

# APPENDIX 4E

SALTER BROTHERS EMERGING COMPANIES LIMITED  
Preliminary final statements for the reporting period  
ended 30 June 2021



EMERGING COMPANIES LIMITED

## RESULTS FOR ANNOUNCEMENT TO THE MARKET

### 1. COMPANY DETAILS

Name of entity: Salter Brothers Emerging Companies Limited  
ABN: 96 646 715 111  
Reporting period: For the year ended 30 June 2021  
Previous period: Not applicable

### 2. RESULTS FOR ANNOUNCEMENT TO THE MARKET

	\$
Revenues from ordinary activities	6,286,884
Profit from ordinary activities after tax attributable to the members of Salter Brothers Emerging Companies Limited	3,086,971
Profit for the year attributable to the members of Salter Brothers Emerging Companies Limited	3,086,971

### DIVIDENDS

There were no dividends paid, recommended or declared during the current financial period.

### COMMENTS

The profit for the entity after providing for income tax amounted to \$3,086,971.

### FINANCIAL PERFORMANCE

Investment income included net gains on financial instruments at fair value through profit or loss of \$6,286,884.

### FINANCIAL POSITION

On 27 May 2021, the Company executed a Securities Sale Agreement, which involved the purchase of \$89,437,345 of assets (combination of listed securities, unlisted securities, and cash) from Salter Brothers Asset Management as trustee of Salter Brothers Series G (Emerging Companies) Fund ("G Fund"). The consideration for purchase of the assets was the issue of 89,437,345 shares issued at the price of \$1 per share.

The Company was admitted to the official list of the ASX on 15 June 2021 and the Company's securities commenced trading on 16 June 2021, raising \$4,954,700 of new capital. An additional 4,954,700 shares were issued on 4 June 2021 as part of the overall process of listing on the ASX.

Total assets as at 30 June 2021 were \$100,058,000. Total capital raised in the period was \$94,392,045. The increase in total assets reflects the financial performance of the portfolio in the period.

Net assets as at 30 June 2021 were \$97,459,737.

## APPENDIX 4E (CONTINUED)

### 3. NET TANGIBLE ASSETS

	Reporting period Cents
Pre tax NTA	\$1.046
Post tax, pre unrealised gains tax, NTA	\$1.052
Post tax NTA	\$1.032

#### Notes:

- NTA per share, as required by ASX Listing Rule 4.12, is calculated in accordance with the definition of “net tangible asset backing” contained in Chapter 19 of the ASX Listing Rules. NTA calculations presented are non-IFRS information which is information presented that is not in accordance with Australian accounting standards. The information presented is unaudited.
- NTA details reported in the Investment Report and NTA update published on 14 July 2021 (relating to period up to 30 June 2021) included Pre tax NTA \$1.041, Post tax, pre unrealised gains tax, NTA \$1.046, and Post tax NTA \$1.029. Details in the published report did not include impact of an increase in valuation of unlisted investments, as an independent, 3rd party valuation relating to the main unlisted investment had not yet been completed at the date of publication.
- Refer to the attached Annual Report for the basis of calculation of Pre-tax NTA, Post tax, pre unrealised gains tax, NTA and Post tax NTA.

### 4. CONTROL GAINED OVER ENTITIES

Not applicable.

### 5. LOSS OF CONTROL OVER ENTITIES

Not applicable.

### 6. DIVIDENDS

#### CURRENT PERIOD

There were no dividends paid, recommended or declared during the current financial period.

#### PREVIOUS PERIOD

Not applicable.

### 7. DIVIDEND REINVESTMENT PLANS

Not applicable.

### 8. DETAILS OF ASSOCIATES AND JOINT VENTURE ENTITIES

Not applicable.

### 9. FOREIGN ENTITIES

#### DETAILS OF ORIGIN OF ACCOUNTING STANDARDS USED IN COMPILING THE REPORT:

Not applicable.

## APPENDIX 4E (CONTINUED)

### 10. AUDIT QUALIFICATION OR REVIEW

#### DETAILS OF AUDIT/REVIEW DISPUTE OR QUALIFICATION (IF ANY):

The financial statements have been audited and an unqualified opinion has been issued.

### 11. ATTACHMENTS

#### DETAILS OF ATTACHMENTS (IF ANY):

The Annual Report of Salter Brothers Emerging Companies Limited for the year ended 30 June 2021 is attached.

### 12. SIGNED



**John Vatovec**

Non-Executive Director and Chairperson

Date: 26 August 2021

This page has been left blank intentionally.



**SALTER  
BROTHERS**

EMERGING COMPANIES LIMITED

# **ANNUAL REPORT 2021**

**SALTER BROTHERS  
EMERGING COMPANIES LIMITED  
ACN 646 715 111**





## **TABLE OF CONTENTS**

<b>Chairperson’s Review</b>	<b>01</b>
<b>Investment Manager’s Review</b>	<b>02</b>
<b>Corporate Governance Statement</b>	<b>04</b>
<b>General Purpose Financial Report</b>	<b>12</b>
<b>ASX Additional Information</b>	<b>52</b>
<b>Corporate Directory</b>	<b>54</b>

# CHAIRPERSON'S REVIEW

DEAR SHAREHOLDER

**SALTER BROTHERS EMERGING COMPANIES  
LIMITED (COMPANY)**

**SALTER BROTHERS FUNDS MANAGEMENT  
PTY LTD (MANAGER)**

On behalf of the Board of Directors, I would like to thank you for your on-going support. This Annual Report, contained herein, covers the financial year up until 30 June 2021 (FY21).

The Company was incorporated on 18 December 2020 and successfully debuted on the Australian Securities Exchange (ASX) on 16 June 2021. Following completion of the IPO offer, the Company had a total of 94,392,046 fully paid shares on issue.

The Company has looked to provide investors with attractive risk adjusted returns and capital growth and income over the long term by investing in a portfolio of typically 20 to 35 investments in predominantly Australian listed and unlisted securities of emerging companies (defined as companies with a market capitalisation under \$500 million at the time of the initial investment).

The investment strategy has been implemented and managed by Salter Brothers Funds Management Pty Ltd (the Manager), who since its establishment in 2014 has a track record of adding value across specialist equity, credit, and property investment strategies.

Whilst the Company has only been trading for a short period, its trading result for this past financial year was a 6.61% gain across the portfolio since inception which was on 27 May 2021.

In FY21, the Company's pre-tax net tangible assets (NTA) was \$1.046, which represents a good start for the Company given its very limited trading timeframe. This positive result in such a short trading period has been underpinned by an approach that is bottom-up driven with a current weighting towards a blend of growth and cyclical exposures as opposed to lower returning defensives.

Going forward, the Company, led by the Manager, strives to provide investors with a strategy focussing on capital growth over the long term, that is facilitated by investing in a concentrated portfolio of listed and unlisted equities, always with a strong bias to capital preservation.

Furthermore, the investment strategy was compliant with the emerging companies' investment requirements of the Australian Significant Investor Visa regime for the period ending 30 June 2021.

Your Directors and the Manager are committed to the success of the Company and look forward to your continued support.

Yours sincerely,



**JOHN VATOVEC**

Chairperson  
Salter Brothers Emerging Companies Limited

26 August 2021

# INVESTMENT MANAGER'S REVIEW

## FEATURES OF THE COMPANY

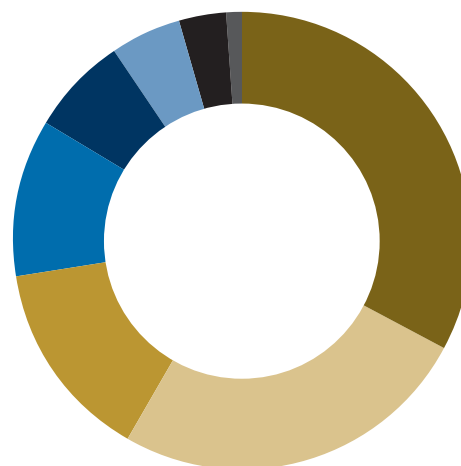
The Company seeks to invest in both listed and unlisted companies with an initial market capitalisation of sub \$500m which are categorised as small or micro caps. Through a disciplined investment process the company attempts to exploit what it considers to be pricing inefficiencies in the market in these sectors that are driven by a relatively limited amount of research coverage and attention from the wider market.

## INVESTMENT PROCESS

The Company uses a number of proprietary filters utilising both value and growth inputs to generate investment ideas (see illustration below).

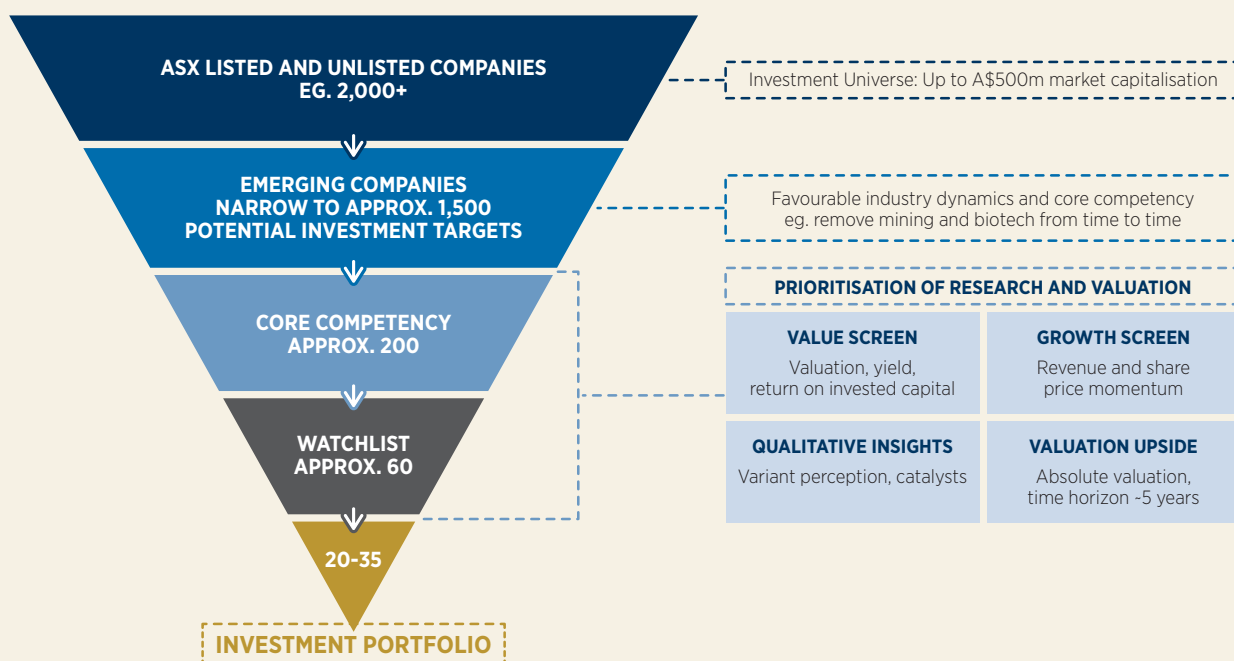
Intensive fundamental research is then undertaken to construct a high conviction portfolio of between 20-35 stocks. Individual stocks that are initially included in the portfolio must have significant capital upside. Risk management incorporates a Liquidity overlay, with the general rule being the more liquid the stock the larger the position held. In addition, the portfolio is diversified across sectors as highlighted in the Portfolio Composition chart (right).

## PORTFOLIO COMPOSITION



- 32.8% Information Technology
- 25.8% Financials
- 14.0% Industrials
- 11.1% Health Care
- 6.9% Consumer Discretionary
- 5.2% Materials
- 3.2% Utilities
- 1.0% Consumer Staples

## EXAMPLE FILTERING PROCESS FOR CONSTRUCTION OF INVESTMENT PORTFOLIO:





## INVESTMENT MANAGER'S REVIEW (CONTINUED)

Additionally, and unique amongst its Listed Investment Company (**LIC**) peers, the fund is managed in compliance with the Significant Investment Visa investment guidelines.

### FY21 PORTFOLIO REVIEW

The company has pleasingly started its listed life with a positive return of 6.61% since inception on the 27 May 2021. The company outperformed the Small Ordinaries Accumulation Index over the same period which posted a 3.8% return, as well as the broader S&P/ASX300 Accumulation Index return of 3.2%.

The portfolio benefitted from the strong performance of technology names held within the fund with positions in **Praemium**, **RPMGlobal**, **BigTin Can**, and **Raiz Invest** all delivering positive contributions. Positive trading updates from a number of these names plus **Probiotec** and **Swick Mining Services** also contributed positively.

Weakness in **Genex Power**, **OFX Group** and **Aldicion** took some of the shine off the portfolio. However, there was little news to suggest any real drivers of these share price declines.

### COMPANY PORTFOLIO

At 30 June 2021 the top 10 holdings of the portfolio accounted for 61% of the portfolio. Some of the largest holdings include the following.

**Bigtincan Holdings (BTH:ASX)** provides SAAS software for sales enablement to enterprise customers. The company has made a number of key acquisitions during the year that have added depth to the core product offering. Despite COVID-19, Annualised Revenue Run rate (**ARR**) growth has been impressive in addition to the signing of new, Marquee clients. With the US reopening, the sales pipeline has increased significantly and we expect an acceleration of growth over the next 6-12 months.

**OFX Group (OFX:ASX)** provides global currency services to both individual and business users. A number of enterprise level partnerships have also been secured and we view the business at being an inflection point in its growth trajectory. Similar businesses have recently listed on other markets and trade at a significant valuation premium to OFX. We expect a further acceleration in the Business to Business (**B2B**) segment to be a catalyst in closing the valuation gap.

**Pacific Current (PAC:ASX)** is an investor in Global Fund Managers. The business is trading at a discount to the underlying book value of its assets. We are attracted to the breadth of investments which are biased towards non equity market correlated managers. Key catalysts for a re-rate in the stock include further growth in funds under management, which has occurred despite COVID-19 impacts and market recognition of the underlying valuation of its investments.

**PayGroup Ltd (PYG:ASX)** provides payroll and Human Capital management services to mid and large enterprises. The business has focused on Asia and now operates in 41 countries. We are attracted to both the recurring nature of revenue and the long term contracts being signed. Customer churn has also been negligible and we expect significant growth ahead from both new customers as well as the opportunity to cross sell a number of new features developed this year. The stock trades at a significant discount to local as well as global peers.

**RPMGlobal Holdings (RUL:ASX)** is a Software as a Service (**SAAS**) based software company that provides management and decision-making software to the mining industry. Through a number of bolt on acquisitions and focused Research and Development (**R&D**), the product suite is now well built out and enterprise sales have started to gain momentum. With commodity prices at record levels we expect miners to continue to invest in new technology and software to optimise their operations and gain efficiencies.

### LOOKING FORWARD

The potential for short term market volatility is still significant given the ongoing impact of COVID-19, however, we expect that as vaccination rates increase economic activity will normalise. Despite a broader market that is increasingly looking fair value to expensive, we believe that our bottom up stock selection process can still deliver long term performance for investors, a conviction supported by our estimated valuation upside in our portfolio.

We would like to take this opportunity to thank you for your support.

**Salter Brothers Fund Management Pty Ltd**

# CORPORATE GOVERNANCE STATEMENT

Salter Brothers Emerging Companies Limited (**Company**) is a listed investment company whose shares are traded on the Australian Securities Exchange (**ASX**). The Company has no employees and its day-to-day functions and investment activities are managed by Salter Brothers Funds Management Pty Ltd (**Manager**) in accordance with the Management Agreement dated 27 April 2021 (Management Agreement).

The Board is committed to a high standard of ethical behaviour and to having an effective system of corporate governance commensurate with the size of the Company and the nature of its operations. The Board is responsible for the overall corporate governance of the Company.

The Board believes that good corporate governance helps ensure the future success of the Company, adds value to stakeholders and enhances investor confidence.

The ASX Listing Rules require listed companies to prepare a statement disclosing the extent to which they have complied with the recommendations of the ASX Corporate Governance Council (**Recommendations**) during the reporting period. The Recommendations are not prescriptive, such that if a company considers a recommendation to be inappropriate having regard to its own circumstances, it has the flexibility not to follow it. Where a company has not followed all the Recommendations, it must identify which Recommendations have not been followed and provide reasons for not following them.

This Corporate Governance Statement (**Statement**) discloses the extent to which the Company has followed the Recommendations, or where appropriate, indicates a departure from the Recommendations with an explanation.

More information on the Company's governance practices, including Board profiles, Board and Committee charters and key governance policies, can be found in the Investor Centre section of the Company's website at [www.salterbrothersemergingcompanies.com.au](http://www.salterbrothersemergingcompanies.com.au) (**Company's website**).

This Statement is current as at 26 August 2021 and has been approved by the Board of Directors of the Company.

## PRINCIPLE 1: LAY SOLID FOUNDATIONS FOR MANAGEMENT AND OVERSIGHT

### ROLE OF THE BOARD

The primary role of the Board is to act in the best interests of the Company as a whole and the Board is accountable to shareholders for the overall direction and corporate governance of the Company. This involves monitoring the decisions and actions of the Manager who is responsible for the day-to-day management and investment activities of the Company in accordance with the Management Agreement.

The Board has a formal Board Charter which is available on our website that sets out its roles and responsibilities and guidelines for determining Director independence. The Directors meet formally as a Board on a quarterly basis and more frequently as required.

The Board has also established an Audit Risk and Compliance Committee (**ARCC**) to assist the Board in carrying out its responsibilities. The ARCC is discussed in further detail in Principle 4 below.

### APPOINTMENT OF DIRECTORS

The Board facilitates the selection and appointment of Directors. Before the Board appoints a new Director or puts forward a candidate for election, appropriate background checks are undertaken. Shareholders will be provided with all material information that is relevant to the Board's decision on whether or not to elect or re-elect a Director through the notice of meeting and other information contained in 2021 Annual Report.

### APPOINTMENT TERMS

Upon appointment, each Director receives a letter of appointment which sets out the formal terms of their appointment. Directors also receive a deed of indemnity, insurance and access.

Each Director has a written contract with the Company, setting out the terms of his or her appointment, including remuneration entitlements and performance requirements.

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### COMPANY SECRETARY

The Board is supported by the Company Secretary, whose role includes supporting the Board on governance matters, assisting the Board with meetings and directors' duties, and acting as an interface between the Board and the Manager on governance matters. The Board and each individual Director have access to the Company Secretary.

Under the Company's governance framework, the Company Secretary is accountable to the Board, through the Chairperson, on all matters regarding the proper functioning of the Board. The Board is responsible for the appointment of the Company Secretary.

Details regarding our Company Secretary, including experience and qualifications, is set out in the Directors' Report.

### DIVERSITY POLICY

As detailed above, the Company has outsourced its management to the Manager and has no executive employees. Due to the current size and composition of the Company and its outsourced management function, the Board does not consider it appropriate to provide measurable objectives at this time. However, the Company is committed to ensuring that the appropriate mix of skills, expertise, and diversity are considered when making any new Board appointments and is satisfied that the composition of members of the Board is appropriate at this time.

To demonstrate the Company's commitment to developing measurable objectives to achieve diversity and inclusion in its workplace, the Company has implemented a Diversity Policy which can be found on the Company's website.

Further, the workforce of the Manager comprises individuals with diverse skills, backgrounds, perspectives and experiences and this diversity is valued and respected.

The proportion of women on the Board as at 30 June 2021 was as follows:

Gender	Board
<b>NO. OF WOMEN</b>	-
<b>% WOMEN</b>	-

### BOARD PERFORMANCE ASSESSMENT

The Board is committed to formally evaluating its performance, the performance of its committees (if applicable) and individual Directors, as well as the governance processes supporting the Board. The Board does this through an annual assessment process.

The review process involves:

- completion of a questionnaire/survey by each director, facilitated by the Company Secretary;
- the preparation and provision of a report to each director with feedback on the performance of the Board based on the survey results; and
- the Board meeting to discuss any areas and actions for improvement.

An internal Board assessment will be carried out during the calendar year 2021 as the Company is newly formed.

### MANAGEMENT PERFORMANCE

The administration and management of the Company is outsourced to the Manager as previously detailed. The Board is responsible for assessing the performance of the Manager against measurable and qualitative indicators in accordance with the Management Agreement. The Board must monitor the compliance by the Manager with its obligations under the Management Agreement and take appropriate steps to enforce the performance of those obligations, if and when required.

Performance evaluation of the Manager is conducted on a continuous basis through monthly reports submitted by the Manager to the Board

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### PRINCIPLE 2: STRUCTURE THE BOARD TO BE EFFECTIVE AND ADD VALUE

#### NOMINATION COMMITTEE

The Company does not have, and does not currently intend to establish, a Nomination and Remuneration Committee (**NRC**) because the formation of such a committee would be inefficient given the Company's size and nature and having regard to the fact that the Company does not have any employees. For this reason, a NRC would not serve to protect or enhance the interest of Shareholders.

Should the size of the Company change, the Company will consider establishing a separate NRC.

Notwithstanding the above, the Board will ensure that appropriate remuneration policies and practices are in place for non-executive Directors, executive directors (if any from time to time) and senior management (if any from time to time), while having regard to the ASX Recommendations. The Board will annually review the allocation and amount of remuneration for non-executive Directors and will reflect market rates.

The Board Charter and Diversity Policy seeks to ensure that the Board has the appropriate range of skills, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.

#### BOARD SKILL MATRIX

Our objective is to have an appropriate mix of expertise and experience on our Board so that it can effectively discharge its corporate governance and oversight responsibilities. It is the Board's view that the current directors possess an appropriate mix of relevant skills, experience, expertise and diversity to enable the Board to discharge its responsibilities and deliver the Company's strategic objectives. The Board regularly reviews the skills of the directors to ensure that the Company continues to maintain the skills needed to address existing and emerging business and governance issues relevant to it.

The Board does not maintain a formal matrix of Board skills and experience, however the diversity of experience and assessment of any gaps in skills and experiences are a key consideration for any proposed appointment to the Board.

To the extent that any skills are not directly represented on the Board, they are augmented by the Manager and external advisors.

Full details of each Directors' relevant skills and experience are set out in the Directors' Report.

#### INDEPENDENT CHAIRPERSON AND DIRECTORS

An independent director is a Non-Executive Director who is not a member of management and free from any business or other relationship that could materially interfere with, or could reasonably be perceived to materially interfere with, the independent exercise of judgement.

The Board currently comprises three Directors, two of whom are considered by the Board to be independent: John Vatovec (Chairperson) and Marcos Marcou. Details of the background, experience and professional skills of each Director, as well as the period that each Director has held office, are set out in the Directors' Report.

The Board regularly assesses the independence of each Non-Executive Director in light of the information which each Director is required to disclose in relation to any material contract or other relationship with the Company in accordance with the director's terms of appointment, the *Corporations Act 2001* and the Board Charter.

When appointing an independent director or reviewing the independence of its Directors, the Board will have regard to the definition of independent director and the factors set out in the Recommendations, in particular the factors relevant to assessing the independence of a director set out in Recommendation 2.3.

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

The Board's assessment of each current Director is set out below.

Name	Position	Appointment date	Status
John Vatovec	Non-Executive Chairperson	18 December 2020	Independent
Robert Salter	Non-Executive Director	18 December 2020	Not Independent
Marcos Marcou	Non-Executive Director	18 December 2020	Independent

### INDUCTION, EDUCATION AND TRAINING

New Directors are provided with copies of all relevant documents and policies governing the Company's business, operations and management, at the time of joining the Board. All Directors are provided with ongoing professional development and training opportunities to enable them to develop and maintain their skills and knowledge. Directors are also encouraged to personally undertake appropriate training and refresher courses as appropriate to maintain the skills required to discharge their obligations to the Company.

## PRINCIPLE 3: INSTIL A CULTURE OF ACTING LAWFULLY, ETHICALLY AND RESPONSIBLY

### CODE OF CONDUCT

The Board has adopted a Code of Conduct for Directors, a copy of which can be found on the Company's website. The Code sets out the Company's policies on various matters including ethical conduct, business conduct, compliance, privacy and security of information. The Code is not intended to address every circumstance, nor is it a summary of all the laws and regulations that apply to the Company. The Board is always expected to use their common sense and best judgement when addressing business conduct issues, and to seek guidance if the best course of action is not clear.

Any bribery, fraud or corruption committed against the Company is a major concern to the Company. The Company requires all officers, the Manager, management, contractors and others engaged by the Company at all times to act honestly and with integrity to safeguard the Company resources for which they are responsible. Accordingly, the Company has adopted an Anti-bribery, Fraud and Corruption Policy with the purpose of protecting the assets and reputation of the Company. This policy reinforces the responsibility and commitment of the Board and the Manager to identify fraudulent and corrupt activities and establishes policies and controls for prevention.

The Company has in place a Whistleblower Policy which sets out information about the types of disclosures that qualify for protection, the protections available to whistleblowers, how the Company will investigate disclosures, support whistleblowers and protect them from detriment and how the Company will ensure fair treatment of employees who are subject of or are mentioned in the disclosures. This policy is available on the Company's website at <https://salterbrothersemergingcompanies.com.au/corporate-governance/>.

The Board or a committee of the board is required to be informed of any material incidents reported under this policy.

The Board believes that the Company is fully compliant with the Principle 3 recommendations.

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### PRINCIPLE 4: SAFEGUARD THE INTEGRITY OF CORPORATE REPORTS

#### AUDIT COMMITTEE

The Board has established an ARCC to assist the Board to implement controls designed to safeguard the Company's interests and the integrity of its reporting. Given the size of the Board (a total of 3 Directors) and circumstances of the Company, it was determined that it would be preferable to comprise the committee with the two independent non-executive Directors, Marcos Marcou (Chairperson), and John Vatovec as opposed to the full three members of the Board.

The Chairperson is not the Chairperson of the Board. For more information regarding the qualifications and experience of the members of the ARCC please refer to the Directors' Report.

The Company was listed on 16 June 2021, the first ARCC meeting was held on 2 July 2021 after the reporting period. For more information on the ARCC's meetings and attendances please refer to the Directors' Report.

The ARCC Charter, being the charter under which the ARCC operates can be found on the Company's website.

The objectives of the ARCC are to:

- help the Board achieve its governance objective in relation to financial reporting, the application of accounting policies, legal and regulatory compliance and internal control and risk management systems;
- maintain and improve the quality, credibility and objectivity of the financial accountability process;
- promote a culture of compliance;
- ensure effective communications between the Board and compliance representatives of the Manager;
- provide a forum for communication between the Board and senior financial and compliance representatives of the Manager;
- ensure effective internal and external audit functions and communications between the Board and auditors; and
- ensure compliance strategies and compliance functions are effective.

The responsibilities of the ARCC include:

- external financial reporting;
- risk management and internal compliance and control systems;
- assessing and monitoring key financial risk;
- assessing and monitoring legal and regulatory risk;
- disclosure and reporting; and
- overseeing the internal audit function and the engagement of the external auditor.

The Company does not have a Chief Executive Officer or Chief Financial Officer (or equivalent). However, section 3(f) of the Company's ARCC Charter provides that the Committee is responsible for reviewing any half-yearly and annual financial reports (including those prepared on a consolidated basis) with management, advisers and the internal and external auditors (as appropriate) to assess (among other things) the compliance of accounts with applicable accounting standards and the *Corporations Act 2001* (Cth) and the nature and impact of any changes in accounting policies during the applicable period.

The Company's independent external auditor is Deloitte Touche Tohmatsu (Australia). The external auditor will attend the Company's Annual General Meeting and will be available to answer questions from shareholders in relation to the conduct of the audit, the auditors' report and the preparation of the financial statements. The external auditor will also attend other meetings where relevant items are on the ARCC's agenda. The Company also undertakes a verification process in relation to all material released to ASX, including non-audited periodic reports.

The Company has adopted the Market Disclosure Policy (as discussed below). As part of the continuous disclosure process a verification process is undertaken in relation to all material released to ASX including non-audited periodic reports.

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### PRINCIPLE 5: MAKE TIMELY AND BALANCED DISCLOSURE

The Company is committed to complying with its continuous disclosure obligations under the *Corporations Act 2001* and the ASX Listing Rules.

The Board has adopted a Market Disclosure Policy, the objectives of which are to:

- ensure the Company immediately discloses all price-sensitive information to ASX in accordance with the ASX Listing Rules and the Corporations Act;
- ensure the Company's and the Manager's officers are aware of the Company's continuous disclosure obligations; and
- establish procedures for the collection and assessment of potentially price-sensitive information and (if necessary) release information determined to be price-sensitive to ASX, as well as responding to any queries from ASX.

Under the Management Agreement the Manager has also agreed to assist the Company to comply with its continuous disclosure obligations by providing information and drafting ASX announcements for approval by the Board or its delegate.

The Company's Market Disclosure Policy, which can be found on the Company's website, also sets out the procedures which must be followed in relation to releasing announcements to the market and discussions with analysts, the media or shareholders.

The Board believes that the Company is fully compliant with the Principle 5 recommendations.

### PRINCIPLE 6: RESPECT THE RIGHTS OF SECURITY HOLDERS

#### INFORMATION AND GOVERNANCE

The Board has adopted the Shareholder Communications Policy, a copy of which can be found on the Company's website. The purpose of the Shareholder Communications Policy is to promote effective communication with shareholders and encourage effective participations at general meetings of the Company. The Company's primary communication portals for shareholders are its website, ASX announcements, Annual Report, Annual General Meeting (**AGM**), Half-Yearly Report, Monthly Net Tangible Asset Reports, details of corporate governance practices, key date information, security issue history and other periodic correspondence regarding matters impacting shareholders.

The Company Secretary oversees and coordinates the distribution of all information by the Company to shareholders and regulators under the direction of the Board.

#### INVESTOR RELATIONS

The Company will communicate with shareholders and other stakeholders in an open, regular and timely manner so that the market has sufficient information to make informed investment decisions.

Through its shareholder communications, the Company aims to provide information that will allow existing shareholders, potential shareholders and financial analysts to make informed decisions about the Company's intrinsic value, as well as meet its obligations under the ASX's continuous disclosure regime.

Shareholder queries should be referred to the Company Secretary in the first instance.

#### SHAREHOLDER MEETING PARTICIPATION

All shareholders will have the opportunity to attend the AGM and ask questions of the Board. During the current COVID-19 pandemic it is proposed that investor and shareholder meetings will be held as virtual meetings, using conventional video- conferencing platforms.

The Company's Constitution allows for a poll to be demanded by any five members entitled to vote on the resolutions, members with at least 5% of the votes that may cast on the resolution on a poll.

During the Company's engagements with shareholders, the shareholders are provided the opportunity to meet with representatives of the Board and the Company's independent external auditor, to learn more about the Company's activities and provide an opportunity to ask questions regarding the Company's activities. The documentation produced

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

(both hard copy and electronic) for the AGM will make provision for shareholders to submit questions to the Company. Such processes are intended to continue in the context of virtual rather than just physical meetings.

In addition to AGM, the Company may conduct investor and analyst briefings at other times during the year. Any presentation materials provided will be made available to all shareholders on the Company's website.

### ELECTRONIC COMMUNICATION WITH SHAREHOLDERS

Shareholders are entitled to make and receive communication to and from the Company electronically as per the Shareholder Communications Policy.

## PRINCIPLE 7: RECOGNISE AND MANAGE RISK

### RISK COMMITTEE

The ARCC oversees the risk management framework for the Company. For details regarding the ARCC please refer above to the coverage under Principle 4.

The Board, through the ARCC, is responsible for ensuring:

- the oversight and management of material business risks to the Company;
- the review of reports provided by the Manager and other services providers and agents appointed by the Company;
- that there are effective systems in place to identify, assess, monitor and manage the risks of the Company and to identify material changes to the Company's risk profile; and
- there are arrangements in place to adequately monitor compliance with laws and regulations applicable to the Company.

### RISK MANAGEMENT FRAMEWORK

The Manager's risk management framework identifies the key risks confronted by the Manager and the Company and the procedures and controls required to mitigate them. Key risks identified include:

- implementing strategies (strategic risk);
- operations or external events (operational risk);
- legal and regulatory compliance (legal risk);
- changes in community expectation of corporate behaviour (reputation risk);
- a counterparty's financial obligations within a contract (credit risk);
- changes in financial and physical market prices (market risk); and
- being unable to fund operations or convert assets into cash (liquidity risk);

The risk management framework is subject to quarterly review by the Manager to ensure that the risks identified and the controls implemented remain appropriate and continue to be sound. The ARCC will review the Manager's risk management framework on an annual basis.

### INTERNAL AUDIT FUNCTION

The Company does not have an internal audit function, however, it employs processes for evaluating and continually improving the effectiveness of its governance, risk management and internal control processes.

### ECONOMIC, ENVIRONMENTAL AND SOCIAL SUSTAINABILITY RISK

Poor market conditions (and more specifically the potential for underperformance by the Company) have been identified as an economic sustainability risk that has the potential to materially impact the Company's ability to create or preserve value for security holders over the short, medium or long term. This risk is addressed and managed within the Company's investment strategy and through the Company's ability to diversify across sectors and in both listed and unlisted securities. The Company does not consider that it has material exposure to environmental or social risks.



## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### PRINCIPLE 8: REMUNERATE FAIRLY AND RESPONSIBLY

#### REMUNERATION COMMITTEE

The Company does not have, and does not currently intend to establish, a Nomination and Remuneration Committee (**NRC**) because the formation of such a committee would be inefficient given the Company's size and nature and having regard to the fact that the Company does not have any employees. For this reason, a NRC would not serve to protect or enhance the interest of shareholders.

Should the size of the Company change (and the Company commences having employees), the Company will consider establishing a NRC.

Notwithstanding the above, the Board will ensure that appropriate remuneration policies and practices are in place for Non-Executive Directors, Executive Directors (if any from time to time) and senior management (if any from time to time), while having regard to the ASX Recommendations. The Board will annually review the allocation and amount of remuneration for Non-Executive Directors and will reflect market rates.

The Company has no employees. The management of the Company is performed by the Manager who is entitled to be paid management and performance fees. The Company pays the Manager a management fee of 1.50% p.a. (plus GST) of the gross value of the investment portfolio. The management fee is calculated and paid each month in arrears.

In addition, the Manager will be entitled to receive a performance fee from the Company equal to 20% (plus GST) of the Investment Portfolio's performance over each Calculation Period, subject to a high water mark mechanism which is calculated on a pre-tax basis and, where tests are satisfied. Any positive performance fee amounts that are in excess of the minimum performance fee account balance (as defined in the Management Agreement) are paid quarterly.

Further details of the fees paid to the Manager and Salter Brothers Asset Management Pty Ltd for the reporting period are set out in the Financial Statements of the Company.

### PRINCIPLE 9: ADDITIONAL RECOMMENDATIONS

Recommendations 9.1 – 9.3 are not applicable to the Company.

# GENERAL PURPOSE FINANCIAL REPORT

FOR THE PERIOD ENDED 30 JUNE 2021

## **CONTENTS**

<b>Directors' Report</b>	<b>14</b>
<b>Auditor's Independence Declaration</b>	<b>24</b>
<b>Statement of Profit or Loss and Other Comprehensive Income</b>	<b>25</b>
<b>Statement of Financial Position</b>	<b>26</b>
<b>Statement of Changes in Equity</b>	<b>27</b>
<b>Statement of Cash Flows</b>	<b>28</b>
<b>Notes to the Financial Statements</b>	<b>29</b>
<b>Directors' Declaration</b>	<b>47</b>
<b>Independent Auditor's Report</b>	<b>48</b>

# DIRECTORS' REPORT

The Directors submit their report on Salter Brothers Emerging Companies Limited (**Company**) for the period from 18 December 2020 to 30 June 2021.

## DIRECTORS

The names of the Company's Directors in office during the financial period and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated

John Vatovec	(Appointed: 18 December 2020)
Marcos Marcou	(Appointed: 18 December 2020)
Robert Salter	(Appointed: 18 December 2020)

## NAMES, QUALIFICATIONS AND EXPERIENCE

### JOHN VATOVEC (NON-EXECUTIVE DIRECTOR AND CHAIRPERSON)

*Appointed on 18 December 2020*

John Vatovec has over 37 years' experience in equity capital markets, hedge funds and portfolio management. John has a long-established network in Australasia amongst corporates, investment banks, hedge fund managers and family offices.

John commenced his career at Prudential Portfolio Managers progressing through various analyst and senior portfolio management roles, before moving to Macquarie Bank where he held senior roles within Macquarie Equities. John was responsible for launching and building Macquarie's Asian equity broking business as well as being responsible for global hedge fund client management. John then moved to Lowy Funds Group as a Senior Fund Manager and Investment Committee member for six years, before being appointed a Non- Executive Director of Van Eyck 3 Pillars, a listed investment company.

John then established MAP Capital Advisors NSW where he has been involved in numerous capital raising and advisory mandates.

John holds a Bachelor of Commerce majoring in Accounting and Finance from the University of NSW and is a graduate of the Securities Institute of Australia (FINSIA), and holds FINRA Qualifications (Series, 7, 24 and 63).

### MARCOS MARCOU (NON-EXECUTIVE DIRECTOR)

*Appointed on 18 December 2020*

Marcos has over 30 years' experience in leading and advising on mergers and acquisitions, corporate strategy, governance, private equity raising and investments. Marcos has held a number of senior management positions in the telecommunications, technology and resources sectors with Benchmark Factory – NASDAQ:DELL (USA), SpeedCast – ASX:SDA (Hong Kong), Damovo-Ericsson – NASDAQ:ERIC (Australia) and Deloitte Consulting (Australia & Hong Kong) specialising in corporate strategy, and mergers and acquisitions. Recently, Marcos also held the role of Executive Director and Company Secretary at Kazakhstan Potash Corporation Limited (ASX:KPC). Prior to this, Marcos was joint founder and Director of MAP Capital Advisors, a boutique corporate advisory and funds management business.

Marcos holds a Bachelor of Arts (University of Melbourne) and a Master of Business Administration (Swinburne University of Technology).

## DIRECTORS' REPORT (CONTINUED)

### DIRECTORS (CONTINUED)

#### NAMES, QUALIFICATIONS AND EXPERIENCE (CONTINUED)

##### **ROBERT SALTER (NON-EXECUTIVE DIRECTOR)**

*Appointed on 18 December 2020*

Robert is a Director of a number of the Salter Brothers entities (including as an Executive Director of Salter Brothers Asset Management), and has over 20 years' experience in the financial services industry.

Robert was a Senior Investment Advisor at Macquarie Bank Limited. He provided investment advice to high net worth and ultra-high net worth individuals in the Asia Pacific region, encompassing asset allocation, structuring and investment selection. Before this, he held similar roles as a Director with UBS Wealth Management and Merrill Lynch Private. Prior to his career as an investment advisor, Robert worked overseas, principally in Switzerland, as the Deals Desk Head for the Metals and Minerals Division of Trafigura Beheer BV, a physical commodity trader. Robert was responsible for the management of the Global Derivatives book encompassing both the hedging of physical price risk and all proprietary trading activities.

Robert is a member of Chartered Accountants Australia and New Zealand (CAANZ). He holds a Bachelor of Commerce (University of Melbourne), is PS146 Accredited and was an Accredited Derivatives Advisor Levels 1 & 2 with Macquarie Equities.

### COMPANY SECRETARIES

The names and details of the Company's secretaries in office during the financial period ended 30 June 2021 and until the date of this report are as follows. The secretaries were in office for this entire period, unless otherwise stated.

##### **JUSTIN MOUCHACCA**

*Appointed on 12 April 2021*

Justin holds a Bachelor of Business majoring in Accounting. Justin became a Chartered Accountant in 2011 and from July 2013 to June 2019 was a Director of chartered accounting firm, Leydin Freyer Corp Pty Ltd. Since July 2019, Justin has been principal of JM Corporate Services Pty Ltd, a firm specialising in outsourced company secretarial services and financial duties. Justin has over 14 years' experience in the accounting profession including 10 years in the corporate secretarial services and is a company secretary and finance officer for a number of entities listed on the Australian Securities Exchange.

##### **MARCOS MARCOU**

Marcos Marou was appointed as the Company Secretary on 18 December 2020. He has subsequently resigned from this position on 12 April 2021.

### DIVIDENDS

No dividends have been paid or declared, nor do the Directors recommend the declaration of a dividend.

### PRINCIPAL ACTIVITY

The principal activity of the Company during the period was to provide investors with attractive risk-adjusted returns and capital growth and income over the long term by investing in a concentrated portfolio of listed and unlisted securities, focused on emerging companies.

There were no significant changes on the nature of this activity during the period.

## DIRECTORS' REPORT (CONTINUED)

### OPERATING AND FINANCIAL REVIEW

#### REVIEW OF OPERATIONS

The Company was established on 18 December 2020, for the purpose of listing on the Australian Securities Exchange (**ASX**) as a Listed Investment Company ("**LIC**").

On 27 May 2021, the Company executed a Securities Sale Agreement, which involved the purchase of \$89,437,345 of assets (combination of listed securities, unlisted securities, and cash) from Salter Brothers Asset Management as trustee of Salter Brothers Series G (Emerging Companies) Fund (**G Fund**). The consideration for purchase of the assets was issue of 89,437,345 shares issued at the price of \$1 per share.

The Company was admitted to the official list of the ASX on 15 June 2021 and the Company's securities commenced trading on 16 June 2021, raising \$4,954,700 of new capital. An additional 4,954,700 shares were issued on 4 June 2021 as part of the overall process of listing on the ASX.

Certain agreements relating to the operations of the Company became effective on 4 June 2021, including the Management Agreement. Since then, the Company has operated within the terms of its investment mandate.

#### FINANCIAL REVIEW

During 2020, COVID-19 was declared a global pandemic. COVID-19, and the resulting impact on economic activity, have since had significant impact on world equity, debt and commodity markets with increased volatility in global markets due to economic uncertainty.

The most appropriate measure of the Company's financial performance is total comprehensive income. Total comprehensive income for the reporting period ended 30 June 2021 was \$3,086,971.

The Company's profit before tax for the reporting period was \$4,409,958

Basic earnings per share after income tax was 0.19 cents for the reporting period.

	For the period from 18 December 2020 to 30 June 2021 \$'000
Profit before tax	4,410
Income tax expense	(1,323)
Profit after tax attributable to the members of the Company	<b>3,087</b>
Equity	97,460

#### Net Tangible Asset Backing (NTA) per share (non-IFRS)

Pre tax NTA	\$1.046
Post tax, pre unrealised gains tax, NTA	\$1.052
Post tax NTA	\$1.032

#### Notes:

- NTA per share, as required by ASX Listing Rule 4.12, is calculated in accordance with the definition of "net tangible asset backing" contained in Chapter 19 of the ASX Listing Rules. NTA calculations presented are non-IFRS information which is information presented that is not in accordance with Australian accounting standards. The information presented is unaudited.

## DIRECTORS' REPORT (CONTINUED)

### OPERATING AND FINANCIAL REVIEW (CONTINUED)

#### FINANCIAL REVIEW (CONTINUED)

- NTA details presented are considered a key metric in assessing the performance of the Company, consistent with information presented by comparable companies. Details have been prepared on a consistent basis with details included in 'Investment Report and NTA Update' reports submitted monthly to the ASX as required by ASX Listing Rule 4.12.
- NTA details reported in the Investment Report and NTA update published on 14 July 2021 (relating to period up to 30 June 2021) included Pre tax NTA \$1.041, Post tax, pre unrealised gains tax, NTA \$1.046, and Post tax NTA \$1.029. Details in the published report did not include impact of an increase in valuation of unlisted investments, as an independent, 3rd party valuation relating to the main unlisted investment had not yet been completed at the date of publication.
- Pre tax NTA: includes provision for tax on realised gains/losses and other earnings, but excluding provision for tax on unrealised gains/losses and any deferred tax assets relating to capitalised issue costs and income tax losses.
- Post tax NTA: includes provision for tax on unrealised gains/losses and other earnings, and includes deferred tax assets relating to capitalised issue costs and income tax losses.

#### Reconciliation of Net Assets, to Net Tangible Asset Backing (NTA) per share calculations

Net assets	Used in calculation of	\$000
<b>Net assets, excluding deferred tax balances</b>	<b>Pre tax NTA</b>	<b>98,774</b>
Include deferred tax assets		571
<b>Net assets, excluding deferred tax liabilities relating to unrealised earnings</b>	<b>Post tax, pre unrealised gains tax, NTA</b>	<b>99,346</b>
Include deferred tax liability relating to unrealised earnings		(1,886)
<b>Net assets, including deferred tax liabilities</b>	<b>Post tax NTA</b>	<b>97,460</b>
Other adjustments		-
<b>Net assets per financial statements</b>		<b>97,460</b>
Number of shares on issue		94,392,046

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

The Company was admitted to the official list of the ASX on 15 June 2021 and the Company's securities commenced trading on 16 June 2021 raising \$4,954,700 of new capital.

During the period, transaction costs of \$793,712 have been recognised as an expense and a further \$19,279 net of tax has been classified to equity as a cost of raising capital.

There were no other significant changes in the state of affairs of the Company during the period.

#### SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There were no significant events occurring after the reporting period which may affect either the Company's operations or results of those operations or the Company's state of affairs.

However, we acknowledge that market conditions are likely to remain challenging given the evolving nature of the COVID-19 pandemic, and the global response.

## DIRECTORS' REPORT (CONTINUED)

### OPERATING AND FINANCIAL REVIEW (CONTINUED)

#### FINANCIAL REVIEW (CONTINUED)

##### LIKELY DEVELOPMENTS AND EXPECTED RESULTS

The Company will continue to invest in listed and unlisted investments in accordance with its Investment Policy.

##### ENVIRONMENTAL REGULATION AND PERFORMANCE

The Company is not subject to any particular or significant environmental regulation under laws of the Commonwealth or of a State or Territory.

##### SHARE OPTIONS

No option to acquire shares in the Company has been granted to any person. No shares have been issued during the financial period or since the end thereof by virtue of the exercise of any options. There are no unissued shares under option at the date of this report.

##### PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceeding to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

##### INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

During the financial year, the Company paid a premium in respect of a contract insuring the Directors of the Company, the Company Secretary and any related body corporate against liability incurred as such by a Director or Company Secretary to the extent permitted by the *Corporations Act 2001*. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

The Company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an office or auditor of the Company against liability incurred as such an officer or auditor.

##### NON-AUDIT SERVICES

The following non-audit services were provided by the entity's auditor, Deloitte Touche Tohmatsu (Australia). The Directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

2021  
\$

#### **Deloitte Touche Tohmatsu (Australia) received or are due to receive the following amounts for the provision of non-audit services:**

Taxation services

6,611

##### FEES PAID TO AND INTERESTS HELD IN THE COMPANY BY THE MANAGER

Fees paid to Salter Brothers Funds Management Pty Ltd (**Manager**) out of Company property during the reporting period are disclosed in other transactions with key management personnel or entities related to them in the Directors' report.



## DIRECTORS' REPORT (CONTINUED)

### OPERATING AND FINANCIAL REVIEW (CONTINUED)

#### FINANCIAL REVIEW (CONTINUED)

#### DIRECTORS' MEETINGS

The number of meetings of Directors (including meetings of committees of directors) held during the period and the number of meetings attended by each Director were as follows:

	Meetings of committees			
	Board meetings		Audit, risk and compliance*	
	Eligible	Attended	Eligible	Attended
John Vatovec	4	4	-	-
Marcos Marcou	4	4	-	-
Robert Salter	4	4	-	-

#### COMMITTEE MEMBERSHIP

Members acting on the committees of the Board during the period were:

#### AUDIT, RISK AND COMPLIANCE COMMITTEE

Marcos Marcou (Chairperson)

John Vatovec

\* The first audit, risk and compliance committee meeting was held on 2 July 2021, after the reporting period.

#### INTERESTS IN THE SHARES AND OPTIONS OF THE COMPANY

As at the date of this report, the interests of the Directors in the shares and options of the Company were:

	Number of Ordinary Shares
John Vatovec	2,000
Marcos Marcou	-
Robert Salter	12,000

#### REMUNERATION REPORT (AUDITED)

The Directors of the Company present the Remuneration Report (**Report**) for the Company for the period from 18 December 2020 to 30 June 2021. This Report forms part of the Directors' report and has been audited in accordance with section 300A of the *Corporations Act 2001*.

This Report details the remuneration policy for key management personnel (**KMP**) of the Company (as defined in AASB 124 *Related Party Disclosures*) for the period ended 30 June 2021.

There is no remuneration paid to executives by the Company as their services are provided pursuant to an agreement with the Manager as disclosed below. The Company has no employees (only Non-Executive Directors) and therefore does not have a remuneration policy for employees. Accordingly, the Non-Executive Directors of the Company are the only members of KMP and this Report outlines the remuneration policy and arrangements that are in place for Non-Executive Directors only. All Non-Executive Directors held their positions for the entire reporting period.

## DIRECTORS' REPORT (CONTINUED)

### REMUNERATION REPORT (AUDITED) (CONTINUED)

#### *Remuneration policy*

The Company remunerates Non-Executive Directors at market rates for time, commitment and responsibilities. The Board determines payments to the Non-Executive Directors and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required, subject to the Board's approval. No remuneration consultants were engaged during the reporting period and no remuneration recommendation was made.

#### *Relationship between remuneration policy and the Company performance*

Remuneration of the Directors is not linked to the performance of the Company. The Non-Executive Directors are remunerated with set fees and do not receive any performance based pay. This enables the Directors to maintain independence and impartiality when making decisions affecting the future direction of the Company.

The table below outlines the KMP of the Company and their movements during the financial period.

Name	Position	Term in position as KMP
<b>Non-Executive Directors</b>		
John Vatovec	Non-Executive Independent Director and Chairperson	Appointed as Chairperson on 18 December 2020
Marcos Marcou	Non-Executive Independent Director	Appointed as Non-Executive Director on 18 December 2020
Robert Salter	Non-Executive Non-Independent Director	Appointed as Non-Executive Director on 18 December 2020

The focus of this Report is on the remuneration arrangements for the KMP listed in the table above.

As stated above, the performance of the Company does not affect Directors remuneration. The performance of the Company depends on the quality of its Directors and executives. To that end, the Company's remuneration philosophy is to attract, motivate and retain high performing and high quality talent.

The table below shows the performance of the Company.

Period ending 30 June	2021
Portfolio return	6.61%
Profit after tax	\$3,086,971
Earnings per share	\$0.19
Share issue price	\$1.00
Share price as at 30 June 2021	\$0.96

Investment portfolio performance is calculated net of Management fees and expenses but before taxes, other fees and expenses. Portfolio performance reported in the Investment Report and NTA update published on 14 July 2021 (relating to period up to 30 June 2021) was 5.90%. This did not include an increase in valuation of unlisted investments, as an independent, 3rd party valuation relating to the main unlisted investment had not yet been completed at the date of publication.

## DIRECTORS' REPORT (CONTINUED)

### REMUNERATION REPORT (AUDITED) (CONTINUED)

#### NON-EXECUTIVE DIRECTOR REMUNERATION

In accordance with the Constitution, the Directors as a whole (other than any Executive Directors) may be provided with remuneration for their services the total amount of which must not exceed the maximum amount determined from time to time by the Company in general meetings.

The current maximum aggregate sum per annum is \$800,000, with the actual remuneration of the Directors set out in the following table.

#### Details of Remuneration

Name	Financial period	Short-term benefits	
		Fees \$	Remuneration \$
John Vatovec	2021	29,718	29,718
Marcos Marcou	2021	18,911	18,911
Robert Salter	2021	18,911	18,911
<b>Total</b>		<b>67,540</b>	<b>67,540</b>

Due to an editing error, the Directors would like to correct a statement made in the prospectus in relation to Directors' remuneration. Remuneration for the Directors commenced at the time of appointment to the Company, being 18 December 2020. Not from the date of being admitted to the Official List on the ASX, as outlined in the prospectus.

#### CONTRACTUAL ARRANGEMENT

In accordance with the Constitution, the Directors as a whole (other than any Executive Directors) may be provided with remuneration for their services the total amount of which must not exceed the maximum amount determined from time to time by the Company in general meetings.

In accordance with the current terms of appointment, the Non-Executive Directors will only receive in aggregate, at present, Director fees of \$125,000 per annum as set out in the following table.

The Directors will receive the following amounts for the first year (inclusive of superannuation) as reasonable remuneration for services to be provided by the Directors.

Director	Fees \$
John Vatovec	55,000
Marcos Marcou	35,000
Robert Salter	35,000

## DIRECTORS' REPORT (CONTINUED)

### REMUNERATION REPORT (AUDITED) (CONTINUED)

#### OTHER TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL OR ENTITIES RELATED TO THEM

Transactions between the Company and related parties for the financial period ended 30 June 2021 were as follows:

	2021 \$
Management fee paid to Salter Brothers Funds Management Pty Ltd	106,529
Performance fee paid to Salter Brothers Funds Management Pty Ltd	796,064
Shared services fees paid to Salter Brothers Funds Management Pty Ltd	26,000
<b>Total</b>	<b>928,593</b>

All transactions with related entities are entered into on normal commercial terms and conditions and at market rates as applicable.

#### *Management agreement*

The Company and the Manager have entered into the Management Agreement whereby, subject to the provisions set out below, the Company has exclusively appointed the Manager to invest and manage all of the assets of the Company (including any controlled entity of the Company) from time to time, for and on behalf of the Company (considered to be the provision of key management personnel services). An initial term of 10 years was entered into on 27 April 2021, which will be automatically extended for successive five year periods unless terminated earlier in accordance with the Management Agreement.

#### *Management fees*

In its capacity as Investment Manager, the Manager is entitled to be paid a management fee equal to 1.50% (plus GST) per annum of the value of the portfolio calculated on the last business day of each month and payable within 10 business days of the end of each month. Management fees (inclusive of the net impact of GST) incurred during the period amounted to \$106,529 of which \$106,529 remained payable as at year end.

#### *Performance fees*

In addition, the Manager is entitled to be paid by the Company a fee equal to 20.00% (plus GST) of the Portfolio's performance, over each calculation period, subject to a high watermark mechanism. Performance fees are calculated on the last business day of each Performance Period, and payable within 10 business days after the end of the relevant Performance Calculation Period. Performance fees (inclusive of the net impact of GST) incurred during the period amounted to \$796,064 of which \$796,064 remained payable as at year end.

#### *Shared services fees*

Under the terms of the Management Agreement, the Manager must provide or procure the provision of reasonable administrative support services reasonably required by the Company to conduct its business. The Manager may delegate the provision of such administrative support services. The Manager has entered into the Shared Services Agreement, under which Salter Brothers Asset Management Pty Ltd has agreed to provide to the Company the administrative support services. The Shared Services Fee will be paid to Salter Brothers Asset Management by the Manager, and the Company reimburses the Manager for the Shared Services Fee pursuant to the terms of the Management Agreement. Shared services fees during the period amounted to \$26,000, of which \$26,000 remained payable as at year end.

## DIRECTORS' REPORT (CONTINUED)

### REMUNERATION REPORT (AUDITED) (CONTINUED)

#### Details of the movements in the Directors share holdings during the period

Equity holdings	Opening balance	Change during the period	Closing balance
John Vatovec	-	2,000	2,000
Marcos Marcou	-	-	-
Robert Salter	-	12,000	12,000

#### LOANS TRANSACTIONS AND BALANCES

The Company has not made, guaranteed or secured, directly or indirectly any loans to the Directors or their related parties during the reporting period.

#### ROUNDING

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand (\$000), except when otherwise indicated under the option available to the Company under ASIC Corporations Instrument 2016/191 (Rounding in Financial/Directors' Reports). The Company is an entity to which this legislative instrument applies.

#### AUDITOR'S INDEPENDENCE

The Directors received an independence declaration from the auditor of Salter Brothers Emerging Companies Limited. A copy has been included on page 24 of the report.

The Directors' report is signed in accordance with a resolution of Directors made pursuant to s.298(2) of the *Corporations Act 2001*.



**John Vatovec**

Non-Executive Director and Chairperson

26 August 2021

# AUDITOR'S INDEPENDENCE DECLARATION

TO THE DIRECTORS OF SALTER BROTHERS EMERGING COMPANIES LIMITED

## Deloitte.

Deloitte Touche Tohmatsu  
ABN 74 490 121 060  
477 Collins Street  
Melbourne, VIC, 3000  
Australia

Phone: +61 3 9671 7000  
www.deloitte.com.au

26 August 2021

The Board of Directors  
Salter Brothers Emerging Companies Limited  
Level 36, 25 Martin Place  
Sydney NSW 2000

Dear Directors,

### Salter Brothers Emerging Companies Limited

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Salter Brothers Emerging Companies Limited.

As lead audit partner for the audit of the financial statements of Salter Brothers Emerging Companies Limited for the financial period ended 30 June 2021, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely



DELOITTE TOUCHE TOHMATSU



Andrew Reid  
Partner  
Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation.  
Member of Deloitte Asia Pacific Limited and the Deloitte organisation.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE PERIOD ENDED 30 JUNE 2021

		For the period from 18 December 2020 to 30 June 2021
	Notes	\$'000
<b>Investment income</b>		
Net gains on financial instruments at fair value through profit or loss	4	6,287
<b>Expenses</b>		
Management fees		(107)
Performance fees		(796)
Directors' fees		(68)
Accounting and tax fees		(62)
Transaction costs		(794)
Other expenses		(50)
<b>Profit before tax</b>		<b>4,410</b>
Income tax expense	6(a)	(1,323)
<b>Profit after tax</b>		<b>3,087</b>
Other comprehensive income		-
<b>Total comprehensive profit for the period</b>		<b>3,087</b>

		Cents
Earnings per share		
Basic, profit for the year attributable to ordinary equity holders	7	0.19

*The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.*

# STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2021

		2021
	Notes	\$'000
<b>Assets</b>		
Cash	8	2,427
Other assets	9	80
Financial assets at fair value through profit or loss	10	97,551
<b>Total assets</b>		<b>100,058</b>
<b>Liabilities</b>		
Trade and other payables	11	1,283
Deferred tax liabilities	6(b)	1,315
<b>Total liabilities</b>		<b>2,598</b>
<b>Net assets</b>		<b>97,460</b>
<b>Equity</b>		
Contributed equity	12	94,373
Retained earnings		3,087
<b>Total equity</b>		<b>97,460</b>

*The above statement of financial position should be read in conjunction with the accompanying notes.*



# STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 30 JUNE 2021

	Contributed equity (Note 12)	Retained earnings	Total equity
	\$'000	\$'000	\$'000
<b>At 18 December 2020</b>	-	-	-
Profit for the period	-	3,087	3,087
Other comprehensive income	-	-	-
Total comprehensive income for the period	-	3,087	3,087
Issue of share capital	94,392	-	94,392
Equity Raising costs	(19)	-	(19)
<b>At 30 June 2021</b>	<b>94,373</b>	<b>3,087</b>	<b>97,460</b>

*The above statement of changes in equity should be read in conjunction with the accompanying notes.*

# STATEMENT OF CASH FLOWS

FOR THE PERIOD ENDED 30 JUNE 2021

	For the period from 18 December 2020 to 30 June 2021	
	Notes	\$'000
<b>Operating activities</b>		
Operating expenses paid		(168)
Purchase of investments		(7,246)
Transaction costs associated with the Initial Public Offering		(794)
<b>Net cash flows used in operating activities</b>	8(a)	<b>(8,208)</b>
<b>Financing activities</b>		
Proceeds from issue of shares, net of transaction costs		4,935
Cash acquired as part of Securities Sale Agreement	8(b)	5,700
<b>Net cash flows from financing activities</b>		<b>10,635</b>
Net increase in cash and cash equivalents		2,427
Cash and cash equivalents at 18 December 2020		-
<b>Cash and cash equivalents at 30 June 2021</b>	8	<b>2,427</b>
<b>Non-cash transactions</b>		
Shares issued under the Securities Sale Agreement	8(b)	83,737
Listed investments acquired at fair value under the Securities Sale Agreement	8(b)	81,287
Unlisted investments acquired at fair value under the Securities Sale Agreement	8(b)	2,451

*The above statement of cash flows should be read in conjunction with the accompanying notes.*

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 30 JUNE 2021

## 1 CORPORATE INFORMATION

The financial statements of Salter Brothers Emerging Companies Limited (the "Company") for the period ended 30 June 2021 were authorised for issue in accordance with a resolution of the Directors on 26 August 2021.

The Company is a for-profit public company limited by shares incorporated and domiciled in Australia. The Company was admitted to the official list of the ASX on 15 June 2021 and the Company's securities commenced trading on 16 June 2021 (ASX code: SB2).

Salter Brothers Funds Management Pty Ltd, a corporate authorised representative of Salter Brothers Asset Management Pty Ltd, has been appointed to manage the Investment Portfolio for the Company.

The financial report covers the period from 18 December 2020 (date of incorporation) to 30 June 2021. This is the first financial report prepared by the Company; thus, no comparatives are presented.

The registered office and principal place of business of the Company is located at Level 9, 477 Collins Street, Melbourne, VIC 3000.

Further information on the nature of the operations, principal activity and other related party relationships of the Company is provided in the Directors' report.

## 2 SIGNIFICANT ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board.

The financial report has been prepared on a historical cost basis, except for financial assets that have been measured at fair value through profit or loss.

The financial report is presented in Australian dollars (\$).

The statement of financial position is presented on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity and are not distinguished between current and non-current. All balances are generally expected to be recovered or settled within twelve months, except for investments in financial assets where the amount expected to be recovered within twelve months after the end of the reporting period cannot be reliably determined.

### 2.2 COMPLIANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

The financial statements also comply with IFRS as issued by the International Accounting Standards Board.

### 2.3 CHANGES IN ACCOUNTING POLICIES, DISCLOSURES, STANDARDS AND INTERPRETATIONS ACCOUNTING STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective. The Directors have assessed that the new or amended standards (to the extent relevant to the Company) and interpretations are not expected to have a material impact to the Company.

### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (A) CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purposes of the statement of cash flows, cash and cash equivalents includes cash at bank as defined above.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### (B) RECEIVABLES

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

##### (C) INVESTMENTS

###### Recognition/derecognition

Financial assets and liabilities held at fair value through profit or loss are recognised initially on the trade date at which the Company becomes party to the contractual provisions of the instrument. Other financial assets and liabilities are recognised on the date they originated.

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial assets expire or it transfers the financial asset, and the transfer qualifies for derecognition.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled, or expired.

###### Measurement

###### Financial assets at fair value through profit or loss

Financial assets held at fair value through profit or loss are measured initially at fair value, with transaction costs that are directly attributable to their acquisition recognised in the statement of profit or loss. Subsequent to initial recognition, all instruments held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the statement of profit or loss and other comprehensive income.

###### Listed equities

Shares that are listed or traded on an exchange are fair valued using last sale prices as at the close of business on the day the shares are being valued. If a quoted market price is not available on a prescribed financial market, the fair value of the instruments are estimated using valuation techniques, which include the use or recent arm's length market transactions, reference to the current fair value of another instrument that is substantially the same, discounted cash flow techniques, option pricing models or any other valuation techniques deemed appropriate that provide a reliable estimate of prices obtained in actual market transactions.

###### Unlisted equities

Unlisted investment valuations are assessed regularly by the Manager, and reviewed and approved by the Directors of the Company. This review process considers the appropriateness of the valuation inputs, methods and techniques used in the valuations. Where practicable, level 3 inputs are sourced from independent third-party pricing sources without adjustment such as stock exchanges, pricing agencies, and/or fund managers.

Unlisted shares are based on an internal valuation adopted by the Company in accordance with the process described above.

An external independent valuation may be performed on an annual basis unless this is impracticable or impractical in which case a Directors' valuation will be performed.

##### (D) IMPAIRMENT OF FINANCIAL ASSETS

The Company holds only trade receivables with no financing component and which have maturities of less than 12 months at amortised cost and, as such, has chosen to apply an approach similar to the simplified approach for expected credit losses (ECL) under AASB 9 *Financial Instruments* to all its trade receivables. Therefore the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### (D) IMPAIRMENT OF FINANCIAL ASSETS (CONTINUED)

The Company's approach to ECLs reflects a probability-weighted outcome, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The Company uses the provision matrix as a practical expedient to measuring ECLs on trade receivables, based on days past due for groupings of receivables with similar loss patterns. Receivables are grouped based on their nature. The provision matrix is based on historical observed loss rates over the expected life of the receivables and is adjusted for forward-looking estimates.

##### (E) TRADE AND OTHER PAYABLES

Trade and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Company prior to the end of the financial period that are unpaid and arise when the Company becomes obliged to make future payments in respect of the purchase of these goods and services.

##### (F) AMOUNTS DUE TO/FROM BROKERS (OUTSTANDING SETTLEMENTS)

Amounts due to brokers are payables for securities purchase (in a regular way transaction) that have been contracted for, but not yet delivered, on the reporting date. Refer to the accounting policy for financial liabilities, other than those classified as at fair value through profit or loss, for recognition and measurement.

Amounts due from brokers are receivables for securities sold (in a regular way transaction) that have been contracted for, but not yet delivered, on the reporting date. Refer to the accounting policy for loans and receivables for recognition and measurement.

##### (G) CONTRIBUTED EQUITY

Ordinary shares will be classified as equity. Costs directly attributable to the issue of shares are shown in equity as a deduction, net of tax, from the proceeds. Where shares are issued as consideration for purchase of assets, these are recorded based on the fair value of the underlying securities transferred and the share price on the date of transfer.

##### (H) DIVIDENDS TO SHAREHOLDERS

Dividends are at the discretion of the Company. A dividend to the Company's shareholders is accounted for as a deduction from the dividend reserve. Dividends are recognised as a liability in the period in which it is irrevocably declared by the Board of Directors.

Dividends are declared by the Board of Directors in accordance with the *Corporations Act 2001* section 254T.

##### (I) EARNINGS PER SHARE

###### *Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the reporting period.

###### *Diluted earnings per share*

Diluted earnings per share adjusts the basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares. In the current year there are no dilutive potential ordinary shares.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### (J) FAIR VALUE MEASUREMENT

When a financial asset is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date, and assumes that the transaction will take place either in the principal market, or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset, assuming they act in their economic best interests. Valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

In addition, for the purposes of fair value measurement, fair value measurements are categorised into level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs.

##### (K) REVENUE

###### *Investment income*

Net gains/(losses) on financial assets at fair value through profit or loss arising on a change in fair value are calculated as the difference between the fair value at period end and the fair value at the preceding valuation point.

###### *Interest revenue*

Interest revenue recognised in the statement of profit or loss and other comprehensive income for all interest-bearing financial instruments on an accruals basis when the amount can be reliably measured and receipt is probable.

###### *Dividend revenue*

Dividend revenue is recognised on the date when the Company's right to receive the payment is established. Dividend revenue is presented gross of any non-recoverable withholding taxes, which are disclosed separately in the statement of profit or loss and other comprehensive income.

##### (L) EXPENDITURE

All expenses, including performance fees and investment management fees, are recognised in the statement of profit or loss and other comprehensive income on an accrual basis.

##### (M) TAXES

###### **Current income tax**

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### (M) TAXES (CONTINUED)

###### Deferred tax

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences except when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised except when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in Other Comprehensive Income (OCI) or directly in equity.

The Company offsets deferred tax assets and deferred tax liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

###### Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except:

- when the GST incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable; and
- when receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Company's financial statement requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

#### JUDGEMENTS

The Company's financial instruments are valued primarily based on the prices provided by independent pricing services. When the fair values of the reported financial instruments cannot be derived from active markets, they are determined using prices obtained from inactive or unquoted markets and/or other valuation techniques. The inputs to these valuation techniques (if applicable) are taken from observable markets to the extent practicable. Where observable inputs are not available, the inputs may be estimated based on a degree of judgments and assumptions in establishing fair values.

Where appropriate, the outcomes of the valuation techniques that are used in establishing fair values are validated using prices from observable current market transactions for similar instruments (without modification or repackaging) or based on relevant available observable market data.

The determination of what constitutes 'observable' requires significant judgement by the Company. The Company considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

In addition, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates and judgments. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

For certain other financial instruments, including amounts due from/to brokers, accounts payable and accounts receivable, the carrying amounts approximate fair value due to the immediate or short-term nature of these financial instruments.

#### ESTIMATES AND ASSUMPTIONS

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

As at 30 June 2021, the Company has measured investment securities at their fair value through profit or loss. Listed securities are valued based on unadjusted observable market prices. These prices reflect the increased volatility resulting from the ongoing COVID-19 pandemic.

Given the dynamic and evolving nature of COVID-19, as well as limited recent experience of the economic and financial impacts of such a pandemic, changes to the estimates and outcomes have been applied in the measurement of the Company's unlisted investments. In performing the valuation, EBITDA has been normalised for the estimated impacts of COVID-19.

The Company based its assumptions and estimates on parameters available when the financial statements were prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (CONTINUED)

#### TAXES

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies.

#### FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

When the fair value of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, their fair value is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments, further details are provided in Note 15.

### 4 NET GAINS ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	For the period from 18 December 2020 to 30 June 2021
	\$'000
<b>Financial assets</b>	
Net unrealised gains on financial instruments at fair value through profit or loss	6,287

### 5 SEGMENT INFORMATION

The Company only has one reportable segment and one industry. It operates in Australia and in the securities industry. It earns revenue from dividend income, interest income and other returns on its investment portfolio.

### 6 INCOME TAX

(a) The major components of income tax expense for the period from 18 December 2020 to 30 June 2021 are:

	For the period from 18 December 2020 to 30 June 2021
	\$'000
<b>Current income</b>	
Current income tax charge	(357)
<b>Deferred tax:</b>	
Relating to origination and reversal of temporary differences	1,680
<b>Income tax expense reported in the statement of profit or loss and other comprehensive income</b>	<b>1,323</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 6 INCOME TAX (CONTINUED)

Reconciliation of tax expense and the accounting profit multiplied by Australia's domestic tax rate for 2021:

	For the period from 18 December 2020 to 30 June 2021
	\$'000
Accounting profit before income tax	4,410
At Australia's statutory income tax rate of 30%	1,323
<b>Income tax expense reported in the statement of profit or loss and other comprehensive income</b>	<b>1,323</b>

#### (b) Deferred tax relates to the following:

	Opening balance on 18 December 2020	Recognised in profit or loss	Recognised in equity	Closing balance
	\$'000	\$'000	\$'000	\$'000
Financial assets held at fair value	-	(1,886)	-	(1,886)
Other accrued expenses	-	17	-	17
Transaction and equity raising costs	-	189	8	197
<b>Net temporary differences</b>	<b>-</b>	<b>(1,680)</b>	<b>8</b>	<b>(1,688)</b>
Tax losses	-	357	-	357
<b>Net deferred tax</b>	<b>-</b>	<b>(1,323)</b>	<b>8</b>	<b>(1,315)</b>
<b>Reflected in the Statement of Financial Position as follows:</b>				
Deferred tax assets				571
Deferred tax liabilities				(1,886)
<b>Net deferred tax liabilities</b>				<b>1,315</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 7 EARNINGS PER SHARE (EPS)

Basic EPS is calculated by dividing the profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the period. For the current period diluted EPS is the same as basic EPS.

The basic earnings per share for the reporting period were as follows:

	For the period from 18 December 2020 to 30 June 2021
	Cents
Basic earnings per share	<b>0.19</b>

The following table reflects the income and share data used in the basic EPS calculations:

	For the period from 18 December 2020 to 30 June 2021
	\$'000
<b>Profit attributable to ordinary equity holders</b>	<b>3,087</b>

	2021
	Thousands
Weighted average number of ordinary shares for basic earnings per share	<b>16,339</b>

### 8 CASH

	2021
	\$'000
Cash at bank	<b>2,427</b>

#### (a) Reconciliation of net profit after tax to net cash flows from operations:

Profit after tax	3,087
<i>Adjustments to reconcile profit after tax to net cash flows:</i>	
Net unrealised gains on financial instruments held at fair value through profit or loss	(6,287)
<i>Changes in assets and liabilities:</i>	
Increase in other assets	(80)
Increase in financial assets held at fair value through profit or loss	(7,528)
Increase in trade and other payables	1,285
Increase in deferred tax liabilities	1,315
<b>Net cash flows used in operating activities</b>	<b>(8,208)</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 8 CASH (CONTINUED)

#### (b) Non-cash flow activities during the period

The entity acquired \$89,437,345 of assets (including \$5,700,000 of cash) from Salter Brothers Series G Fund through the issue of shares.

The value of the shares issued was equivalent to the fair value of the investment portfolio at the date of transfer plus the cash transferred.

### 9 OTHER ASSETS

	2021
	\$'000
GST receivable	20
Prepayments	60
	80

### 10 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2021
	\$'000
<b>Financial assets at fair value through profit or loss</b>	
Listed equity securities	94,436
Unlisted equity securities	3,115
	<b>97,551</b>

On 27 May 2021, the Company executed a Securities Sale Agreement, which involved the purchase of assets from Salter Brothers Asset Management as trustee of Salter Brothers Series G (Emerging Companies) Fund ("G Fund"). The Company purchased \$81,286,611 of listed securities, \$2,450,734 of unlisted securities, and \$5,700,000 of cash, which represented the initial investment portfolio of the Company. Consideration for purchase of the assets was issue of 89,437,345 shares issued at the price of \$1 per share. An additional \$4,954,700 of new capital was raised subsequent to execution of the Securities Sale Agreement. Any subsequent purchases of assets have been made utilising cash acquired in the Securities Sale Agreement and subsequent capital raising.

An overview of the risk exposures relating to financial assets at fair value through profit or loss is included in Note 14.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 11 TRADE AND OTHER PAYABLES

	2021
	\$'000
<b>Current</b>	
Outstanding settlements payable	281
Performance fee accrual	796
Management fee accrual	107
Other payable and accruals	99
	<b>1,283</b>

Payables are generally settled within 30 days.

### 12 CONTRIBUTED EQUITY

Ordinary shares issued and fully paid	Number of shares	\$'000
<b>At incorporation</b>	<b>1</b>	<b>-</b>
Issue of share capital	94,342,045	94,392
Equity raising costs	-	(19)
<b>At 30 June 2021</b>	<b>94,342,046</b>	<b>94,373</b>

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote. Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

### 13 CAPITAL MANAGEMENT

The Board will regularly review the capital structure of the Company and, where the Board considers appropriate; undertake capital management initiatives which may involve:

- (a) the issue of shares (for example, through bonus options issues, placement, pro rata issues); and
- (b) the buy-back of Shares on-market.

The Company's policy is to maintain an appropriate level of liquidity in the Company's shares.

To achieve this, the Board of Directors monitor monthly NTA results, investment performance, the Company's management expenses and share price movements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 14 FINANCIAL RISK MANAGEMENT

#### (A) MARKET RISK

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Company's exposure to market risk is limited to interest rate risk and foreign currency risk.

Investment returns are influenced by general market factors both in Australia and internationally and by factors specific to each security. In particular, the market prices of the shares of many listed entities have in recent times experienced wide fluctuations which in many cases reflect a diverse range of non-entity specific influences.

These market risks may materially affect both the performance of the securities in which the Company invests and the net tangible asset backing of the shares.

The market risk disclosures are prepared on the basis of the Company's direct investments and not on a look-through basis.

The sensitivity of the Company's total equity and profit to price risk, foreign exchange risk and interest rate risk is measured by the reasonably possible movements approach. This approach is determined based on management's best estimate, having regard to a number of factors, including historical levels of changes in interest rates and foreign exchange rates, historical correlation of the Company's investments with the relevant benchmarks and market volatility. However, actual movements in the risk variables may be greater or less than anticipated due to a number of factors, including unusually large market shocks resulting from changes in the performance of the economies, markets and securities in which the Company invests. As a result, historic variations in the risk variables are not a definitive indicator of future variations in the risk variables.

At 30 June 2021, the overall market exposures were as follows:

	2021
	\$'000
Securities at fair value through profit or loss	97,551

#### (I) INTEREST RATE RISK

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's investment returns. Interest rate risk is monitored at the Board level.

The market risk disclosures are prepared on the basis of the Company's direct investments and not on a look-through basis.

#### (II) FOREIGN CURRENCY RISK

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (investments in international securities).

The Company currently does not have a direct exposure to foreign currency risk.

#### (B) CREDIT RISK

Credit risk is the risk that a counterparty, such as a clearing house, prime broker or custodian, will not meet its obligations under a financial instrument or contract, leading to a financial loss. The investment strategies of the Company and the Manager rely on the successful performance of contracts with external parties, including securities brokers and service providers.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 14 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (C) LIQUIDITY RISK

The Company monitors its risk of a shortage of funds by performing a liquidity planning analysis. Given the nature of the Company, and the traditionally lower trading volumes experienced by some listed investment companies (LICs), it is likely that there may be a low level of liquidity in trading of the shares. As a result, shareholders may not be able to sell their shares at the time and in the volumes or at a price they desire.

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts and bank facilities.

The Company's investments include listed securities that are considered readily realisable, as they are listed on recognised stock exchanges.

The Company may invest in unlisted equities that expose the Company to the risk that the Company may not be able to liquidate quickly its investments in these instruments at an amount close to their fair value to meet its liquidity requirements or to respond to specific events such as deterioration in the creditworthiness of any particular issuer.

In accordance with the Company's policy, the Manager monitors the Company's liquidity position on a regular basis. This information and the compliance with the Company's policy are reported to the relevant parties on a regular basis as deemed appropriate and ultimately to the Board.

The table below analyses the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	Less than 1 month	1–3 months	3–12 months	More than 12 months
	\$'000	\$'000	\$'000	\$'000
Outstanding settlements payable	281	-	-	-
Performance fee accrual	796	-	-	-
Management fee accrual	107	-	-	-
Other payable and accruals	99	-	-	-
	<b>1,283</b>	<b>-</b>	<b>-</b>	<b>-</b>

#### (D) EQUITY PRICE RISK

The Company's listed and non-listed equity investments are susceptible to market price risk arising from uncertainties about future values of the investment securities. The Company manages the equity price risk through diversification and by placing limits on individual and total equity instruments. Reports on the equity portfolio are submitted to the Manager's senior management on a regular basis.

Price risk exposure arises from the Company's investment portfolio. The investments are classified on the statement of financial position as held at fair value through profit or loss. All securities investments present a risk of loss of capital. Except for equities sold short, the maximum risk resulting from financial instruments is determined by the fair value of the financial instruments. Possible losses from equities sold short can be unlimited, however the Company does not engage in short-selling.

The Manager mitigates this price risk through diversification and a careful selection of securities and other financial instruments within specified limits set by the Board.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 14 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (D) EQUITY PRICE RISK (CONTINUED)

The Company's overall market positions are monitored on a regular basis by the Company's Manager. This information is reported to the relevant parties on a regular basis and ultimately the Board.

At 30 June 2021, if the equity prices had increased/(decreased) by the percentage indicated below, with all other variables held constant, the total equity and profit would have changed by the following amounts, approximately and respectively:

	2021	
	Increased by 10%	Decreased by 10%
Increase/(decrease) in total equity (and profit for the reporting period attributable to the owners of the Company)	107,306	87,796

At the reporting date, the exposure to non-listed equity investments at fair value was \$3,115,000. Sensitivity analyses of these investments have been provided in Note 15.

#### (E) CONCENTRATIONS OF RISK

Concentrations of risk arise when a number of financial instruments are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic conditions. These similarities would cause the counterparties' liabilities to meet the contractual obligations to be similarly affected by certain changes in the risk variables.

The concentrations of risk are monitored by the Manager to ensure they are within acceptable limits by reducing the exposures or by other means as deemed appropriate.

Concentrations of risk are managed by industry sector for equity instruments and by counterparty for debt instruments.

Based on the concentrations of risk that are managed by industry sector, the following investments can be analysed by the industry sector as at 30 June 2021:

	2021	
	\$'000	%
Information technology	31,962	32.8
Financials	25,212	25.8
Industrials	13,663	14.0
Health care	10,822	11.1
Consumer discretionary	6,703	6.9
Materials	5,096	5.2
Utilities	3,125	3.2
Consumer staples	968	1.0
<b>Total</b>	<b>97,551</b>	<b>100.0</b>



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 15 FAIR VALUE MEASUREMENT

The following table presents the Company's financial assets and liabilities measured and recognised at fair value at the reporting date. The carrying amounts of all financial instruments are reasonable approximations of the respective instrument's fair value.

#### Fair value measurement hierarchy for assets as at 30 June 2021:

	Date of valuation	Fair value measurement using			
		Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
		\$'000	\$'000	\$'000	\$'000
<b>Assets measured at fair value:</b>					
Financial assets at fair value through profit or loss	30 June 2021	97,551	94,436	-	3,115

There were no transfers between levels for recurring fair value measurements during the period. Level 1 instruments comprise securities quoted on the ASX where values are based on quoted market prices.

Level 3 instruments include certain private equity type investments of which valuations are not based on market inputs or securities valued using models and internal data. Level 3 investments may be adjusted to reflect illiquidity.

Level 3 investments are valued by the Investment Manager using a variety of valuation techniques, taking into consideration recent market transactions. These valuations are reassessed on a monthly basis by the Investment Manager. Management considers the appropriateness of the valuation inputs, methods and techniques used in the valuations. The valuation inputs are sourced from independent third party pricing sources without adjustment such as stock exchanges, pricing agencies and/or fund managers where available. Where the inputs are considered stale, unobservable, proprietary or from an inactive market, they are categorised as level 3.

The following table presents the movement in level 3 instruments as at the reporting date by class of financial instrument.

	Opening balance	Purchases/(sales)	Transfer in/(out) of level 3	Gains/(losses) recognised in profit or loss	Closing balance
	\$'000	\$'000	\$'000	\$'000	\$'000
Unlisted equity securities	-	2,452	-	663	3,115
<b>Total</b>	<b>-</b>	<b>2,452</b>	<b>-</b>	<b>663</b>	<b>3,115</b>

The main components of unlisted investments are ordinary shares and preference shares directly into Pelican Corp Pty Ltd ("PelicanCorp"), and investment in Salter Brothers Asset Management Pty Ltd as trustee for the MAP Pelican Corp Investment Trust which also holds direct investment in preference shares in PelicanCorp. An independent valuation of PelicanCorp was obtained as at 30 June 2021. A description of the significant unobservable inputs underpinning the valuation of PelicanCorp, and PelicanCorp related investments, are included in this note.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 15 FAIR VALUE MEASUREMENT (CONTINUED)

#### Description of significant unobservable inputs to valuation:

The significant unobservable inputs used in the fair value measurements categorised within Level 3 of the fair value hierarchy, together with a quantitative sensitivity analysis as at 30 June 2021 are shown below:

Valuation technique	Significant unobservable inputs	Sensitivity of the input to fair value
Capitalisation of earnings	EBITDA	The valuation is a blended average of capitalisation of earnings approach and comparable market transactions approach. In isolation, a 10% increase/(decrease) in EBITDA would result in an increase/(decrease) in fair value by \$1,400,000.
Comparable market transactions	Revenue	In isolation, a 10% increase/(decrease) in Revenue would result in an increase/(decrease) in fair value by \$1,750,000.

### 16 RELATED PARTY DISCLOSURES

#### Compensation of key management personnel of the Company

	2021
	\$
Short-term benefits	67,540
<b>Total compensation paid to key management personnel</b>	<b>67,540</b>

The amounts disclosed in the table are the amounts recognised as an expense during the reporting period related to key management personnel.

#### OTHER TRANSACTIONS WITH RELATED PARTIES OR ENTITIES RELATED TO THEM

Transactions between the Company and related parties for the financial period ended 30 June 2021 were as follows:

	2021
	\$
Management fee paid to Salter Brothers Funds Management Pty Ltd	106,529
Performance fee paid to Salter Brothers Funds Management Pty Ltd	796,064
Shared services fees paid to Salter Brothers Funds Management Pty Ltd	26,000
Shares purchased in the Company by Salter Brothers Asset Management as trustee for Salter Brothers Series G (Emerging Companies) Fund	93,952,071
<b>Total</b>	<b>94,880,664</b>

All transactions with related entities are entered into on normal commercial terms and conditions and at market rates as applicable.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 16 RELATED PARTY DISCLOSURES (CONTINUED)

#### OTHER TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL OR ENTITIES RELATED TO THEM (CONTINUED)

##### *Management agreement*

The Company and the Manager have entered into the Management Agreement whereby, subject to the provisions set out below, the Company has exclusively appointed the Manager to invest and manage all of the assets of the Company (including any controlled entity of the Company) from time to time, for and on behalf of the Company (considered to be the provision of key management personnel services). An initial term of 10 years was entered into on 27 April 2021, which will be automatically extended for successive five year periods unless terminated earlier in accordance with the Management Agreement.

##### *Management fees*

In its capacity as Investment Manager, the Manager is entitled to be paid a management fee equal to 1.50% (plus GST) per annum of the value of the portfolio calculated on the last business day of each month and payable within 10 business days of the end of each month. Management fees (inclusive of the net impact of GST) incurred during the period amounted to \$106,529 of which \$106,529 remained payable as at year end.

##### *Performance fees*

In addition, the Manager is entitled to be paid by the Company a fee equal to 20.00% (plus GST) of the Portfolio's outperformance, if any, over each performance calculation period, subject to a high watermark mechanism. Performance fees are calculated on the last business day of each Performance Period, and payable within 10 business days after the end of the relevant Performance Calculation Period. Performance fees (inclusive of the net impact of GST) incurred during the period amounted to \$796,064 of which \$796,064 remained payable as at year end.

##### *Shared services fees*

Under the terms of the Management Agreement, the Manager must provide or procure the provision of reasonable administrative support services reasonably required by the Company to conduct its business. The Manager may delegate the provision of such administrative support services. The Manager has entered into the Shared Services Agreement, under which Salter Brothers Asset Management Pty Ltd has agreed to provide to the Company the administrative support services. The Shared Services Fee will be paid to Salter Brothers Asset Management by the Manager, and the Company reimburses the Manager for the Shared Services Fee pursuant to the terms of the Management Agreement. Shared services fees during the period amounted to \$26,000, of which \$26,000 remained payable as at year end.

##### *Share purchases*

Under the Securities Sale Agreement, Salter Brothers Asset Management, as trustee for Salter Brothers Series G (Emerging Companies) Fund ("G Fund"), transferred \$83,737,345 of investment securities, with all rights, including dividend and voting rights and \$5,700,000 in cash to the Company. In consideration for the securities and cash amount, the Company issued 89,437,345 shares (at \$1 per share) to G Fund. Subsequent to this and up to 30 June 2021, G Fund purchased an additional \$4,514,726 worth of shares in the Company. G Fund is considered a related party, as defined by AASB 124 "Related Party Disclosures", primarily due to its shareholding in the Company which is 75.9% as at 30 June 2021. The Directors' have determined, that for the purposes of the Corporations Act, specifically section 50AA(4), G Fund does not control the Company, and is therefore not a related party of the Company pursuant to the Corporations Act.

#### LOANS TRANSACTIONS AND BALANCES

The Company has not made, guaranteed or secured, directly or indirectly any loans to the Directors or their related parties during the reporting period.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 17 DIVIDENDS DECLARED

No dividends have been paid or declared, nor do the Directors recommend the declaration of a dividend. As at 30 June 2021, the Company has \$nil franking credits.

### 18 AUDITOR'S REMUNERATION

The auditor of Salter Brothers Emerging Companies Limited is Deloitte Touche Tohmatsu (Australia).

	For the period from 18 December 2020 to 30 June 2021
	\$
<i>Amounts received or due and receivable by Deloitte Touche Tohmatsu</i>	
<i>Audit services</i>	
- An audit or review of the financial report of the entity	55,000
<i>Other assurance</i>	
- Investigating accountants report	65,310
<i>Non-audit services</i>	
- Taxation services	6,611
	<b>126,921</b>

### 19 COMMITMENTS AND CONTINGENCIES

#### (A) COMMITMENTS

There are no commitments as at the reporting period which would have a material effect on the Company's financial statements as at 30 June 2021.

#### (B) CONTINGENCIES

There are no contingent assets or contingent liabilities as at the reporting period which would have a material effect on the Company's financial statement as at 30 June 2021.

### 20 EVENTS AFTER THE REPORTING PERIOD

There were no significant events occurring after the reporting period which may affect either the Company's operations or results of those operations or the Company's state of affairs.

However, the Company acknowledge that market conditions are likely to remain challenging given the evolving nature of the COVID-19 pandemic and the global response.

# DIRECTORS' DECLARATION

In the opinion of the Directors:

1. (a) the financial statements and notes of Salter Brothers Emerging Companies Limited for the financial period ended 30 June 2021 are in accordance with the *Corporations Act 2001*, including:
    - (i) giving a true and fair view of the Company's financial position as at 30 June 2021 and its performance for the period ended on that date; and
    - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001;
  - (b) the financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 2.2; and
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
2. While the Company does not have any employees, the Directors have been given the declarations required by section 295A of the *Corporations Act 2001* by the relevant executives of Salter Brothers Funds Management Pty Ltd in relation to the Company.

This declaration is made in accordance with a resolution of the Board of Directors.

On behalf of the board



**John Vatovec**

Non-Executive Director and Chairperson

26 August 2021

# INDEPENDENT AUDITOR'S REPORT



Deloitte Touche Tohmatsu  
ABN 74 490 121 060  
477 Collins Street  
Melbourne, VIC, 3000  
Australia

Phone: +61 3 9671 7000  
www.deloitte.com.au

## Independent Auditor's Report to the Members of Salter Brothers Emerging Companies Limited

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Salter Brothers Emerging Companies Limited (the "Company"), which comprises the statement of financial position as at 30 June 2021, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the period from 18 December 2020 (date of incorporation) to 30 June 2021 (the period), and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of Salter Brothers Emerging Companies Limited is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2021 and of its performance for the period then ended; and
- (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including independence standards)* (the "Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)



Key Audit Matter	How the scope of our audit responded to the Key Audit Matter
<p><b>Valuation and existence of Level 1 financial assets held at fair value through profit or loss</b></p> <p>As at 30 June 2021, the Company's listed equity securities held at fair value through profit or loss totalled \$94.4 million as disclosed in Notes 10 and 15.</p> <p>Whilst there is not significant judgement in determining the valuation of Company's financial assets held at fair value through profit or loss, these represent the most significant driver of the Company's revenue and its performance.</p> <p>The fluctuations in financial assets valuation also impacts the realised and unrealised gains/(losses) recognised in the statement of profit or loss and other comprehensive income, which also affects the current and deferred tax provisions.</p>	<p>Our procedures included, but were not limited to:</p> <ul style="list-style-type: none"> <li>evaluating key controls in place at the outsourced service providers (i.e. administrator and custodian) in relation to the valuation and existence of financial assets at fair value through profit or loss, including any exceptions noted;</li> <li>agreeing on a sample basis, the valuation of listed equity securities to an independent pricing source;</li> <li>agreeing on a sample basis, the investment holdings to the external custodian's holdings statement; and</li> <li>reperforming a reconciliation of the financial assets balance for the period ended, including the 27 May 2021 investment balance, purchases, sales, other relevant transactions and the 30 June 2021 investment balance.</li> </ul> <p>We also assessed the appropriateness of the disclosures in Notes 10 and 15 to the financial statements.</p>

### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report for the period ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Directors for the Financial Report

The directors are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### **Deloitte.**

In preparing the financial report, directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### *Auditor's Responsibility for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

**Deloitte.**

### Report on the Remuneration Report

#### *Opinion on the Remuneration Report*

We have audited the Remuneration Report included in pages 19 to 23 of the Directors' Report for the period ended 30 June 2021.

In our opinion, the Remuneration Report of Salter Brothers Emerging Companies Limited, for the period ended 30 June 2021, complies with section 300A of the *Corporations Act 2001*.

#### *Responsibilities*

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



DELOITTE TOUCHE TOHMATSU



Andrew Reid  
Partner  
Chartered Accountants  
Melbourne, 26 August 2021

# ASX ADDITIONAL INFORMATION

In accordance with ASX Listing Rule 4.10, the Company provides the following information not otherwise disclosed in this Annual Report. The shareholder information set out below was applicable as at 11 August 2021.

## DISTRIBUTION OF EQUITABLE SECURITIES

Analysis of number of equitable security holders by size of holding:

	Ordinary shares	
	Number of holders	% of total shares issued
1 to 1,000	9	0.01
1,001 to 5,000	231	0.57
5,001 to 10,000	19	0.18
10,001 to 100,000	11	0.29
100,001 and over	64	98.95
	334	100.00
Holding less than a marketable parcel	5	-

## EQUITY SECURITY HOLDERS

*Twenty largest quoted equity security holders*

The names of the twenty largest security holders of quoted equity securities are listed below:

	Ordinary shares	
	Number held	% of total shares issued
Salter Brothers Asset Management Pty Ltd <SB Series G (EC) Fund A/C>	61,782,429	65.45
Bond Street Custodians Limited <Salter - D64848 A/C>	4,961,061	5.26
Ms Beilei Cheng	1,536,814	1.63
Mr Tianli Xu	1,248,233	1.32
Ms Meng Hua	1,174,794	1.21
Mr Shi Shou	1,152,396	1.22
Ms Ying Liu	628,113	0.67
Ms Lu Ye	516,921	0.55
Ms Juan Li	516,223	0.55
Mr Yue Xie	516,223	0.55
Ms Yang Meng	467,989	0.50
Mr Fan Qian	448,860	0.48
Ms Qi Yang + Mr Xiaobing Liu	410,087	0.43
Ms Xiang Zhu	395,979	0.42
Ms Runchao Fang	395,856	0.42
Mr Xinjun Li	395,406	0.42
Mr Huiming Sun	392,764	0.42
Mr Rongtao Yu	392,764	0.42
Mr Jaojie Lu	392,563	0.42
Miss Anlu Tang	390,796	0.41
Totals: Top 20 holders of ORDINARY FULLY PAID SHARES (Total)	78,116,271	82.76

## ASX ADDITIONAL INFORMATION (CONTINUED)

### SUBSTANTIAL HOLDERS

Substantial holders in the company are set out below:

	Ordinary shares	
	Number held	% of total shares issued
Salter Brothers Asset Management Pty Ltd (SBAM) in its capacity as trustee of Salter Brothers Series G (Emerging Companies) Fund, Salter Brothers Immigration Investment Pty Ltd and Salter Family Holdings Pty Ltd (together, the Relevant Parties)	66,743,490	70.71

### VOTING RIGHTS

The voting rights attached to ordinary shares are set out below:

#### ORDINARY SHARES

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

There are no other classes of equity securities.

### RESTRICTED SECURITIES

There are no restricted securities on issue.

### CONSISTENCY WITH BUSINESS OBJECTIVES – ASX LISTING RULE 4.10.19

In accordance with ASX Listing Rule 4.10.9, the Company states that it has used the cash and assets in a form readily convertible to cash that it had at the time of admission in a way consistent with its business objectives. The business objectives are maximising performance, generating appropriate levels of shareholder value and financial return, and sustaining the growth and success of the Company. Consistent with the use of funds which were disclosed in the Company's Prospectus dated 28 April 2021, the Company believes it has used its cash in a consistent manner with the Investment Objectives and Investment Guidelines whilst also paying for costs of the offer.

## CORPORATE DIRECTORY

### DIRECTORS

John Vatovec (Independent Chairperson)  
Robert Salter (Non-Executive Director)  
Marcos Marcou (Independent Non-Executive Director)

### COMPANY SECRETARY

Justin Mouchacca

### REGISTERED OFFICE

Level 9, 477 Collins Street,  
MELBOURNE VIC 3000

### MANAGER

**SALTER BROTHERS FUNDS MANAGEMENT PTY LTD**

### SHARE REGISTRY

**COMPUTERSHARE INVESTOR SERVICES PTY LIMITED**

Yarra Falls,  
452 Johnston Street,  
ABBOTSFORD VIC 3067

### AUDITOR

**DELOITTE TOUCHE TOHMATSU (AUSTRALIA)**

477 Collins Street,  
MELBOURNE VIC 3000

### LEGAL ADVISER

**MINTERELLISON**

Level 20, 447 Collins Street,  
MELBOURNE VIC 3000

### AUSTRALIAN SECURITIES EXCHANGE

**SALTER BROTHERS EMERGING COMPANIES LIMITED**

ASX Code: SB2

### WEBSITE

[www.salterbrothersemergingcompanies.com.au](http://www.salterbrothersemergingcompanies.com.au)

This page has been left blank intentionally.

This page has been left blank intentionally.

This page has been left blank intentionally.



**SALTER  
BROTHERS**

EMERGING COMPANIES LIMITED