

Investor Presentation

October 2016



EUROZ

Euroz Limited is a diversified financial services company

Stockbroking and Corporate Finance

- Euroz Securities is our stockbroking and corporate finance division.

Funds Management

100% owned



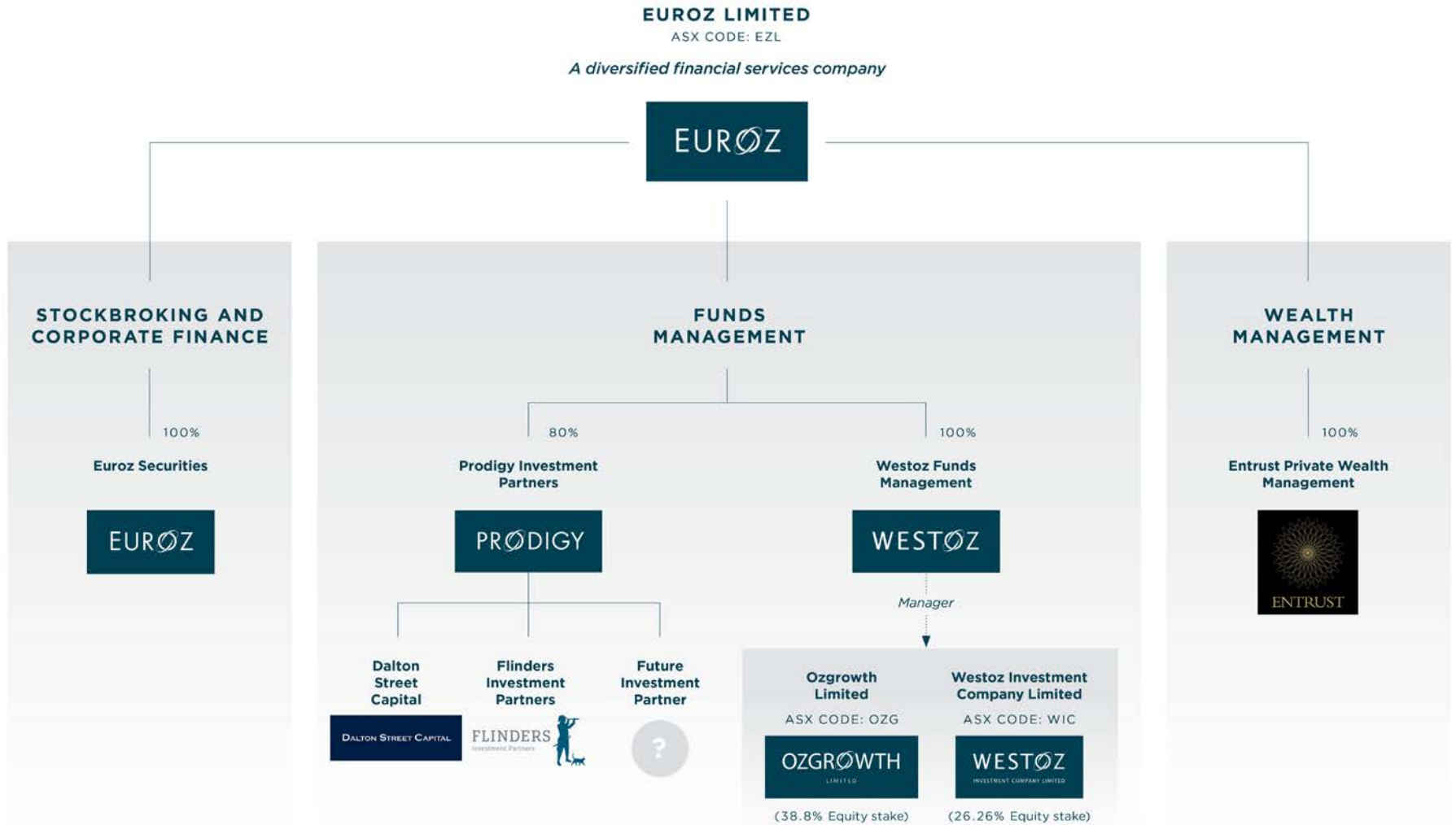
Partnership

- Westoz Funds Management manages two listed investment companies – Westoz Investment Company (**ASX:WIC**) and Ozgrowth Limited (**ASX: OZG**).
- Prodigy Investment Partners is a multi-boutique funds management strategy. Flinders Investment Partners and Dalton Street Capital are the first of these boutique partnerships.

Wealth Management

- Entrust Private Wealth Management has a 13 year track record as a leading wealth management business.





Established 16 year track record of dividends and profits

- Euroz Limited is an ASX-listed, diversified financial services company with a market capitalisation of \$161 million¹.
- Euroz Limited cash and investments increasing to \$109.9 million¹.
- Strong staff ownership of 42% aligns the operations of the business with the interests of shareholders.
- Euroz Limited has a consistent track record of profits and dividends – \$182 million of fully franked dividends paid in the past 16 years.
- Building a unique combination of steady ongoing revenues with transactional and performance fee upside.

A growing and diversified financial service company

Note 1: As at 30 September 2016

Financial summary

Historical Share Price and NTA



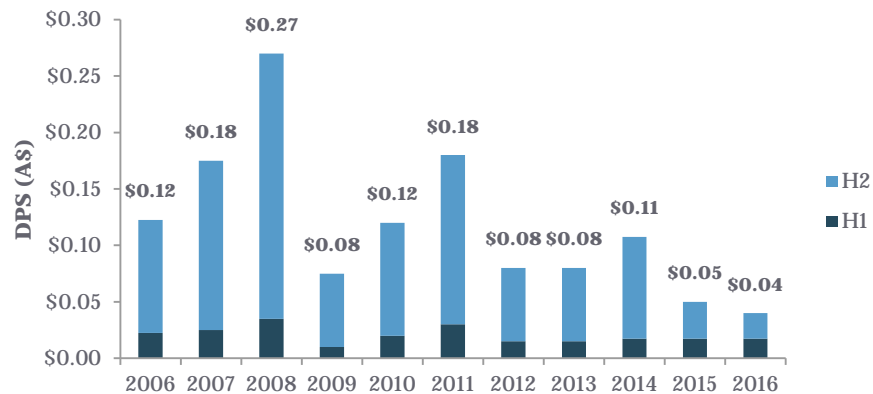
Basic Earnings Per Share



Net Profit After Tax



Dividends Per Share



Euroz Securities

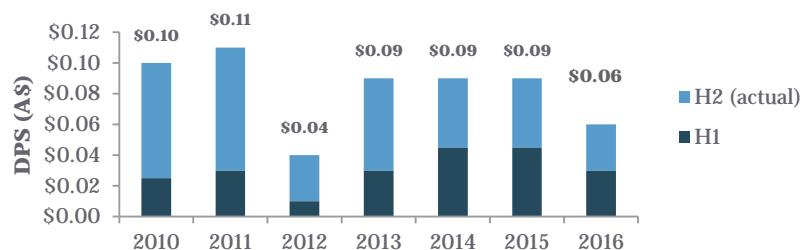
- Euroz Securities Limited has a 16 year track record of partnering and supporting clients through research, dealing and corporate finance services.
- **Our services include:**
 - Research**
 - Quality equities research is the foundation of our business.
 - Highly rated research from our team of seven analysts.
 - Institutional Sales**
 - Institutional advisory and equities dealing services.
 - Team of eight institutional dealers have significant long-term relationships with major institutional investors.
 - A unique and predominantly high net worth client base.
 - Private Client Dealing**
 - Significant capacity to support new issues and construct first class share registers.
 - Expanded wealth management capabilities.
 - Corporate Finance**
 - Specialised corporate advisory services including equity capital market raisings, mergers & acquisitions, takeovers and takeover response, strategic planning and reviews and privatisation & reconstructions.

Long term strategy: continue to provide deal flow and opportunities for the Group and maintain significant transactional upside leverage in better markets

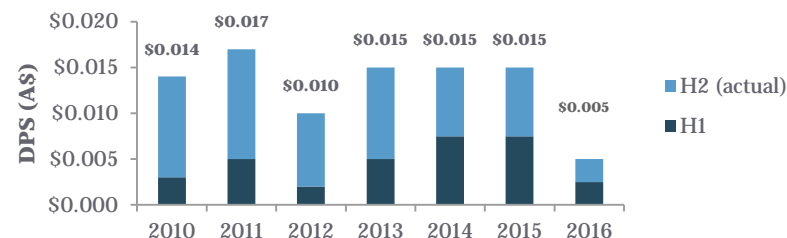
Westoz Funds Management – *Full 100% ownership of management company.*

- Westoz Funds Management (**WFM**) is a 100%-owned subsidiary of Euroz Limited that was established in May 2005.
- WFM manages portfolios of Australian equities on behalf of two listed investment companies, Westoz Investment Company Limited (**WIC**) and Ozgrowth Limited (**OZG**).
- WIC and OZG have contributed \$31.7 million in dividend income to Euroz Limited since inception.
- Euroz owns 26.2% of WIC and 38.7% of OZG.
- The investment objective of both portfolios is to generate consistent positive returns over the medium to long term.

Westoz Investment Company Limited (ASX:WIC)



Ozgrowth Limited (ASX:OZG)



Long term strategy: provide a steady base of ongoing management fee revenues with potential performance fee upside



Prodigy Investment Partners – A Multi Boutique Partnership model.

- Prodigy Investment Partners (**Prodigy**) is an 80%-owned joint venture between Euroz Limited and former MLC CEO Steve Tucker.
- Prodigy's aim is to launch a series of separate boutique fund products for both retail and wholesale investors.
- The first of these new boutique fund management partnerships was announced in July 2015 – Flinders Investment Partners (**Flinders**).
- Founded by well-regarded professionals Andrew Mouchacca (former portfolio manager at Contango Asset Management) and Richard Macdougall (formerly of Perennial Growth).
- Flinders has now achieved “recommended” research rating by Zenith, Lonsec and Independent Investment Research.
- Second partnership announced in May 2016 – Dalton Street Capital (**DSC**).
- DSC is an absolute return strategy led by former Credit Suisse senior executives Alan Sheen and Nick Selvaratnam.

Long term strategy: provide a steady base of diverse ongoing management fee revenues with potential performance fee upside

DALTON STREET CAPITALPRODIGYFLINDERS
Investment Partners

Entrust Private Wealth Management

- Combines its deep knowledge of financial planning and portfolio management with its portfolio administration service to create a comprehensive wealth management solution for each individual client.
- Euroz acquired Entrust Private Wealth Management (**Entrust**) in July 2015.
- The strategy in acquiring Entrust is to leverage an established wealth management business with long term ongoing revenues as a platform for further acquisitions and organic growth.
- Entrust has a significant high net worth client base with funds under management (**FUM**) of \$624¹ million.
- Entrust has a 13 year history in wealth management and will be supported by Euroz Limited's financial strength, scale, portfolio compliance and administration capabilities.

Long term strategy: Entrust is our wealth management platform with a consistent and growing base of ongoing revenue income

Note 1: As at 30 September 2016



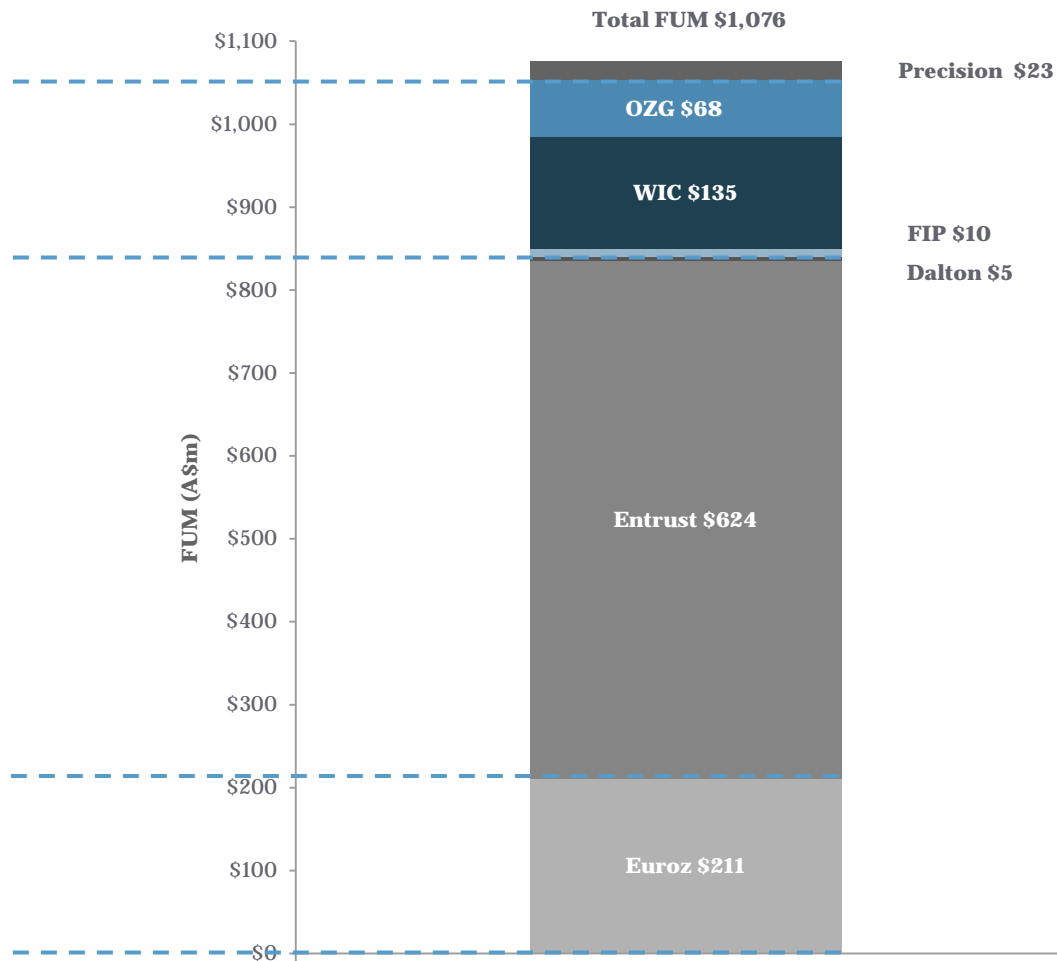
Funds Under Management

Euroz Total FUM ~\$1.076 billion¹

***Funds Management
= \$203 million***

***Entrust Wealth
Management
= \$624 million***

***Euroz Securities
Wealth Management
= \$211 million***



Note 1: As at 30 September

Giving back to the Western Australian community

- Euroz is proudly West Australian and believes that it has an obligation to give back to Western Australian charities in need.
- In 2007, the Euroz Charitable Foundation was formed as a Private Ancillary Fund (PAF) through which Euroz could make donations, invest these funds, and make distributions to worthy charities and contribute to the broader community.
- All businesses within Euroz and many staff members have made consistent donations to the Foundation.
- During the past nine years the Euroz Charitable Foundation has donated in excess of \$880,000 to a broad range of charities in Australia. In addition to financial support, employees of Euroz are encouraged to volunteer their time to charities in and around their communities.
- The Euroz Charitable Foundation has been delighted to support the following charities and organisations, amongst others, during the past financial year:



Ronald
McDonald
House®
PERTH



- Strong first quarter performance from Euroz Securities.
- Good Q1 investment performance from WIC (+13.99%) and OZG (+19%).
- Flinders Emerging Companies Fund continues to perform well (+11.1% in Q1).
- Dalton Street Capital launched with modest inflows.
- Group FUM now over \$1 billion.
- Unaudited Q1 NPAT \$9.75 million.
- First quarter results driven by strong Equity Capital Markets activity and increases in WIC and OZG share prices.

- Increasing focus on fund and wealth management capabilities.
- **Building diverse revenue streams:**
 - Growing a consistent base of ongoing revenues from stockbroking, funds and wealth management initiatives.
 - Maintaining and increasing leverage through transactional upside in stockbroking and corporate finance business plus potential performance fees from growing funds management business.
- Track record of successful acquisitions, extraction of operational synergies and strong administrative support.
- Strong balance sheet of \$109.9 million of cash and investments / NTA of \$70.98.
- Significant staff ownership of 42% aligns the operations of the business with the interests of shareholders.

Euroz Limited: A growing and diversified financial services company

Note 1: As at 30 September 2016

Disclaimer & Disclosure

Euroz Limited (EZL) and its related entities and each of their respective directors, officers and agents (together the Disclosers) have prepared the information contained in these materials in good faith. However, no warranty (express or implied) is made as to the accuracy, completeness or reliability of any statements, estimates or opinions or other information contained in these materials (any of which may change without notice) and to the maximum extent permitted by law, the Disclosers disclaim all liability and responsibility (including, without limitation, any liability arising from fault or negligence on the part of any or all of the Disclosers) for any direct or indirect loss or damage which may be suffered by any recipient through relying on anything contained in or omitted from these materials. This information has been prepared and provided by Euroz Limited. To the extent that it includes any financial product advice, the advice is of a general nature only and does not take into account any individual's objectives, financial situation or particular needs. Before making an investment decision an individual should assess whether it meets their own needs and consult a financial advisor. Past performance is not an indication of future performance.

Thank you

Euroz Limited
Level 18 Alluvion
58 Mounts Bay Rd
Perth Western Australia 6000

euroz.com

EUROZ