## ASX ANNOUNCEMENT

20 September 2022

ASX Market Announcements Australian Securities Exchange 20 Bridge Street Sydney NSW 2000

### Gaming Services Strategic Update

Tabcorp Holdings Limited (**Tabcorp**) today announced the sale of the eBet¹ business and details of a new monitoring licence in Tasmania, as it pursues a strategic pivot toward integrity services.

#### Sale of eBet

Tabcorp has entered into an agreement to sell the eBet business to Venue Digital Technology Pty Ltd, led by Frank Makryllos, for \$62 million in cash, subject to the usual working capital and other minor adjustments.

eBet is a supplier of loyalty and tracking systems to gaming venues in Victoria and NSW. In FY22 eBet generated EBITDA of \$4.4 million and an EBIT loss of \$2 million.

The sale is targeted for completion by the end of 1H FY23, subject to necessary probity approvals being obtained and no material adverse change ocurring. Tabcorp would be eligible to receive a break fee of \$3 million (up to \$10 million in certain circumstances) where the agreement is terminated due to the buyer failing to obtain the necessary probity approvals or failing to complete the sale (once unconditional). The sale is expected to result in a pre-tax gain on sale of approximately \$39 million on completion.

#### **Award of Tasmanian Monitoring Licence**

Tabcorp is pleased to confirm details of a new exclusive Tasmanian Monitoring Operator Licence awarded to Max Regulatory Services (**MRS**) to monitor all Electronic Gaming Machines (**EGMs**) in hotels and licensed clubs in Tasmania.

The licence is for a 20-year period commencing 1 July 2023. MRS will pay the Tasmanian Government an upfront Licence Fee of \$2 million along with an additional \$1 million grant over the term of the licence to be paid into the Community Support Fund.

The contract reaffirms the opportunity for the business as governments move toward an independent, third-party monitoring model.

Tabcorp Managing Director and CEO Adam Rytenskild said:

"The transactions announced today allows us to simplify our Gaming Services business as we pivot to an integrity services model.

<sup>&</sup>lt;sup>1</sup> eBet includes Astute and Club Line businesses.

### **Tabcorp**

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"This continues the urgent implementation of Tabcorp's transformation strategy. We have strong momentum and bold ambitions to grow both our Wagering & Media and Gaming Services businesses.

"The potential sale of eBet was disclosed at the release of our FY22 results and we are ple ased to have entered into the agreement swiftly and in line with our new strategic direction."

This announcement was authorised for release by the Tabcorp Board.

#### For more information:

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