over a period of 20 years.

*(j) Income Tax*

Tax-effect accounting policies are adopted whereby income tax expense is calculated on pre-tax accounting results after adjustment for permanent differences. The tax-effect of timing differences, which occur when items are included or allowed for income tax purposes in a period different to that for accounting, is shown at current taxation rates in the deferred tax assets and deferred tax liabilities, as applicable.

*Tax Consolidation*

The directors have elected that the company and all of its wholly owned Australian resident entities would join a tax consolidated group as at 1 July 2004. As a result, all income tax expenses, revenues, assets and liabilities of the members of the tax-consolidated group are recognised in the financial statements of the parent entity.

As at the date of this report the tax-consolidated group has not entered into tax funding or tax sharing agreements.

*(k) Interest-Bearing Liabilities*

Bills of exchange are recorded at an amount equal to the net proceeds received, with the premium or discount amortised over the period until maturity. Interest expense is recognised on an effective yield basis.

Debentures, bank loans and other loans are recorded at an amount equal to the net proceeds received. Interest expenses are recognised on an accrual basis.

*(l) Inventories*

Inventories are valued at the lower of cost and net realisable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventory on hand at standard cost.

*(m) Investments*

Investments in controlled entities are recorded at cost. Other investments are recorded at cost.

Dividend revenue is recognised on a receivable basis. Interest revenue is recognised on a time proportionate basis that takes into account the effective yield on the financial asset.

*(n) Leased Assets*

Leased assets classified as finance leases are recognised as assets. The amount initially brought to account is the present value of minimum lease payments.

A finance lease is one which effectively transfers from the lessor to the lessee substantially all the risks and benefits incidental to ownership of the leased property.

Finance lease assets are amortised on a straight line basis over the estimated useful life of the asset.

Finance lease payments are allocated between interest expense and reduction of lease liability over the term of the lease. The interest expense is determined by applying the interest rate implicit in the lease to the outstanding lease liability at the beginning of each lease payment period.

## Notes to the Financial Statements

Operating lease payments are recognised as an expense on a basis which reflects the pattern in which economic benefits from the leased asset are consumed.

### *(o) Patents, Trademarks and Licences*

Patents, trademarks and licences are recorded at cost and amortised on a straight line basis over a period of 20 years.

### *(p) Principles of Consolidation*

The consolidated financial statements are prepared by combining the financial statements of all the entities that comprise the consolidated entity, being the company (the parent entity) and its controlled entities as defined in Accounting Standard AASB 1024 'Consolidated Accounts'. A list of controlled entities appears in note 32 to the financial statements. Consistent accounting policies are employed in the preparation and presentation of the consolidated financial statements.

The consolidated financial statements include the information and results of each controlled entity from the date on which the company obtains control and until such time as the company ceases to control such entity.

In preparing the consolidated financial statements, all intercompany balances and transactions, and unrealised profits arising within the consolidated entity are eliminated in full.

### *(q) Provisions*

Provisions are recognised when the consolidated entity has a present obligation, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is probable that recovery will be received and the amount of the receivable can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cashflows estimated to settle the present obligation, its carrying amount is the present value of those cashflows.

### *Dividends*

A provision is recognised for dividends when they have been declared, determined or publicly recommended by the directors.

### *Warranty*

Provisions for warranty costs are recognised at the date of sale of the relevant products at the director's best estimate of the expenditure required to settle the consolidated entities liability.

### *(r) Receivables*

Trade receivables and other receivables are recorded at amounts due less any allowance for doubtful debts.

### *(s) Recoverable Amount of Non-Current Assets*

Non-current assets are written down to recoverable amount where the carrying value of any non-current asset exceeds recoverable amount. In determining the recoverable amount of non-current assets, the expected net cash flows have not been discounted to their present value.

### *(t) Research and Development Costs*

Research and development costs are recognised as an expense when incurred, except to the extent that such costs, together with unamortised deferred costs in relation to that project, are expected, beyond any reasonable doubt, to be recoverable. During the current year no costs have been deferred.

Any deferred research and development costs are amortised over the period in which the corresponding benefits are expected to arise, commencing with the commercial production of the product.

The unamortised balance of research and development costs deferred in previous periods is reviewed regularly and at each reporting date, to ensure the criterion for deferral continues to be met. Where such costs are no longer considered recoverable, they are written-off as an expense in net profit or loss.

#### (u) Revenue Recognition

Sale of Goods and Disposal of Assets – Revenue from the sale of goods and disposal of other assets is recognised when the consolidated entity has passed control of the goods or other assets to the buyer.

Non-refundable Government Grants received have been recognised as revenue in net profit or loss.

## 2. Profit/(Loss) from Ordinary Activities

Profit/(Loss) from ordinary activities before income tax includes the following items of revenue and expense:

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>(a) Operating revenue</b>				
Sales revenue:				
Sale of goods	26,939	24,665	-	-
Interest revenue:				
Other entities	19	13	-	-
Foreign exchange gain	83	639	-	-
Research & Development Start Grant income	1,410	1,009	-	-
Other	2	229	-	903
	28,453	26,555	-	903

continued

#### (b) Non Operating revenue

Proceeds from sale of assets (note 7)  
Property, plant and equipment

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
	3	3	-	-
	3	3	-	-
	28,456	26,558	-	903
<b>(c) Expenses</b>				
Cost of sales	15,425	15,295	-	-
Borrowing costs				
Interest:				
Finance leases	17	10	-	-
Other entities	377	138	-	-
	394	148	-	-
Net bad and doubtful debts – other entities	17	80	-	-
Depreciation of non-current assets:				
Property, plant and equipment	573	434	-	-
Amortisation of non-current assets:				
Goodwill	1,107	1,105	-	-
Other intangibles	1	9	-	-
	1,108	1,114	-	-
Total depreciation and amortisation of non-current assets	1,681	1,548	-	-
Plant & equipment:				
WDV of plant and equipment disposed of	16	3	-	-
Research and development costs written off	3,854	3,746	-	-
Net transfers to provisions:				
Warranty	127	95	-	-
Legal fees	68	50	-	-
Provision for employee entitlements	48	34	-	-
Operating lease minimum lease payments	346	274	-	-
Superannuation contributions	443	414	-	-

### 3. Income Tax

The prima facie income tax expense/(benefit) on pre-tax accounting profit/(loss) reconciles to the income tax expense/(benefit) in the financial statements as follows:

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
(Loss)/Profit from ordinary activities	(1,187)	(376)	-	257
Income tax expense/(benefit) calculated at 30% of operating profit/(loss)	(356)	(113)	-	77
Permanent differences:				
Amortisation of intangible assets	332	334	-	-
Effect of higher tax rates of tax on overseas income	(255)	(155)	-	-
Deductible equity raising costs	(94)	(94)	(94)	(94)
Research & development tax concession	(40)	(56)	-	-
Income tax related to Implementation of Tax Consolidation	(1,135)	-	(1,135)	-
Future income tax benefit in relation to tax losses not recognised	1,398	-	-	-
Other permanent differences	47	(18)	-	-
	253	11	(1,229)	(94)
Over provision of income tax in previous year	18	(68)	-	(47)
	271	(57)	(1,229)	(141)
Income tax expense/(benefit) attributable to ordinary activities	(85)	(170)	(1,229)	(64)
Deferred Tax Asset not brought to account as assets:				
Tax losses - Revenue	1,398	-	-	-
Tax losses - Capital	186	186	186	186

The taxation benefits of tax losses and timing differences not brought into account will only be obtained if:

- assessable income is derived of a nature and of amount sufficient to enable the benefit from the deductions to be realised;
- conditions for deductibility imposed by the law are complied with; and
- no changes in legislation adversely affect the realisation of the benefit from the deductions.

#### Tax Consolidation System

As a consequence of the enactment of the Tax Consolidation legislation the Company, as the head entity in a tax-consolidated group, has decided to implement tax consolidation from 1 July 2004.

A number of assets have had their tax value reset under tax consolidation, resulting in deferred tax balances being recognised in the Company and consolidated entity. This has resulted in an increase in the deferred tax asset for both the Company and consolidated entity of \$1.135 million attributable to future deductions.

In addition the consolidated entity has not brought to account a tax benefit of \$3.834 million being an impact of tax consolidation pending future assessment of recoverability.

#### 4. Directors' and Executives' Remuneration

The specified directors of Ellex Medical Lasers Limited during the year were:

- D Lindh (Chairman, non-executive) (resigned 22 July 2005)
- V Previn (Managing Director, resigned & became a non-executive Director 1 March 2005)
- K Johnson (Non-executive) (retired 19 April 2005)
- P Falzon (Non-executive to 28 February 2005, Chief Executive Officer from 1 March 2005)

The specified executives of Ellex Medical Lasers Limited during the year were:

- K McGuinness (Chief Financial Officer)
- A Kalatzis (Business Development Manager)
- B Swaim (President – Laserex Medical Inc, US)
- B Potter (Operations Manager)
- J Orkiszewski (President – ResDev Labs Inc, US)
- C Warren (Greater Europe Sales Manager)
- Y Isoda (President – Laserex Corp, Japan)

2005	Primary			Post Employment			Equity	Other benefits \$	Total \$
	Salary & fees \$	Bonus \$	Non-Monetary \$	Super-annuation \$	Prescribed Benefits \$	Other \$	Options \$		
<b>Specified Directors</b>									
D Lindh	52,500	-	-	4,725	-	-	-	40,000	97,225
V Previn	192,461	-	18,126	17,321	4,355	-	-	-	232,263
K Johnson	33,333	-	-	3,000	-	-	-	-	36,333
P Falzon	101,122	-	7,027	5,273	-	-	-	-	113,422
	<b>379,416</b>	<b>-</b>	<b>25,153</b>	<b>30,319</b>	<b>4,355</b>	<b>-</b>	<b>-</b>	<b>40,000</b>	<b>479,243</b>

2005	Primary			Post Employment			Equity	Other benefits \$	Total \$
	Salary & fees \$	Bonus \$	Non-Monetary \$	Super-annuation \$	Prescribed Benefits \$	Other \$	Options \$		
<b>Specified Executives</b>									
K McGuinness	148,796	-	20,124	13,392	2,644	-	-	-	184,956
A Kalatzis	124,974	-	14,118	11,248	12,058	-	-	-	162,398
B Swaim	192,112	-	20,195	28,817	-	-	-	-	241,123
B Potter	97,388	-	18,463	8,765	5,572	-	-	-	130,188
J Orkiszewski	217,506	-	24,636	10,875	-	-	-	-	253,017
C Warren	228,736	-	-	-	-	-	-	-	228,736
Y Isoda	248,484	138,219	18,139	-	-	-	-	-	404,842
	<b>1,257,996</b>	<b>138,219</b>	<b>115,675</b>	<b>73,097</b>	<b>20,274</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,605,260</b>

2004	Primary			Post Employment			Equity	Other benefits \$	Total \$
	Salary & fees \$	Bonus \$	Non-Monetary \$	Super-annuation \$	Prescribed Benefits \$	Other \$	Options \$		
<b>Specified Directors</b>									
D Lindh	60,000	-	-	5,400	-	-	-	40,000	105,400
V Previn	237,550	-	18,126	20,925	-	-	-	-	276,601
K Johnson	50,000	-	-	-	-	-	1,500	-	51,500
P Falzon	34,515	-	-	-	-	-	3,000	-	37,515
	<b>382,065</b>	<b>-</b>	<b>18,126</b>	<b>26,325</b>	<b>-</b>	<b>-</b>	<b>4,500</b>	<b>40,000</b>	<b>471,016</b>

## Notes to the Financial Statements

2004	Primary			Post Employment			Equity		Total
	Salary & fees \$	Bonus \$	Non-Monetary \$	Super-annuation \$	Prescribed Benefits \$	Other \$	Options \$	Other benefits \$	
Specified Executives									
K McGuinness	123,728	-	20,124	12,535	-	-	3,000	-	159,387
M Fullgrabe	127,271	-	-	12,542	-	12,083	-	-	151,896
A Kalatzis	120,091	-	6,152	11,149	-	-	2,000	-	139,392
B Swaim	210,493	22,358	26,144	32,814	-	-	1,500	-	293,309
J Orkizewski	214,169	-	10,660	6,465	-	-	900	-	232,194
Y Isoda	197,641	-	-	4,798	-	-	-	91,524	293,963
	<b>993,393</b>	<b>22,358</b>	<b>63,080</b>	<b>80,303</b>	<b>-</b>	<b>12,083</b>	<b>7,400</b>	<b>91,524</b>	<b>1,270,141</b>

Further details of the options issued are contained in notes 5 and 34 to the financial statements.

### Contracts for Services

D Lindh acted as a consultant to the consolidated entity in providing corporate, strategic and legal services in addition to services provided as a director, and received a retainer of \$40,000 per annum for these services (included above in 'Other benefits').

### 5. Employee Share Option Plan

The consolidated entity has an ownership based remuneration scheme for employees and executives (including executive directors). In accordance with the provisions of the scheme, as approved by shareholders at an annual general meeting, employees and executives are granted options to purchase parcels of ordinary shares at a price determined by the directors.

The options granted expire within three years of grant date or when an employee ceases employment with the company, whichever is the earlier.

Share Option Plan	2005 No.	2004 No.
Balance at beginning of financial year (i)	1,465,335	781,835
Granted during the financial year (ii)	-	868,667
Exercised during the financial year (iii)	-	-
Lapsed during the financial year (iv)	(302,000)	(185,167)
Balance at end of the financial year (v)	1,163,335	1,465,335

(i) Balance at the beginning of Financial Year

2004 Options - Series		No.	Grant Date	Expiry/Exercise Date	Exercise Price
(1)	Issued 25 March 2002	69,000	01/03/02	25/07/04	\$0.50
(2)	Issued 15 January 2003	592,668	26/11/02	25/11/05	\$0.50
(3)	Issued 15 January 2004	803,667	01/12/03	30/11/06	\$0.50
Total		1,465,335			

Employee and executive share options carry no rights to dividends and no voting rights.

In accordance with the terms of the employee and executive share option scheme, options may be exercised at any time from the date of their issue to the date of their expiry.

(ii) Granted during the Financial Year

2005 Option - Series	No. of Options	Grant Date	Expiry/Exercise Date	Exercise price	Fair Value Received
Nil	Nil	N/A	N/A	Nil	Nil

2004 Option - Series	No. of Options	Grant Date	Expiry/Exercise Date	Exercise price	Fair Value Received
(3) Issued 15 January 2004	868,667	01/12/03	30/11/06	\$0.50	Nil



*(iii) Exercised during the Financial Year*

2005 Option – Series	No. of Options Exercised	Grant Date	Exercise Date	Expiry Date	Exercise Price	No. of Shares Issued	Fair Value Received	Fair Value Per Share at Date of Issue
Nil	Nil					Nil		

2004 Option – Series	No. of Options Exercised	Grant Date	Exercise Date	Expiry Date	Exercise Price	No. of Shares Issued	Fair Value Received	Fair Value Per Share at Date of Issue
Nil	Nil					Nil		

Fair value of consideration received is measured as the nominal value of cash receipts on conversion. The fair value of shares at the date of their issue is measured as the market value at close of trade on the date of their issue.

*(iv) Lapsed during the Financial Year*

The following equity based instruments issued to employees have lapsed during the reporting period:

Options – Series		2005 No.	2004 No.
Series (1)	Issued 25 March 2002	69,000	14,000
Series (2)	Issued 15 January 2003	20,000	106,167
Series (3)	Issued 15 January 2004	213,000	65,000
Total		302,000	185,167

Options (1), (2) and (3) are options to purchase ordinary shares for \$0.50 per share at any time from the date of their issue to the date of expiry.

The options carry no voting or dividend rights.

*(v) Balance at End of Financial Year*

2005 Options - Series		No.	Grant Date	Expiry/ Exercise Date	Exercise Price
(2)	Issued 15 January 2003	572,668	26/11/02	25/11/05	\$0.50
(3)	Issued 15 January 2004	590,667	01/12/03	30/11/06	\$0.50
Total		1,163,335			

Employee and executive share options carry no rights to dividends and no voting rights.

In accordance with the terms of the employee and executive share scheme, options issued during the years ended 30 June 2002, 2003 and 2004 vest at their date of issue.

The difference between the total market value of options issued during the financial year, at the date of issue, and the total amount received from executives and employees is not recognised in the financial statements except for the purposes of determining directors' and executives' remuneration in respect of that financial year as disclosed in note 4 to the financial statements.

The amounts are disclosed in remuneration in respect of the financial year in which the entitlement was earned.

Consideration received on the exercise of executive options is recognised in contributed equity. During the financial year \$Nil (2004: \$Nil) was recognised in contributed equity arising from the exercise of employee and executive options.

## Notes to the Financial Statements

### 6. Remuneration of Auditors

	Consolidated		Company	
	2005 \$	2004 \$	2005 \$	2004 \$
<b>Auditor of the parent entity</b>				
Auditing the financial report	62,000	59,000	10,000	10,000
Other services	-	-	-	-
	<u>62,000</u>	<u>59,000</u>	<u>10,000</u>	<u>10,000</u>

### 7. Sales of Assets

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Sales of assets in the ordinary course of business have given rise to the following profits and losses:				
<b>Net losses</b>				
Property, plant and equipment	12	-	-	-
	<u>12</u>	<u>-</u>	<u>-</u>	<u>-</u>

### 8. Current Receivables

Trade receivables	3,676	2,940	-	-
Allowance for doubtful debts	(105)	(105)	-	-
	<u>3,571</u>	<u>2,835</u>	<u>-</u>	<u>-</u>
Goods and services tax (GST) recoverable	30	77	-	-
Sundry deposits recoverable	154	266	-	-
Other receivables	523	11	-	-
Foreign currency hedge receivable	44	108	-	-
Receivable from controlled entity	-	-	4,623	4,529
	<u>4,322</u>	<u>3,297</u>	<u>4,623</u>	<u>4,529</u>

### 9. Current Inventories

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Raw materials – at net realisable value	183	359	-	-
Raw materials – at cost	3,528	2,972	-	-
WIP – at net realisable value	8	99	-	-
WIP – at cost	1,260	1,779	-	-
Finished goods – at net realisable value	129	230	-	-
Finished goods – at cost	5,651	3,959	-	-
	<u>10,759</u>	<u>9,398</u>	<u>-</u>	<u>-</u>

### 10. Other Current Assets

Prepayments	452	222	-	-
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### 11. Other Non-Current Financial Assets

<b>At cost</b>				
Investment in controlled entity	-	-	24,231	24,231

## 12. Property, Plant and Equipment

	Consolidated				TOTAL \$'000
	Freehold Land \$'000	Buildings \$'000	Plant & Equipment \$'000	Equipment under finance lease \$'000	
<b>Gross carrying amount</b>					
Balance at 30 June 2004	740	1,941	3,169	219	6,069
Additions	-	7	425	75	507
Net foreign currency exchange differences arising on the translation of financial statements of foreign operations	-	-	(77)	-	(77)
Disposals	-	-	(17)	-	(17)
Balance at 30 June 2005	740	1,948	3,500	294	6,482
<b>Accumulated depreciation/ amortisation</b>					
Balance at 30 June 2004	-	(133)	(1,270)	(54)	(1,457)
Depreciation expense	-	(49)	(472)	(52)	(573)
Net foreign currency exchange differences arising on the translation of financial statements of foreign operations	-	-	16	-	16
Disposals	-	-	2	-	2
Balance at 30 June 2005	-	(182)	(1,724)	(106)	(2,012)
<b>Net book value</b>					
As at 30 June 2004	740	1,808	1,898	165	4,611
As at 30 June 2005	740	1,766	1,776	188	4,470

Aggregate depreciation allocated, whether recognised as an expense or capitalised as part of the carrying amount of other assets during the year:

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Buildings	49	48	-	-
Plant and equipment	472	373	-	-
Equipment under finance lease	52	13	-	-
	573	434	-	-
<b>13. Intangibles</b>				
Goodwill	22,108	22,108	-	-
Accumulated amortisation	(4,371)	(3,264)	-	-
	17,737	18,844	-	-
Patents, trademarks and licenses	88	88	-	-
Accumulated amortisation	(67)	(67)	-	-
	21	21	-	-
Organisational costs	11	10	-	-
Accumulated amortisation	(1)	-	-	-
	10	10	-	-
	17,768	18,875	-	-
Aggregate amortisation allocated, whether recognised as an expense or recognised as part of the carrying amount of other assets during the year:				
Goodwill	1,107	1,105	-	-
Patents, trademarks and licenses	-	9	-	-
Organisational costs	1	-	-	-
	1,108	1,114	-	-

**Assumptions made in respect of recoverable amount**

In determining recoverable amount the expected future cashflows associated with the business, for the remaining sixteen years over which it is to be amortised, have been calculated based on current and future forecasts, and have not been discounted to present value.

**14. Deferred Tax Assets**

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i>Future income tax benefit</i>				
Tax losses - revenue	459	576	476	-
Timing differences	770	579	770	17
	1,229	1,155	1,246	17
Future income tax benefit has been reduced by the provision for deferred income tax attributable to timing differences by the amount of:	71	11	71	-

**15. Assets Pledged As Security**

All assets of the consolidated entity have been pledged as security for liabilities, as disclosed in notes 17 and 21 to the financial statements.

**16. Current Payables**

Trade payables	2,474	3,119	-	-
Accruals	965	853	-	-
Payable to directors	242	211	-	-
Other payables	177	193	-	-
	3,858	4,376	-	-

**17. Current Interest Bearing Liabilities**

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i>Secured:</i>				
Bank overdraft	1,485	-	-	-
Commercial Bills	1,500	-	-	-
Finance advance	68	37	-	-
Finance lease liabilities (note 31)	73	55	-	-
	3,126	92	-	-

The secured finance lease liabilities and Bank Loan (note 21) are secured by the assets under finance. Other interest bearing liabilities are secured by a floating charge over the consolidated entity's assets.

**18. Current Tax Assets/Liabilities**

Income tax payable	2	396	-	-
Income tax refundable	55	-	-	-

**19. Current Provisions**

Employee entitlements (note 23)	524	503	-	-
Warranty (note 24)	261	174	-	-
	785	677	-	-

**20. Other Current Liabilities**

Unearned income	-	4	-	-
	-	4	-	-

## 21. Non-Current Interest-Bearing Liabilities

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>Secured:</b>				
Bank Loan for purchase of Land and Buildings	2,000	2,000	-	-
Finance lease liabilities (note 31)	137	145	-	-
	<u>2,137</u>	<u>2,145</u>	<u>-</u>	<u>-</u>
The Bank Loan is secured by the land and buildings under finance. The facility rolls every 30 days, and is due to expire in September 2010.				

## 22. Non-Current Provisions

Employee entitlement (note 23)	157	146	-	-
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## 23. Employee Entitlements

The aggregate employee entitlement liability recognised and included in the financial statements is as follows:				
Current (note 19)	524	503	-	-
Non-current (note 22)	157	146	-	-
Accrued wages and salaries <sup>0)</sup>	92	151	-	-
	<u>773</u>	<u>800</u>	<u>-</u>	<u>-</u>
Number of employees at end of financial year	138	137	-	-

<sup>0)</sup> Accrued wages and salaries are included in the current trade payables balance as disclosed in note 16 to the financial report.

## 24. Provisions - Warranty

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Balance at beginning of year	174	134	-	-
Additional provisions recognised	166	182	-	-
Payments made	(40)	(55)	-	-
Reductions resulting from the re-measurement of the estimate future sacrifice	(39)	(87)	-	-
Balance at end of year	<u>261</u>	<u>174</u>	<u>-</u>	<u>-</u>

The provision for warranty claims represents the directors' best estimate of the future sacrifice of economic benefits that will be required under the consolidated entity's warranty program. The estimate has been made on the basis of historical warranty trends and may vary as a result of new materials, altered manufacturing processes or other events affecting product quality.

## 25. Contributed Equity

<b>Contributed equity</b>				
61,236,853 fully paid ordinary shares (2004: 61,236,853)	27,985	27,985	27,985	27,985

## Notes to the Financial Statements

	Consolidated			
	2005		2004	
	No '000	\$'000	No '000	\$'000
<i>Fully paid ordinary share capital</i>				
Balance at beginning of financial year	61,237	27,985	61,237	27,985
Balance at end of financial year	61,237	27,985	61,237	27,985

Fully paid ordinary shares carry one vote per share and carry the right to dividends. There has been no movement in shares issued for the year.

### Share Options

11,564,398 options exercisable over ordinary shares at \$0.50 each expired on 25 July 2004.

69,000 unquoted employee options exercisable over ordinary shares at \$0.50 each expired on 25 July 2004.

572,668 (2004: 592,668) unquoted employee options exercisable over ordinary shares at \$0.50 each and expiring 25 November 2005 were on issue and were not exercised at the end of the financial year.

590,667 (2004: 803,667) unquoted employee options exercisable over ordinary shares at \$0.50 each and expiring 30 November 2006 were on issue and were not exercised at the end of the financial year.

Further details of the Employee Share Option Plan are contained in notes 4 & 5 to the financial statements.

## 26. Reserves

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i>(a) Reserves comprise</i>				
Foreign currency translation	(903)	(517)	-	-
General profit reserve	-	3,216	471	471
	(903)	2,699	471	471
<i>(b) Movements in reserves</i>				
<b>General profit reserve</b>				
Balance at beginning of financial year	3,216	3,216	471	471
Transfer to retained profits	(3,216)	-	-	-
Dividend paid	-	-	-	-
Balance	-	3,216	471	471
<b>Foreign currency translation reserve</b>				
Balance at beginning of financial year	(517)	(611)	-	-
Translation of foreign operations	(386)	94	-	-
Balance	(903)	(517)	-	-
Balance of reserves at end of financial year	(903)	2,699	471	471

Exchange differences relating to foreign currency monetary items forming part of the net investment in a self-sustaining foreign operation and the translation of self-sustaining foreign controlled entities are brought to account by entries made directly to the foreign currency translation reserve, as described in note 1(g).

## 27. Retained profits/(accumulated losses)

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Balance at beginning of financial year	(206)	-	321	-
Transfer from General Reserve	3,216	-	-	-
Net profit/(loss)	(1,102)	(206)	1,229	321
Balance at end of financial year	1,908	(206)	1,550	321

## 28. Dividends

	2005		2004	
	Cents per share	Total \$'000	Cents per share	Total \$'000
<i>Fully paid ordinary shares</i>				
Final dividend – franked to 30%	Nil	Nil	Nil	Nil

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Adjusted franking account balance (tax paid basis)	2,711	2,629	2,711	24

## 29. Earnings Per Share

	Consolidated	
	2005 Cents per share	2004 Cents per share
Basic earnings/(loss) per share	(1.8)	(0.3)
Diluted earnings/(loss) per share	(1.8)	(0.3)

  

	2005 \$'000	2004 \$'000
	Earnings/(loss)	(1,102)

  

	2005 No.	2004 No.
	Weighted average number of ordinary shares	61,236,853

  

	2005 \$'000	2004 \$'000
	Earnings/(loss)	(1,102)

  

	2005 No.	2004 No.
	Weighted average number of ordinary shares and potential ordinary shares	61,862,336

## Notes to the Financial Statements

The following potential ordinary shares are not dilutive and are therefore excluded from the weighted average number of ordinary shares and potential ordinary shares used in the calculation of diluted earnings per share:

	2005 No. '000	2004 No. '000
Ordinary Options	-	11,564
Secondary Options	-	-
Unquoted Employee Options	1,163	1,465

### 30. Commitments for Expenditure

#### (a) Lease commitments

Finance lease liabilities and non-cancellable operating lease commitments are disclosed in note 31 to the financial statements.

### 31. Leases

#### Finance Leases

##### Leasing arrangements

Finance leases relate to motor vehicles and plant and equipment with lease terms of between 3 to 5 years. The consolidated entity has options to purchase the equipment for a nominal amount at the conclusion of the lease agreements.

*continued*

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>Finance lease liabilities</b>				
No later than 1 year	86	68	-	-
Later than 1 year and not later than 5 years	147	159	-	-
Minimum finance lease payments	233	227	-	-
Less future finance charges	(23)	(27)	-	-
Finance lease liabilities	210	200	-	-
Included in the financial statements as:				
Current interest bearing liabilities (note 17)	73	55	-	-
Non-current interest bearing liabilities (note 21)	137	145	-	-
	210	200	-	-
<b>Operating Leases</b>				
<b>Leasing arrangements</b>				
Operating leases relate to business premises with lease terms of between 3 to 5 years. The business premises lease will be reviewed at the end of the lease term.				
<b>Non-cancellable operating leases</b>				
Not longer than 1 year	346	371	-	-
Longer than 1 year and not longer than 5 years	71	212	-	-
Longer than 5 years	-	-	-	-
	417	583	-	-



### 32. Controlled Entities

Name of Entity	Country of Incorporation	Ownership Interest	
		2005 %	2004 %
<b>Parent Entity</b>			
Ellex Medical Lasers Limited	Australia		
<b>Controlled Entities</b>			
Ellex Medical Pty Ltd	Australia	100	100
Laserex Medical Pty Ltd formerly Ellex R&D Pty Ltd	Australia	100	100
Laserex Medical Inc formerly Laserex Systems Inc	USA	100	100
ResDev Labs Inc	USA	100	100
Laserex Corporation formerly Amphi Medical Corporation	Japan	100	100

### 33. Segment Information

The primary segment of the consolidated group is the business of selling Ophthalmic Lasers, shown in the consolidated statement of financial performance and statement of financial position in this annual report.

The secondary segment of the consolidated group is geographical as indicated below:

Geographical Segments	Revenue from External Customers		Segment Assets		Acquisition of Segment Assets	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
Australia*	4,934	3,190	30,377	31,717	480	698
USA	14,382	17,471	3,353	4,085	6	473
Europe	5,561	4,086	-	-	-	-
Japan	2,521	704	5,325	2,512	21	186
Asia	828	851	-	-	-	-
Other	230	256	-	-	-	-
	28,456	26,558	39,055	38,314	507	1,357

\*Revenue for Australia in 2005 includes a Research & Development Grant of \$1,410,018, in 2004 this was \$1,009,000.

The consolidated entity operates in five principal geographical areas – Australia, USA, Europe, Japan and Asia. The composition of each geographical segment is as follows:

- Australia – the consolidated entity manufactures all its products in Australia and sells some products in Australia.
- USA – the consolidated entity has a distribution office based in Minneapolis, USA and sells a range of its products in the USA.
- Europe – the consolidated entity sells a broad range of its products in Europe and the Middle East.
- Japan – the consolidated entity sells a broad range of its products in Japan.
- Asia – the consolidated entity sells a broad range of its products in Asia.

### 34. Related Party Disclosures

#### (a) Equity interests in related parties

Details of the percentage of ordinary shares held in controlled entities are disclosed in note 32 to the financial statements.

#### (b) Directors' remuneration and retirement benefits

Details of directors' remuneration and retirement benefits are disclosed in note 4 to the financial statements.

#### (c) Specified directors' and specified executives' equity holdings

##### Fully paid ordinary shares issued by Ellex Medical Lasers Limited

	Balance at 1/7/04 No.	Granted as remuneration No.	Rec'd on exercise of options No.	Net other change No.	Balance at 30/6/05 No.	Balance held nominally No.
<b>Specified directors</b>						
D Lindh	654,072	-	-	-	654,072	-
V Previn	3,164,034	-	-	102,000	3,266,034	-
K Johnson	40,000	-	-	-	40,000	-
P Falzon	-	-	-	620,000	620,000	-

	Balance at 1/7/04 No.	Granted as remuneration No.	Rec'd on exercise of options No.	Net other change No.	Balance at 30/6/05 No.	Balance held nominally No.
<b>Specified executives</b>						
K McGuinness	60,000	-	-	-	60,000	-
A Kalatzis	-	-	-	-	-	-
B Swaim	-	-	-	-	-	-
J Orkiszewski	-	-	-	-	-	-
Y Isoda	-	-	-	-	-	-

##### Share Options issued by Ellex Medical Lasers Limited

	Balance at 1/7/04 No.	Granted as remuneration No.	Rec'd on exercise of options No.	Net other change No.	Balance at 30/6/05 No.	Balance held nominally No.
<b>Specified directors</b>						
D Lindh	1,202,000	-	-	-1,202,000	-	-
V Previn	3,500,000	-	-	-3,500,000	-	-
K Johnson	50,000	-	-	-50,000	-	-
P Falzon	150,000	-	-	-	150,000	-
<b>Specified executives</b>						
K McGuinness	150,000	-	-	-	150,000	-
A Kalatzis	133,334	-	-	-	133,334	-
B Swaim	50,000	-	-	-	50,000	-
J Orkiszewski	30,000	-	-	-30,000	-	-
Y Isoda	-	-	-	-	-	-

Each share option converts into one ordinary share of Ellex Medical Lasers Limited on exercise. No amounts are paid or payable by the recipient on granting of the option.

**(d) Transactions within the wholly-owned group**

The wholly-owned group includes:

- the ultimate parent entity in the wholly-owned group
- wholly-owned controlled entities
- other entities in the wholly-owned group.

The ultimate parent entity of the wholly-owned group is Ellex Medical Lasers Limited.

**(e) Other transactions with director related entities**

The company has purchased consulting services from SEQM Pty Ltd for \$12,000 (2004: \$21,500). A Director of this company is a relative of the former chairman. From July 2004 to December 2004, the consultancy was a monthly retainer for Investor Relations activities, in accordance with normal commercial terms and conditions. The consultancy was terminated in December 2004.

The amount payable to directors per note 16 refers to salary and directors fees for Mr. V Previn, the amount is non-interest bearing.

**35. Notes to the Statement of Cash Flows**

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>(a) Reconciliation of cash</b>				
For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash at the end of the financial year as shown in the statement of cash flows is reconciled to the related items in the Statement of Financial Position as follows:				
Cash	-	756	-	-
Overdraft	(1,485)	-	-	-
	(1,485)	756	-	-
<b>(b) Financing facilities</b>				
Secured loan and overdraft facilities with various maturity dates through to 2010 and which may be extended by mutual agreement:				
Amount used	4,985	2,000	-	-
Amount unused	4,015	7,000	-	-
	9,000	9,000	-	-

## Notes to the Financial Statements

	Consolidated		Company	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<b>(c) Reconciliation of profit/(loss) from ordinary activities after related income tax to net cash flows from operating activities</b>				
Profit/(loss) from ordinary activities after related income tax	(1,102)	(206)	1,229	321
Depreciation and amortisation of non-current assets	1,681	1,548	-	-
Increase/(decrease) in income tax payable	(525)	(145)	(1,229)	77
Changes in net assets and liabilities, net of effects from acquisition and disposal of businesses:				
(Increase)/decrease in assets:				
Current receivables	(1,025)	329	-	(398)
Current inventories	(1,361)	(1,385)	-	-
Other assets	(230)	(100)	-	-
Increase/(decrease) in liabilities:				
Current trade payables	(518)	1,496	-	-
Other liabilities	119	(333)	-	-
Net cash from operating activities	(2,961)	1,204	-	-

### (d) Non cash financing and investing activities

During the financial year, the consolidated entity purchased property, plant and equipment at a cost of \$75 thousand under finance lease arrangements, and financed insurance of \$212 thousand. These amounts are not reflected in the statement of cash flows.

## 36. Financial Instruments

### (a) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 1 to the financial statements.

### (b) Significant terms and conditions

#### Forward foreign exchange contracts

It is the policy of the consolidated entity to enter into forward foreign exchange contracts to protect against potential adverse currency fluctuations, due to the sale and purchase of goods in foreign currencies. The following table details the forward foreign currency contracts outstanding as at the reporting date:

Outstanding Contracts	Average Exchange Rate		Principal Amount	
	2005	2004	2005 \$'000	2004 \$'000
Sell US Dollars				
Less than 3 months	0.7227	0.5870	636	596
3 to 6 months	-	0.5790	-	432
Longer than 6 months	-	0.6890	-	583
	0.7227	0.6210	636	1,611

**Collar Options**

Using collar options, the consolidated entity takes up options to protect against potential adverse currency fluctuations, due to the sale and purchase of goods in foreign currencies. The following table details the collar options outstanding as at the reporting date:

Outstanding Options	2005		2004		Principal Amount	
	Put Average Strike Rate	Call Average Strike Rate	Put Average Strike Rate	Call Average Strike Rate	2005 \$'000	2004 \$'000
<b>Sell US Dollars</b>	0.795	0.71	0.772	0.6952		
Not longer than 1 year	0.78	0.711	-	-	845	719
Longer than 1 year	-	-	0.80	0.6806	141	-
<b>Sell Japanese Yen</b>	-	-	-	-	-	882
Not longer than 1 year					-	-
Longer than 1 year					-	-
					<b>986</b>	<b>1,601</b>

**(c) Interest rate risk**

The following table details the consolidated entity's exposure to interest rate risk as at the 30 June 2005; all other financial assets and liabilities are non-interest bearing:

2005	Average Interest Rate %	Variable Interest Rate \$'000	Fixed Interest Rate Maturity			Non-Interest Bearing \$'000	Total \$'000
			Less than 1 Year \$'000	1 to 5 Years \$'000	More than 5 Years \$'000		
<b>Financial Assets</b>		-			-		
Cash	-	-	-	-	-	-	-
Receivables	-	-	-	-	-	4,322	4,322
		-	-	-	-	4,322	4,322
<b>Financial Liabilities</b>	9.7%	1,485	-	-	-	-	1,485
Bank overdraft	7.47%	-	-	2,000	-	-	2,000
Bank loans	7.78%	-	1,500	-	-	-	1,500
Commercial Bills	7.6%	-	141	137	-	-	278
Finance lease liabilities	-	-	-	-	-	3,858	3,858
Payables	-	-	-	-	-	785	785
Provisions							
		1,485	1,641	2,137	-	4,643	9,906

## Notes to the Financial Statements

The following table details the consolidated entity's exposure to interest rate risk as at the 30 June 2004 all other financial assets and liabilities are non-interest bearing:

2004	Average Interest Rate %	Variable Interest Rate \$'000	Fixed Interest Rate Maturity			Non-Interest Bearing \$'000	Total \$'000
			Less than 1 Year \$'000	1 to 5 Years \$'000	More than 5 Years \$'000		
<b>Financial Assets</b>		756					
Cash	1.4%	-	-	-	-	-	756
Receivables	-	-	-	-	-	3,297	3,297
		756	-	-	-	3,297	4,053
<b>Financial Liabilities</b>							
Bank overdraft	6.8%	-	-	2,000	-	-	2,000
Bank loans	6.2%	-	92	145	-	-	237
Finance lease liabilities	-	-	-	-	-	4,376	4,376
Payables	-	-	-	-	-	677	677
Provisions							
		-	92	2,145	-	5,053	7,290

### (d) Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the consolidated entity. The consolidated entity has adopted the policy of only dealing with creditworthy counterparties and obtaining sufficient collateral or other security where appropriate, as a means of mitigating the risk of financial loss from defaults. The consolidated entity measures credit risk on a fair value basis.

The consolidated entity does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics.

The carrying amount of financial assets recorded in the financial statements, net of any allowances for losses, represents the consolidated entity's maximum exposure to credit risk without taking account of the value of any collateral or other security obtained.

### (e) Net fair value

Except as detailed in the following table, the carrying amount of financial assets and liabilities recorded in the financial statement approximates their respective net fair values.

The net fair value of financial assets and financial liabilities are determined as follows:

- the net fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- the net fair value of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow theory.

The following table details the net fair value of financial assets:

Financial Assets	Carrying Amount		Net Fair Value	
	2005 \$'000	2004 \$'000	2005 \$'000	2004 \$'000
<i>Not Readily Traded</i>				
Foreign exchange contracts	44	108	44	77

### 37. Impact of adopting the Australian equivalents to International Financial Reporting Standards

#### *Management of the transition to A-IFRSs*

In accordance with the Financial Reporting Council's strategic directive, the consolidated entity will be required to prepare financial statements that comply with Australian equivalents to International Financial Reporting Standards ("A-IFRSs") for annual reporting periods beginning on or after 1 January 2005. Accordingly, the consolidated entity's first half-year report prepared under A-IFRSs will be for the half-year reporting period ended 31 December 2005, and its first annual financial report prepared under A-IFRSs will be for the year ended 30 June 2006.

At the date of this report, the directors of the consolidated entity have established a project team which has performed a high-level assessment of the impact of A-IFRSs on the consolidated entity, and determined how they will manage the transition to A-IFRSs and carry out the transition work. The directors and project team are monitoring the developments in A-IFRSs and the potential impact it will have on the company to be A-IFRS compliant, we anticipate the completion of the project before 31 December 2005.

While no formal decision has yet been made as to the policy alternatives to be applied or the extent of which it will affect the company, the directors of Ellex Medical Lasers Ltd have identified the following as being the key accounting policy differences expected to arise on the transition to A-IFRSs.

#### *Income tax*

Each member of the Tax Consolidated group recognises tax balances which are assumed by the head entity. Under A-IFRS, if there are differences between amounts recognised in relation to current taxes and deferred taxes associated with losses/credits, the net differences will be recognised as contributions/distributions from equity participants.

Adjustments to the recognised amounts of deferred taxes will also result as a consequence of adjustments to carrying amounts of assets and liabilities resulting from the adoption of other A-IFRS. The likely impact of these changes on deferred tax balances has not been currently determined.

#### *Impairment of assets*

Non-current assets are written down to recoverable amount when an asset's carrying amount exceeds its recoverable amount. Historically, Ellex Medical Lasers Ltd has not used discounted cash flows in determining recoverable amount. A-IFRS prescribes a more prescriptive impairment test, and requires discounted cash flows to be used where value in use is used to assess recoverable amount. Non-current assets, besides goodwill and indefinite life intangible assets, will continue to be depreciated, and are only subject to the impairment test if an indication of impairment exists.

Under the transitional rules of A-IFRS, the consolidated entity has the option to use fair value as the deemed cost of fixed assets. The consolidated entity has decided not to adopt these transitional rules and as such will adopt the amortised cost (as measured under A-IFRS) which should approximate current historic cost.

#### *Amortisation of goodwill*

Goodwill is currently amortised over a 20-year period. A-IFRS does not permit goodwill to be amortised, but instead requires the carrying amount to be tested for impairment at least annually. The entity has elected not to adopt the transitional provisions of A-IFRS and will retain goodwill in its financial statements at its historical value. Goodwill currently recognised in the balance sheet must be tested for impairment at least annually and on a more regular basis if required. This change in accounting policy should increase profit by \$1.105 million in the income statement. Management have not yet conducted an impairment test and will have an impairment model in place by 31 December 2005.

## Notes to the Financial Statements

### *Off-balance sheet financial assets and liabilities*

The directors have elected to apply the first-time adoption exemption available to defer the date of transition of AASB 139 until 1 July 2005. Accordingly, there will be no quantitative impacts on the 30 June 2005 financial statements.

### *Hedge accounting*

The consolidated entity enters into forward exchange contracts for its purchases in order to hedge its exposure to fluctuations in exchange rates. Under A-IFRS, hedges are designated as fair value hedges or cash flow hedges, and the accounting differs depending on the designation. Where a hedge is designated as a fair value hedge, changes in the fair value of the hedged item and hedging instrument are recognised in profit or loss to the extent hedged, however, changes in the fair value of the hedging instruments classified as cash flow hedges are recognised in equity, and are recycled to the income statement when the hedged transaction affects the profit or loss.

The designation, documentation and effectiveness requirements under A-IFRS may result in some hedges no longer qualifying for hedge accounting. The company has not designated, documented or measured for effectiveness its cash flow hedges and therefore will not be hedge accounting. Therefore, on transition, the foreign currency hedge of \$108 thousand will be transferred to equity and released to profit over the period to which it relates.

### *Proceeds from sale of assets*

The current definition of revenue requires proceeds on sale of non-current assets to be included as revenue – this has the effect of grossing up the statement of financial performance. Under A-IFRS, such proceeds on sale will no longer meet the definition of revenue and accordingly will be excluded from revenue. However, the net gain or loss from the sale will continue to be recognised as part of the income statement as ‘income or expenses’. Consequently, there is no impact on net profit from this change in accounting policy.

### *Government grants*

Presently, non-reciprocal grants received are recognised as revenue when the consolidated entity obtains control of the grant, regardless of the specific purpose to which the grant is required to be expended or the periods over which the grant applies. A liability to repay the grant is only recognised where a present obligation exists to repay grant monies. A-IFRS requires grants received to be recognised as income on a systematic basis over the periods necessary to match them with related costs, which they are intended to compensate, but only when there is reasonable assurance that the entity will comply with the conditions attaching to them and the grants will be received. The impact of adopting A-IFRS on the consolidated entity would be to reduce income in the financial year just completed and increase income in future years. It is not possible to determine the impact of the change in hedging requirements until a full analysis of the impact has been finalised.

### *Foreign currency translation*

The current requirements for translation of foreign subsidiaries differentiates between self-sustaining and integrated foreign subsidiaries, with the foreign currency differences for integrated foreign subsidiaries being included in the profit and loss. However, under A-IFRS, each subsidiary is required to determine its functional currency. Those subsidiaries with a functional currency other than Australian Dollars (the consolidated entity's functional currency) will be accounted for in the same manner as previous self sustaining foreign entities. The impact of the change on the financial statements is unlikely to significantly impact the income statement. The impact of the change on the financial statements may not significantly impact the income statement. The directors have elected to reset the Foreign Currency Translation Reserve to zero. Therefore, on transition, an amount of \$94 thousand will be reclassified from the Foreign Currency Translation Reserve to retained earnings. These translation differences will be excluded from the calculation of any gain or loss on a subsequent disposal of the foreign operation.



*Share based payment*

Under A-IFRS, share based payments including options issued by the company to employees and directors must be valued and expensed in the profit and loss over the vesting period of the options. The impact of the change on the financial statements cannot yet be quantified, but will reduce reported profits and increase equity.

*Business combinations*

Under A-IFRS, the purchase method of accounting must be applied where there is a business combination, however, not all acquisitions will qualify as a business combination, and as such the purchase method of accounting for these acquisitions may no longer be appropriate.

Furthermore, there are a number of recognition and measurement differences that result in relation to assets and liabilities acquired in a business combination, particularly in relation to intangible assets and restructuring provisions. The impact of these changes in accounting policy on first-time adoption will depend on whether the consolidated entity will elect to adopt the exemption available to it to not reopen past acquisitions and retrospectively account for them.

*Intangible assets*

Under A-IFRS, certain expenditure incurred for the development of new products should be capitalised and then amortised over the useful life of the product when that expenditure satisfies specific criteria. From the date of transition, significant expenditure had been spent on development of new products however management has not had the appropriate information to identify and justify the capitalisation of relevant development expenditure. Therefore, development expenditure incurred up to 30 June 2005 will continue to be disclosed through the income statement.

## Shareholder Information as at 20 September 2005

### *(a) Number of Holders of Equity Securities*

#### **Ordinary Share Capital:**

61,236,853 fully paid ordinary shares are held by 3,390 individual shareholders. All issued shares carry one vote per share.

#### **Options:**

572,668 Employee options are held by 29 option holders and expire on 25 November 2005 or termination of employment, whichever occurs first.

616,667 Employee options are held by 41 option holders and expire on 30 November 2006 or termination of employment, whichever occurs first.

### *(b) Distribution of Holders of Equity Securities*

i) Analysis of number of holders of equity securities by size of holding:

	<b>Ordinary Shares</b>	<b>Employee Options</b>
1 – 1,000	1269	1
1,001 – 5,000	831	12
5,001 – 10,000	524	11
10,001 – 100,000	692	12
100,001 and over	74	5

ii) There were 1,377 holders of less than a marketable parcel of 1,667 ordinary shares.

*(c) Twenty largest shareholders*

Name	Number of Shares	% of Class
Citicorp Nominees Pty Limited <CFS Developing Companies A/C>	3,464,339	5.66%
Sedico Pty Ltd	3,266,034	5.33%
ANZ Nominees Limited	2,823,339	4.61%
Mr Giuseppe Canala + Mrs Mira Canala <Giuseppe Canala S/F A/C>	1,849,630	3.02%
Pine Street Pty Ltd <Pine Street A/C>	1,683,175	2.75%
Unley Underwriters Pty Limited	1,107,424	1.81%
Mr Alex Sundich + Mrs Gabrielle Upton	1,000,000	1.63%
Ms Choi Chu Lee	853,000	1.39%
Big Blue One Investments Pty Ltd	800,000	1.31%
National Nominees Limited Equip Super A/C	734,673	1.20%
Mr Douglas Robert Buchanan + Mrs Robyn Lorraine Buchanan Super Fund A/C	691,000	1.13%
Davan Nominees Pty Ltd	648,072	1.06%
Mr Peter Joseph Falzon	620,000	1.01%
AME Mineral Economics Pty Limited Trading A/C	472,315	0.77%
Dagres Pty Ltd <Dagres Discretionary A/C>	428,500	0.70%
Run Pty Ltd	400,000	0.65%
Mrs Susan Whiting	400,000	0.65%
Neja Pty Ltd	316,871	0.52%
Symington Pty Ltd	305,337	0.50%
Depofo Pty Ltd Super A/C	300,000	0.49%

*(d) Substantial Shareholders*

The Companies Register of substantial Shareholders records the following:

Name	Number of Ordinary Shares Held	Percentage of Shares Issued
Colonial First State	3,464,339	5.66%
Sedico Pty Ltd	3,266,034	5.33%

# ellex medical lasers limited

ABN 15 007 702 927

[www.laserexmedical.com](http://www.laserexmedical.com)

## Worldwide

### **Ellex Medical Pty Ltd**

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