

Investor Presentation

October 2016



EUROZ

Euroz Limited is a diversified financial services company

Stockbroking and Corporate Finance

- Euroz Securities is our stockbroking and corporate finance division.



Funds Management



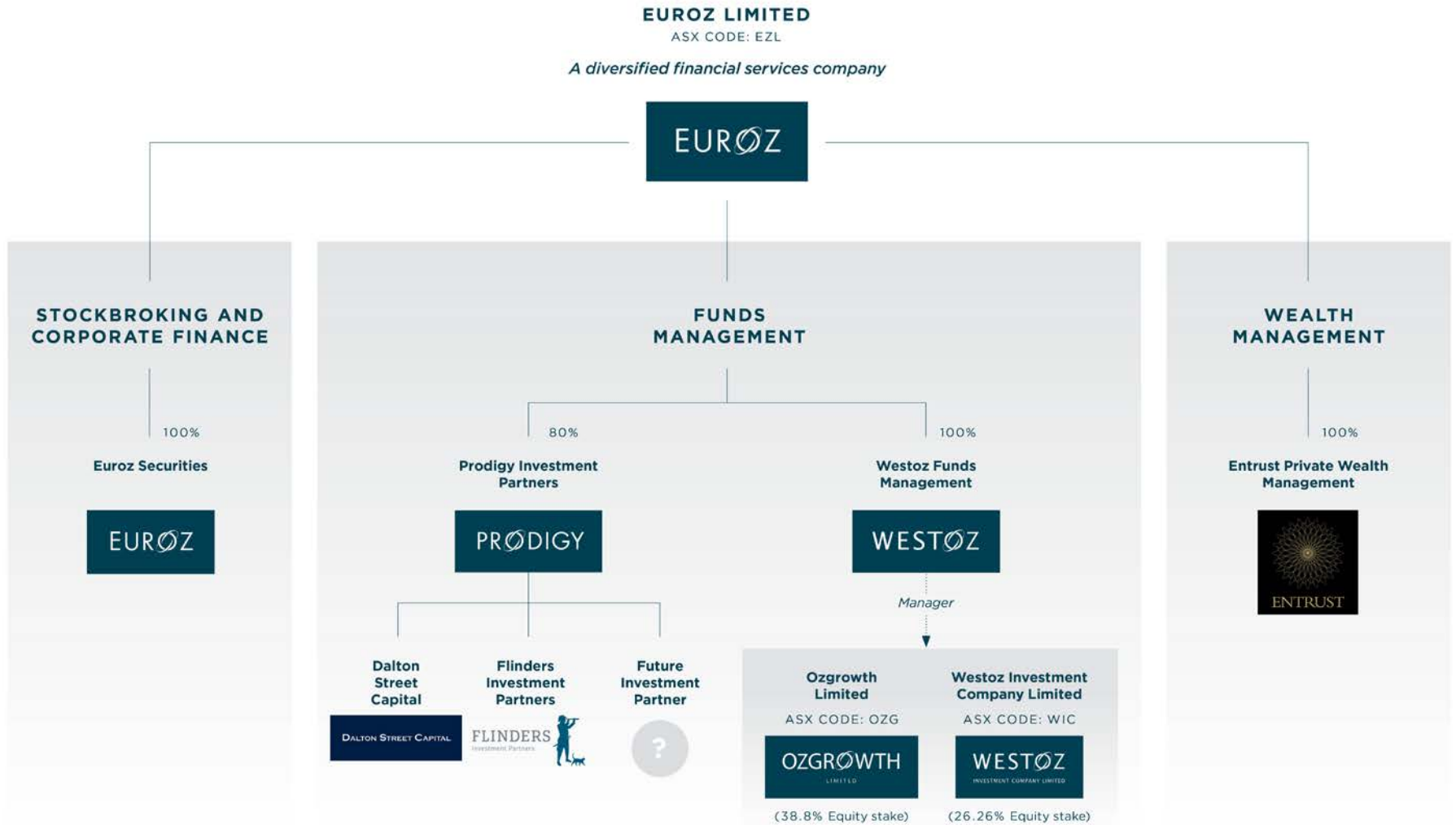
- Westoz Funds Management manages two listed investment companies – Westoz Investment Company (**ASX:WIC**) and Ozgrowth Limited (**ASX: OZG**).
- Prodigy Investment Partners is a multi-boutique funds management strategy. Flinders Investment Partners and Dalton Street Capital are the first of these boutique partnerships.



Wealth Management

- Entrust Private Wealth Management has a 13 year track record as a leading wealth management business.





Established 16 year track record of dividends and profits

- Euroz Limited is an ASX-listed, diversified financial services company with a market capitalisation of \$161 million¹.
- Euroz Limited cash and investments increasing to \$109.9 million¹.
- Strong staff ownership of 42% aligns the operations of the business with the interests of shareholders.
- Euroz Limited has a consistent track record of profits and dividends – \$182 million of fully franked dividends paid in the past 16 years.
- Building a unique combination of steady ongoing revenues with transactional and performance fee upside.

A growing and diversified financial service company

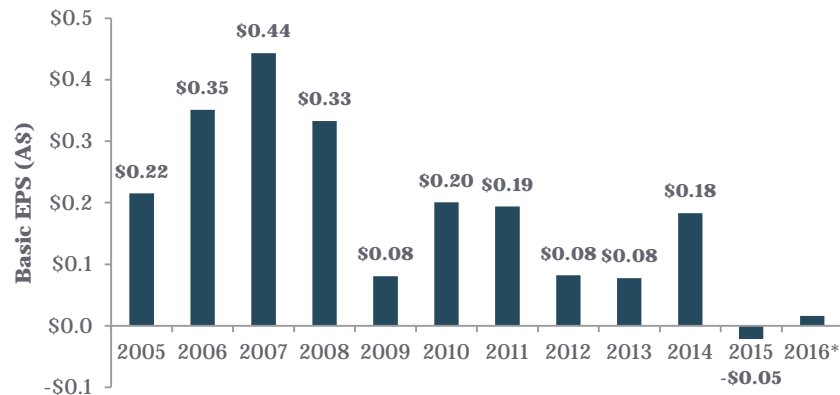
Note 1: As at 30 September 2016

Financial summary

Historical Share Price and NTA



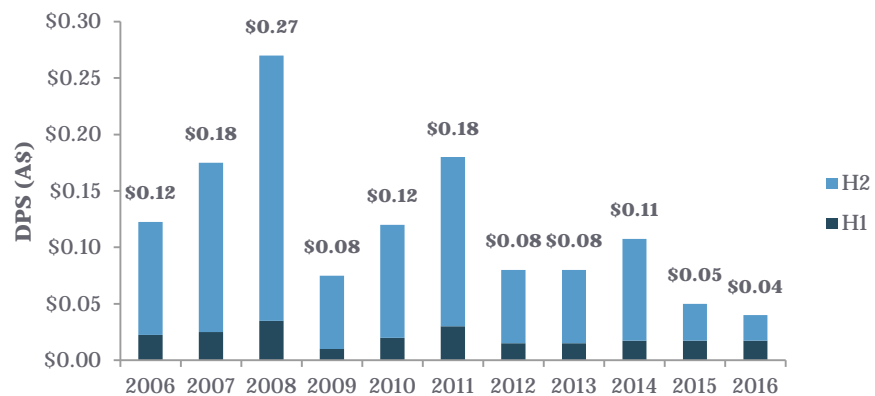
Basic Earnings Per Share



Net Profit After Tax



Dividends Per Share



Euroz Securities

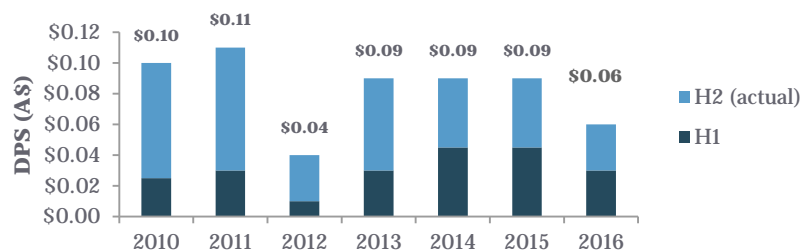
- Euroz Securities Limited has a 16 year track record of partnering and supporting clients through research, dealing and corporate finance services.
- **Our services include:**
 - Research**
 - Quality equities research is the foundation of our business.
 - Highly rated research from our team of seven analysts.
 - Institutional Sales**
 - Institutional advisory and equities dealing services.
 - Team of eight institutional dealers have significant long-term relationships with major institutional investors.
 - A unique and predominantly high net worth client base.
 - Private Client Dealing**
 - Significant capacity to support new issues and construct first class share registers.
 - Expanded wealth management capabilities.
 - Corporate Finance**
 - Specialised corporate advisory services including equity capital market raisings, mergers & acquisitions, takeovers and takeover response, strategic planning and reviews and privatisation & reconstructions.

Long term strategy: continue to provide deal flow and opportunities for the Group and maintain significant transactional upside leverage in better markets

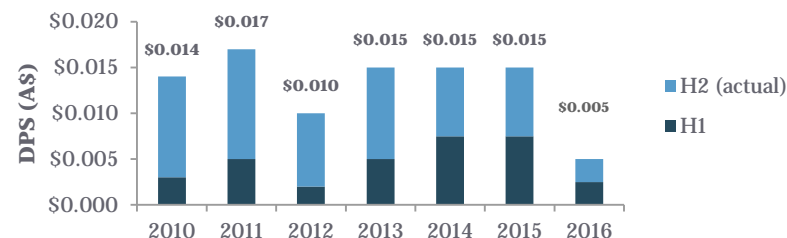
Westoz Funds Management – *Full 100% ownership of management company.*

- Westoz Funds Management (**WFM**) is a 100%-owned subsidiary of Euroz Limited that was established in May 2005.
- WFM manages portfolios of Australian equities on behalf of two listed investment companies, Westoz Investment Company Limited (**WIC**) and Ozgrowth Limited (**OZG**).
- WIC and OZG have contributed \$31.7 million in dividend income to Euroz Limited since inception.
- Euroz owns 26.2% of WIC and 38.7% of OZG.
- The investment objective of both portfolios is to generate consistent positive returns over the medium to long term.

Westoz Investment Company Limited (ASX:WIC)



Ozgrowth Limited (ASX:OZG)



Long term strategy: provide a steady base of ongoing management fee revenues with potential performance fee upside



Prodigy Investment Partners – A Multi Boutique Partnership model.

- Prodigy Investment Partners (**Prodigy**) is an 80%-owned joint venture between Euroz Limited and former MLC CEO Steve Tucker.
- Prodigy's aim is to launch a series of separate boutique fund products for both retail and wholesale investors.
- The first of these new boutique fund management partnerships was announced in July 2015 – Flinders Investment Partners (**Flinders**).
- Founded by well-regarded professionals Andrew Mouchacca (former portfolio manager at Contango Asset Management) and Richard Macdougall (formerly of Perennial Growth).
- Flinders has now achieved “recommended” research rating by Zenith, Lonsec and Independent Investment Research.
- Second partnership announced in May 2016 – Dalton Street Capital (**DSC**).
- DSC is an absolute return strategy led by former Credit Suisse senior executives Alan Sheen and Nick Selvaratnam.

Long term strategy: provide a steady base of diverse ongoing management fee revenues with potential performance fee upside

DALTON STREET CAPITALPRODIGYFLINDERS
Investment Partners

Entrust Private Wealth Management

- Combines its deep knowledge of financial planning and portfolio management with its portfolio administration service to create a comprehensive wealth management solution for each individual client.
- Euroz acquired Entrust Private Wealth Management (**Entrust**) in July 2015.
- The strategy in acquiring Entrust is to leverage an established wealth management business with long term ongoing revenues as a platform for further acquisitions and organic growth.
- Entrust has a significant high net worth client base with funds under management (**FUM**) of \$624¹ million.
- Entrust has a 13 year history in wealth management and will be supported by Euroz Limited's financial strength, scale, portfolio compliance and administration capabilities.

Long term strategy: Entrust is our wealth management platform with a consistent and growing base of ongoing revenue income

Note 1: As at 30 September 2016



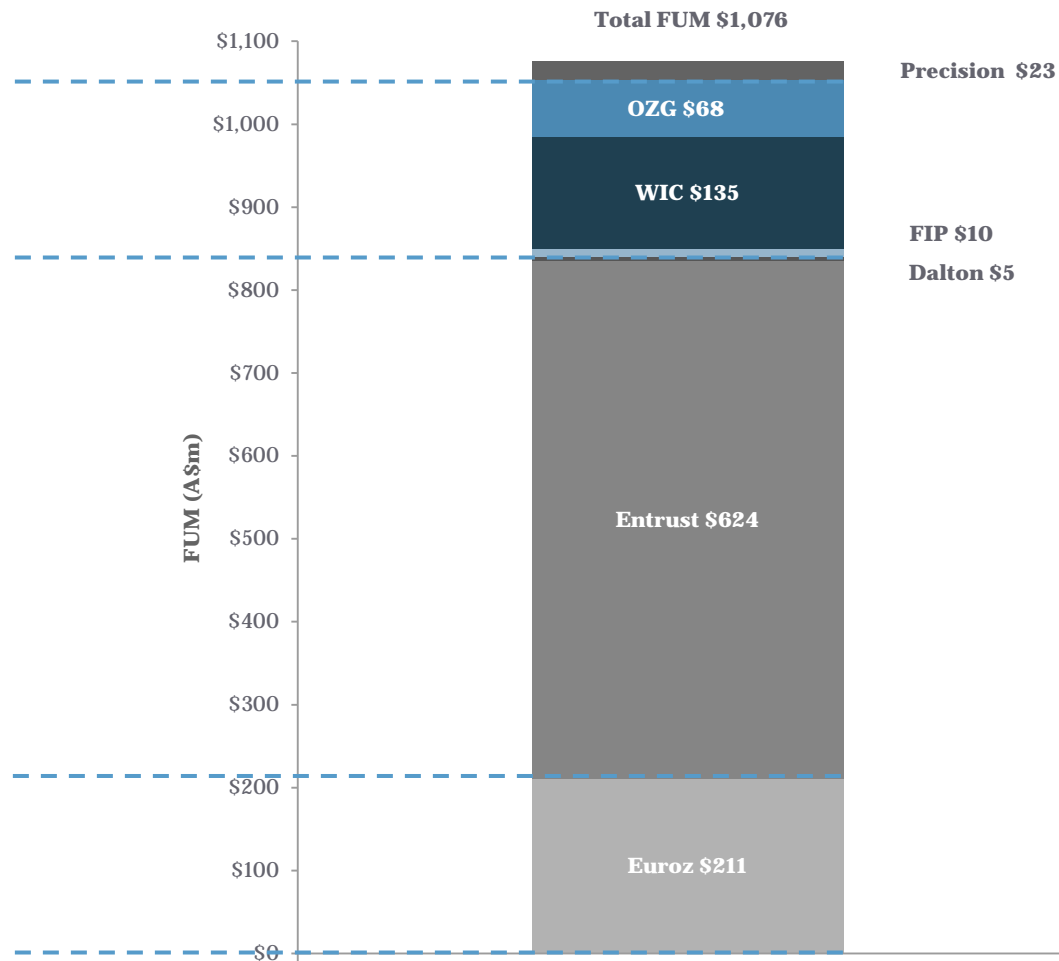
Funds Under Management

Euroz Total FUM ~\$1.076 billion¹

***Funds Management
= \$203 million***

***Entrust Wealth
Management
= \$624 million***

***Euroz Securities
Wealth Management
= \$211 million***



Note 1: As at 30 September

Giving back to the Western Australian community

- Euroz is proudly West Australian and believes that it has an obligation to give back to Western Australian charities in need.
- In 2007, the Euroz Charitable Foundation was formed as a Private Ancillary Fund (PAF) through which Euroz could make donations, invest these funds, and make distributions to worthy charities and contribute to the broader community.
- All businesses within Euroz and many staff members have made consistent donations to the Foundation.
- During the past nine years the Euroz Charitable Foundation has donated in excess of \$880,000 to a broad range of charities in Australia. In addition to financial support, employees of Euroz are encouraged to volunteer their time to charities in and around their communities.
- The Euroz Charitable Foundation has been delighted to support the following charities and organisations, amongst others, during the past financial year:



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- Strong first quarter performance from Euroz Securities.
- Good Q1 investment performance from WIC (+13.99%) and OZG (+19%).
- Flinders Emerging Companies Fund continues to perform well (+11.1% in Q1).
- Dalton Street Capital launched with modest inflows.
- Group FUM now over \$1 billion.
- Unaudited Q1 NPAT \$9.75 million.
- First quarter results driven by strong Equity Capital Markets activity and increases in WIC and OZG share prices.

- Increasing focus on fund and wealth management capabilities.
- **Building diverse revenue streams:**
 - Growing a consistent base of ongoing revenues from stockbroking, funds and wealth management initiatives.
 - Maintaining and increasing leverage through transactional upside in stockbroking and corporate finance business plus potential performance fees from growing funds management business.
- Track record of successful acquisitions, extraction of operational synergies and strong administrative support.
- Strong balance sheet of \$109.9 million of cash and investments / NTA of 70.98 cents per share.
- Significant staff ownership of 42% aligns the operations of the business with the interests of shareholders.

Euroz Limited: A growing and diversified financial services company

Note 1: As at 30 September 2016

Disclaimer & Disclosure

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Thank you

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