Investor Presentation

May 2016



Euroz Limited

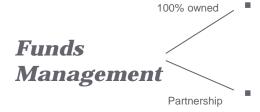


Euroz Limited is a diversified wealth management company

Stockbroking and Corporate Finance

Euroz Securities is our stockbroking and corporate finance division





Westoz Funds Management manages two listed investment companies — Westoz Investment Company (**ASX:WIC**) and Ozgrowth Limited (**ASX: OZG**)



Prodigy Investment Partners is a multi-boutique funds management strategy. The first boutique partnership, Flinders Investment Partners, was launched in July 2015.



Wealth Management

Entrust Private Wealth Management has a 12 year track record as a leading wealth management business



Euroz Limited





Euroz Limited



Established 15 year track record of dividends and profits

- Euroz Limited is an ASX-listed, diversified wealth management business with a market capitalisation of \$124 million¹.
- Euroz Limited has cash and investments of \$98 million¹.
- Strong staff ownership of 42% aligns the operations of the business with the interests of shareholders.
- Euroz Limited has a consistent track record of profits and dividends in excess of \$178 million of fully franked dividends paid in the past 15 years.
- Building a unique combination of steady ongoing revenues with transactional and performance fee upside.

A growing and diversified wealth management company

Note 1: As at 30 April 2016

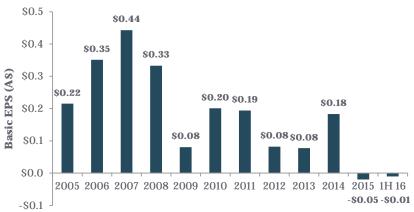


Financial summary

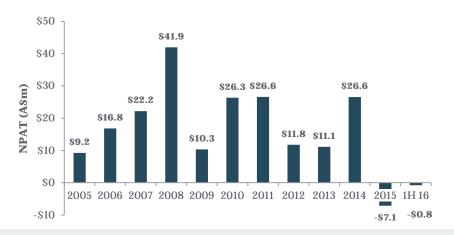
Historical Share Price and NTA



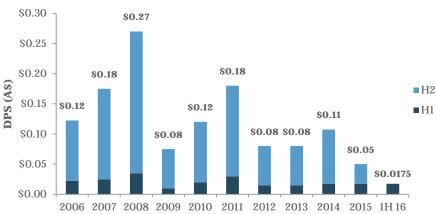
Basic Earnings Per Share



Net Profit After Tax

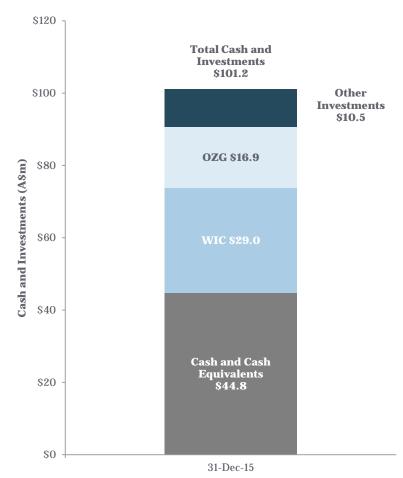


Dividends Per Share



- Pre-tax operating profit of \$4.8 million.
- Headline net loss of A\$794,000.
- Headline result affected by \$5.7 million after-tax decrease in WIC and OZG market value.
- Euroz Securities, Entrust Private
 Wealth Management and Westoz Funds
 Management remain profitable.
- Cash earnings per share of approximately 2.2 cents.
- Fully franked interim dividends of 1.75 cents per share.
- \$101m of cash and investments (pre-div) *
- Balance sheet strength will continue to support new funds management initiatives.

Cash and Investments



^{*} as at 31 December 2015

Euroz Securities

- Euroz Securities Limited has a 15 year track record of partnering and supporting clients through research, dealing and corporate finance services.
- Successfully acquired Blackswan Equities in 2014 to boost wealth management capabilities.
- Our services include:

Research

- Quality equities research is the foundation of our business.
- Highly rated research from our team of seven analysts.

Institutional Sales

- Institutional advisory and equities dealing services.
- Team of eight institutional dealers have significant long-term relationships with major institutional investors.

Private Client Dealing

- A unique and predominantly high net worth client base.
- Significant capacity to support new issues and construct first class share registers.

Corporate Finance

 Specialised corporate advisory services including equity capital market raisings, mergers & acquisitions, takeovers and takeover response, strategic planning and reviews and privatisation & reconstructions.

<u>Long term strategy</u>: continue to provide deal flow and opportunities for the Group and maintain significant transactional upside leverage in better markets

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Funds Management



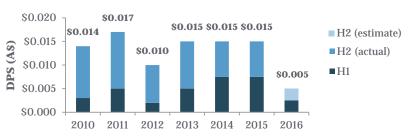
Westoz Funds Management — Full 100% ownership of management company.

- Westoz Funds Management (WFM) is a 100%-owned subsidiary of Euroz Limited that was established in May 2005.
- WFM manages portfolios of Australian equities on behalf of two listed investment companies,
 Westoz Investment Company Limited (WIC) and Ozgrowth Limited (OZG).
- WIC and OZG have contributed \$30.3 million in dividend income to Euroz Limited since inception.
- Euroz owns 26.2% of WIC and 38.8% of OZG.
- The investment objective of both portfolios is to generate consistent positive returns over the medium to long term.

Westoz Investment Company Limited (ASX:WIC)



Ozgrowth Limited (ASX:OZG)





<u>Long term strategy</u>: provide a steady base of ongoing management fee revenues with potential performance fee upside



Funds Management

Prodigy Investment Partners — A Multi Boutique Partnership model.

- Prodigy Investment Partners (**Prodigy**) is an 80%-owned joint venture between Euroz Limited and former MLC CEO Steve Tucker.
- Prodigy's aim is to launch a series of separate boutique fund products for both retail and wholesale investors.
- The first of these new boutique fund management partnerships was announced in July 2015 Flinders Investment Partners (Flinders).
- Founded by well-regarded professionals Andrew Mouchacca (former portfolio manager at Contango Asset Management) and Richard Macdougall (formerly of Perennial Growth).
- Flinders' first fund was launched in August 2015 the Flinders Emerging Companies Fund.
- Flinders has now achieved "recommended" research rating by Zenith, Lonsec and Independent Investment Research.
- Second boutique fund to launch in the near future.

<u>Long term strategy</u>: provide a steady base of diverse ongoing management fee revenues with potential performance fee upside





Entrust Private Wealth Management

- Combines its deep knowledge of financial planning and portfolio management with its portfolio administration service to create a comprehensive wealth management solution for each individual client.
- Euroz acquired Entrust Private Wealth Management (Entrust) in July 2015.
- The strategy in acquiring Entrust is to leverage an established wealth management business with long term ongoing revenues as a platform for further acquisitions and organic growth.
- Entrust has a significant high net worth client base with funds under management (**FUM**) of \$579¹ million.
- Entrust has a 12 year history in wealth management and will be supported by Euroz Limited's financial strength, scale, portfolio compliance and administration capabilities.

Long term strategy: Entrust is our wealth management platform with a consistent and growing base of ongoing revenue income

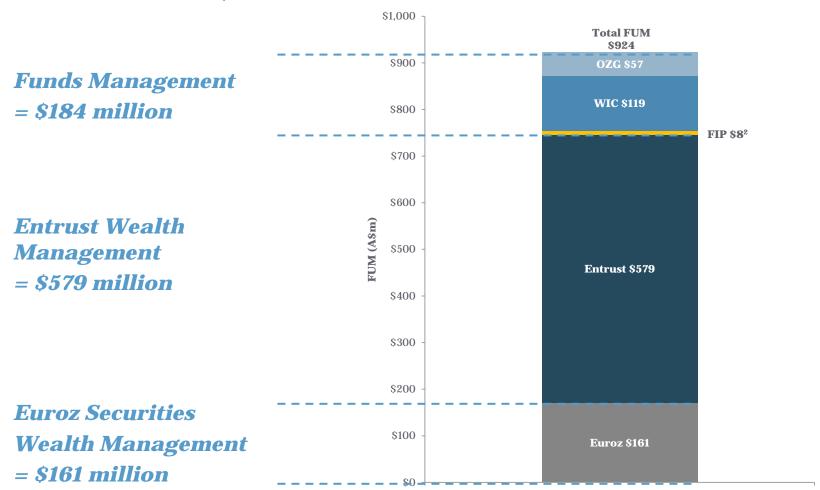


Note 1: As at 30 April 2016

Funds Under Management



Euroz Total FUM ~\$924 million1



Note 1: As at 30 April 2016

Note 2: Prodigy launched Flinders Investment Partners (FIP) on 22 August 2015



Giving back to the Western Australian community

- Euroz believes that it has an obligation to give back to Western Australian charities in need.
- In 2007, the Euroz Charitable Foundation was formed in a Private Ancillary Fund (**PAF**) structure through which Euroz could make donations, invest these funds and make distributions to worthy charities and contribute to the broader community.
- All businesses within Euroz and many of our staff members have made consistent donations to the Foundation – the funds of the Foundation continue to contribute and make a difference to Western Australian charities.
- During the past seven years the Euroz Charitable Foundation has donated in excess of \$835,000 to a broad range of charities in Western Australia. In addition to financial support, employees of Euroz are encouraged to volunteer their time to charities in and around their communities.
- The Euroz Charitable Foundation has been delighted to support the following charities and organisations, amongst others, during the past financial year:











Ronald McDonald House® PERTH





Trading Update

- Euroz Securities moderately profitable.
- Westoz Funds Management profitable.
- Flinders Australian Emerging Companies Fund launched and performing well.
- Second Prodigy boutique fund to be announced in the near term.
- Entrust integration complete with synergies realised and consistent profitability now in line with expectations.
- Group FUM \$924¹ million.
- Lower WIC and OZG share prices this half continue to affect reported profitability.
- Euroz Limited continues to be profitable with unaudited reported NPAT of \$1.25m as at 30 April 2016.

 $\underline{\text{Note 1}}$: As at 30 April 2016 = sum of ESL FUM, EPWM FUM, Prodigy FUM, WFM FUM.

Summary

- Increasing focus on fund and wealth management capabilities.
- Building diverse revenue streams:
 - Growing a consistent base of ongoing revenues from stockbroking, funds and wealth management initiatives.
 - Maintaining and increasing leverage through transactional upside in stockbroking and corporate finance business plus potential performance fees from growing funds management business.
- Track record of successful acquisitions, extraction of operational synergies and strong administrative support.
- Strong balance sheet of \$98 million of cash and investments / NTA of \$0.65671.
- Significant staff ownership of 42% aligns the operations of the business with the interests of shareholders.

Euroz Limited: A growing and diversified wealth management company

Note 1: As at 30 April 2016

Appendix 1: Corporate Advisory



Euroz's team has advised on a number of significant transactions



Acquisition by Scheme of Arrangement of Sirius Resources NL

\$1.8 billion

Financial Adviser to Independence Group Euroz Securities Ltd 2015



Acquisition of Eagle Ford Shale and Cooper Basin assets

\$24 million

Financial Adviser to Sundance Energy Euroz Securities Ltd 2015



Advice and sell down of shareholding in Sino Gas and Energy Holdings

\$29 million

Euroz Securities Ltd 2013, 2014



On-market takeover offer for Eureka Energy

\$107 million

Financial Adviser to Aurora Oil & Gas Euroz Securities Ltd 2012



Off-market takeover for Somerton Energy

\$31.5 million

Financial Adviser to Cooper Energy Euroz Securities Ltd 2012



On-market takeover for Impress Energy

US\$75 million

Financial Adviser to Beach Energy Euroz Securities Ltd 2010/2011



Acquisition of Eagle Ford Shale interests

\$120 million

Financial Adviser to Aurora Oil & Gas Euroz Securities Ltd 2010



Farm-in by ConocoPhillips to Canning Basin Shale Project

US\$110 million

Financial Adviser to New Standard Energy Euroz Securities Ltd 2010



OM Holdings 10% investment in Northern Iron

\$42.4 million

Financial Adviser to Northern Iron Euroz Securities Ltd

2010



Placement in and proportional takeover offer for 50% of Forge Group Limited

\$50 million

Financial Adviser to Clough Euroz Securities Ltd

2010



MEDUSA

Sell Down of Metalloinvest 10.4% Stake

\$56 million

Financial Adviser to Metalloinvest Euroz Securities Ltd 2009



Cooper Energy

Advice on takeover of Incremental Petroleum

\$104 million

Financial Adviser to Cooper Energy Euroz Securities Ltd



Advice on acquisition of Westnet

\$81 million

Financial Adviser to iiNet Euroz Securities Ltd 2008



Advice on the acquisition by Qatar Steel of an interest in Guelb el Aouj Project

\$112.5 million

Financial Adviser to Sphere Euroz Securities Ltd

2007, 2008



Sale of interests in Cliff Head Field, Bass Gas Project and various exploration permits to Arc Energy

US\$190 million

Financial Adviser to Mitsui Euroz Securities Ltd

2007



Management Sell Down

\$39.76 million

Financial Adviser to Swick Euroz Securities Ltd

2007



Acquisition of Delhi Assets

US\$440 million

Financial Adviser to Beach Euroz Securities Ltd 2006



Advice on acquisitions by Murray & Roberts

\$154 million

Financial Adviser to Murray & Roberts
Euroz Securities Ltd
2004, 2005, 2006

Appendix 2: Select Equity Raising History



Since inception we have raised ~\$8.4 billion in new equity for our corporate clients



Placement

\$12.6 million

Lead Manager Euroz Securities Ltd 2016



Placement

\$16.2 million

Joint Lead Manager Euroz Securities Ltd 2016



Placement

\$6.7 million

Lead Manager Euroz Securities Ltd 2016



Placement

\$16.7 million

Joint Lead Manager Euroz Securities Ltd 2016



Placement

\$33.8 million

Lead Manager Euroz Securities Ltd

2015,2016



Placements & SPP

\$83 million

Lead Manager & Underwriter Euroz Securities Ltd 2007.2016



Placement

\$133 million

Joint Lead Manager Euroz Securities Ltd

2013.2016



Placements

\$22 million

Joint Lead Manager Euroz Securities Ltd 2015



RTO Placement

\$18 million

Lead Manager Euroz Securities Ltd 2015



Placement &

Entitlement Issue

\$70 million

Joint Lead Manager and
Underwriter
Euroz Securities Ltd



Placement and Option Underwriting

\$65.5 million

Lead Manager Euroz Securities Ltd 2009, 2014



Placements

\$156.6 million

Joint Lead Manager Euroz Securities Ltd 2005, 2006, 2010, 2013, 2014



Placements & Entitlement Issues

\$971.8 million

Co-Manager & Co-Underwriter Euroz Securities Ltd 2000, 2003, 2008, 2009, 2014



Placements

\$468 million

Lead Manager Euroz Securities Ltd 2006, 2007, 2008, 2011 2013



\$211 million

Co-Lead Manager Euroz Securities Ltd

2011, 2012



Placements

\$345 million

Lead Manager Euroz Securities Ltd

2011, 2012



IPO + Placement

\$88.8 million

Lead Manager Euroz Securities Ltd

2011



Placements & Entitlement Issue

\$282.8 million

Joint Lead Manager Euroz Securities Ltd

2010, 2011



Placements & Entitlement Issue

\$50.5 million

Lead Manager & Underwriter Euroz Securities Ltd

2009



Placements & Entitlement Issues

\$659.4 million

Lead Manager & Underwriter Euroz Securities Ltd

2003, 2005, 2006, 2008



\$169.9 million

Lead Manager Euroz Securities Ltd

2003, 2005, 2006, 2008

Disclosure



Disclaimer & Disclosure

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Thank you



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