Investor Presentation

March 2016



Euroz Limited is a diversified wealth management company

Stockbroking and Corporate Finance

100% owned

Partnership

model

mgt. model

Euroz Securities is our stockbroking and corporate finance operating division

Westoz Funds Management manages two listed investment companies – Westoz Investment Company (**WIC**) and Ozgrowth Limited (**OZG**)

Prodigy Investment Partners is a multi-boutique funds strategy launching a series of new boutique partnerships this year

Wealth Management

Management

Funds

 Entrust Private Wealth Management has a 12 year track record as a leading wealth management business

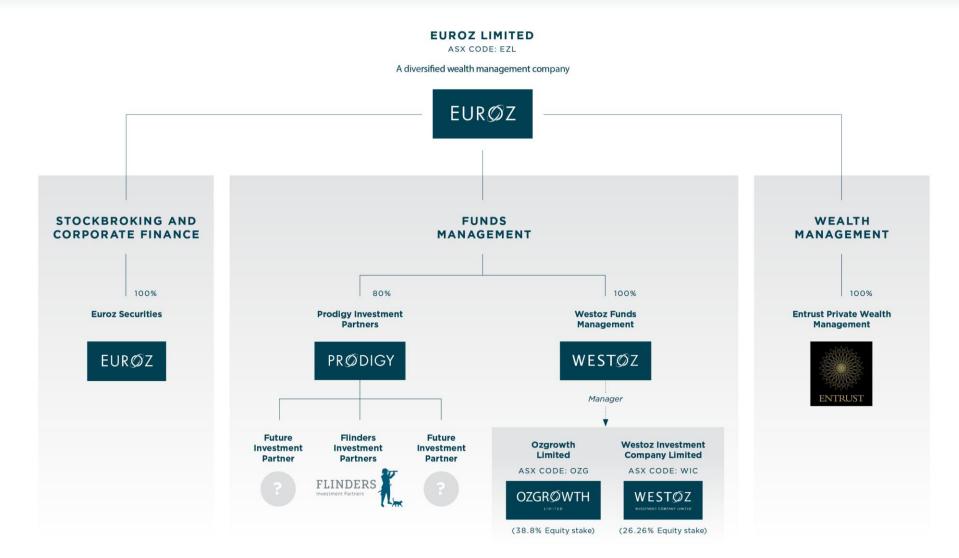


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WEST ØZ

PRØDIGY





Established 15 year track record of dividends and profits

- Euroz Limited is an ASX-listed, diversified wealth management business with a market capitalisation of \$118 million¹.
- Euroz Limited has cash and investments of \$101 million (pre-dividend)².
- Strong staff ownership of 41.5% aligns the operations of the business with the interests of shareholders.
- Euroz Limited has a consistent track record of profits and dividends in excess of \$178 million of fully franked dividends paid in the past 15 years.
- Building a unique combination of steady ongoing revenues with transactional and performance fee upside.

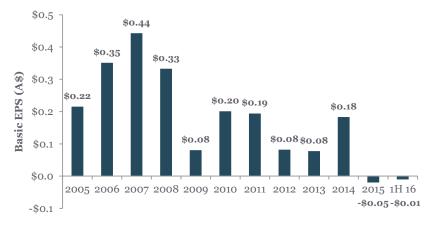
A growing and diversified wealth management company

Financial summary

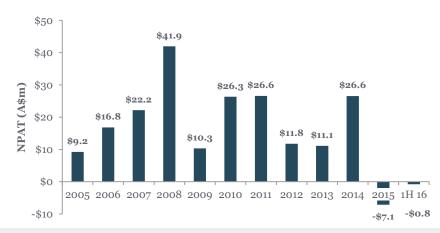
Historical Share Price and NTA



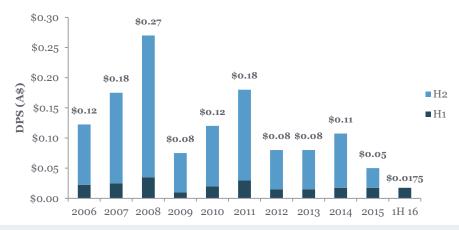
Basic Earnings Per Share



Net Profit After Tax

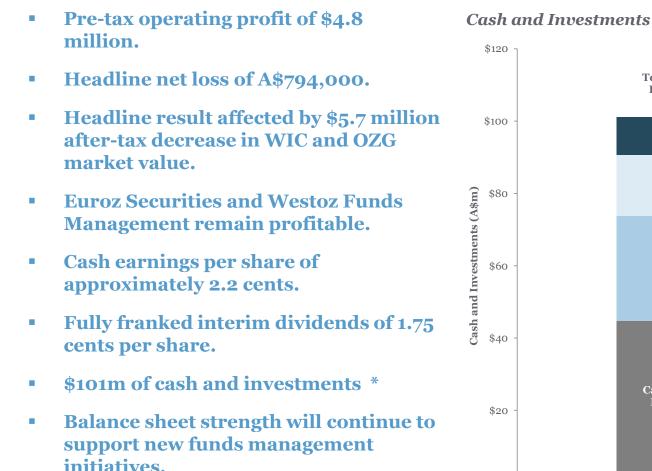


Dividends Per Share



Investor Update – March 2016

First Half FY16 Results Summary



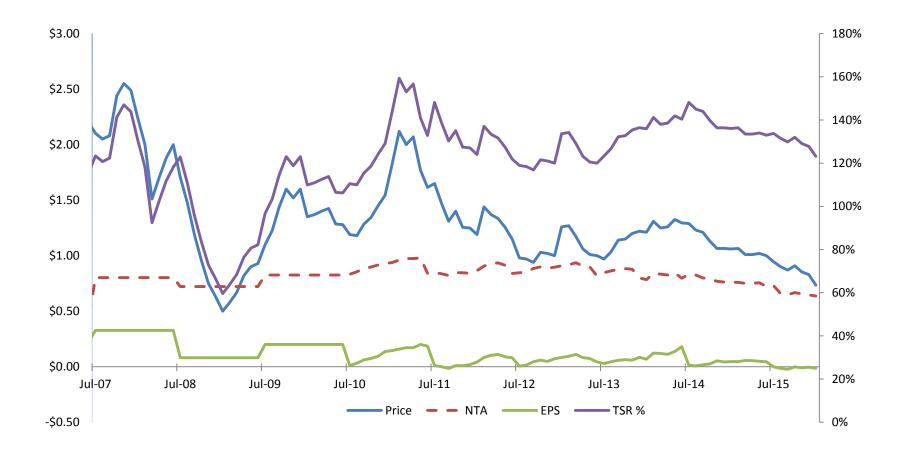
Total Cash and Investments \$101.2 Other Investments \$10.5 OZG \$16.9 Cash and Cash Equivalents \$44.8 **\$**0

31-Dec-15

* as of the 31st December 2015

Total Shareholder Returns

Consistent long-term shareholder returns



Stockbroking and Corporate Finance

Euroz Securities

- Euroz Securities Limited has a 15 year track record of partnering and supporting clients through research, dealing and corporate finance services.
- Successfully acquired Blackswan Equities in 2014 to boost wealth management capabilities.
- **Our services include:**

Research	Quality equities research is the foundation of our business.Highly rated research from our team of seven analysts.
Institutional Sales	 Institutional advisory and equities dealing services. Team of eight institutional dealers have significant long-term relationships with major institutional investors.
Private Client Dealing	 A unique and predominantly high net worth client base. Significant capacity to support new issues and construct first class share registers.
Corporate Finance	 Specialised corporate advisory services including equity capital market raisings, mergers & acquisitions, takeovers and takeover response, strategic planning and reviews and privatisation & reconstructions.
Long term strategy: continue to provide deal flow and opportunities for the	
Group and maintain significant transactional upside leverage in better	

markets

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Funds Management

Westoz Funds Management – Full 100% ownership of management company.

- Westoz Funds Management (**WFM**) is a 100%-owned subsidiary of Euroz Limited that was established in May 2005.
- WFM manages portfolios of Australian equities on behalf of two listed investment companies, Westoz Investment Company Limited (**WIC**) and Ozgrowth Limited (**OZG**).
- WIC and OZG have contributed \$30.3 million in dividend income to Euroz Limited since inception.
- Euroz owns 26.3% of WIC and 39.8% of OZG.
- The investment objective of both portfolios is to generate consistent positive returns over the medium to long term.
- WFM has contributed A\$46.8 million in NPAT to Euroz Limited since inception.



Westoz Investment Company Limited (ASX:WIC)

Ozgrowth Limited (ASX:OZG)



Long term strategy: provide a steady base of ongoing management fee revenues with potential performance fee upside

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OZGRØWT

Funds Management

Prodigy Investment Partners – A Multi Boutique Partnership model.

- Prodigy Investment Partners (**Prodigy**) is an 80%-owned joint venture between Euroz Limited and former MLC CEO Steve Tucker.
- Prodigy's aim is to launch a series of separate boutique fund products for both retail and wholesale investors.
- The first of these new boutique fund management partnerships was announced in July 2015 Flinders Investment Partners (Flinders).
- Founded by well-regarded professionals Andrew Mouchacca (former portfolio manager at Contango Asset Management) and Richard Macdougall (formerly of Perennial Growth).
- Flinders' first fund was launched in August 2015 the Flinders Emerging Companies Fund.
- Flinders has now achieved recommended research by Zenith, Lonsec and Independent Investment Research.
- Second boutique fund to launch in the near future.

Long term strategy: provide a steady base of diverse ongoing management fee revenues with potential performance fee upside





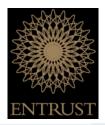
Wealth Management

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Entrust Private Wealth Management

- Combines its deep knowledge of financial planning and portfolio management with its portfolio administration service to create a comprehensive wealth management solution for each individual client.
- Euroz acquired Entrust Private Wealth Management (Entrust) in July 2015.
- The strategy in acquiring Entrust is to leverage an established wealth management business with long term ongoing revenues as a platform for further acquisitions and organic growth.
- Entrust has a significant high net worth client base with funds under management (FUM) of \$575.6¹ million.
- Entrust has a 12 year history in wealth management and will be supported by Euroz Limited's financial strength, scale, portfolio compliance and administration capabilities.

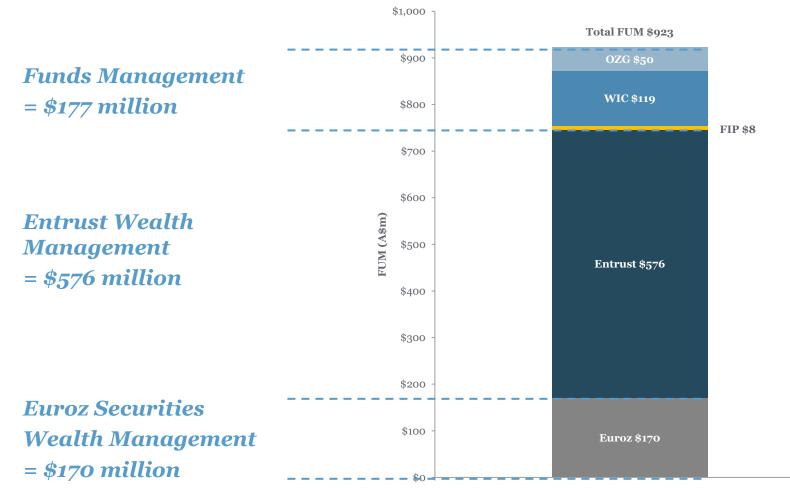
<u>Long term strategy</u>: Entrust is our wealth management platform with a consistent and growing base of ongoing revenue income



Note 1: As at 31 December 2015

Funds Under Management

Euroz Total FUM ~\$923 million¹



<u>Note 1</u>: As at 31 December 2015 <u>Note 2</u>: Prodigy launched Flinders Investment Partners (FIP) on 22 August 2015

Euroz Charitable Foundation

Giving back to the Western Australian community

- Euroz believes that it has an obligation to give back to Western Australian charities in need.
- In 2007, the Euroz Charitable Foundation was formed in a Private Ancillary Fund (PAF) structure through which Euroz could make donations, invest these funds and make distributions to worthy charities and contribute to the broader community.
- All businesses within Euroz and many of our staff members have made consistent donations to the Foundation – the funds of the Foundation continue to contribute and make a difference to Western Australian charities.
- During the past seven years the Euroz Charitable Foundation has donated in excess of \$790,000 to a broad range of charities in Western Australia. In addition to financial support, employees of Euroz are encouraged to volunteer their time to charities in and around their communities.
- The Euroz Charitable Foundation has been delighted to support the following charities and organisations, amongst others, during the past financial year:



Investor Update – March 2016

First Half Summary

- Euroz Securities moderately profitable.
- Westoz Funds Management also profitable despite continued weakness in commodity prices.
- Flinders Australian Emerging Companies Fund launched and performing well.
- Second Prodigy boutique fund to be launched soon.
- Entrust integration complete/synergies nearly fully realised/consistent profitability now in line with expectations.
- Group FUM \$923¹ million.
- Lower WIC and OZG share prices continue to affect reported profitability.
- EZL continues to be profitable on an underlying basis and generate cash.

Note 1: As at 31 December 2015 = sum of ESL FUM, EPWM FUM, Prodigy FUM, WFM FUM.

Summary



- Increasing focus on fund and wealth management capabilities.
- Building diverse revenue streams:
 - Growing a consistent base of ongoing revenues from stockbroking, funds and wealth management initiatives.
 - Maintaining and increasing leverage through transactional upside in stockbroking and corporate finance business plus potential performance fees from growing funds management business.
- Track record of successful acquisitions, extraction of operational synergies and strong administrative support.
- Strong balance sheet of \$101 million of cash and investments¹.
- Significant staff ownership of 41.5% aligns the operations of the business with the interests of shareholders.

<u>Euroz Limited</u>: A growing and diversified wealth management company

Note 1: As at 31 December 2015

Appendix 1: Corporate Advisory

Euroz's team has advised on a number of significant transactions



Investor Update – March 2016

Appendix 2: Select Equity Raising History

Since inception we have raised ~\$8.4 billion in new equity for our corporate clients



Disclosure

Disclaimer & Disclosure

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Thank you

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